



Missouri Department of
Economic Development

Governor's Budget Recommendation

Fiscal Year 2025

Michelle Hataway, Acting Director
573-751-4770

BOOK ONE



Missouri Department of
Economic Development

Michael L. Parson
Governor

Michelle Hataway
Acting Director

January 24, 2024

The Honorable Michael L. Parson
Governor of Missouri
State Capitol, Room 216
Jefferson City, MO 65101

Governor Parson:

As Acting Director of the Missouri Department of Economic Development, it is my privilege to provide you with the Department's Fiscal Year 2025 budget proposal with Governor's Recommendations for your review and consideration.

Now, more than ever, we are committed to fostering economic growth for our state and our citizens. We do this through an array of programs that help businesses expand, create jobs, and find the workers they need, as well as by helping strengthen our communities and attracting visitors to our state, all while competing in the global economic development arena.

The Department is focused on helping Missourians prosper, by providing businesses the resources they need in order to achieve success, build sustainable growth, strengthen our communities, promote Missouri as an ideal place to visit, develop a talented and skilled workforce, and maintain a high quality of life.

I would be happy to discuss the Department's budget request – or answer any questions that may arise – at your convenience. I can be reached at 573-751-4770. Thank you for your commitment to Missouri and the citizens of this great state. It is an honor to serve as a member of your cabinet, and I look forward to continuing to work collaboratively to move Missouri forward.

Sincerely,

A handwritten signature in black ink that reads "Michelle Hataway".

Michelle Hataway
Acting Director

**DEPARTMENT OF ECONOMIC DEVELOPMENT
FY2025 GOVERNOR'S RECOMMENDED BUDGET
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Missouri Department of Economic Development

The Missouri Department of Economic Development (DED) helps Missourians prosper by fostering job creation and economic growth. DED uses a wide array of business retention and expansion tools and community and workforce development programs to make Missouri the best state in the Midwest for economic development.

DEPARTMENT DIVISIONS

Regional Engagement (RE) Division

The Regional Engagement Division spans the entire state to provide a local point of contact for businesses and partners, increasing their access to Missouri's economic development and trade solutions. The division is comprised of six regional teams that promote business growth both statewide and internationally. The division also operates 15 global offices.

Missouri One Start (MOS) Division

Missouri One Start provides businesses with tailored workforce strategies to address their unique needs. One Start helps eligible businesses of all sizes stay competitive by providing customized recruitment assistance and resources to train and upskill new and existing employees.

Business and Community Solutions (BCS) Division

The Business and Community Solutions Division deploys funding and safeguards taxpayer dollars through the department's business, community and redevelopment programs. BCS also builds new programming as created by the legislature, packaging programs to create custom solutions for specific project needs.

Division of Tourism (MDT)

The Division of Tourism is responsible for promoting Missouri as a premier destination for domestic and international travelers. This Division implements strategic investments in travel promotion with integrated marketing strategies that provide economic benefits for Missouri. The Division operates five official welcome centers and works with community-based affiliate welcome centers.

Strategy and Performance (S&P) Division

The Strategy and Performance Division helps DED programs become more efficient, increase impact and provide better customer service. It also houses the Department's legislative, communications and marketing services, the Office of Missouri's Military Advocate and the Missouri Women's Council.

Administration Division

The Administration Division provides overarching direction and ensures adequate resources are allocated to support efforts within each Division. This Division houses the director's office, general counsel, financial systems, budget, and human resources.

Missouri Housing Development Commission (MHDC)

The Missouri Housing Development Commission provides funding to a network for non-profits to prevent and end homelessness, financing for the rehabilitation and construction of affordable housing, and single-family home loans in addition to general affordable housing initiatives.

DEPARTMENT	<i>Department of Economic Development</i>
ACTING DIRECTOR	<i>Michelle Hataway</i>
DEPARTMENT ASPIRATION	<i>We will be the best economic development department in the Midwest.</i>

**Assisted in 8,000+ new and retained job commitments and more than \$2 billion of new capital investment.*

**More than 44,000 workers trained through Missouri One Start training programs.*

**Tens of millions in Community Development Block Grant (CDBG) funds deployed to meet Missouri communities' infrastructure, economic development, and disaster recovery needs.*

**Supported diverse tourism destinations and attractions by promoting Missouri in 63 media markets across 20 states, contributing to millions of Missouri visitors, billions in taxable sales, and a tourism industry employing hundreds of thousands.*

**314 redevelopment projects authorized across Missouri to revitalize underutilized sites and buildings. And for every \$1 of issued benefit, \$4.07 of private investment was leveraged.*

**89 community development projects authorized for nonprofits addressing the needs of underserved Missourians. And for every \$1 of issued benefit, \$1.81 of private investment was leveraged.*

**In FY2023, companies benefiting from Missouri Technology Corporation (MTC) programs raised over \$961 million in capital from private investors and grant funding (leveraged investment). For every \$1 of program expense in FY2023, \$170 of leveraged investments were generated.*

**Supported more than 600 AmeriCorps members across Missouri, contributing over 650,000 hours of service to Missouri communities.*

**Allocated more than \$500 Million in American Rescue Plan Act programs to drive strategic investment Missouri infrastructure, businesses, communities and citizens.*

HIGHLIGHTS FROM FY2023

- Broadband Infrastructure, \$261M, 60 Recipients*
- Workforce Training, \$30M, 19 Recipients*
- Community Revitalization, \$94.2M, 70 Recipients*
- Local Tourism Assets Development, \$30M, 26 Recipients*
- Small Business, \$9.96M, 476 Recipients*
- Industrial Site Development, \$75M, 15 Recipients*
- Launched Entertainment Industry, Nonprofit, and Cell Tower Grant applications.*

**The Missouri Housing Development Commission (MHDC) provided funding to prevent and end homelessness for thousands of individuals and families resulting in 2,759 exits to permanent housing. MHDC also prevented 31,929 evictions and 5,251 foreclosures through temporary stimulus funding.*

**Modernized the DED website to reflect DED's current programs and improve the customer experience.*

**Results from our annual external customer satisfaction survey indicated that 84% of customers felt the quality of service they received was very or somewhat positive. This is an increase from 79% in FY2022. The Department also surveys team members regarding satisfaction with divisions that serve the Department internally. The FY2023 survey indicated 88% of team members felt the quality of service they received as very or somewhat positive. This is an increase from 82% in FY2022.*

FY2024 & FY2025 PRIORITIES

**Ensure successful compliance of ARPA funded programs.*

**Deploy \$1.7B in Infrastructure Investment and Jobs Act allocated funds to drive the closure of Missouri's digital divide.*

**Launch and administer incentive programs created by General Assembly, including R&D Tax Credit, Entertainment & Film Tax Credits, Intern and Apprentice Recruitment Act, and Employer Grants for Employee Upskilling.*

**Rebuild the processes and IT systems of DED programs to align the way we work and improve experiences for customers and the team.*

**Continue to work with stakeholders to update Missouri's economic development strategies so the state can compete and win for years to come.*

State Auditor's Reports and Oversight Evaluations

Program or Division Name	Type of Report	Date Issued	Website
DED Statewide Audits Summary Letter	Audit Report (2022-043)	8/25/2022	https://auditor.mo.gov/AuditReport/ViewReport?report=2022057
DED Statewide Audits Summary Letter	Audit Report (2023-045)	9/15/2023	https://auditor.mo.gov/AuditReport/ViewReport?report=2023045

Missouri Sunset Act Report

Program	Statutes Establishing	Sunset Date	Review Status
Amateur Sporting Tax Credit	67.3000, RSMo	8/28/2025	
Amateur Sporting Contribution Tax Credit	67.3005, RSMo	8/28/2025	
Qualified Research Tax Credit Program	620.1039, RSMo	12/31/2028	
Upskill Credential Training Grant Program	620.2500, RSMo	8/28/2029	
Show MO Act	135.750, RSMo	12/31/2029	
Intern and Apprentice Recruitment Act	135.457, RSMo	12/31/2029	
Advanced Industrial Manufacturing Zones Act (AIM Zone)	68.075, RSMo	8/28/2030	
Missouri Works New Jobs Training	620.800 - 620.809, RSMo	8/28/2030	
Missouri Works Job Retention Training	620.800 - 620.809, RSMo	8/28/2030	
Missouri Works Job Development Fund	620.800 - 620.809, RSMo	8/28/2030	
Missouri Works Business Incentives	620.2000 - 620.2020, RSMo	8/28/2030	
Entertainment Industry Jobs Act	135.753, RSMo	12/31/2030	

NEW DECISION ITEM

RANK: 1 OF 1

Department _____	Budget Unit <u>Various</u>
Department-wide _____	
Pay Plan - FY 2025 <u>DI# 0000012</u>	HB Section <u>Various</u>

1. AMOUNT OF REQUEST

FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	319,208	135,189	89,563	543,960
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	Total	<u>319,208</u>	<u>135,189</u>	<u>89,563</u>	<u>543,960</u>
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Est. Fringe	118,969	50,385	33,380	202,734
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Various
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input checked="" type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The FY 2025 budget includes appropriation authority for a 3.2% statewide pay increase for employees.

NEW DECISION ITEM

RANK: 1 **OF** 1

Department		Budget Unit	<u>Various</u>
Department-wide			
Pay Plan - FY 2025	DI# 0000012	HB Section	<u>Various</u>

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The appropriated amount for the Fiscal Year 2025 pay plan was based on a 3.2% pay increase for employees.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
100 - Salaries and Wages	319,208		135,189		89,563		543,960	0.0	
Total PS	319,208	0.0	135,189	0.0	89,563	0.0	543,960	0.0	0
Grand Total	319,208	0.0	135,189	0.0	89,563	0.0	543,960	0.0	0

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
REGIONAL ENGAGEMENT								
Pay Plan - 0000012								
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	1,460	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	4,257	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	2,095	0.00
OFFICE WORKER MISCELLANEOUS	0	0.00	0	0.00	0	0.00	550	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	736	0.00
ADMIN SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	1,212	0.00
LEAD ADMIN SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	1,212	0.00
ADMIN SUPPORT PROFESSIONAL	0	0.00	0	0.00	0	0.00	1,705	0.00
RESEARCH/DATA ANALYST	0	0.00	0	0.00	0	0.00	32	0.00
ECONOMIC DEVLPMNT PROFESSIONAL	0	0.00	0	0.00	0	0.00	3,066	0.00
ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	0	0.00	17,166	0.00
SR ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	0	0.00	21,933	0.00
ECONOMIC DEVELOPMENT SPV	0	0.00	0	0.00	0	0.00	8,443	0.00
ECONOMIC DEVELOPMENT MANAGER	0	0.00	0	0.00	0	0.00	2,325	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	66,192	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$66,192	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$63,561	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$1,950	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$681	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUS & COMMUNITY SOLUTIONS								
Pay Plan - 0000012								
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	192	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	4,030	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	7,027	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	94	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	183	0.00
LEAD ADMIN SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	1,841	0.00
ADMIN SUPPORT PROFESSIONAL	0	0.00	0	0.00	0	0.00	5,188	0.00
SENIOR PROGRAM SPECIALIST	0	0.00	0	0.00	0	0.00	183	0.00
ECONOMIC DEVLPMNT PROFESSIONAL	0	0.00	0	0.00	0	0.00	11,979	0.00
ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	0	0.00	37,283	0.00
SR ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	0	0.00	35,094	0.00
ECONOMIC DEVELOPMENT SPV	0	0.00	0	0.00	0	0.00	9,135	0.00
ECONOMIC DEVELOPMENT MANAGER	0	0.00	0	0.00	0	0.00	13,743	0.00
LEAD AUDITOR	0	0.00	0	0.00	0	0.00	2,246	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	128,218	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$128,218	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$72,185	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$44,438	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$11,595	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ST SUPP DOWNTOWN DVLP TRANSFER								
Pay Plan - 0000012								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	2,319	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	2,319	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$2,319	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$2,319	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO COMMUNITY SVS COMM								
Pay Plan - 0000012								
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	37	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	2,062	0.00
ADMIN SUPPORT PROFESSIONAL	0	0.00	0	0.00	0	0.00	800	0.00
ECONOMIC DEVLPMNT PROFESSIONAL	0	0.00	0	0.00	0	0.00	800	0.00
ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	0	0.00	3,801	0.00
SR ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	0	0.00	1,688	0.00
ECONOMIC DEVELOPMENT SPV	0	0.00	0	0.00	0	0.00	2,713	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	11,901	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$11,901	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$11,901	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO COMMUNITY SERV COMM ARPA								
Pay Plan - 0000012								
ECONOMIC DEVELOPMENT SPV	0	0.00	0	0.00	0	0.00	2,128	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	2,128	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$2,128	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$2,128	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MISSOURI ONE START								
Pay Plan - 0000012								
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	4,169	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	2,560	0.00
LEAD ADMIN SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	1,420	0.00
ADMIN SUPPORT PROFESSIONAL	0	0.00	0	0.00	0	0.00	1,280	0.00
PUBLIC RELATIONS SPECIALIST	0	0.00	0	0.00	0	0.00	480	0.00
ECONOMIC DEVLPMNT PROFESSIONAL	0	0.00	0	0.00	0	0.00	1,610	0.00
ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	0	0.00	1,440	0.00
SR ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	0	0.00	11,826	0.00
ECONOMIC DEVELOPMENT SPV	0	0.00	0	0.00	0	0.00	2,191	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	26,976	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$26,976	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$26,976	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STRATEGY AND PERFORM								
Pay Plan - 0000012								
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	2,541	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	4,094	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	6,462	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	128	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	6,298	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	2,618	0.00
ADMIN SUPPORT PROFESSIONAL	0	0.00	0	0.00	0	0.00	826	0.00
SENIOR PROGRAM SPECIALIST	0	0.00	0	0.00	0	0.00	1,504	0.00
RESEARCH/DATA ANALYST	0	0.00	0	0.00	0	0.00	2,048	0.00
SENIOR RESEARCH/DATA ANALYST	0	0.00	0	0.00	0	0.00	2,101	0.00
SR PUBLIC RELATIONS SPECIALIST	0	0.00	0	0.00	0	0.00	64	0.00
PUBLIC RELATIONS COORDINATOR	0	0.00	0	0.00	0	0.00	1,501	0.00
ECONOMIC DEVLPMNT PROFESSIONAL	0	0.00	0	0.00	0	0.00	2,596	0.00
ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	0	0.00	1,513	0.00
SR ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	0	0.00	2,912	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	37,206	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$37,206	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$30,965	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$2,522	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$3,719	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATEWIDE PLANNING ARPA-EDA								
Pay Plan - 0000012								
GRANTS SPECIALIST	0	0.00	0	0.00	0	0.00	1,899	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	1,899	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$1,899	0.00
GENERAL REVENUE								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$1,899	0.00
OTHER FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
RURAL BROADBAND GRANT								
Pay Plan - 0000012								
GRANTS SPECIALIST	0	0.00	0	0.00	0	0.00	49,552	0.00
GRANTS MANAGER	0	0.00	0	0.00	0	0.00	18,885	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	68,437	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$68,437	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$68,437	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MILITARY ADVOCATE								
Pay Plan - 0000012								
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	4,914	0.00
ECONOMIC DEVLPMNT PROFESSIONAL	0	0.00	0	0.00	0	0.00	1,390	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	6,304	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$6,304	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$6,304	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM-TRANSFER								
Pay Plan - 0000012								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	84,222	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	84,222	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$84,222	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$84,222	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM								
Pay Plan - 0000012								
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	4,207	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	9,920	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	1,857	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	1,824	0.00
LEAD ADMIN SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	1,720	0.00
ASSOCIATE CUSTOMER SERVICE REP	0	0.00	0	0.00	0	0.00	6,257	0.00
LEAD CUSTOMER SERVICE REP	0	0.00	0	0.00	0	0.00	6,646	0.00
ASSOC RESEARCH/DATA ANALYST	0	0.00	0	0.00	0	0.00	1,940	0.00
PUBLIC RELATIONS SPECIALIST	0	0.00	0	0.00	0	0.00	4,140	0.00
SR PUBLIC RELATIONS SPECIALIST	0	0.00	0	0.00	0	0.00	6,623	0.00
PUBLIC RELATIONS COORDINATOR	0	0.00	0	0.00	0	0.00	2,536	0.00
ECONOMIC DEVLPMNT PROFESSIONAL	0	0.00	0	0.00	0	0.00	1,739	0.00
ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	0	0.00	1,826	0.00
ECONOMIC DEVELOPMENT SPV	0	0.00	0	0.00	0	0.00	6,760	0.00
ECONOMIC DEVELOPMENT MANAGER	0	0.00	0	0.00	0	0.00	3,060	0.00
INTERMEDIATE ACCOUNTANT	0	0.00	0	0.00	0	0.00	2,023	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	63,078	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$63,078	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$63,078	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ADMINISTRATIVE SERVICES								
Pay Plan - 0000012								
SALARIES & WAGES	0	0.00	0	0.00	0	0.00	537	0.00
STATE DEPARTMENT DIRECTOR	0	0.00	0	0.00	0	0.00	5,847	0.00
DEPUTY STATE DEPT DIRECTOR	0	0.00	0	0.00	0	0.00	3,435	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	2,650	0.00
LEGAL COUNSEL	0	0.00	0	0.00	0	0.00	398	0.00
CHIEF COUNSEL	0	0.00	0	0.00	0	0.00	4,187	0.00
DEPUTY GENERAL COUNSEL	0	0.00	0	0.00	0	0.00	3,351	0.00
ADMIN SUPPORT PROFESSIONAL	0	0.00	0	0.00	0	0.00	2,722	0.00
SENIOR RESEARCH/DATA ANALYST	0	0.00	0	0.00	0	0.00	174	0.00
AGENCY BUDGET SENIOR ANALYST	0	0.00	0	0.00	0	0.00	2,346	0.00
SENIOR ACCOUNTS ASSISTANT	0	0.00	0	0.00	0	0.00	1,737	0.00
ACCOUNTANT	0	0.00	0	0.00	0	0.00	3,101	0.00
INTERMEDIATE ACCOUNTANT	0	0.00	0	0.00	0	0.00	3,069	0.00
ACCOUNTANT MANAGER	0	0.00	0	0.00	0	0.00	3,464	0.00
HUMAN RESOURCES GENERALIST	0	0.00	0	0.00	0	0.00	1,800	0.00
HUMAN RESOURCES SPECIALIST	0	0.00	0	0.00	0	0.00	2,249	0.00
HUMAN RESOURCES MANAGER	0	0.00	0	0.00	0	0.00	4,013	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	45,080	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$45,080	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$32,676	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$1,914	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$10,490	0.00

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43010C
Division:	Regional Engagement	HB Section:	7.005
Core:	Regional Engagement		

1. CORE FINANCIAL SUMMARY

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	1,673,724	60,942	21,269	1,755,935
EE	822,201	0	213,994	1,036,195
PSD	8,000	0	386,006	394,006
TRF	0	0	0	0
Total	2,503,925	60,942	621,269	3,186,136

FTE	27.71	0.92	0.25	28.88
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Est. Fringe	1,039,973	36,531	11,682	1,088,186
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Administrative Revolving Fund (0547)
International Promotions Revolving Fund (0567)

Federal Funds: Community Development Block Grant (0123)

	FY 2025 Governor's Recommendation			
	GR	Fed	Other	Total
PS	1,673,724	60,942	21,269	1,755,935
EE	822,201	0	213,994	1,036,195
PSD	8,000	0	386,006	394,006
TRF	0	0	0	0
Total	2,503,925	60,942	621,269	3,186,136

FTE	27.71	0.92	0.25	28.88
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Est. Fringe	1,039,973	36,531	11,682	1,088,186
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Administrative Revolving Fund (0547)
International Promotions Revolving Fund (0567)

Federal Funds: Community Development Block Grant (0123)

2. CORE DESCRIPTION

The Regional Engagement Division serves as the first and primary contact for the Department of Economic Development's (DED) local partners, business and community customers as they access state, federal, and partner agency resources. They foster regional economic growth by helping businesses and communities with solutions for business retention, expansion and community development projects. The Division houses DED's project managers and Missouri's International Trade Managers.

The division consists of six regional teams that span the entire state. These team members are a part of their region- rural, urban, or suburban; supporting plans, initiatives, and priorities of the communities. They develop relationships, share program knowledge, and deliver solutions aimed at addressing the capacity for growth of businesses and communities.

The Business Recruitment and Marketing program and Missouri's International Trade Investment Offices can be found in separate Core Decision Item forms.

3. PROGRAM LISTING (list programs included in this core funding)

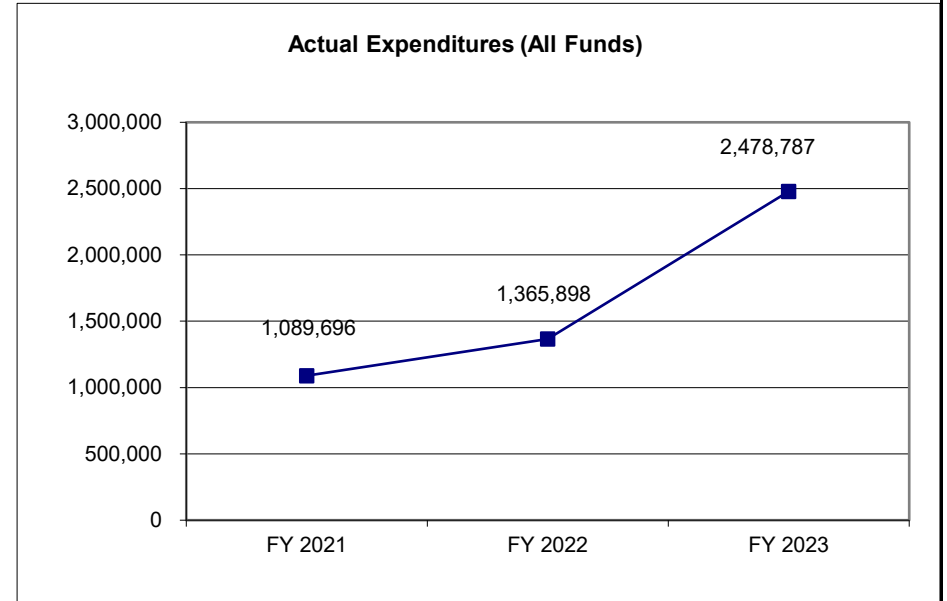
Regional Engagement and International Trade and Investment Office

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43010C
Division:	Regional Engagement	HB Section:	7.005
Core:	Regional Engagement		

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	1,750,418	1,743,160	4,402,421	3,956,290
Less Reverted (All Funds)	(36,021)	(35,918)	(77,022)	(75,118)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	1,714,397	1,707,242	4,325,399	3,881,172
Actual Expenditures (All Funds)	1,089,696	1,365,898	2,478,787	N/A
Unexpended (All Funds)	624,701	341,344	1,846,612	N/A
Unexpended, by Fund:				
General Revenue	353,751	85,735	276,880	N/A
Federal	236,972	221,290	239,200	N/A
Other	33,978	34,319	1,330,532	N/A
	(1) (2)		(3)	



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

- (1) Federal spending authority exceeded actual available funds. The department reduced federal spending authority to reflect actual funds available at the time.
- (2) Unexpended General Revenue funds in FY2021 largely due to impacts of COVID-19 and a decrease in travel.
- (3) Unexpended amounts for General Revenue are due to staff turnover in the division. Unexpended from the Other fund includes the Trade Promotion fund, which was moved from the Business and Community Solutions budget in FY2023. For FY2024, the spending authority for Trade Promotion fund was reduced to reflect actual spending.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT REGIONAL ENGAGEMENT

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
		PS	35.88	1,673,724	415,960	21,269	2,110,953	
		EE	0.00	822,201	60,135	208,994	1,091,330	
		PD	0.00	8,000	1	746,006	754,007	
		Total	35.88	2,503,925	476,096	976,269	3,956,290	
DEPARTMENT CORE ADJUSTMENTS								
Core Reduction	1086 5089	PS	(5.00)	0	(355,018)	0	(355,018)	Core reduction - tied to Fund Switch NDI #1419001
Core Reduction	1086 5090	EE	0.00	0	(60,135)	0	(60,135)	Core reduction - tied to Fund Switch NDI #1419001
Core Reduction	1086 5090	PD	0.00	0	(1)	0	(1)	Core reduction - tied to Fund Switch NDI #1419001
Core Reduction	1091 8856	PD	0.00	0	0	(355,000)	(355,000)	Core Reduction - Tied to Fund Switch NDI #1419002
Core Reallocation	1058 8849	EE	0.00	0	0	5,000	5,000	
Core Reallocation	1058 8849	PD	0.00	0	0	(5,000)	(5,000)	
Core Reallocation	1077 5089	PS	(1.00)	0	0	0	0	Reallocation of FTE to MCSC
Core Reallocation	1545 5089	PS	(1.00)	0	0	0	0	Reallocation from RED to BCS-CDBG
NET DEPARTMENT CHANGES			(7.00)	0	(415,154)	(355,000)	(770,154)	
DEPARTMENT CORE REQUEST								
		PS	28.88	1,673,724	60,942	21,269	1,755,935	
		EE	0.00	822,201	0	213,994	1,036,195	

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT REGIONAL ENGAGEMENT

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
DEPARTMENT CORE REQUEST							
	PD	0.00	8,000	0	386,006	394,006	
	Total	28.88	2,503,925	60,942	621,269	3,186,136	
GOVERNOR'S RECOMMENDED CORE							
	PS	28.88	1,673,724	60,942	21,269	1,755,935	
	EE	0.00	822,201	0	213,994	1,036,195	
	PD	0.00	8,000	0	386,006	394,006	
	Total	28.88	2,503,925	60,942	621,269	3,186,136	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
REGIONAL ENGAGEMENT								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	1,083,367	18.48	1,673,724	27.71	1,673,724	27.71	1,673,724	27.71
DED-ED PRO-CDBG-ADMINISTRATION	15,066	0.32	60,942	0.92	60,942	0.92	60,942	0.92
DIV JOB DEVELOPMENT & TRAINING	286,960	5.09	355,018	7.00	0	0.00	0	0.00
DED ADMINISTRATIVE	0	0.00	21,269	0.25	21,269	0.25	21,269	0.25
TOTAL - PS	1,385,393	23.89	2,110,953	35.88	1,755,935	28.88	1,755,935	28.88
EXPENSE & EQUIPMENT								
GENERAL REVENUE	617,066	0.00	822,201	0.00	822,201	0.00	822,201	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	60,135	0.00	0	0.00	0	0.00
INTERNATIONAL PROMOTIONS REVOL	50,949	0.00	208,994	0.00	213,994	0.00	213,994	0.00
TOTAL - EE	668,015	0.00	1,091,330	0.00	1,036,195	0.00	1,036,195	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	13,057	0.00	8,000	0.00	8,000	0.00	8,000	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	1	0.00	0	0.00	0	0.00
INTERNATIONAL PROMOTIONS REVOL	110,541	0.00	391,006	0.00	386,006	0.00	386,006	0.00
ECON DEVELOP ADVANCEMENT FUND	301,781	0.00	355,000	0.00	0	0.00	0	0.00
TOTAL - PD	425,379	0.00	754,007	0.00	394,006	0.00	394,006	0.00
TOTAL	2,478,787	23.89	3,956,290	35.88	3,186,136	28.88	3,186,136	28.88
Regional Engage Fund Switch - 1419001								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	312,515	5.00	312,515	5.00
TOTAL - PS	0	0.00	0	0.00	312,515	5.00	312,515	5.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	37,485	0.00	37,485	0.00
TOTAL - EE	0	0.00	0	0.00	37,485	0.00	37,485	0.00
TOTAL	0	0.00	0	0.00	350,000	5.00	350,000	5.00
RED GMAP Fund Switch - 1419002								
PROGRAM-SPECIFIC								

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Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
REGIONAL ENGAGEMENT								
RED GMAP Fund Switch - 1419002								
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	0	0.00	365,650	0.00	365,650	0.00
TOTAL - PD	0	0.00	0	0.00	365,650	0.00	365,650	0.00
TOTAL	0	0.00	0	0.00	365,650	0.00	365,650	0.00
Pay Plan - 0000012								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	63,561	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	1,950	0.00
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	681	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	66,192	0.00
TOTAL	0	0.00	0	0.00	0	0.00	66,192	0.00
GRAND TOTAL	\$2,478,787	23.89	\$3,956,290	35.88	\$3,901,786	33.88	\$3,967,978	33.88

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FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 43010C BUDGET UNIT NAME: Regional Engagement HOUSE BILL SECTION: 7.005	DEPARTMENT: Economic Development DIVISION: Regional Engagement
1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.	
DEPARTMENT REQUEST	
<p>The department is requesting 10% flexibility between the Personal Service and/or Expense and Equipment appropriation. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians.</p> <p>- Regional Engagement PS (0101) - \$1,673,724 x 10% = \$167,372 and Regional Engagement EE (0101) - \$830,201 x 10% = \$83,020</p>	
2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.	
PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
3. Please explain how flexibility was used in the prior and/or current years.	
PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
N/A	N/A

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
REGIONAL ENGAGEMENT								
CORE								
STATE DEPARTMENT DIRECTOR	18,399	0.10	0	0.00	0	0.00	0	0.00
DEPUTY STATE DEPT DIRECTOR	10,654	0.08	0	0.00	0	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	45,621	1.00	45,621	1.00	45,621	1.00
DIVISION DIRECTOR	132,624	1.08	133,022	1.00	133,022	1.00	133,022	1.00
DESIGNATED PRINCIPAL ASST DIV	99,547	1.32	65,459	0.85	65,459	0.85	65,459	0.85
CHIEF COUNSEL	10,393	0.08	0	0.00	0	0.00	0	0.00
OFFICE WORKER MISCELLANEOUS	16,056	0.43	17,183	0.45	17,183	0.45	17,183	0.45
MISCELLANEOUS PROFESSIONAL	23,147	0.37	0	0.00	23,000	0.25	23,000	0.25
SPECIAL ASST PROFESSIONAL	5,963	0.06	0	0.00	0	0.00	0	0.00
ADMIN SUPPORT ASSISTANT	38,562	0.97	47,880	1.00	37,880	1.00	37,880	1.00
LEAD ADMIN SUPPORT ASSISTANT	7,460	0.21	37,874	1.00	37,874	0.50	37,874	0.50
ADMIN SUPPORT PROFESSIONAL	32,682	0.79	21,269	0.25	53,269	1.25	53,269	1.25
RESEARCH/DATA ANALYST	0	0.00	1,003	0.00	1,003	0.00	1,003	0.00
ECONOMIC DEVLPMNT PROFESSIONAL	83,012	1.78	129,130	3.25	95,810	2.75	95,810	2.75
ECONOMIC DEVELOPMENT SPEC	304,679	6.53	588,043	8.43	536,438	7.43	536,438	7.43
SR ECONOMIC DEVELOPMENT SPEC	263,553	4.97	687,966	13.80	372,873	7.55	372,873	7.55
ECONOMIC DEVELOPMENT SPV	325,479	4.96	263,845	3.85	263,845	3.85	263,845	3.85
ECONOMIC DEVELOPMENT MANAGER	0	0.00	72,658	1.00	72,658	1.00	72,658	1.00
ACCOUNTANT MANAGER	7,243	0.08	0	0.00	0	0.00	0	0.00
HUMAN RESOURCES MANAGER	5,940	0.08	0	0.00	0	0.00	0	0.00
TOTAL - PS	1,385,393	23.89	2,110,953	35.88	1,755,935	28.88	1,755,935	28.88
TRAVEL, IN-STATE	116,510	0.00	135,605	0.00	122,277	0.00	122,277	0.00
TRAVEL, OUT-OF-STATE	76,574	0.00	189,280	0.00	146,280	0.00	146,280	0.00
FUEL & UTILITIES	0	0.00	4,428	0.00	2,820	0.00	2,820	0.00
SUPPLIES	9,898	0.00	79,000	0.00	32,300	0.00	32,300	0.00
PROFESSIONAL DEVELOPMENT	212,351	0.00	139,348	0.00	302,648	0.00	302,648	0.00
COMMUNICATION SERV & SUPP	19,649	0.00	83,685	0.00	46,985	0.00	46,985	0.00
PROFESSIONAL SERVICES	152,284	0.00	365,959	0.00	265,559	0.00	265,559	0.00
M&R SERVICES	46,728	0.00	9,024	0.00	39,024	0.00	39,024	0.00
COMPUTER EQUIPMENT	0	0.00	11,509	0.00	8,160	0.00	8,160	0.00
MOTORIZED EQUIPMENT	0	0.00	1,060	0.00	1,060	0.00	1,060	0.00
OFFICE EQUIPMENT	1,287	0.00	18,424	0.00	15,074	0.00	15,074	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
REGIONAL ENGAGEMENT								
CORE								
OTHER EQUIPMENT	2,109	0.00	3,356	0.00	3,356	0.00	3,356	0.00
PROPERTY & IMPROVEMENTS	0	0.00	830	0.00	830	0.00	830	0.00
BUILDING LEASE PAYMENTS	27,000	0.00	34,912	0.00	34,912	0.00	34,912	0.00
EQUIPMENT RENTALS & LEASES	967	0.00	1,548	0.00	1,548	0.00	1,548	0.00
MISCELLANEOUS EXPENSES	2,658	0.00	11,822	0.00	11,822	0.00	11,822	0.00
REBILLABLE EXPENSES	0	0.00	1,540	0.00	1,540	0.00	1,540	0.00
TOTAL - EE	668,015	0.00	1,091,330	0.00	1,036,195	0.00	1,036,195	0.00
PROGRAM DISTRIBUTIONS	425,379	0.00	754,006	0.00	394,005	0.00	394,005	0.00
REFUNDS	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	425,379	0.00	754,007	0.00	394,006	0.00	394,006	0.00
GRAND TOTAL	\$2,478,787	23.89	\$3,956,290	35.88	\$3,186,136	28.88	\$3,186,136	28.88
GENERAL REVENUE	\$1,713,490	18.48	\$2,503,925	27.71	\$2,503,925	27.71	\$2,503,925	27.71
FEDERAL FUNDS	\$302,026	5.41	\$476,096	7.92	\$60,942	0.92	\$60,942	0.92
OTHER FUNDS	\$463,271	0.00	\$976,269	0.25	\$621,269	0.25	\$621,269	0.25

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.005

Program Name: Regional Engagement

Program is found in the following core budget(s): Regional Engagement

1a. What strategic priority does this program address?

Business Development

1b. What does this program do?

- Perform proactive business and community outreach visits with customers to understand the needs, opportunities, and challenges for future growth across rural, urban, and suburban areas of the state.
- Provide economic recovery support along with customized program solutions and technical assistance to business and community customers with incentives and other resources available.
- Coordinate existing business expansion projects, and related infrastructure projects, in support of retained and increased employment and capital investment. Coordination is comprehensive, from identifying business needs and opportunities to proposing solutions and assisting with program enrollment.
- This Division also provides the administration for the International Trade and Investment Offices (full description may be found on the program's Program Description Form).

2a. Provide an activity measure(s) for the program.

	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Technical Assistance	315	1,978	1,296	1,918	1,918	1,676	1,857	1,950	2,047
Projects Opened	104	112	123	122	135	124	119	125	131
Accepted and Enrolled	101	97	107	100	118	97	98	103	108

Note 1: Technical Assistance represents resource and solution connections made to support customers and partners frequently independent of specific project activity or incentives support.

Note 2: Projects Opened represents business growth and retention opportunities with a defined scope and timeline.

Note 3: Accepted and Enrolled includes businesses that have accepted a proposal or enrolled in a program. These may include projects that were opened in a prior fiscal year.

Note 4: All activity measures (Technical Assistance, Projects Opened, and Accepted and Enrolled) projections for FY2024 are based on the actual average of FY2021, FY2022, and FY2023; with an additional 5% increase for FY2025 and FY2026.

2b. Provide a measure(s) of the program's quality.

	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Customer Service Experience	94%	81%	96%	88%	97%	89%	97%	97%	97%

Note 1: Percentage of customers who rated their experience as "very" or "somewhat" positive.

Note 2: FY2023 results based on survey that included 44 respondents specific to Regional Engagement Division.

PROGRAM DESCRIPTION

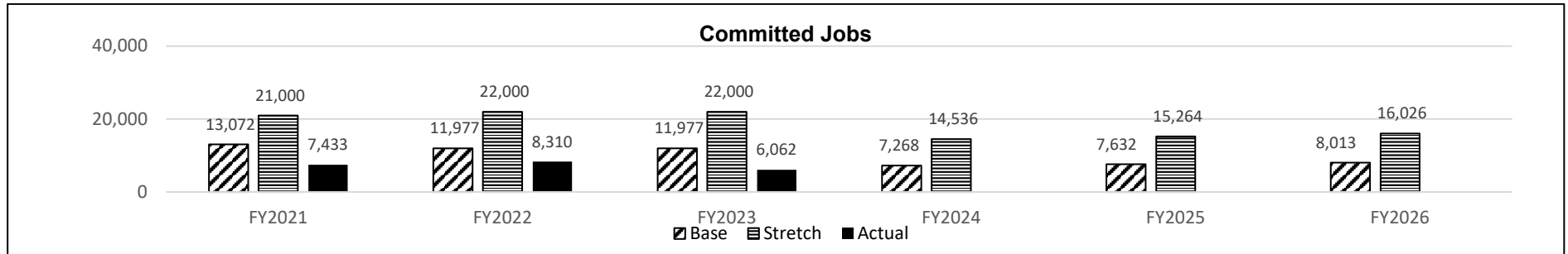
Department: Economic Development

HB Section(s): 7.005

Program Name: Regional Engagement

Program is found in the following core budget(s): Regional Engagement

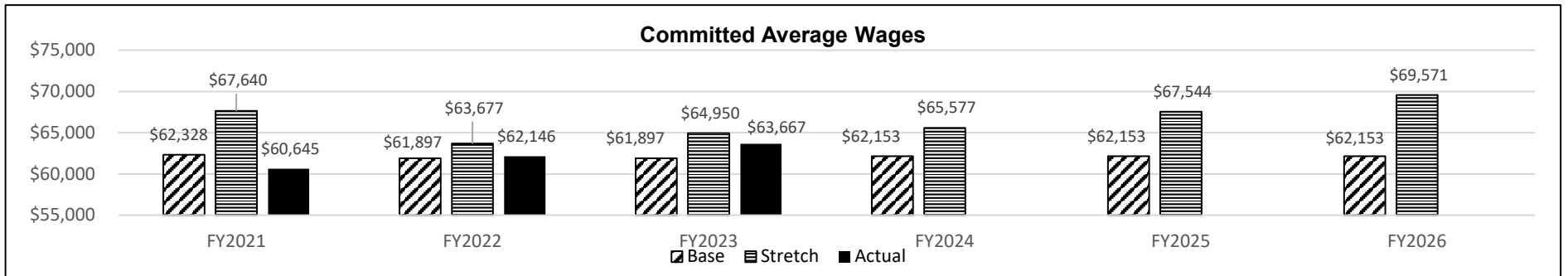
2c. Provide a measure(s) of the program's impact.



Note 1: Committed Jobs represents those jobs to be created or retained in growth opportunities facilitated.

Note 2: FY2024 base is an average of the previous 3 years (FY2021, FY2022, and FY2023) actuals. FY2025 and FY2026 base is a 5% increase year over year.

Note 3: Stretch goals for FY2024, FY2025, and FY2026 are set to be double of the particular year base.



Note 1: Committed Average Wages represents wage thresholds for created or retained jobs at the time of proposal acceptance or program enrollment.

Note 2: FY2024 Base is average of the previous 3 years (FY2021, FY2022, and FY2023) Actuals. FY2025 and FY2026 remain constant to base FY2024.

Note 3: Stretch goals for wages assumes a 3% increase each year from FY2023 actual.

PROGRAM DESCRIPTION

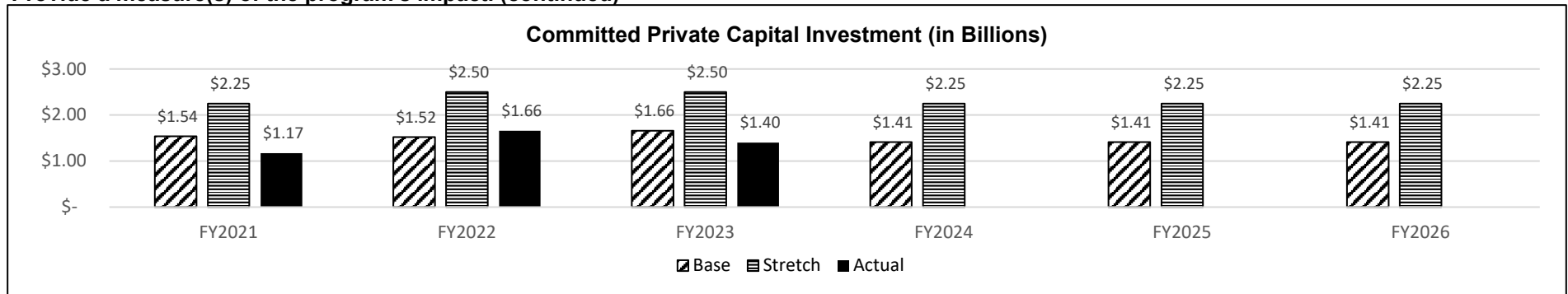
Department: Economic Development

HB Section(s): 7.005

Program Name: Regional Engagement

Program is found in the following core budget(s): Regional Engagement

2c. Provide a measure(s) of the program's impact. (continued)

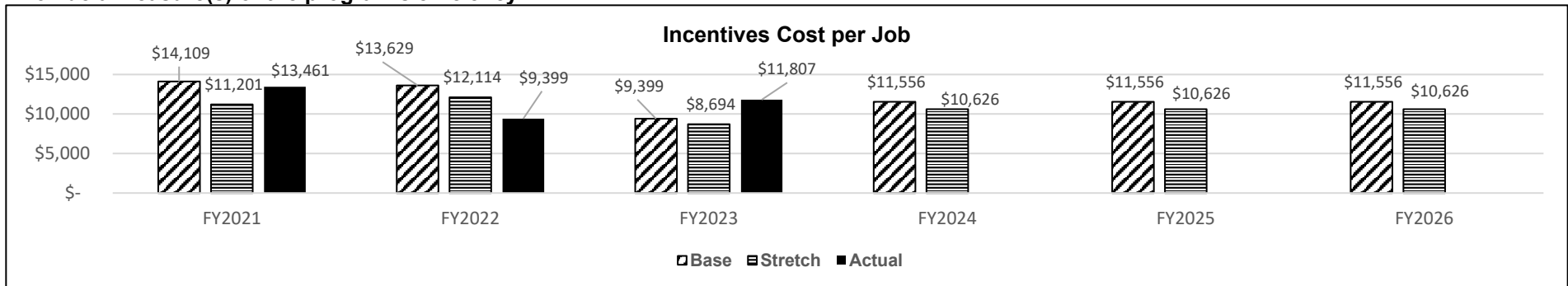


Note 1: Committed Private Capital Investment represents planned expenditures at the time of proposal acceptance or program enrollment.

Note 2: FY2024 is the average of previous 3 years (FY2021, FY2022, and FY2023) actuals for Base. FY2025 and FY2026 base remain consistent to FY2024 base.

Note 3: FY2024-FY2026 stretch targets consistent.

2d. Provide a measure(s) of the program's efficiency.



Note 1: This is a shared measure with Business and Community Solutions Finance team. Measure is calculated by dividing proposed economic incentives by the committed number of jobs to be created or retained.

Note 2: Base targets for FY2024-FY2026 are based on FY2023 actual. Stretch targets assume a 10% decrease in the state's incentives cost per job over the previous year actual then stays consistent after.

PROGRAM DESCRIPTION

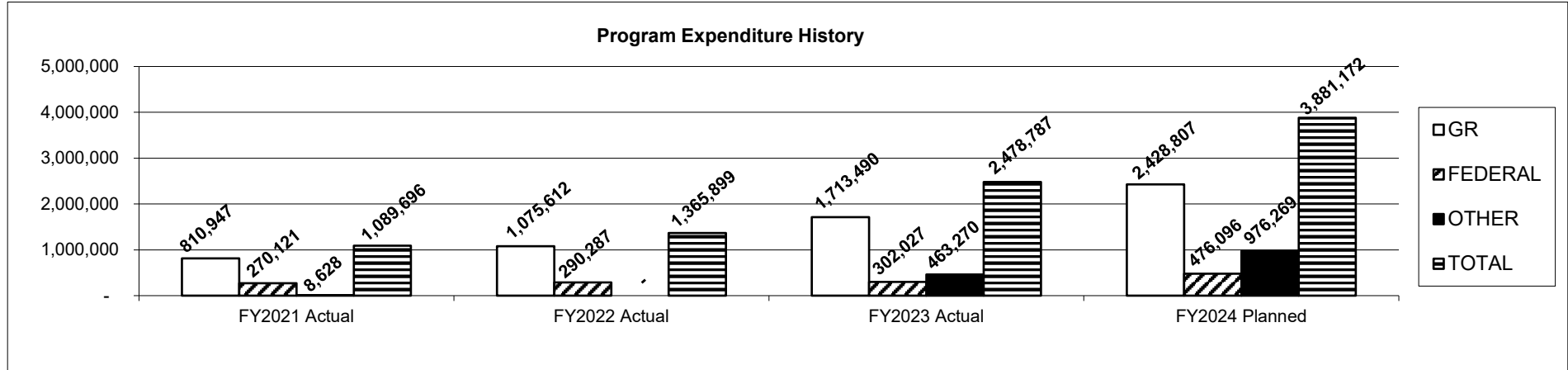
Department: Economic Development

HB Section(s): 7.005

Program Name: Regional Engagement

Program is found in the following core budget(s): Regional Engagement

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures for GR reflect 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Other Fund includes Department of Economic Development Administrative Fund (0547). Federal Funds includes Community Development Block Grant (0123) and Job Development and Training Fund (0155)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions. Federal CDBG funds authorized under 42 USC Section 5301 et. Seq., 24 CFR Part 570, and the MO Consolidated Plan submitted to the U.S. Department of Housing and Urban Development. Federal Workforce Innovation and Opportunity Act (WIOA) funds authorized under Public Law 113-128.

6. Are there federal matching requirements? If yes, please explain.

Yes, a \$1 for \$1 match is required for a portion of the administrative funds for CDBG. None for WIOA.

7. Is this a federally mandated program? If yes, please explain.

The CDBG program is a formula block grant provided to the State of Missouri of which 70% is provided to the entitlement cities and 30% of which is provided to the non-entitlement balance of the state. The 30% portion is administrated by DED. WIOA is federally mandated.

NEW DECISION ITEM
RANK: 5 OF 22

Department of Economic Development	Budget Unit	43010C
Division: Regional Engagement		
DI Name: Regional Engagement Fund Switch	DI#1419001	HB Section
		7.005

1. AMOUNT OF REQUEST

FY 2025 Budget Request				
	GR	Federal	Other	Total
PS	312,515	0	0	312,515
EE	37,485	0	0	37,485
PSD	0	0	0	0
TRF	0	0	0	0
Total	350,000	0	0	350,000
FTE	5.00	0.00	0.00	5.00

Est. Fringe	191,569	0	0	191,569
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total
PS	312,515	0	0	312,515
EE	37,485	0	0	37,485
PSD	0	0	0	0
TRF	0	0	0	0
Total	350,000	0	0	350,000
FTE	5.00	0.00	0.00	5.00

Est. Fringe	191,569	0	0	191,569
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input checked="" type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This fund switch is needed because the Department of Higher Education and Workforce Development (DHEWD) will no longer fund the Department's regional team members in FY2025. DHEWD began funding some of the Department's regional team members using federal Workforce Innovation and Opportunity Act (WIOA) dollars in 2019, but the funding was not intended to be a long-term solution. The WIOA dollars have decreased due to Missouri's low unemployment. These 5.0 FTE are currently filled positions.

NEW DECISION ITEM
RANK: 5 OF 22

Department of Economic Development	Budget Unit	43010C
Division: Regional Engagement		
DI Name: Regional Engagement Fund Switch	DI#1419001	HB Section 7.005

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Department of Economic Development has 5.0 FTE to support the Regional Engagement Division that are WIOA funded. This request is for the \$303,413 in salaries (PS) and accompanying \$37,485 in Expenses and Equipment (EE) to remove the reliance on the federal WIOA funds to support the regional teams. An additional 3% (\$9,102) for PS is also requested to cover the Governor's Reserve, which is needed for a GR appropriation.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Sr Economic Dev Spec / 07EB30	312,515	5.0					312,515	5.0	
Total PS	312,515	5.0	0	0.0	0	0.0	312,515	5.0	0
Travel, In-State / 140	18,485						18,485		
Communication Serv & Supp / 340	4,000						4,000		
Fuel & Utilities / 180	2,000						2,000		
Travel, Out of State / 160	13,000						13,000		
Total EE	37,485		0		0		37,485		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	350,000	5.0	0	0.0	0	0.0	350,000	5.0	0

NEW DECISION ITEM
RANK: 5 OF 22

Department of Economic Development				Budget Unit		43010C			
Division: Regional Engagement									
DI Name: Regional Engagement Fund Switch		DI#1419001		HB Section		7.005			
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
Sr Economic Dev Spec / 07EB30	312,515	5.0					312,515	5.0	
Total PS	312,515	5.0	0	0.0	0	0.0	312,515	5.0	0
Travel, In-State / 140	18,485						18,485		
Communication Serv & Supp / 340	4,000						4,000		
Fuel & Utilities / 180	2,000						2,000		
Travel, Out of State / 160	13,000						13,000		
Total EE	37,485		0		0		37,485		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	350,000	5.0	0	0.0	0	0.0	350,000	5.0	0

NEW DECISION ITEM
RANK: 5 OF 22

Department of Economic Development	Budget Unit <u>43010C</u>
Division: Regional Engagement	
DI Name: Regional Engagement Fund Switch DI#1419001	HB Section <u>7.005</u>

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.
See Regional Engagement Division core form.

6b. Provide a measure(s) of the program's quality.
See Regional Engagement Division core form.

6c. Provide a measure(s) of the program's impact.
See Regional Engagement Division core form.

6d. Provide a measure(s) of the program's efficiency.
See Regional Engagement Division core form.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

See Regional Engagement Division core form.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
REGIONAL ENGAGEMENT								
Regional Engage Fund Switch - 1419001								
SR ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	312,515	5.00	312,515	5.00
TOTAL - PS	0	0.00	0	0.00	312,515	5.00	312,515	5.00
TRAVEL, IN-STATE	0	0.00	0	0.00	18,485	0.00	18,485	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	13,000	0.00	13,000	0.00
FUEL & UTILITIES	0	0.00	0	0.00	2,000	0.00	2,000	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	4,000	0.00	4,000	0.00
TOTAL - EE	0	0.00	0	0.00	37,485	0.00	37,485	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$350,000	5.00	\$350,000	5.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$350,000	5.00	\$350,000	5.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

NEW DECISION ITEM
RANK: 8 OF 22

Department of Economic Development	Budget Unit	43010C
Division: Regional Engagement		
DI Name: Global Market Access Prog Fund Switch DI#1419002	HB Section	7.005

1. AMOUNT OF REQUEST

FY 2025 Budget Request				
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	365,650	0	0	365,650
TRF	0	0	0	0
Total	365,650	0	0	365,650
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:
Non-Counts:

FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	365,650	0	0	365,650
TRF	0	0	0	0
Total	365,650	0	0	365,650
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input checked="" type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This New Decision Item is needed to switch the fund source for the Global Market Access Program (GMAP) from the Economic Development Advancement Fund (EDAF) to General Revenue. GMAP is a program within the Regional Engagement Division Core. The GMAP payment was originally paid from General Revenue; however, it was moved to EDAF in FY2021, which could support the program at the time. With an increase in the amount of appropriations, EDAF can no longer support the number of assigned appropriations. Please refer to the graph under number 6 below. DED will focus the appropriations from EDAF back to the main purpose of supporting DED's marketing efforts under § 620.1900.5, RSMo.

NEW DECISION ITEM
RANK: 8 OF 22

Department of Economic Development	Budget Unit	<u>43010C</u>
Division: Regional Engagement		
DI Name: Global Market Access Prog Fund Switch DI#1419002	HB Section	<u>7.005</u>

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The NDI includes the current appropriation authority for the GMAP program (\$355,000), as well as an additional 3% (\$10,650) to cover the Governor's Reserve, which is needed for a GR appropriation.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions	365,650						365,650		
Total PSD	<u>365,650</u>		<u>0</u>		<u>0</u>		<u>365,650</u>		<u>0</u>
Transfers									
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>365,650</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>365,650</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 8 OF 22

Department of Economic Development				Budget Unit		<u>43010C</u>			
Division: Regional Engagement				HB Section		<u>7.005</u>			
DI Name: Global Market Access Prog Fund Switch				DI#1419002					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
Total EE	0		0		0		0		0
Program Distributions	365,650						365,650		
Total PSD	365,650		0		0		365,650		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	365,650	0.0	0	0.0	0	0.0	365,650	0.0	0

NEW DECISION ITEM
RANK: 8 OF 22

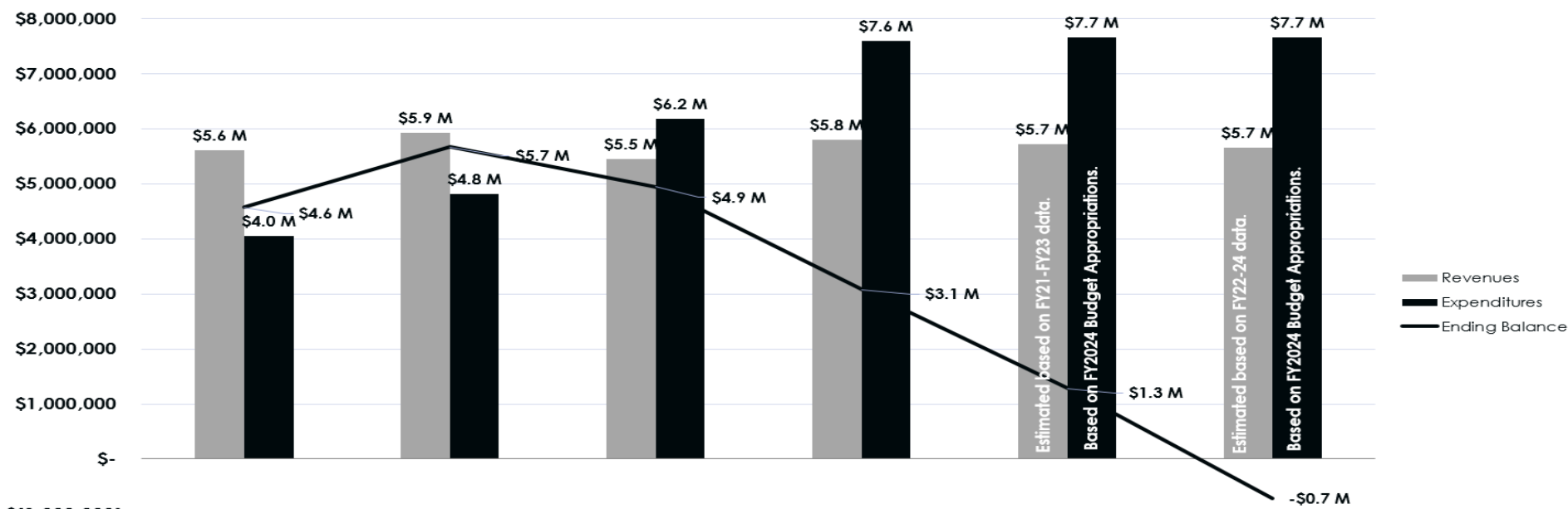
Department of Economic Development	Budget Unit	43010C
Division: Regional Engagement		
DI Name: Global Market Access Prog Fund Switch DI#1419002	HB Section	7.005

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

The chart below shows the EDAF revenues and expenditures from FY2020 through FY2025. We project that FY2025 will end with a negative balance if some appropriations are not moved to other fund sources.

DED estimates with approval of NDI #s 1419002, 1419004, 1419005, 1419007, and 1419008, the fund balance will begin growing again and reach \$1.8 million at the end of FY2025.

Economic Development Advancement Fund Balance Before Fund Switches



	FY20	FY21	FY22	FY23	FY24 (Est.)	FY25 (Est.)
Revenues	\$5,614,495.72	\$5,922,239.72	\$5,457,013.47	\$5,801,163.66	\$5,726,805.62	\$5,661,660.92
Expenditures	\$4,049,944.26	\$4,818,802.50	\$6,185,502.87	\$7,592,352.00	\$7,663,434.00	\$7,663,434.00
Ending Balance	\$4,570,494.21	\$5,673,931.43	\$4,945,442.03	\$3,081,944.44	\$1,284,098.05	\$(717,675.03)

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

This is a fund switch only. See Regional Engagement Core for performance measures.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
REGIONAL ENGAGEMENT								
RED GMAP Fund Switch - 1419002								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	365,650	0.00	365,650	0.00
TOTAL - PD	0	0.00	0	0.00	365,650	0.00	365,650	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$365,650	0.00	\$365,650	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$365,650	0.00	\$365,650	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

CORE DECISION ITEM

Department: Economic Development					Budget Unit 43011C				
Division: Regional Engagement									
Core: International Trade and Investment Offices					HB Section 7.005				
1. CORE FINANCIAL SUMMARY									
FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	1,500,000	1,500,000	EE	0	0	1,500,000	1,500,000
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	1,500,000	1,500,000	Total	0	0	1,500,000	1,500,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds: Economic Development Advancement Fund (0783)					Other Funds: Economic Development Advancement Fund (0783)				
2. CORE DESCRIPTION									
Missouri's International Trade and Investment Offices are located in Australia, Brazil, Canada, China, Europe, India, Israel, Japan, the Republic of Korea, Malaysia, Mexico, United Arab Emirates, and the United States. These offices assist Missouri businesses with international sales promotion, foreign market entry strategies, and provide investment strategies to international investors looking to locate in Missouri.									
Sales Promotion: Each office promotes Missouri-based products and services to foreign individuals, businesses, and government entities to generate increased economic activity for Missouri businesses.									
Market Entry Strategies: Each office provides Missouri businesses and individuals with trade counseling and technical advice regarding possible market entry strategies to export products and services.									
Investment Strategies: Each office promotes Missouri as the ideal location for foreign direct investment by raising awareness of communities across the State, identifying Missouri as the ideal location to do business, providing technical information on the Department of Economic Development's incentive programs, and delivering comprehensive investment proposals from the State and its partners to promising international businesses.									
3. PROGRAM LISTING (list programs included in this core funding)									
International Trade and Investment Offices									

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43011C
Division:	Regional Engagement		
Core:	International Trade and Investment Offices	HB Section	7.005

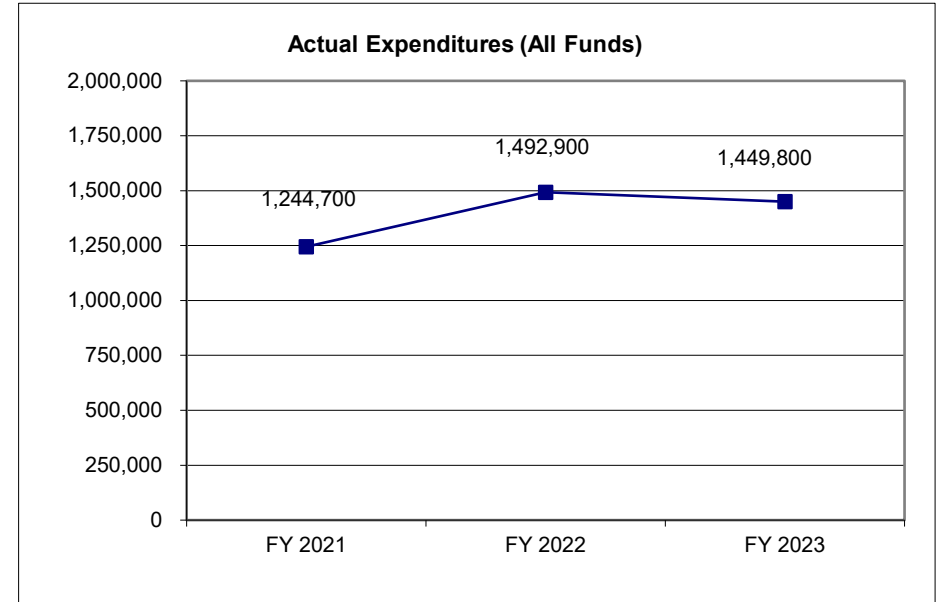
4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	1,500,000	1,500,000	1,500,000	1,500,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	1,500,000	1,500,000	1,500,000	1,500,000
Actual Expenditures (All Funds)	1,244,700	1,492,900	1,449,800	N/A
Unexpended (All Funds)	255,300	7,100	50,200	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	255,300	7,100	50,200	N/A

*Restricted amount as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:



CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT
INTRNTNL TRADE & INVEST OFFICE

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	0	0	1,500,000	1,500,000	
	Total	0.00	0	0	1,500,000	1,500,000	
DEPARTMENT CORE REQUEST							
	EE	0.00	0	0	1,500,000	1,500,000	
	Total	0.00	0	0	1,500,000	1,500,000	
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	0	0	1,500,000	1,500,000	
	Total	0.00	0	0	1,500,000	1,500,000	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
INTRNTNL TRADE & INVEST OFFICE								
CORE								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	1,449,800	0.00	1,500,000	0.00	1,500,000	0.00	1,500,000	0.00
TOTAL - EE	1,449,800	0.00	1,500,000	0.00	1,500,000	0.00	1,500,000	0.00
TOTAL	1,449,800	0.00	1,500,000	0.00	1,500,000	0.00	1,500,000	0.00
GRAND TOTAL	\$1,449,800	0.00	\$1,500,000	0.00	\$1,500,000	0.00	\$1,500,000	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
INTRNTNL TRADE & INVEST OFFICE								
CORE								
PROFESSIONAL SERVICES	1,449,800	0.00	1,500,000	0.00	1,500,000	0.00	1,500,000	0.00
TOTAL - EE	1,449,800	0.00	1,500,000	0.00	1,500,000	0.00	1,500,000	0.00
GRAND TOTAL	\$1,449,800	0.00	\$1,500,000	0.00	\$1,500,000	0.00	\$1,500,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$1,449,800	0.00	\$1,500,000	0.00	\$1,500,000	0.00	\$1,500,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.005

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

1a. What strategic priority does this program address?

Business Development

1b. What does this program do?

- This program is designed to increase exports for Missouri's manufacturers and professional service companies while generating interest in the state amongst foreign investors, including businesses capable of creating jobs and new capital investment within the state.
- DED contracts with a foreign-based representative with offices in Australia, Brazil, Canada, China, Germany, India, Israel, Japan, Malaysia, Mexico, South Korea, Taiwan, United Arab Emirates, United Kingdom, and the United States. The representative's teams, along with DED's international team, work together to execute services on behalf of Missouri's businesses and communities.
- DED export assistance includes technical guidance on market entry strategies, sector/product research, foreign partner identification (e.g. distributors and agents), trade shows, and trade missions.
- Foreign-based representatives identify foreign direct investment (FDI) leads for the Missouri Partnership and DED Regional Engagement teams and promote Missouri as an ideal location to foreign investors. These representatives raise awareness of local/community benefits across the State and provide client solutions and technical assistance on DED's incentive programs.

2a. Provide an activity measure(s) for the program.

	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Export Work Orders	275	511	550	452	461	300	421	442	464
FDI Leads Generated	12	34	35	46	47	46	47	48	49
FDI Informational Requests	65	77	80	97	99	111	113	115	118

Note 1: Export work orders are specific activities done on behalf of Missouri companies seeking to export.

Note 2: FDI Lead Generated is defined by the following four criteria: a) Capital investment amount; b) Jobs number target; c) Roles and Wages for the jobs to be created; and d) Timeline for decision.

Note 3: Projected amounts for FY2024 Export Work Orders are the average of the previous three years (FY2021, FY2022, and FY2023) then increased by 5% for FY2025 and FY2026.

2b. Provide a measure(s) of the program's quality.

	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Customer Satisfaction	96%	97%	97%	94%	98%	96%	99%	99%	99%

Note: Customer Satisfaction is obtained from the Client Impact Statement; a data collection instrument which includes a client satisfaction survey dispatched to the client upon the completion of each work order.

PROGRAM DESCRIPTION

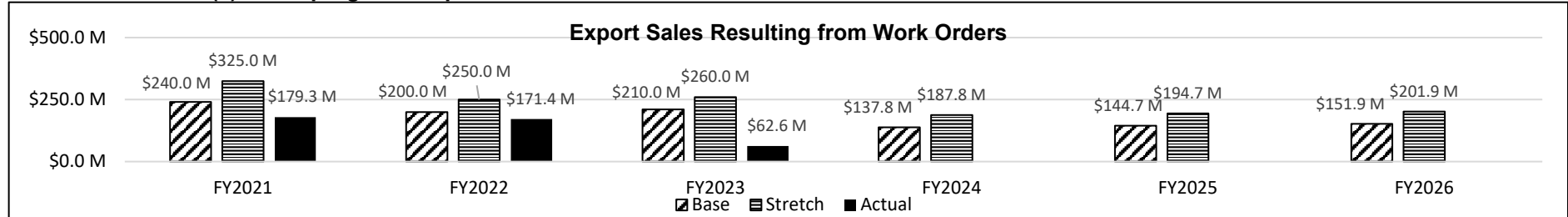
Department: Economic Development

HB Section(s): 7.005

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

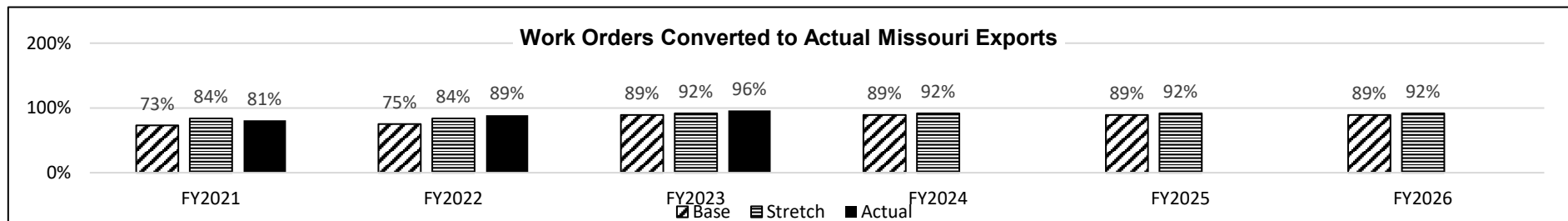
2c. Provide a measure(s) of the programs impact.



Note 1: Chart depicts client success in achieving export sales as a result of DED work order activities.

Note 2: FY2024 base is the average of the previous three years (FY2021, FY2022, and FY2023) then increased base targets by 5% for FY2025 and FY2026

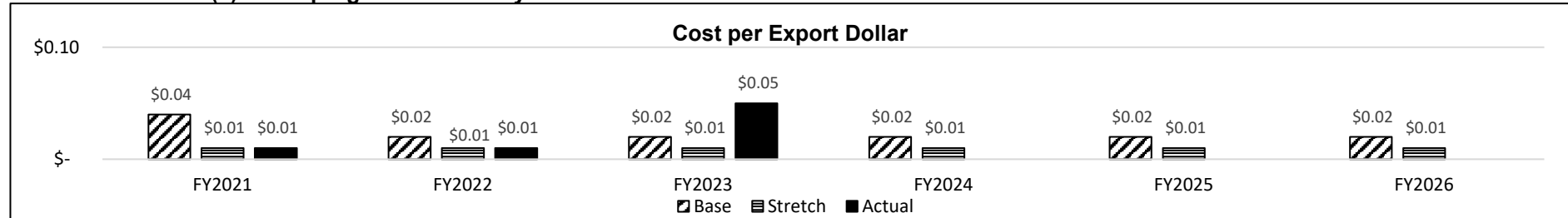
Note 3: FY2023 sales from Work Orders are results of team turnover.



Note 1: Chart depicts the percentage of work orders (i.e., export assistance) that were converted to an actual export sale.

Note 2: Base target for FY2024-FY2026 set to match FY2022 actual; stretch target is 3% increase in converted work orders over base.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Chart depicts the cost of the program to bring back \$1 in export transactions to Missouri businesses.

Note 2: The increase in cost per export dollar for FY2023 is due to the lower amount of overall export sales.

PROGRAM DESCRIPTION

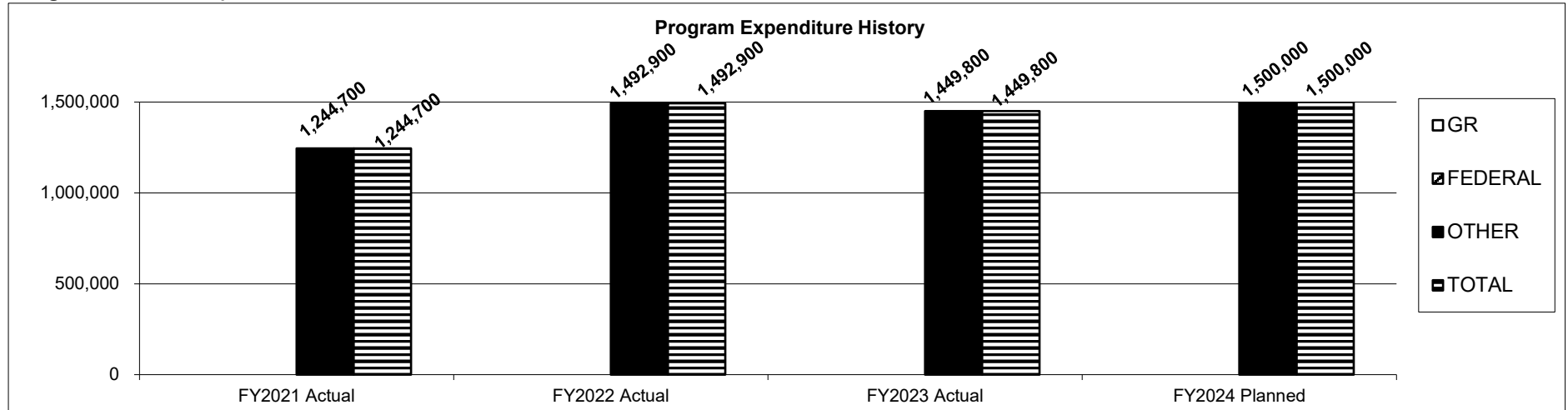
Department: Economic Development

HB Section(s): 7.005

Program Name: International Trade and Investment Offices

Program is found in the following core budget(s): International Trade and Investment Offices

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43015C
Division:	Regional Engagement		
Core:	Business Recruitment and Marketing	HB Section	7.005

1. CORE FINANCIAL SUMMARY

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	2,250,000	2,250,000
PSD	0	0	1,250,000	1,250,000
TRF	0	0	0	0
Total	0	0	3,500,000	3,500,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

	FY 2025 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	2,250,000	2,250,000
PSD	0	0	1,250,000	1,250,000
TRF	0	0	0	0
Total	0	0	3,500,000	3,500,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)

2. CORE DESCRIPTION

This program attracts new business investment and jobs to Missouri through a contract with the Hawthorn Foundation, who subcontracts with Missouri Partnership. These two organizations were founded as a public-private partnership to support economic development in Missouri.

3. PROGRAM LISTING (list programs included in this core funding)

Business Recruitment and Marketing

CORE DECISION ITEM

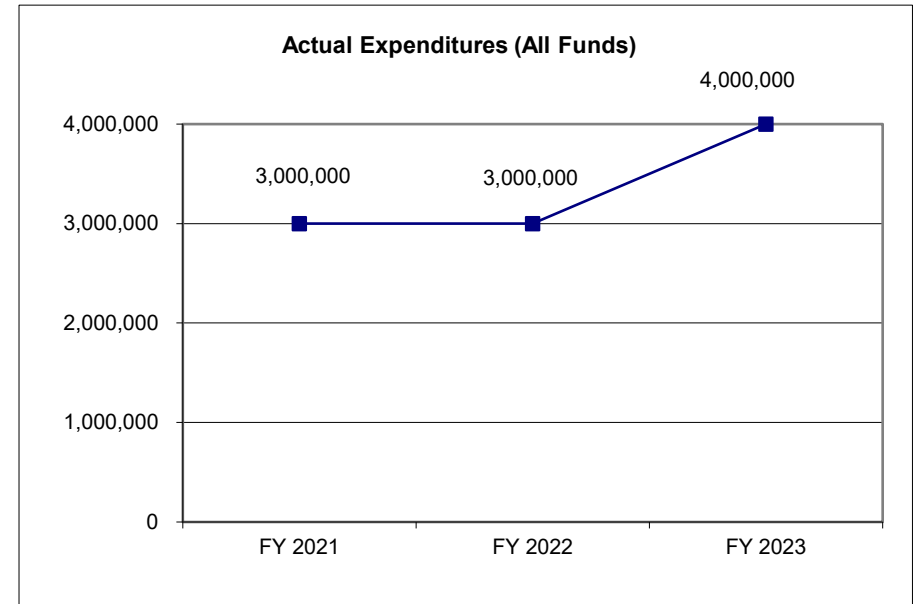
Department: Economic Development
Division: Regional Engagement
Core: Business Recruitment and Marketing

Budget Unit 43015C
HB Section 7.005

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	3,000,000	3,000,000	4,000,000	3,500,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	3,000,000	3,000,000	4,000,000	3,500,000
Actual Expenditures (All Funds)	3,000,000	3,000,000	4,000,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) FY2023 includes \$1 million in one-time funding.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
BUS RECRUITMENT AND MARKETING**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	0	0	2,250,000	2,250,000	
	PD	0.00	0	0	1,250,000	1,250,000	
	Total	0.00	0	0	3,500,000	3,500,000	
DEPARTMENT CORE REQUEST							
	EE	0.00	0	0	2,250,000	2,250,000	
	PD	0.00	0	0	1,250,000	1,250,000	
	Total	0.00	0	0	3,500,000	3,500,000	
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	0	0	2,250,000	2,250,000	
	PD	0.00	0	0	1,250,000	1,250,000	
	Total	0.00	0	0	3,500,000	3,500,000	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUS RECRUITMENT AND MARKETING								
CORE								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	4,000,000	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
TOTAL - EE	4,000,000	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
PROGRAM-SPECIFIC								
ECON DEVELOP ADVANCEMENT FUND	0	0.00	1,250,000	0.00	1,250,000	0.00	1,250,000	0.00
TOTAL - PD	0	0.00	1,250,000	0.00	1,250,000	0.00	1,250,000	0.00
TOTAL	4,000,000	0.00	3,500,000	0.00	3,500,000	0.00	3,500,000	0.00
GRAND TOTAL	\$4,000,000	0.00	\$3,500,000	0.00	\$3,500,000	0.00	\$3,500,000	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUS RECRUITMENT AND MARKETING								
CORE								
PROFESSIONAL SERVICES	4,000,000	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
TOTAL - EE	4,000,000	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
PROGRAM DISTRIBUTIONS	0	0.00	1,250,000	0.00	1,250,000	0.00	1,250,000	0.00
TOTAL - PD	0	0.00	1,250,000	0.00	1,250,000	0.00	1,250,000	0.00
GRAND TOTAL	\$4,000,000	0.00	\$3,500,000	0.00	\$3,500,000	0.00	\$3,500,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$4,000,000	0.00	\$3,500,000	0.00	\$3,500,000	0.00	\$3,500,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.005

Program Name: Business Recruitment and Marketing

Program is found in the following core budget(s): Business Recruitment and Marketing

1a. What strategic priority does this program address?

Business Development

1b. What does this program do?

- Raises the profile of the state, both nationally and internationally, to generate new business recruitment leads which bring new investment opportunities and create new high quality jobs in Missouri. Quality jobs, in coordination with the Department of Economic Development (DED), emphasize the recruitment of industry sectors that support full time employment at wages above the county average wage and pay at least 50% of health insurance premiums.
- Provides the DED the opportunity to work collaboratively and leverage the private sector resources of the Hawthorn Foundation, who has contracted with the Missouri Partnership for professional services to perform one of its key business development strategies - business recruitment and attraction.
- With the technical support of DED, the program works at the state, regional and local levels to increase the capacity and readiness of Missouri communities as globally competitive business locations and enhance the visibility of Missouri as a globally competitive business location.

2a. Provide an activity measure(s) for the program.

	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Qualified Leads	315	90	300	213	330	199	363	363	363
Projects Opened	105	120	100	134	110	117	121	121	121
Projects Announced	27	24	20	16	22	11	25	25	25
Capacity Building	26	27	25	21	25	26	25	25	25

Note 1: Projections are provided by the contractor.

Note 2: Qualified Leads reported in FY2021 was impacted as a result of reduced business activity during the pandemic. Projections have been updated by the contractor.

Note 3: Capacity building includes facilitated community assessments and coordinated outreach trips, trade shows, and technical assistance with community partners. The projections reflect a consistent level of engagement.

PROGRAM DESCRIPTION

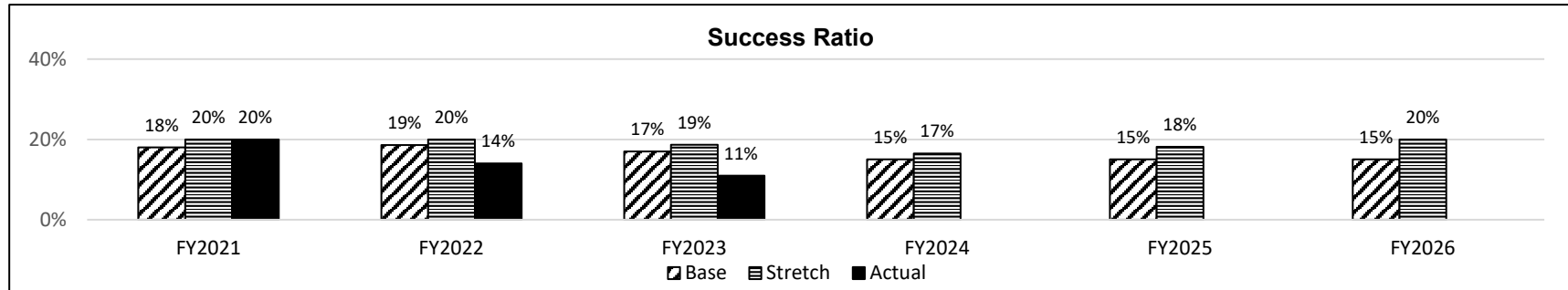
Department: Economic Development

HB Section(s): 7.005

Program Name: Business Recruitment and Marketing

Program is found in the following core budget(s): Business Recruitment and Marketing

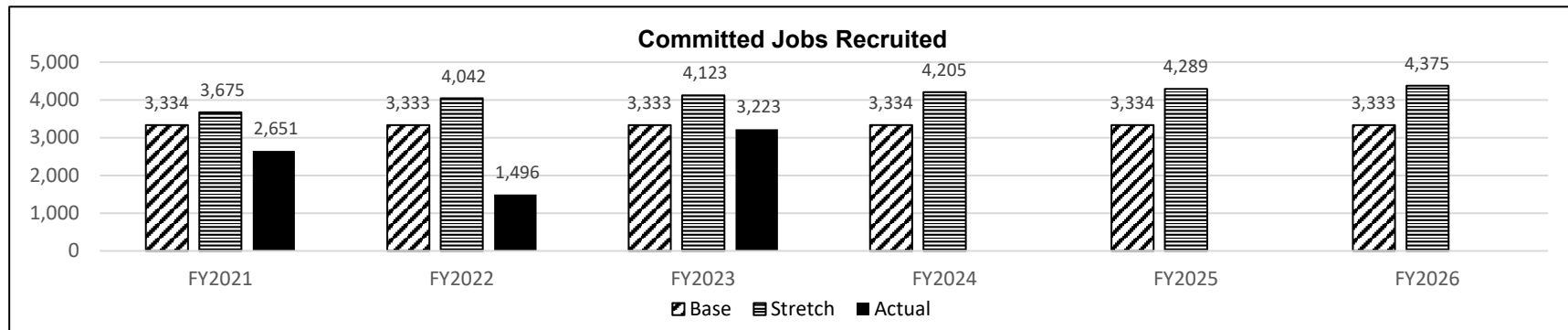
2b. Provide a measure(s) of the program's quality.



Note 1: Measures percentage of projects announced to projects opened.

Note 2: Base targets for FY2024-FY2026 are based on an average of FY2021-FY2023 actuals. Stretch targets for FY2024-FY2026 are based on an average of FY2021-FY2023 actuals and assumes a 10% increase year over year.

2c. Provide a measure(s) of the program's impact.



Note 1: Jobs recruited represents all employment included in growth opportunities being facilitated by the Business Recruitment and Marketing contractor.

Note 2: FY2024 base is a contractor-provided projection representing a three year goal of 10,000. FY2024-FY2026 Stretch targets assume a 2% increase year over year.

Note 3: This is representative of the portion of jobs coming from businesses outside Missouri.

PROGRAM DESCRIPTION

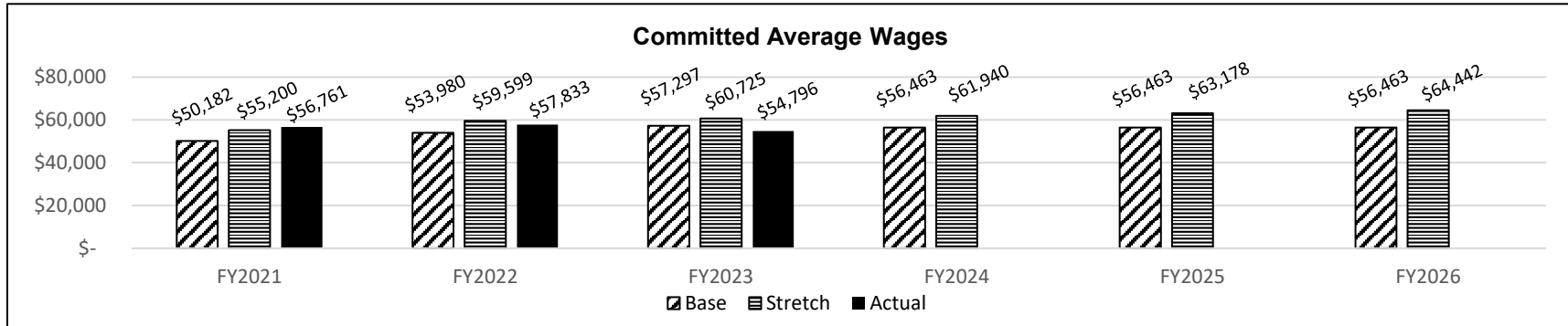
Department: Economic Development

HB Section(s): 7.005

Program Name: Business Recruitment and Marketing

Program is found in the following core budget(s): Business Recruitment and Marketing

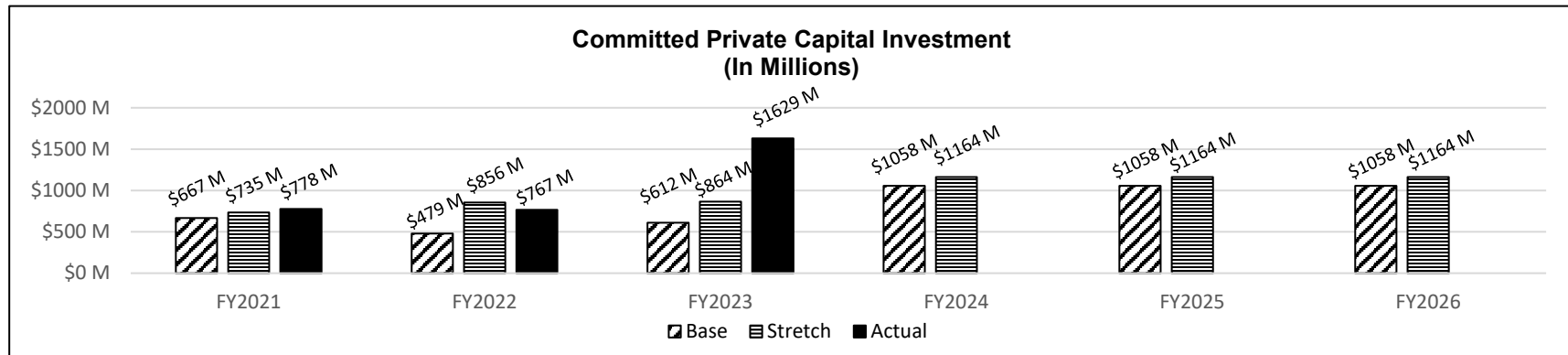
2c. Provide a measure(s) of the program's impact. (continued)



Note 1: Average wages represents wages projected at the time of project announcement.

Note 2: FY2024-FY2026 base are consistent and based on an average of the previous three years (FY2021, FY2022 and FY2023).

Note 3: FY2024-FY2026 Stretch goals for payroll assumes a 2% increase year over year from FY2023 stretch.



Note 1: Private capital investment represents planned expenditures at the time of project announcement.

Note 2: FY2024 base is an average of FY2021-FY2023 actuals and remains consistent. FY2024-FY2026 stretch targets reflect a 10% increase over base.

Note 3: This is representative of the portion of investment coming from businesses outside Missouri.

PROGRAM DESCRIPTION

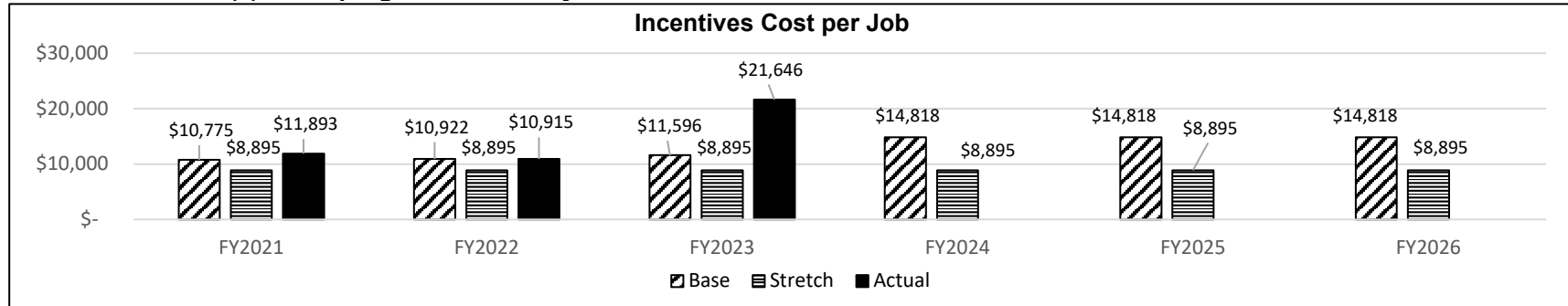
Department: Economic Development

HB Section(s): 7.005

Program Name: Business Recruitment and Marketing

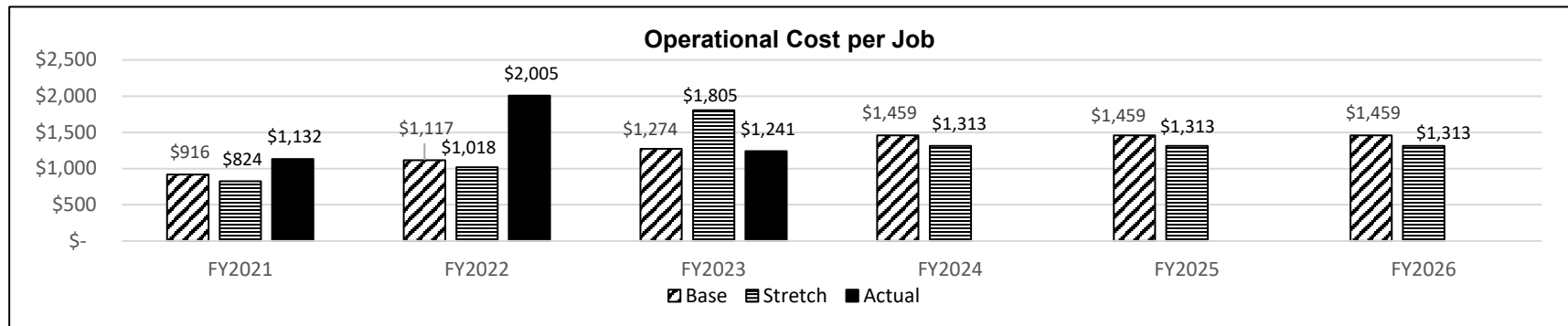
Program is found in the following core budget(s): Business Recruitment and Marketing

2d. Provide a measure(s) of the program's efficiency.



Note 1: Measure is calculated by dividing proposed economic incentives by the committed number of jobs committed.

Note 2: Base targets for FY2024-FY2026 are based on the averages of FY2021-FY2023 actuals. Stretch targets meet the FY2019 low of \$8,895 per job.



Note 1: Measure is calculated by dividing Business Recruitment and Marketing Program budget by the committed number of jobs created and retained.

Note 2: Base targets for FY2024-FY2026 are based on the average of the three previous FY (FY2021-FY2023) actuals. Stretch targets assume a 10% decrease over base.

PROGRAM DESCRIPTION

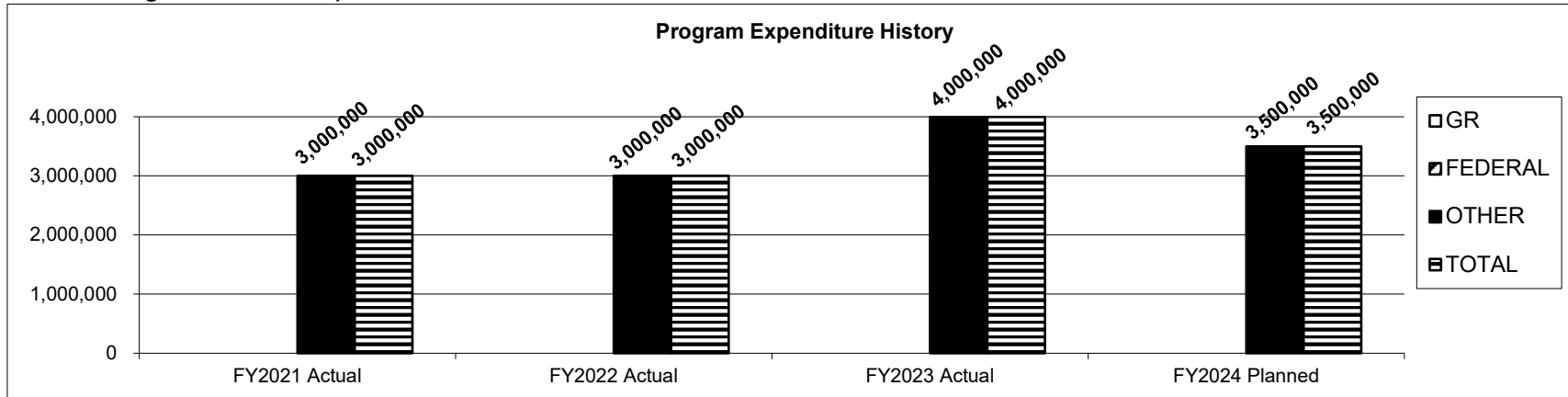
Department: Economic Development

HB Section(s): 7.005

Program Name: Business Recruitment and Marketing

Program is found in the following core budget(s): Business Recruitment and Marketing

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1900, RSMo., which establishes the Economic Development Advancement Fund.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>43019C</u>
Division: Business and Community Solutions	
Core: Delta Regional Authority Dues	HB Section <u>7.010</u>

1. CORE FINANCIAL SUMMARY

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2025 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

This core decision item establishes the authority for the annual dues the State of Missouri pays to the Delta Regional Authority (DRA). The DRA was established in 2000 by Congress with the purpose of making strategic investments of federal appropriations into the physical and human infrastructure of Delta communities, including 29 counties in Southeast Missouri. Through the states' Economic Development Assistance Program, these investments help to improve transportation and basic public infrastructure and to strengthen our workforce development system and local business environments. As a result of our \$150,000 annual dues, DRA invested approximately \$6.4 million in Missouri in FY2023 for 7 projects in communities across southeast Missouri.

This item was transferred from the Department of Agriculture to the Department of Economic Development with the FY2022 budget.

The reduction of the core here is due to the need of a fund switch from the Economic Development Advancement Fund (EDAF) to General Revenue via New Decision Item #1419005.

3. PROGRAM LISTING (list programs included in this core funding)

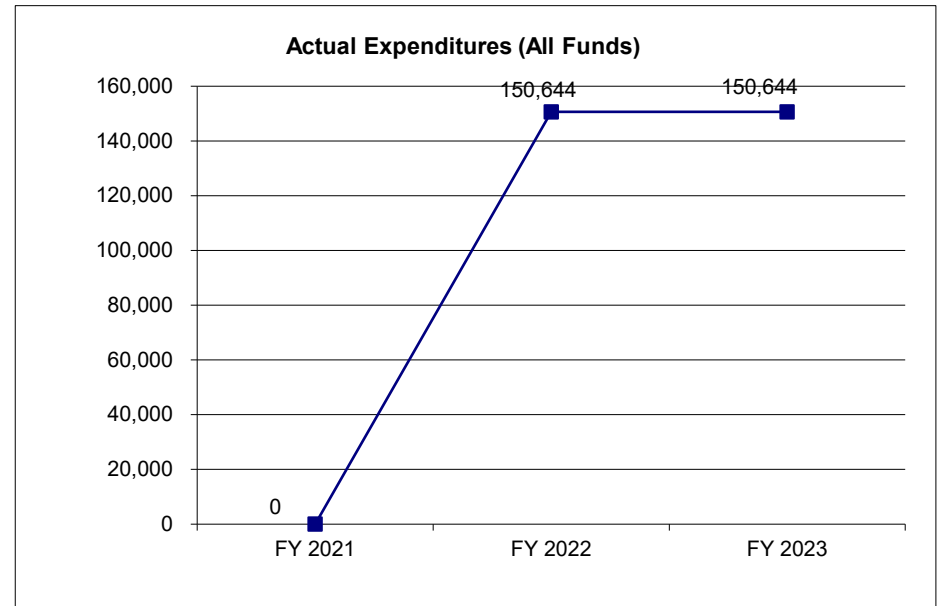
Delta Regional Authority Dues

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>43019C</u>
Division: Business and Community Solutions	
Core: Delta Regional Authority Dues	HB Section <u>7.010</u>

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	0	150,644	150,644	174,171
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	0	150,644	150,644	174,171
Actual Expenditures (All Funds)	0	150,644	150,644	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



*Current Year restricted amount is as of _____.

Reverted includes the statutory three percent reserve amount (when applicable).

Restricted includes any Governor's expenditure restrictions which remained at the end of the fiscal year (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT DELTA REGIONAL AUTHORITY

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
	EE		0.00	0	0	174,171	174,171	
	Total		0.00	0	0	174,171	174,171	
DEPARTMENT CORE ADJUSTMENTS								
Core Reduction	1094 7204	EE	0.00	0	0	(174,171)	(174,171)	Core Reduction - Tied to Fund Switch NDI #1419005
NET DEPARTMENT CHANGES			0.00	0	0	(174,171)	(174,171)	
DEPARTMENT CORE REQUEST								
	EE		0.00	0	0	0	0	
	Total		0.00	0	0	0	0	
GOVERNOR'S RECOMMENDED CORE								
	EE		0.00	0	0	0	0	
	Total		0.00	0	0	0	0	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DELTA REGIONAL AUTHORITY								
CORE								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	150,644	0.00	174,171	0.00	0	0.00	0	0.00
TOTAL - EE	150,644	0.00	174,171	0.00	0	0.00	0	0.00
TOTAL	150,644	0.00	174,171	0.00	0	0.00	0	0.00
Delta Reg Auth Fund Switch - 1419005								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	179,397	0.00	179,397	0.00
TOTAL - EE	0	0.00	0	0.00	179,397	0.00	179,397	0.00
TOTAL	0	0.00	0	0.00	179,397	0.00	179,397	0.00
GRAND TOTAL	\$150,644	0.00	\$174,171	0.00	\$179,397	0.00	\$179,397	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DELTA REGIONAL AUTHORITY								
CORE								
PROFESSIONAL DEVELOPMENT	150,644	0.00	174,171	0.00	0	0.00	0	0.00
TOTAL - EE	150,644	0.00	174,171	0.00	0	0.00	0	0.00
GRAND TOTAL	\$150,644	0.00	\$174,171	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$150,644	0.00	\$174,171	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department Economic Development

HB Section(s): 7.010

Program Name Delta Regional Authority Dues

Program is found in the following core budget(s): Delta Regional Authority Dues

1a. What strategic priority does this program address?

Community Development

1b. What does this program do?

The Delta Regional Authority (DRA) works to improve regional economic opportunity by helping to create jobs, build communities, and improve the lives of the 10 million people who reside in the 252 counties and parishes of the eight-state Delta region that includes Alabama, Arkansas, Illinois, Kentucky, Louisiana, Mississippi, Missouri (includes 29 counties), and Tennessee. Led by the DRA board, which includes the governors of the eight states – the Delta Regional Authority fosters local and regional partnerships that address economic and social challenges to ultimately strengthen the Delta economy and the quality of life for Delta residents. This spending authority reflects the annual dues the State of Missouri pays to the DRA.

2a. Provide an activity measure(s) for the program.

	FY2022 Actual	FY2023 Projected	FY2023 Actual	FY2024 Projected	FY2025 Projected	FY2026 Projected
Total Missouri Projects Funded	10	10	7	9	10	10
Total DRA Dollars Allocated in Missouri	\$1.81M	\$2M	\$1.9M	\$2.2M	\$2.2M	\$2.2M

2b. Provide a measure(s) of the program's quality.

	FY2022 Actual	FY2023 Projected	FY2023 Actual	FY2024 Projected	FY2025 Projected	FY2026 Projected
Funds from other sources invested into projects	\$4.75M	\$5M	\$2.69M	\$5M	\$5M	\$6M

PROGRAM DESCRIPTION

Department Economic Development

HB Section(s): 7.010

Program Name Delta Regional Authority Dues

Program is found in the following core budget(s): Delta Regional Authority Dues

2c. Provide a measure(s) of the program's impact.

	FY2022 Actual	FY2023 Projected	FY2023 Actual	FY2024 Projected	FY2025 Projected	FY2026 Projected
Total Dollars invested for DRA projects including all sources	\$6.2M	\$6.5M	\$6.41M	\$6.5M	\$6.5M	\$7M
Jobs Created	63	65	21	65	65	65
Jobs Retained	71	75	36	75	75	75

2d. Provide a measure(s) of the program's efficiency.

	FY2022 Actual	FY2023 Projected	FY2023 Actual	FY2024 Projected	FY2025 Projected	FY2026 Projected
Return on Investment (ROI)	1206%	1206%	1094%	1206%	1206%	1263%

Note: ROI equals DRA dollars allocated divided by DRA annual dues multiplied by 100.

PROGRAM DESCRIPTION

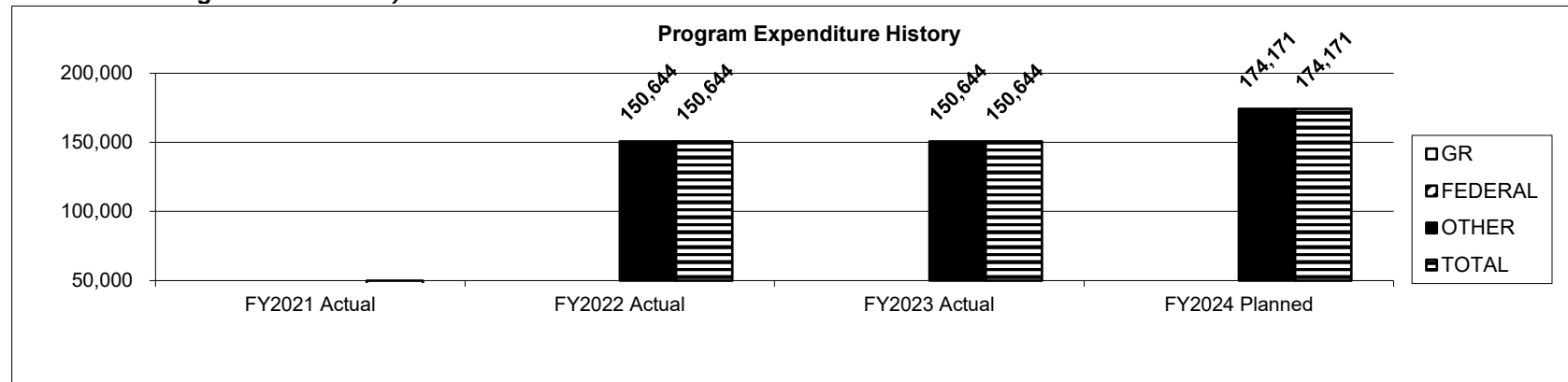
Department Economic Development

HB Section(s): 7.010

Program Name Delta Regional Authority Dues

Program is found in the following core budget(s): Delta Regional Authority Dues

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

5. What is the authorization for this program, i.e., federal or state statute, etc.? *(Include the federal program number, if applicable.)*

7 USC Chapter 50, Subchapter VI: Delta Regional Authority (7 USC §2009aa - §2009aa-13)

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

NEW DECISION ITEM
RANK: 14 OF 22

Department of Economic Development	Budget Unit	<u>43019C</u>
Division: Business and Community Solutions		
DI Name: Delta Regional Authority Fund Switch	HB Section	<u>7.010</u>
DI#1419005		

1. AMOUNT OF REQUEST

FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	179,397	0	0	179,397	EE	179,397	0	0	179,397
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	<u>179,397</u>	<u>0</u>	<u>0</u>	<u>179,397</u>	Total	<u>179,397</u>	<u>0</u>	<u>0</u>	<u>179,397</u>
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
<i>Est. Fringe</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>Est. Fringe</i>	<i>0</i>	<i>0</i>	<i>0</i>	<i>0</i>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Non-Counts:					Non-Counts:				

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input checked="" type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This New Decision Item is needed to switch the fund source for the Delta Regional Authority (DRA) Organizational Dues from the Economic Development Advancement Fund (EDAF) to General Revenue. The DRA dues payment was moved to DED from the Missouri Department of Agriculture in FY2022, and was funded with EDAF which could support the payment at that time. With an increase in the amount of appropriations, EDAF can no longer support the number of assigned appropriations. Please refer to the graph under number 6 below. DED will focus the appropriations from EDAF back to the main purpose of supporting DED's marketing efforts under § 620.1900.5, RSMo.

NEW DECISION ITEM
RANK: 14 OF 22

Department of Economic Development	Budget Unit	<u>43019C</u>
Division: Business and Community Solutions		
DI Name: Delta Regional Authority Fund Switch	HB Section	<u>7.010</u>
DI#1419005		

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The NDI includes the current appropriation authority for the DRA program (\$174,171), as well as an additional 3% (\$5,226) to cover the Governor's Reserve, which is needed for a GR appropriation.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
Professional Development / 320	179,397						179,397		
							0		
							0		
Total EE	<u>179,397</u>		<u>0</u>		<u>0</u>		<u>179,397</u>		<u>0</u>
Program Distributions							0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>179,397</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>179,397</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 14 OF 22

Department of Economic Development				Budget Unit		43019C			
Division: Business and Community Solutions									
DI Name: Delta Regional Authority Fund Switch		DI#1419005		HB Section		7.010			
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0		
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
Professional Development / 320	179,397						179,397		
							0		
							0		
Total EE	179,397		0		0		179,397		0
							0		
Program Distributions							0		
Total PSD	0		0		0		0		0
							0		
Transfers							0		
Total TRF	0		0		0		0		0
							0		
Grand Total	179,397	0.0	0	0.0	0	0.0	179,397	0.0	0

NEW DECISION ITEM
RANK: 14 OF 22

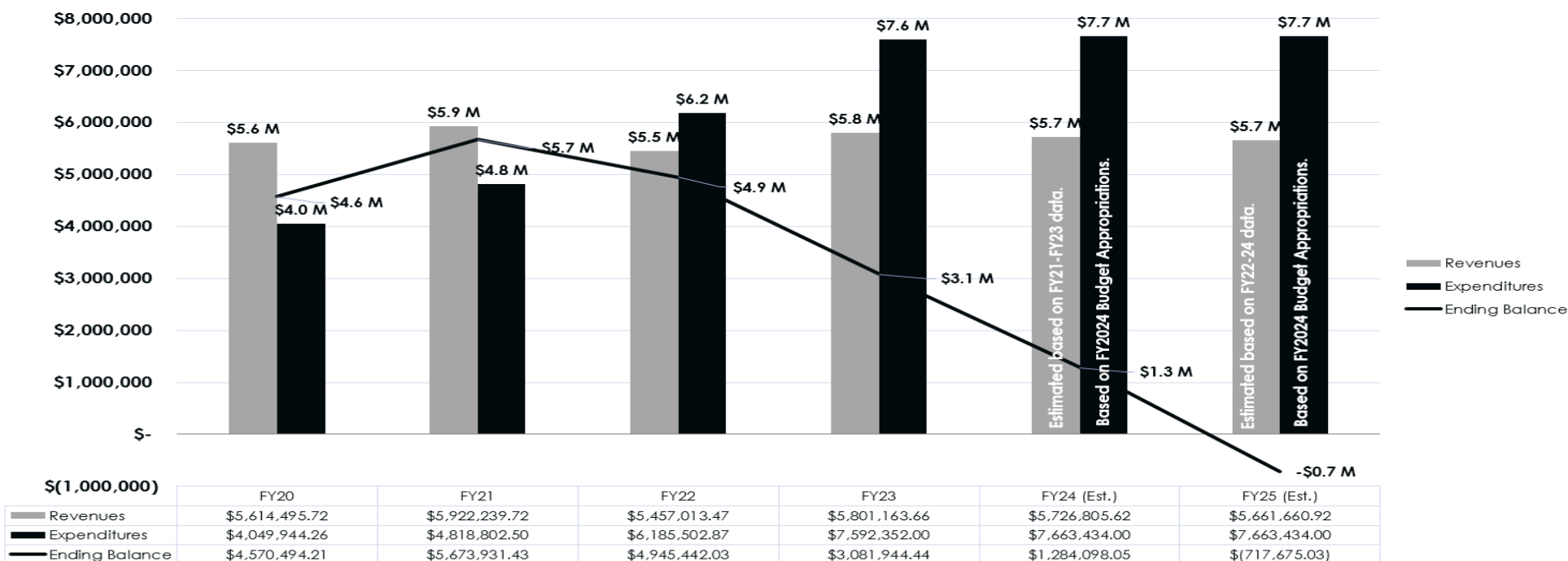
Department of Economic Development	Budget Unit	43019C
Division: Business and Community Solutions		
DI Name: Delta Regional Authority Fund Switch	DI#1419005	HB Section
		7.010

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

The chart below shows the EDAF revenues and expenditures from FY2020 through FY2025. We project that FY2025 will end with a negative balance if some appropriations are not moved to other fund sources.

DED estimates with approval of NDI #s 1419002, 1419004, 1419005, 1419007, and 1419008, the fund balance will begin growing again and reach \$1.8 million at the end of FY2025.

Economic Development Advancement Fund Balance Before Fund Switches



7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

This is a fund switch only. See Delta Regional Authority Core for performance measures.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DELTA REGIONAL AUTHORITY								
Delta Reg Auth Fund Switch - 1419005								
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	179,397	0.00	179,397	0.00
TOTAL - EE	0	0.00	0	0.00	179,397	0.00	179,397	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$179,397	0.00	\$179,397	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$179,397	0.00	\$179,397	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

CORE DECISION ITEM

Department: Economic Development					Budget Unit 43020C				
Division: Business and Community Solutions									
Core: Business and Community Solutions					HB Section 7.015				
1. CORE FINANCIAL SUMMARY									
FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	2,181,200	1,388,694	156,414	3,726,308	PS	2,181,200	1,388,694	362,341	3,932,235
EE	302,945	203,374	3,890	510,209	EE	302,945	203,374	3,890	510,209
PSD	19,000	50,000	0	69,000	PSD	19,000	50,000	0	69,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	2,503,145	1,642,068	160,304	4,305,517	Total	2,503,145	1,642,068	366,231	4,511,444
FTE					FTE				
	35.74	17.26	2.00	55.00		35.74	18.26	6.00	60.00
Est. Fringe	1,349,712	776,794	88,333	2,214,840	Est. Fringe	1,349,712	791,813	225,158	2,366,684
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:	State Supplemental Downtown Development (0766) Administrative Revolving Fund (0547)				Other Funds:	State Supplemental Downtown Development (0766) Administrative Revolving Fund (0547) Economic Advancement Development Fund (0783)			
Federal Funds:	Community Development Block Grant (0123)				Federal Funds:	Community Development Block Grant (0123)			
2. CORE DESCRIPTION									
<p>The Business and Community Solutions Division (BCS) deploys funding and safeguards taxpayer dollars through the department's business, community and redevelopment programs. BCS also builds new programming as created by the legislature, packaging programs to create custom solutions for specific project needs.</p> <p>BCS includes Personal Service and Expense and Equipment funding for staff who administer the various programs, the Community Development Block Grant (CDBG) program and the Missouri Technology Corporation (MTC). Program funding for the CDBG and MTC can be found in separate Core Decision Item forms.</p> <p>The Missouri Community Service Commission is also housed under this division, and its PS, E&E, and program funding can be found in a separate Core Decision Item form.</p> <p>Additionally, one-time funding was provided for programs within BCS during FY2024, including: Black Wallstreet, Young Voices in Action, and Park Street Development.</p>									
3. PROGRAM LISTING (list programs included in this core funding)									
Business and Community Solutions, Community Development Block Grant, and Missouri Technology Corporation administration.									

CORE DECISION ITEM

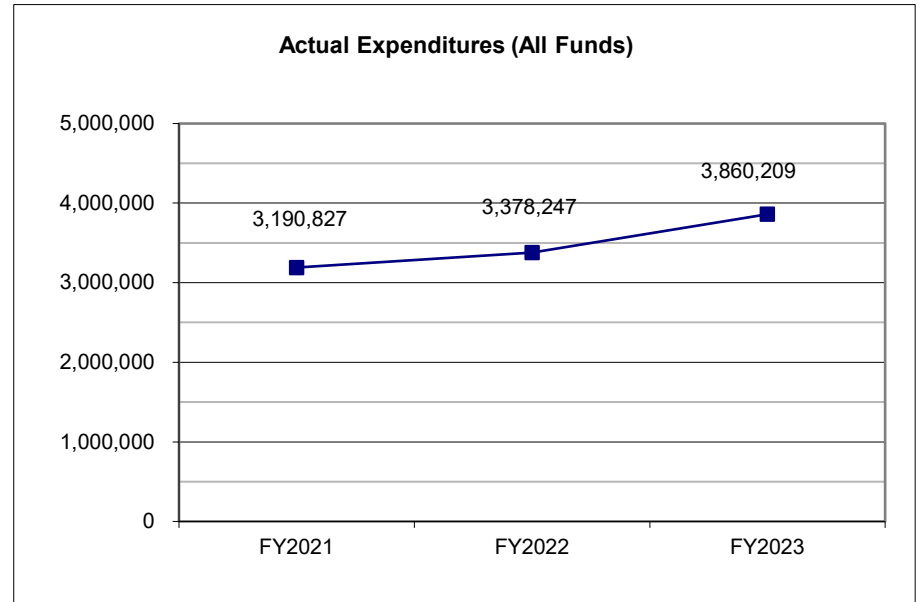
Department: Economic Development
Division: Business and Community Solutions
Core: Business and Community Solutions

Budget Unit 43020C

HB Section 7.015

4. FINANCIAL HISTORY

	FY2021 Actual	FY2022 Actual	FY2023 Actual	FY2024 Current Yr.
Appropriation (All Funds)	5,484,208	5,705,403	10,284,329	5,876,609
Less Reverted (All Funds)	(64,664)	(65,535)	(42,510)	(86,049)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	5,419,544	5,639,868	10,241,819	5,790,560
Actual Expenditures (All Funds)	3,190,827	3,378,247	3,860,209	N/A
Unexpended (All Funds)	2,228,717	2,261,621	6,381,610	N/A
Unexpended, by Fund:				
General Revenue	163,554	329,841	71,256	N/A
Federal	391,055	221,686	5,810,511	N/A
Other	1,674,108	1,710,094	499,843	N/A
	(1)	(1)	(2)	



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Unexpended GR amounts caused by workforce turnover and a decrease in E&E spending due to COVID-19. This has stabilized in FY2023.
 (2) Additional Appropriation Authority in FY2023 due to one-time appropriations approved by the General Assembly.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
BUS & COMMUNITY SOLUTIONS**

5. CORE RECONCILIATION DETAIL

			Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES									
			PS	59.00	2,181,200	1,388,694	362,341	3,932,235	
			EE	0.00	436,110	203,374	3,890	643,374	
			PD	0.00	251,000	1,050,000	0	1,301,000	
			Total	59.00	2,868,310	2,642,068	366,231	5,876,609	
DEPARTMENT CORE ADJUSTMENTS									
1x Expenditures	1096 5095	EE		0.00	(115,165)	0	0	(115,165)	Reduction of one-time appropriation
1x Expenditures	1096 4392	PD		0.00	(250,000)	0	0	(250,000)	Reduction of one-time appropriation
1x Expenditures	1096 2413	PD		0.00	0	(500,000)	0	(500,000)	Reduction of one-time appropriation
1x Expenditures	1096 2420	PD		0.00	0	(500,000)	0	(500,000)	Reduction of one-time appropriation
Core Reduction	1097 7837	PS		(4.00)	0	0	(205,927)	(205,927)	Reduction tied to Fund Switch NDI #1419004
Core Reallocation	1095 5095	EE		0.00	(18,000)	0	0	(18,000)	
Core Reallocation	1095 5095	PD		0.00	18,000	0	0	18,000	
Core Reallocation	1548 5096	PS		1.00	0	0	0	0	Reallocation from RED to BCS-CDBG
NET DEPARTMENT CHANGES				(3.00)	(365,165)	(1,000,000)	(205,927)	(1,571,092)	
DEPARTMENT CORE REQUEST									
			PS	56.00	2,181,200	1,388,694	156,414	3,726,308	
			EE	0.00	302,945	203,374	3,890	510,209	
			PD	0.00	19,000	50,000	0	69,000	
			Total	56.00	2,503,145	1,642,068	160,304	4,305,517	

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT BUS & COMMUNITY SOLUTIONS

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS								
Core Reduction	1097 7837	PS	4.00	0	0	205,927	205,927	Reduction tied to Fund Switch NDI #1419004
NET GOVERNOR CHANGES			4.00	0	0	205,927	205,927	
GOVERNOR'S RECOMMENDED CORE								
		PS	60.00	2,181,200	1,388,694	362,341	3,932,235	
		EE	0.00	302,945	203,374	3,890	510,209	
		PD	0.00	19,000	50,000	0	69,000	
		Total	60.00	2,503,145	1,642,068	366,231	4,511,444	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUS & COMMUNITY SOLUTIONS								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	1,127,358	20.62	2,181,200	35.74	2,181,200	35.74	2,181,200	35.74
DED-ED PRO-CDBG-ADMINISTRATION	889,836	16.39	1,388,694	17.26	1,388,694	18.26	1,388,694	18.26
DED ADMINISTRATIVE	57,377	1.00	102,135	1.00	102,135	1.00	102,135	1.00
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	54,279	1.00	54,279	1.00	54,279	1.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	205,927	4.00	0	0.00	205,927	4.00
TOTAL - PS	2,074,571	38.01	3,932,235	59.00	3,726,308	56.00	3,932,235	60.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	75,878	0.00	436,110	0.00	302,945	0.00	302,945	0.00
DED-ED PRO-CDBG-ADMINISTRATION	179,979	0.00	203,374	0.00	203,374	0.00	203,374	0.00
STATE SUPP DOWNTOWN DEVELOPMNT	85	0.00	3,890	0.00	3,890	0.00	3,890	0.00
TOTAL - EE	255,942	0.00	643,374	0.00	510,209	0.00	510,209	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	100,000	0.00	251,000	0.00	19,000	0.00	19,000	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	50,000	0.00	50,000	0.00	50,000	0.00
BUDGET STABILIZATION	1,429,696	0.00	1,000,000	0.00	0	0.00	0	0.00
TOTAL - PD	1,529,696	0.00	1,301,000	0.00	69,000	0.00	69,000	0.00
TOTAL	3,860,209	38.01	5,876,609	59.00	4,305,517	56.00	4,511,444	60.00
BCS EDAF PS Fund Switch - 1419004								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	212,105	4.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	212,105	4.00	0	0.00
TOTAL	0	0.00	0	0.00	212,105	4.00	0	0.00
BCS Admin for New Legislation - 1419003								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	223,992	3.00	74,664	1.00
TOTAL - PS	0	0.00	0	0.00	223,992	3.00	74,664	1.00
EXPENSE & EQUIPMENT								

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Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUS & COMMUNITY SOLUTIONS								
BCS Admin for New Legislation - 1419003								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	60,015	0.00	20,005	0.00
TOTAL - EE	0	0.00	0	0.00	60,015	0.00	20,005	0.00
TOTAL	0	0.00	0	0.00	284,007	3.00	94,669	1.00
Pay Plan - 0000012								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	72,185	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	44,438	0.00
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	3,268	0.00
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	0	0.00	1,737	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	6,590	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	128,218	0.00
TOTAL	0	0.00	0	0.00	0	0.00	128,218	0.00
GRAND TOTAL	\$3,860,209	38.01	\$5,876,609	59.00	\$4,801,629	63.00	\$4,734,331	61.00

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FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 43020C BUDGET UNIT NAME: Business and Community Solutions HOUSE BILL SECTION: 7.015	DEPARTMENT: Economic Development DIVISION: Business and Community Solutions	
1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.		
DEPARTMENT REQUEST		
<p>The department is requesting 10% flexibility between the Personal Service and/or Expense and Equipment appropriation. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians.</p> <p>- Business & Comm Solutions PS (0101) - \$2,181,200 x 10% = \$218,120 and Business & Comm Solutions EE (0101) - \$321,945 x 10% = \$32,195 - Business & Comm Solutions PS (0123) - \$1,388,694 x 10% = \$138,869 and Business & Comm Solutions EE (0123) - \$253,374 x 10% = \$25,337 - Business & Comm Solutions PS (0766) - \$54,279 x 10% = \$5,428 and Business & Comm Solutions EE (0766) - \$3,890 x 10% = \$389</p>		
2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.		
PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
3. Please explain how flexibility was used in the prior and/or current years.		
PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE	
N/A	N/A	

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUS & COMMUNITY SOLUTIONS								
CORE								
DESIGNATED PRINCIPAL ASST DEPT	6,250	0.13	0	0.00	6,000	0.10	6,000	0.10
DIVISION DIRECTOR	122,748	1.00	125,942	1.25	125,942	1.25	125,942	1.25
DESIGNATED PRINCIPAL ASST DIV	201,165	2.54	169,610	1.00	219,610	2.00	219,610	2.00
MISCELLANEOUS PROFESSIONAL	26,529	0.51	2,928	0.90	2,928	0.90	2,928	0.90
MISCELLANEOUS SUPERVISORY	5,639	0.05	0	0.00	0	0.00	0	0.00
PRINCIPAL ASST BOARD/COMMISSON	5,943	0.07	5,734	0.10	5,734	0.10	5,734	0.10
LEAD ADMIN SUPPORT ASSISTANT	1,595	0.04	117,535	2.00	57,535	1.10	57,535	1.10
ADMIN SUPPORT PROFESSIONAL	120,643	2.39	102,135	1.00	162,135	2.30	162,135	2.30
SENIOR PROGRAM SPECIALIST	0	0.00	5,734	0.10	5,734	0.10	5,734	0.10
ECONOMIC DEVLPMNT PROFESSIONAL	145,146	3.78	374,355	7.57	374,355	6.07	374,355	6.07
ECONOMIC DEVELOPMENT SPEC	745,431	16.10	1,185,079	17.34	1,067,712	16.34	1,165,079	18.34
SR ECONOMIC DEVELOPMENT SPEC	312,893	5.79	1,022,042	15.79	913,482	13.79	1,022,042	15.79
ECONOMIC DEVELOPMENT SPV	204,031	3.12	285,484	4.00	285,484	4.00	285,484	4.00
ECONOMIC DEVELOPMENT MANAGER	176,558	2.49	465,474	6.95	429,474	5.95	429,474	5.95
LEAD AUDITOR	0	0.00	70,183	1.00	70,183	1.00	70,183	1.00
GRANTS ASSOCIATE	0	0.00	0	0.00	0	1.00	0	1.00
TOTAL - PS	2,074,571	38.01	3,932,235	59.00	3,726,308	56.00	3,932,235	60.00
TRAVEL, IN-STATE	30,858	0.00	72,780	0.00	72,780	0.00	72,780	0.00
TRAVEL, OUT-OF-STATE	15,047	0.00	32,372	0.00	12,372	0.00	12,372	0.00
FUEL & UTILITIES	0	0.00	12,192	0.00	12,192	0.00	12,192	0.00
SUPPLIES	25,725	0.00	67,370	0.00	37,370	0.00	37,370	0.00
PROFESSIONAL DEVELOPMENT	28,885	0.00	140,515	0.00	80,350	0.00	80,350	0.00
COMMUNICATION SERV & SUPP	20,160	0.00	60,008	0.00	60,008	0.00	60,008	0.00
PROFESSIONAL SERVICES	114,239	0.00	88,508	0.00	88,508	0.00	88,508	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	1	0.00	1	0.00	1	0.00
M&R SERVICES	1,328	0.00	10,823	0.00	10,823	0.00	10,823	0.00
COMPUTER EQUIPMENT	0	0.00	14,843	0.00	14,843	0.00	14,843	0.00
MOTORIZED EQUIPMENT	0	0.00	7,904	0.00	7,904	0.00	7,904	0.00
OFFICE EQUIPMENT	0	0.00	26,426	0.00	26,426	0.00	26,426	0.00
OTHER EQUIPMENT	967	0.00	89,095	0.00	64,095	0.00	64,095	0.00
PROPERTY & IMPROVEMENTS	1,550	0.00	10	0.00	2,010	0.00	2,010	0.00
BUILDING LEASE PAYMENTS	0	0.00	1,094	0.00	1,094	0.00	1,094	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUS & COMMUNITY SOLUTIONS								
CORE								
EQUIPMENT RENTALS & LEASES	9,292	0.00	5,177	0.00	5,177	0.00	5,177	0.00
MISCELLANEOUS EXPENSES	7,891	0.00	7,197	0.00	7,197	0.00	7,197	0.00
REBILLABLE EXPENSES	0	0.00	7,059	0.00	7,059	0.00	7,059	0.00
TOTAL - EE	255,942	0.00	643,374	0.00	510,209	0.00	510,209	0.00
PROGRAM DISTRIBUTIONS	1,529,696	0.00	1,301,000	0.00	69,000	0.00	69,000	0.00
TOTAL - PD	1,529,696	0.00	1,301,000	0.00	69,000	0.00	69,000	0.00
GRAND TOTAL	\$3,860,209	38.01	\$5,876,609	59.00	\$4,305,517	56.00	\$4,511,444	60.00
GENERAL REVENUE	\$1,303,236	20.62	\$2,868,310	35.74	\$2,503,145	35.74	\$2,503,145	35.74
FEDERAL FUNDS	\$2,499,511	16.39	\$2,642,068	17.26	\$1,642,068	18.26	\$1,642,068	18.26
OTHER FUNDS	\$57,462	1.00	\$366,231	6.00	\$160,304	2.00	\$366,231	6.00

PROGRAM DESCRIPTION

Department: **Economic Development**

HB Section(s): **7.015**

Program Name: **Business and Community Solutions**

Program is found in the following core budget(s): **Business and Community Solutions**

1a. What strategic priority does this program address?

Business and Community Development

1b. What does this program do?

- The Division administers the State's core economic development programs designed to address business and community economic development opportunities and challenges.
- Community Development programs enable nonprofit entities to create public/private partnerships to address the needs of underserved Missouri citizens. Program benefits largely consist of tax credits used to leverage private donations. Eligible uses of program benefits include workforce training, youth development, neighborhood revitalization, crime prevention, and academic support for underserved communities and populations across the State.
- Redevelopment programs incentivize private investment to revitalize underutilized sites and buildings, resulting in stronger communities. Program benefits largely consist of tax credits used to leverage private investment. Program benefits may be available for the cleanup and revitalization of a community facility/infrastructure or redevelopment of historic buildings.
- Business Development programs incentivize business expansion, recruitment, and retention within the State. Program benefits largely consist of retained withholding taxes or tax credits for jobs created or retained. Program benefits may be available for businesses that create new jobs with average wages of at least 80% of the applicable county average wage and, in some cases, make substantial new capital investment within the State.
- The Division also provides the administration for the following programs (full descriptions may be found on the Program Description Forms):
 - Community Development Block Grants (CDBG)
 - Missouri Technology Corporation (MTC)
 - Missouri Community Service Commission (MCSC)

2a. Provide an activity measure(s) for the program.

Community Development Projects

	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2023 Actual	FY2024 Projected	FY2025 Projected	FY2026 Projected
Number of Projects Authorized	140	139	117	103	89	103	103	103
Amount of Incentives Authorized	\$18.9M	\$23.7M	\$19.8M	\$27.3M	\$27.3M	\$27.3M	\$27.3M	\$27.3M
Number of Tax Credit Certificates Issued*	2,020	4,405	2,365	2,956	2,956	2,956	2,956	2,956
Amount of Incentives Issued	\$11.2M	\$20.0M	\$15.8M	\$16.7M	\$16.7M	\$16.7M	\$16.7M	\$16.7M

Note 1: Community Development projects represent 6 programs, the largest of which are Neighborhood Assistance and Youth Opportunities.

Note 2: *Due to COVID-19, CARES Act funding was used in lieu of this program.

Note 3: Community Development projections are based on the greater of the previous fiscal year actual or the average of the previous three year actuals.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.015

Program Name: Business and Community Solutions

Program is found in the following core budget(s): Business and Community Solutions

2a. Provide an activity measure(s) for the program. (continued)

Redevelopment Projects

	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2023 Actual	FY2024 Projected	FY2025 Projected	FY2026 Projected
Number of Projects Authorized	356	317	295	322	314	322	322	322
Amount of Incentives Authorized	\$117.8M	\$177.8M	\$135.9M	\$151.8M	\$151.8M	\$151.8M	\$151.8M	\$151.8M
Number of Tax Credit Certificates Issued*	325	277	273	273	222	273	273	273
Amount of Incentives Issued	\$130.2M	\$91.2M	\$125.1M	\$122.0M	\$110.7M	\$122.0M	\$122.0M	\$122.0M

Business Development Projects

	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2023 Actual	FY2024 Projected	FY2025 Projected	FY2026 Projected
Number of Projects Authorized	109	150	83	150	87	150	150	150
Amount of Incentives Authorized	\$229.6M	\$189.3M	\$82.9M	\$189M	\$61.4M	\$189M	\$189M	\$189M
Number of Tax Credit Certificates Issued*	123	187	63	183	82	183	183	183
Amount of Incentives Issued	\$175.2M	\$210.0M	\$144.2M	\$220M	\$171.9M	\$220M	\$220M	\$220M

Note 1: Redevelopment Projects represent 3 programs: Historic Preservation Tax Credit, Neighborhood Preservation, and Brownfield.

Note 2: Business Development projects represent 5 programs, the largest of which is Missouri Works.

Note 3: Redevelopment projections are based on the greater of the previous fiscal year actual or the average of the previous three year actuals.

Note 4: FY2021-FY2023 actuals were utilized for projections. Business Development projections are based on known information and history. There is a cap on most programs and numbers will fluctuate based on the type of projects that apply.

*Note 5: This number includes every certificate issued, which could mean the same company or organization is issued multiple certificates in a given year.

2b. Provide a measure(s) of the program's quality.

	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2023 Actual	FY2024 Projected	FY2025 Projected	FY2026 Projected
Customer Service Experience	88%	94%	82%	95%	88%	95%	95%	95%

Note 1: Percentage of customers who rated their experience as "very" or "somewhat" positive.

Note 2: FY2023 results based on May 2023 survey that included 81 respondents.

PROGRAM DESCRIPTION

Department: Economic Development

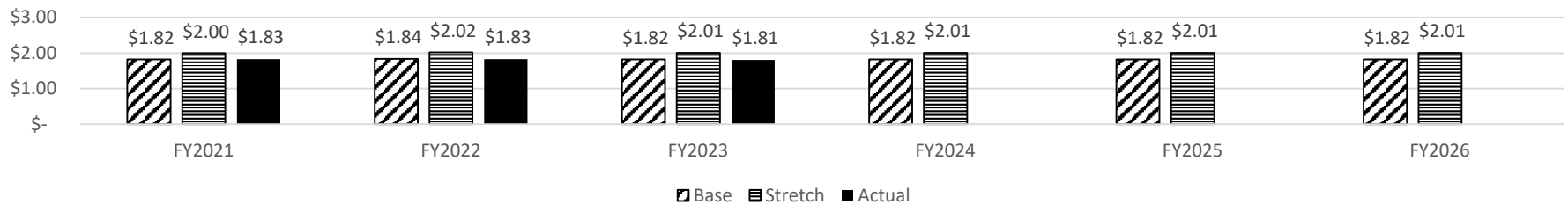
HB Section(s): 7.015

Program Name: Business and Community Solutions

Program is found in the following core budget(s): Business and Community Solutions

2c. Provide a measure(s) of the program's impact.

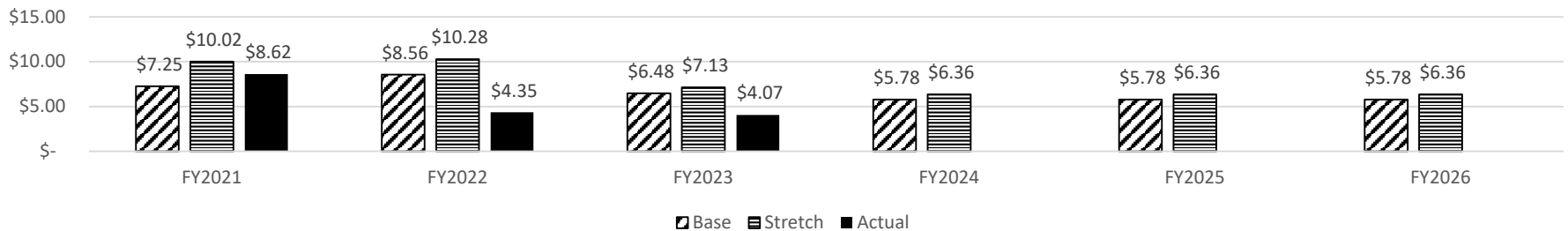
Community Development Projects - Leveraged Private Contributions per \$1 of Issued Benefit



Note 1: Amount of Actual Private Investment compared to \$1 of benefits issued for Community Development projects.

Note 2: The base projections are based on the greater of the previous fiscal year actual or the average of the previous three year actuals. The stretch target is calculated as 10% increase of the base target.

Redevelopment Projects - Leveraged Private Investment per \$1 of Issued Benefit



Note 1: Amount of Actual Private Investment compared to \$1 of benefits issued for all Redevelopment projects.

Note 2: The base projections are based on the greater of the previous fiscal year actual or the average of the previous three year actuals. The stretch target is calculated as 10% increase of the base target.

PROGRAM DESCRIPTION

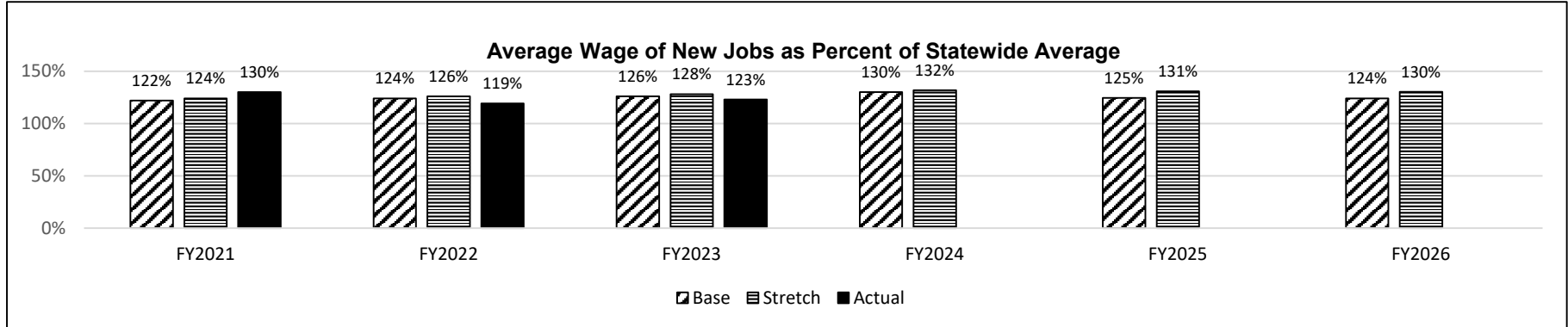
Department: Economic Development

HB Section(s): 7.015

Program Name: Business and Community Solutions

Program is found in the following core budget(s): Business and Community Solutions

2c. Provide a measure(s) of the program's impact. (continued)

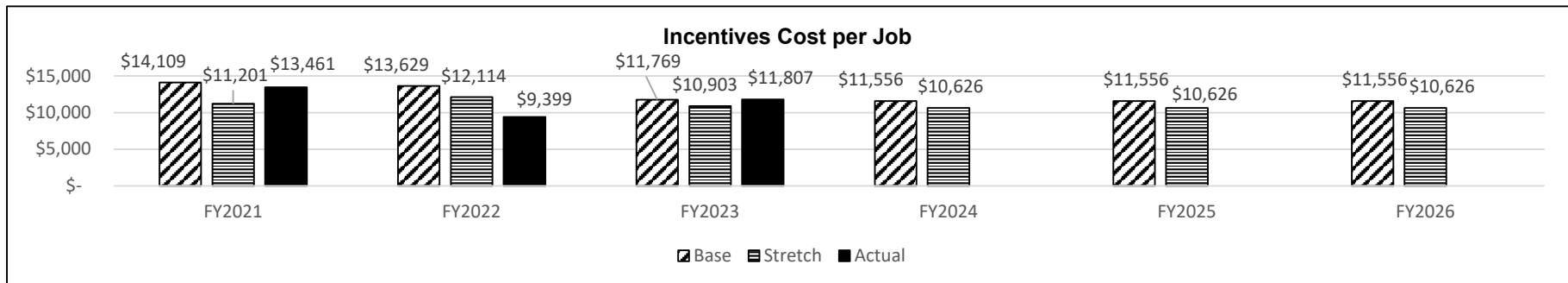


Note 1: Average wages paid to actual new jobs for which we have average wage data as a percent of the statewide average wage for Business Development programs.

Note 2: For FY2024-FY2026, the Base target is calculated as the FY2021-FY2023 actual average. Stretch target is calculated as base plus 5%.

Note 3: Statewide Average Wage for FY2021= \$51,154, FY2022= \$54,746, FY2023= \$57,329

2d. Provide a measure(s) of the program's efficiency.



Note 1: This is a shared measure with Regional Engagement team. Measure is calculated by dividing proposed economic incentives by the committed number of jobs to be created or retained.

Note 2: Base targets for FY2024-FY2026 are based on the averages of FY2021-FY2023 actuals. Stretch targets assume a 10% decrease in the state's incentives cost per job over the previous year actual then stays consistent after.

PROGRAM DESCRIPTION

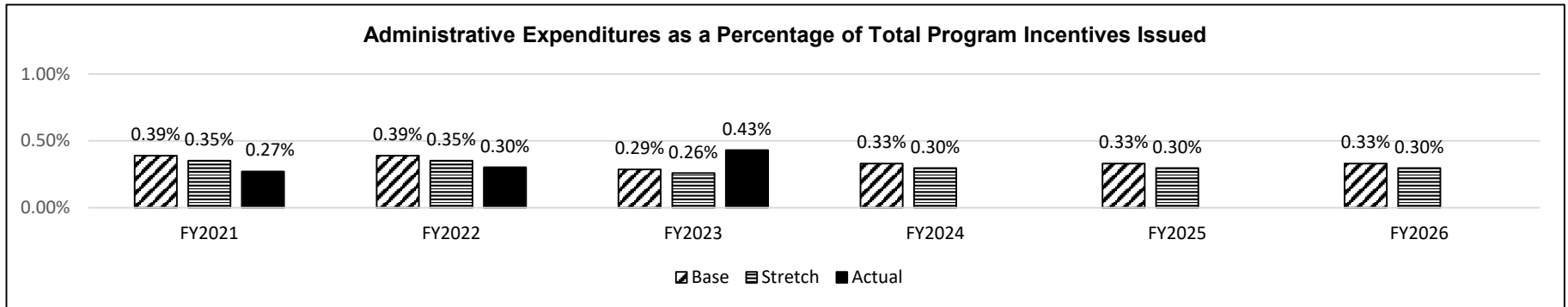
Department: **Economic Development**

HB Section(s): **7.015**

Program Name: **Business and Community Solutions**

Program is found in the following core budget(s): **Business and Community Solutions**

2d. Provide a measure(s) of the program's efficiency. (continued)



Note 1: Administrative costs as compared to Total Incentives Issued in Finance Programs. This number does not include any costs for services provided by other DED divisions that contribute resources to the team.

Note 2: Base targets for FY2024-FY2026 are based on the averages of FY2021-FY2023 actuals. The Stretch goal was decreased by 10%.

PROGRAM DESCRIPTION

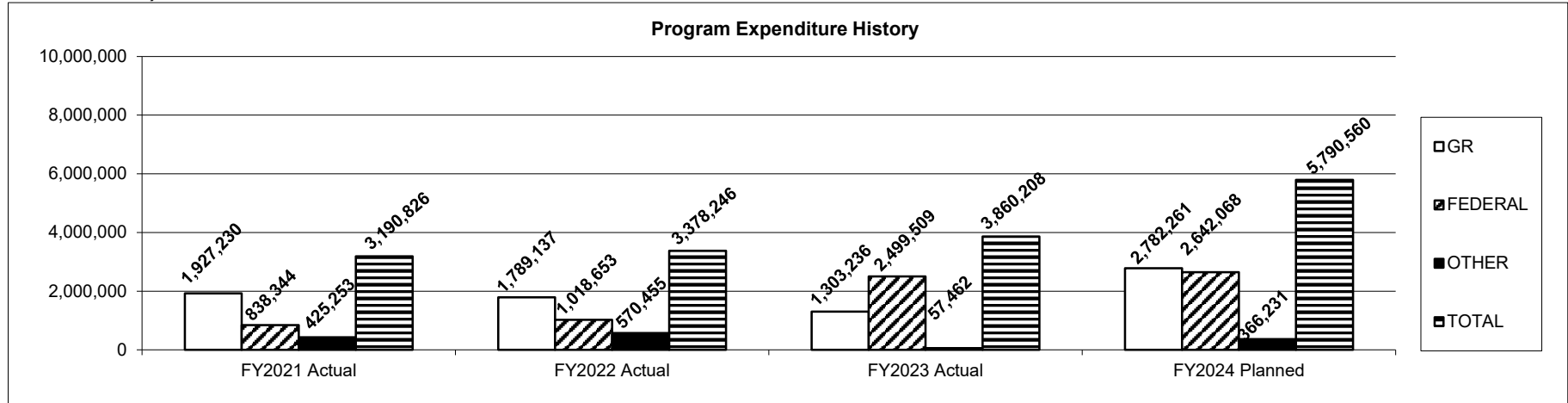
Department: Economic Development

HB Section(s): 7.015

Program Name: Business and Community Solutions

Program is found in the following core budget(s): Business and Community Solutions

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Planned expenditures for GR reflects 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Administrative Revolving Fund (0547), International Promotions Revolving Fund (0567), State Supplemental Downtown Development Fund (0766), and Economic Development Advancement Fund (0783)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo. establishes the Department of Economic Development and its divisions.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

NEW DECISION ITEM
RANK: 13 OF 22

Department of Economic Development	Budget Unit	43020C
Division: Business and Community Solutions		
DI Name: Staff to Deploy New Legislation	DI#1419003	HB Section
		7.015

1. AMOUNT OF REQUEST

FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	223,992	0	0	223,992	PS	74,664	0	0	74,664
EE	60,015	0	0	60,015	EE	20,005	0	0	20,005
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	284,007	0	0	284,007	Total	94,669	0	0	94,669
FTE	3.00	0.00	0.00	3.00	FTE	1.00	0.00	0.00	1.00

Est. Fringe	128,539	0	0	128,539
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

Est. Fringe	42,846	0	0	42,846
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input checked="" type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This New Decision Item is being requested by the Missouri Department of Economic Development's (DED) Business and Community Solutions Division to ensure adequate staffing for the administration of programs created by the legislature in 2023 and passed in Senate Bill 94. The new programs include the Show Missouri Act and Entertainment Industry Jobs Act.

NEW DECISION ITEM
RANK: 13 OF 22

Department of Economic Development			Budget Unit		<u>43020C</u>				
Division: Business and Community Solutions									
DI Name: Staff to Deploy New Legislation		DI#1419003	HB Section		<u>7.015</u>				

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This request is tied to Fiscal Note 0360S.02C in which DED requested a total of 3.0 FTE to provide additional staffing to administer these programs.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Sr Econ Dev Specialist / 07EB30	223,992	3.0					223,992	3.0	
Total PS	223,992	3.0	0	0.0	0	0.0	223,992	3.0	0
Office Equipment / 580	5,901						5,901		
Other Equipment / 590	30,000						30,000		
Computer Equipment / 480	4,947						4,947		
Professional Services / 400	3,402						3,402		
Professional Development / 320	3,000						3,000		
Travel, In-State / 140	4,500						4,500		
Travel, Out-of-State / 160	4,500						4,500		
Supplies / 190	1,332						1,332		
Communication Serv & Supp / 340	2,433						2,433		
Total EE	60,015		0		0		60,015		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	284,007	3.0	0	0.0	0	0.0	284,007	3.0	0

NEW DECISION ITEM
RANK: 13 OF 22

Department of Economic Development			Budget Unit		43020C				
Division: Business and Community Solutions									
DI Name: Staff to Deploy New Legislation		DI#1419003	HB Section		7.015				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0		
Sr Econ Dev Specialist / 07EB30	74,664	1.0					74,664	1.0	
Total PS	74,664	1.0	0	0.0	0	0.0	74,664	1.0	0
Office Equipment / 580	1,967						1,967		
Other Equipment / 590	10,000						10,000		
Computer Equipment / 480	1,649						1,649		
Professional Services / 400	1,134						1,134		
Professional Development / 320	1,000						1,000		
Travel, In-State / 140	1,500						1,500		
Travel, Out-of-State / 160	1,500						1,500		
Supplies / 190	444						444		
Communication Serv & Supp / 340	811						811		
Total EE	20,005		0		0		20,005		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	94,669	1.0	0	0.0	0	0.0	94,669	1.0	0

NEW DECISION ITEM
RANK: 13 OF 22

Department of Economic Development	Budget Unit	<u>43020C</u>
Division: Business and Community Solutions		
DI Name: Staff to Deploy New Legislation	HB Section	<u>7.015</u>
DI#1419003		

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.
See the Business and Community Solutions Division Core for performance measures.

6b. Provide a measure(s) of the program's quality.
See the Business and Community Solutions Division Core for performance measures.

6c. Provide a measure(s) of the program's impact.
See the Business and Community Solutions Division Core for performance measures.

6d. Provide a measure(s) of the program's efficiency.
See the Business and Community Solutions Division Core for performance measures.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Ensure adequate staffing for the administration of programs created by the legislature in 2023 and passed in Senate Bill 94. This includes the Show Missouri Act and Entertainment Industry Jobs Act.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUS & COMMUNITY SOLUTIONS								
BCS Admin for New Legislation - 1419003								
SR ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	223,992	3.00	74,664	1.00
TOTAL - PS	0	0.00	0	0.00	223,992	3.00	74,664	1.00
TRAVEL, IN-STATE	0	0.00	0	0.00	4,500	0.00	1,500	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	4,500	0.00	1,500	0.00
SUPPLIES	0	0.00	0	0.00	1,332	0.00	444	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	3,000	0.00	1,000	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	2,433	0.00	811	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	3,402	0.00	1,134	0.00
COMPUTER EQUIPMENT	0	0.00	0	0.00	4,947	0.00	1,649	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	5,901	0.00	1,967	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	30,000	0.00	10,000	0.00
TOTAL - EE	0	0.00	0	0.00	60,015	0.00	20,005	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$284,007	3.00	\$94,669	1.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$284,007	3.00	\$94,669	1.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

NEW DECISION ITEM
RANK: 9 OF 22

Department of Economic Development	Budget Unit	43020C
Division: Business and Community Solutions		
DI Name: BCS Personal Service Fund Switch	DI#1419004	HB Section
		7.015

1. AMOUNT OF REQUEST

FY 2025 Budget Request				
	GR	Federal	Other	Total
PS	212,105	0	0	212,105
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	212,105	0	0	212,105
FTE	4.00	0.00	0.00	4.00

Est. Fringe	139,128	0	0	139,128
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input checked="" type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other:	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This New Decision Item is needed to switch the fund source for 4.0 Business and Community Solutions Divisions' FTE from the Economic Development Advancement Fund (EDAF) to General Revenue. The original FY2022 NDI request was for General Revenue; however, it was approved to be funded from EDAF. With an increase in the amount of appropriations, EDAF can no longer support the number of assigned appropriations. Please refer to the graph under number 6 below. DED will focus the appropriations from EDAF back to the main purpose of supporting DED's marketing efforts under § 620.1900.5, RSMo.

NEW DECISION ITEM
RANK: 9 OF 22

Department of Economic Development	Budget Unit	<u>43020C</u>
Division: Business and Community Solutions		
DI Name: BCS Personal Service Fund Switch	DI#1419004	HB Section <u>7.015</u>

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The NDI includes the current appropriation authority for the 4.0 FTE (\$205,927), as well as an additional 3% (\$6,178) to cover the needed Governor's Reserve.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Econ Development Spec / 07EB20	100,288	2.0					100,288	2.0	
Sr Econ Development Spec / 07EB30	111,817	2.0					111,817	2.0	
Total PS	212,105	4.0	0	0.0	0	0.0	212,105	4.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	212,105	4.0	0	0.0	0	0.0	212,105	4.0	0

NEW DECISION ITEM
RANK: 9 OF 22

Department of Economic Development			Budget Unit		<u>43020C</u>				
Division: Business and Community Solutions			HB Section		<u>7.015</u>				
DI Name: BCS Personal Service Fund Switch			DI#1419004						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0		
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM
RANK: 9 OF 22

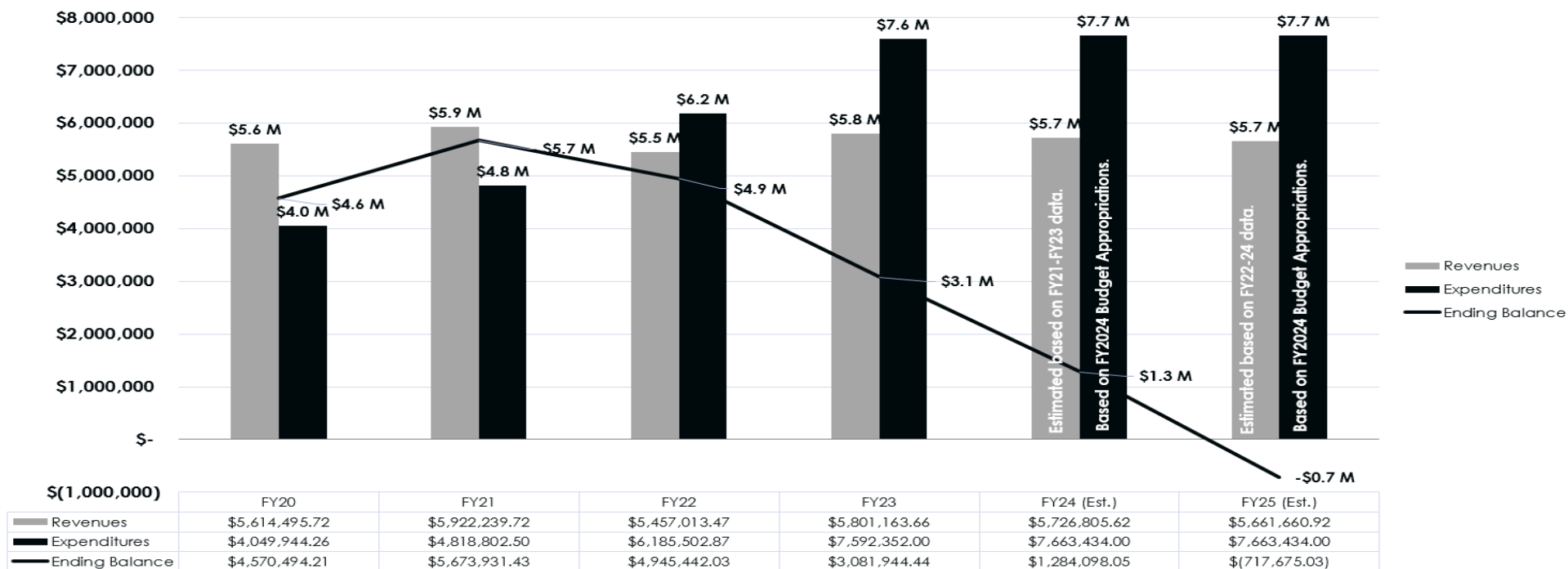
Department of Economic Development	Budget Unit	43020C
Division: Business and Community Solutions		
DI Name: BCS Personal Service Fund Switch	DI#1419004	HB Section
		7.015

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

The chart below shows the EDAF revenues and expenditures from FY2020 through FY2025. We project that FY2025 will end with a negative balance if some appropriations are not moved to other fund sources.

DED estimates with approval of NDI #s 1419002, 1419004, 1419005, 1419007, and 1419008, the fund balance will begin growing again and reach \$1.8 million at the end of FY2025.

Economic Development Advancement Fund Balance Before Fund Switches



7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

This is a fund switch only. See BCS Core for performance measures.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUS & COMMUNITY SOLUTIONS								
BCS EDAF PS Fund Switch - 1419004								
ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	100,288	2.00	0	0.00
SR ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	111,817	2.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	212,105	4.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$212,105	4.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$212,105	4.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

CORE DECISION ITEM

Department: Economic Development					Budget Unit <u>43025C</u>				
Division: Business and Community Solutions									
Core: Econ Dev Advancement Fund Refunds (EDAF)					HB Section <u>7.015</u>				

1. CORE FINANCIAL SUMMARY									
FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	10,000	10,000	PSD	0	0	10,000	10,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	10,000	10,000	Total	0	0	10,000	10,000
FTE					FTE				
	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Economic Development Advancement Fund (0783)	Other Funds: Economic Development Advancement Fund (0783)
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2. CORE DESCRIPTION	
<p>This core item provides the Department of Economic Development with the ability to refund an overpayment or erroneous payment of any amount credited to the Economic Development Advancement Fund (EDAF). EDAF was created pursuant to Section 620.1900, RSMo, in order to receive fees from recipients of certain tax credits issued by the Department, in an amount up to 2½ percent of the amount of the issued tax credit or 4% of the amount of tax credits issued under the Historic Preservation Tax Credit program. Recipients pay these fees upon issuance of the tax credits.</p>	

3. PROGRAM LISTING (list programs included in this core funding)
Economic Development Advancement Refunds

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Econ Dev Advancement Fund Refunds (EDAF)

Budget Unit 43025C
HB Section 7.015

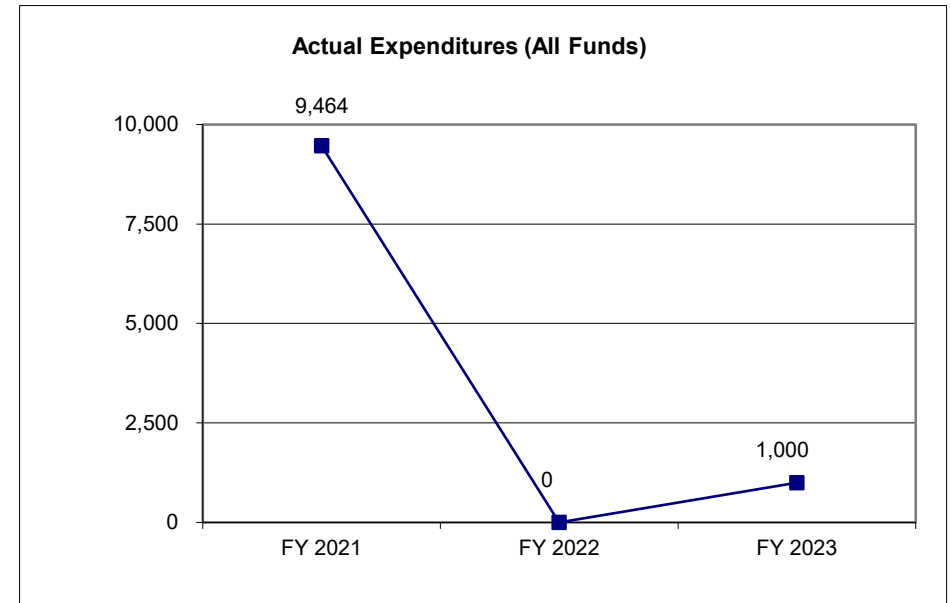
4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2023 Current Yr.
Appropriation (All Funds)	10,000	10,000	10,000	10,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	10,000	10,000	10,000	10,000
Actual Expenditures (All Funds)	9,464	0	1,000	N/A
Unexpended (All Funds)	536	10,000	9,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	536	10,000	9,000	N/A

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
EDAF REFUNDS**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	10,000	10,000	
	Total	0.00	0	0	10,000	10,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	10,000	10,000	
	Total	0.00	0	0	10,000	10,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	10,000	10,000	
	Total	0.00	0	0	10,000	10,000	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
EDAF REFUNDS								
CORE								
PROGRAM-SPECIFIC								
ECON DEVELOP ADVANCEMENT FUND	1,000	0.00	10,000	0.00	10,000	0.00	10,000	0.00
TOTAL - PD	1,000	0.00	10,000	0.00	10,000	0.00	10,000	0.00
TOTAL	1,000	0.00	10,000	0.00	10,000	0.00	10,000	0.00
GRAND TOTAL	\$1,000	0.00	\$10,000	0.00	\$10,000	0.00	\$10,000	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
EDAF REFUNDS								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	9,999	0.00	9,999	0.00	9,999	0.00
REFUNDS	1,000	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	1,000	0.00	10,000	0.00	10,000	0.00	10,000	0.00
GRAND TOTAL	\$1,000	0.00	\$10,000	0.00	\$10,000	0.00	\$10,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$1,000	0.00	\$10,000	0.00	\$10,000	0.00	\$10,000	0.00

PROGRAM DESCRIPTION	
Department: Economic Development	HB Section(s): <u>7.015</u>
Program Name: Economic Development Advancement Fund Refunds	
Program is found in the following core budget(s): EDAF Refunds	
<p>1a. What strategic priority does this program address? Business and Community Development</p> <p>1b. What does this program do? This item provides the Department with the ability to refund an overpayment or erroneous payment of any amount credited to the Economic Development Advancement Fund (EDAF) pursuant to Section 620.1900, RSMo. EDAF was created in order to receive fees from the recipients of certain tax credits issued by the department, in an amount up to 2½ percent of the amount of the issued tax credit or up to 4 percent for Historic Preservation Tax Credits. Recipients pay these fees before the issuance of certain tax credits. The EDAF is also structured to receive gifts, contributions, grants, or bequests received from federal, private and other sources, including any appropriations to the fund. No performance measures are included for this program since it is solely for refunds.</p> <p>2a. Provide an activity measure(s) for the program. This is a refund appropriation; therefore, no performance measures are provided.</p> <p>2b. Provide a measure(s) of the program's quality. This is a refund appropriation; therefore, no performance measures are provided.</p> <p>2c. Provide a measure(s) of the program impact. This is a refund appropriation; therefore, no performance measures are provided.</p> <p>2d. Provide a measure(s) of the program's efficiency. This is a refund appropriation; therefore, no performance measures are provided.</p>	

PROGRAM DESCRIPTION

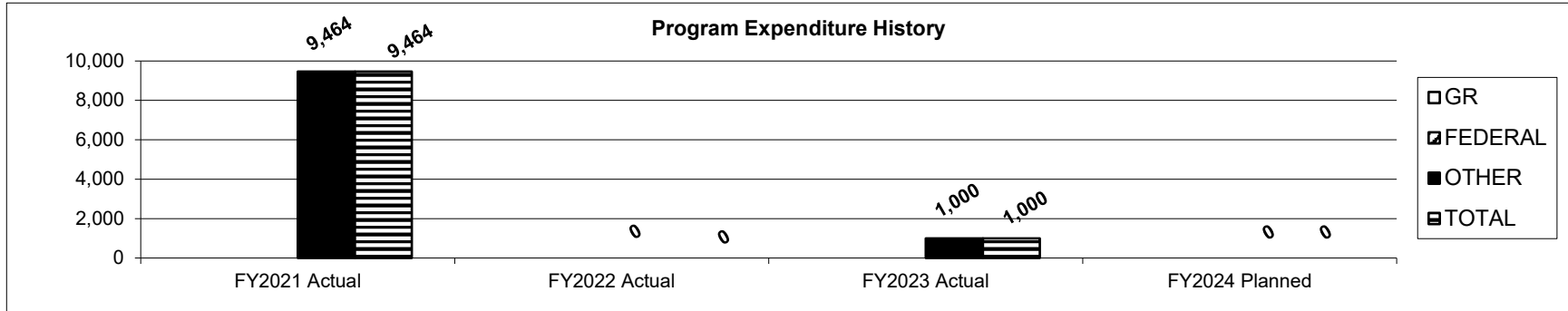
Department: Economic Development

HB Section(s): 7.015

Program Name: Economic Development Advancement Fund Refunds

Program is found in the following core budget(s): EDAF Refunds

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. **What are the sources of the "Other " funds?**
Economic Development Advancement Fund (0783)
5. **What is the authorization for this program, i.e., federal or state statute, etc.? *(Include the federal program number, if applicable.)***
Section 620.1900, RSMo, which established the Economic Development Advancement Fund.
6. **Are there federal matching requirements? If yes, please explain.**
No.
7. **Is this a federally mandated program? If yes, please explain.**
No.

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>43023C</u>
Division: Business and Community Solutions	
Core: Tourism Infrastructure	HB Section <u>7.020</u>

1. CORE FINANCIAL SUMMARY

FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	1,975,000	0	0	1,975,000	PSD	1,975,000	0	0	1,975,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	1,975,000	0	0	1,975,000	Total	1,975,000	0	0	1,975,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

Other Funds:

2. CORE DESCRIPTION

Created by the legislature in 2019, this program supports the construction or rehabilitation of multipurpose sports and entertainment venues with seating capacity less than 25,000, owned by a public body. To participate, statute required that facilities must be in existence prior to August 28, 2019 and entities apply by August 28, 2020 to receive funds. The only applicant that applied for the program was the Land Clearance for Redevelopment Authority (LCRA) of the City of St. Louis for the development of the Enterprise Center, which houses the St. Louis Blues.

3. PROGRAM LISTING (list programs included in this core funding)

Tourism Infrastructure Facilities Program

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Tourism Infrastructure

Budget Unit 43023C
HB Section 7.020

4. FINANCIAL HISTORY

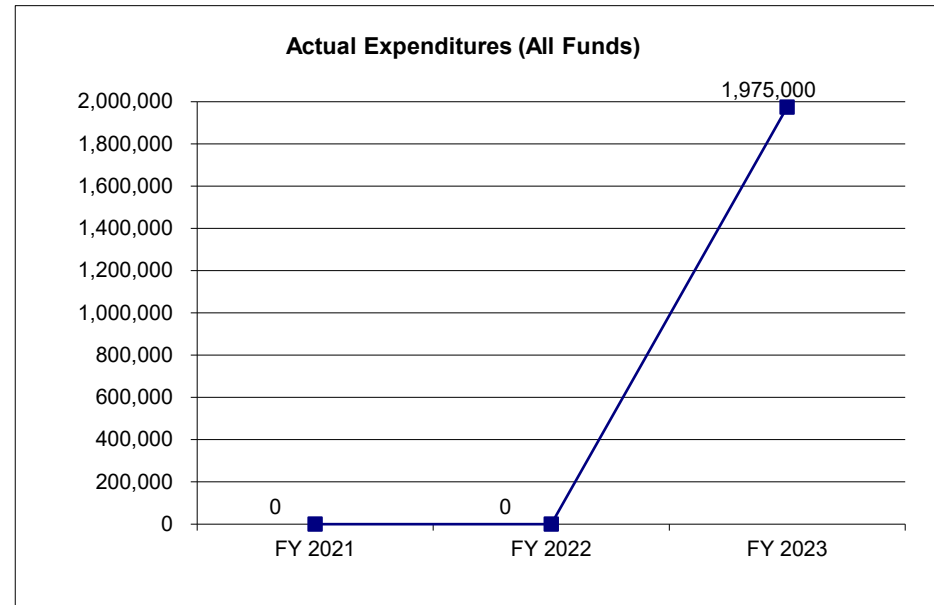
	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	0	1,975,000	1,975,000	2,500,000
Less Reverted (All Funds)	0	(59,250)	0	(75,000)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	0	1,915,750	1,975,000	2,425,000
Actual Expenditures (All Funds)	0	0	1,975,000	N/A
Unexpended (All Funds)	0	1,915,750	0	N/A
Unexpended, by Fund:				
General Revenue	0	1,915,750	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
		(1)	(2)	

*Current Year restricted amount is as of _____.

Reverted includes the statutory three percent reserve amount (when applicable).

Restricted includes any Governor's expenditure restrictions which remained at the end of the fiscal year (when applicable).

NOTES: (1) COVID-19 had a tremendous impact on both the construction and tourism industries. Due to these two factors, funds were not able to be expended in FY2022 by the program applicant.
(2) Governor's Reserve released in FY2023 so the entire appropriation could be paid out to the project.



CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT TOURISM INFRASTRUCTURE

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
		PD	0.00	2,500,000	0	0	2,500,000	
		Total	0.00	2,500,000	0	0	2,500,000	
DEPARTMENT CORE ADJUSTMENTS								
1x Expenditures	1098 7155	PD	0.00	(525,000)	0	0	(525,000)	Reduction of one-time appropriation
NET DEPARTMENT CHANGES			0.00	(525,000)	0	0	(525,000)	
DEPARTMENT CORE REQUEST								
		PD	0.00	1,975,000	0	0	1,975,000	
		Total	0.00	1,975,000	0	0	1,975,000	
GOVERNOR'S RECOMMENDED CORE								
		PD	0.00	1,975,000	0	0	1,975,000	
		Total	0.00	1,975,000	0	0	1,975,000	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM INFRASTRUCTURE								
CORE								
PROGRAM-SPECIFIC								
GENERAL REVENUE	1,975,000	0.00	2,500,000	0.00	1,975,000	0.00	1,975,000	0.00
TOTAL - PD	1,975,000	0.00	2,500,000	0.00	1,975,000	0.00	1,975,000	0.00
TOTAL	1,975,000	0.00	2,500,000	0.00	1,975,000	0.00	1,975,000	0.00
Tourism Infrastructure Increas - 1419015								
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	0	0.00	525,000	0.00	525,000	0.00
TOTAL - PD	0	0.00	0	0.00	525,000	0.00	525,000	0.00
TOTAL	0	0.00	0	0.00	525,000	0.00	525,000	0.00
GRAND TOTAL	\$1,975,000	0.00	\$2,500,000	0.00	\$2,500,000	0.00	\$2,500,000	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM INFRASTRUCTURE								
CORE								
PROGRAM DISTRIBUTIONS	1,975,000	0.00	2,500,000	0.00	1,975,000	0.00	1,975,000	0.00
TOTAL - PD	1,975,000	0.00	2,500,000	0.00	1,975,000	0.00	1,975,000	0.00
GRAND TOTAL	\$1,975,000	0.00	\$2,500,000	0.00	\$1,975,000	0.00	\$1,975,000	0.00
GENERAL REVENUE	\$1,975,000	0.00	\$2,500,000	0.00	\$1,975,000	0.00	\$1,975,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.020

Program Name: Tourism Infrastructure

Program is found in the following core budget(s): Tourism Infrastructure

1a. What strategic priority does this program address?

Tourism

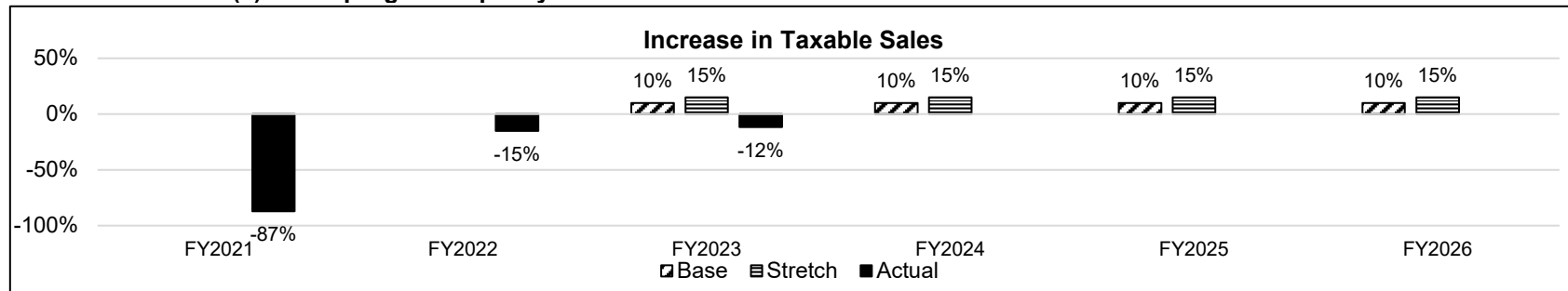
1b. What does this program do?

The purpose of the program is to make funds available for aiding and cooperating in the planning, undertaking or carrying out of a land clearance project or projects to develop, construct, reconstruct, rehabilitate, repair, or improve any tourism infrastructure facilities which exist as of August 28, 2019. Appropriation is limited to the lesser of: (1) the tax revenues derived directly or indirectly from the project in the preceding state fiscal year as determined by DED, or (2) the maximum state funding amount per the terms of the Tourism Infrastructure Facilities Financing Agreement.

2a. Provide an activity measure(s) for the program.

	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of Active Projects	N/A	N/A	1	1	1	1	1	1	1

2b. Provide a measure(s) of the program's quality.



Note 1: Construction period for the approved project originally projected for FY2021-FY2023.

Note 2: Reflects the yearly % increase in taxable sales for active project(s) after the project's construction period. Base target is set at 10% and the stretch target is 15%.

Note 3: Sales activity reported in FY2021 and FY2022 reflects the project's construction period, as well as reduced tourism due to COVID-19 pandemic impacts resulting in a decrease in sales from baseline.

PROGRAM DESCRIPTION

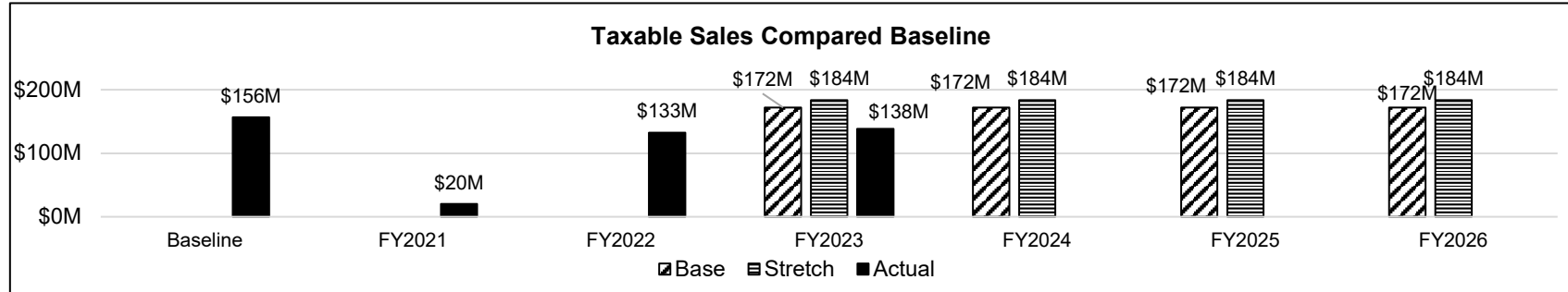
Department: Economic Development

HB Section(s): 7.020

Program Name: Tourism Infrastructure

Program is found in the following core budget(s): Tourism Infrastructure

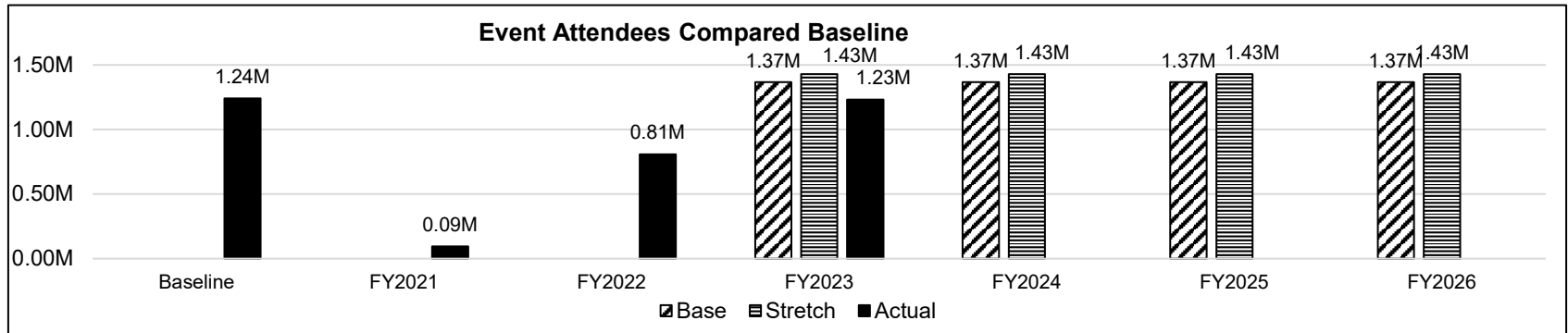
2c. Provide a measure(s) of the program's impact.



Note 1: Construction period for the approved project originally projected for FY2021-FY2023.

Note 2: Reflects the change in taxable sales relative to the project baseline for active project(s).

Note 3: Sales activity reported in FY2021 and FY2022 reflects the project's construction period, as well as reduced tourism due to COVID-19 pandemic impacts resulting in a decrease in sales from baseline.



Note 1: Construction period for the approved project originally projected for FY2021-FY2023.

Note 2: Reflects the change in event attendees relative to the project baseline for active project(s).

Note 3: Event and attendee activity reported in FY2022 reflects the project's construction period, as well as reduced tourism events due to COVID-19 pandemic impacts, resulting in a decrease in attendees.

PROGRAM DESCRIPTION

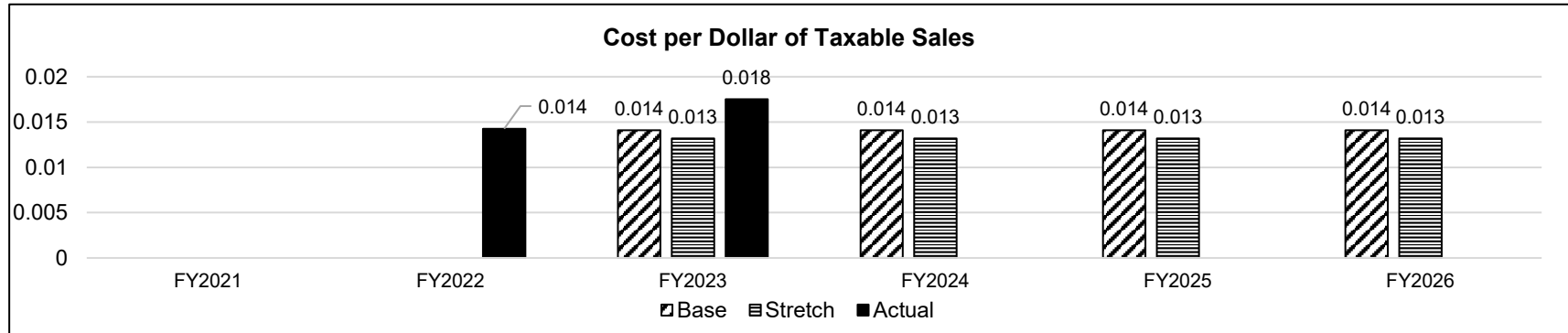
Department: Economic Development

HB Section(s): 7.020

Program Name: Tourism Infrastructure

Program is found in the following core budget(s): Tourism Infrastructure

2d. Provide a measure(s) of the program's efficiency.



Note 1: Reflects the total annual authorization per dollar of taxable sales generated by active project(s).

Note 2: Sales activity reported in FY2021 and FY2022 reflects the project's construction period, as well as reduced tourism events due to COVID-19 pandemic impacts, resulting in a decrease in taxable sales.

Note 3: No project funds were expended for FY2021.

PROGRAM DESCRIPTION

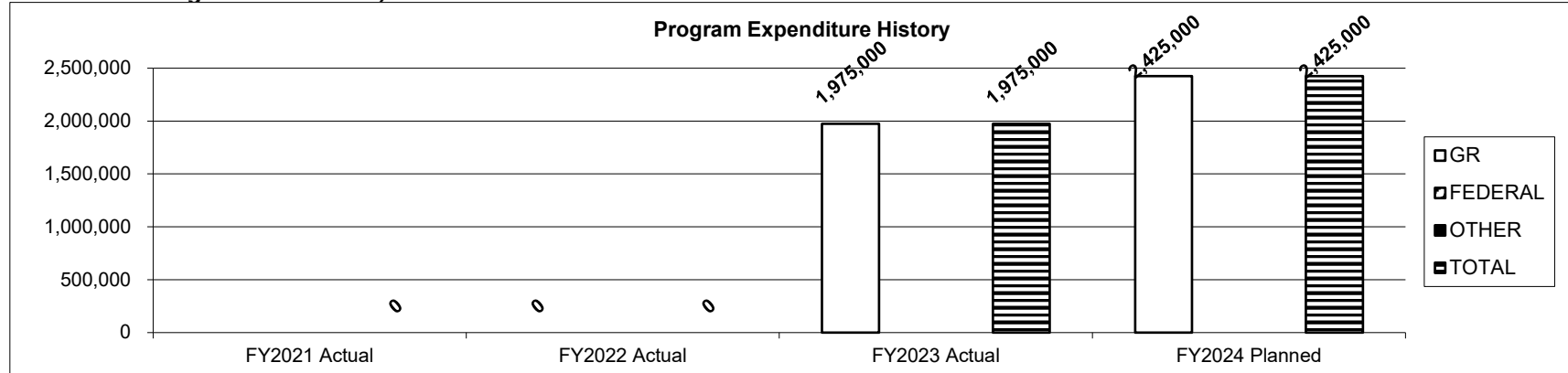
Department: Economic Development

HB Section(s): 7.020

Program Name: Tourism Infrastructure

Program is found in the following core budget(s): Tourism Infrastructure

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: Planned expenditure includes 3% Governor's reserve.

4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? *(Include the federal program number, if applicable.)*

Section 99.585, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

NEW DECISION ITEM
RANK: 11 OF 22

Department of Economic Development	Budget Unit	43023C
Division: Business and Community Solutions		
DI Name: Tourism Infrastructure Increase	DI#1419015	HB Section 7.020

1. AMOUNT OF REQUEST

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	525,000	0	0	525,000
TRF	0	0	0	0
Total	525,000	0	0	525,000

FTE 0.00 0.00 0.00 0.00

Est. Fringe 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Non-Counts:

	FY 2025 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	525,000	0	0	525,000
TRF	0	0	0	0
Total	525,000	0	0	525,000

FTE 0.00 0.00 0.00 0.00

Est. Fringe 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other:	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

Created by the legislature in 2019, this program supports the construction or rehabilitation of multipurpose sports and entertainment venues with seating capacity less than 25,000, owned by a public body. The only applicant that applied for the program was the Land Clearance for Redevelopment Authority (LCRA) of the City of St. Louis for the development of the Enterprise Center, which houses the St. Louis Blues.

COVID-19 had a tremendous impact on both the construction and tourism industries. As a result, funds were not able to be expended in FY2022 by the program recipient. Rather than penalize the program recipient for impacts outside its control, the Department is requesting an increase in appropriation for the next three years, which would allow the applicant to make up the funds which were not able to be received in FY2022. This would not change the total amount that the program recipient would receive over the life of the 20 year agreement. Although the original request was for an ongoing appropriation, the request was granted in FY2024 as a one-time appropriation. This request would make the appropriation ongoing for FY2025, FY2026, and FY2027.

NEW DECISION ITEM
RANK: 11 OF 22

Department of Economic Development	Budget Unit	43023C
Division: Business and Community Solutions		
DI Name: Tourism Infrastructure Increase	DI#1419015	HB Section 7.020

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

As stated above, funds were not able to be expended in FY2022 by the program recipient; therefore in FY2024, DED requested an ongoing increase to the appropriation amount totaling \$525,000 over the next four years in order to account for the FY2022 payment. This request was granted in FY2024 as a one-time appropriation; therefore, DED is requesting this increase again as an on-going item for FY2025, FY2026, and FY2027.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions	525,000						525,000		
Total PSD	525,000		0		0		525,000		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	525,000	0.0	0	0.0	0	0.0	525,000	0.0	0

NEW DECISION ITEM
RANK: 11 OF 22

Department of Economic Development				Budget Unit		43023C			
Division: Business and Community Solutions									
DI Name: Tourism Infrastructure Increase			DI#1419015			HB Section		7.020	
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0		
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions	525,000						525,000		
Total PSD	525,000		0		0		525,000		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	525,000	0.0	0	0.0	0	0.0	525,000	0.0	0

NEW DECISION ITEM
RANK: 11 OF 22

Department of Economic Development	Budget Unit	<u>43023C</u>
Division: Business and Community Solutions		
DI Name: Tourism Infrastructure Increase	DI#1419015	HB Section <u>7.020</u>

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Refer to the Tourism Infrastructure Program Core for performance measures.

6b. Provide a measure(s) of the program's quality.

Refer to the Tourism Infrastructure Program Core for performance measures.

6c. Provide a measure(s) of the program's impact.

Refer to the Tourism Infrastructure Program Core for performance measures.

6d. Provide a measure(s) of the program's efficiency.

Refer to the Tourism Infrastructure Program Core for performance measures.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Refer to the Tourism Infrastructure Program Core for performance measures.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM INFRASTRUCTURE								
Tourism Infrastructure Increases - 1419015								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	525,000	0.00	525,000	0.00
TOTAL - PD	0	0.00	0	0.00	525,000	0.00	525,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$525,000	0.00	\$525,000	0.00
GENERAL REVENUE								
	\$0	0.00	\$0	0.00	\$525,000	0.00	\$525,000	0.00
FEDERAL FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

CORE DECISION ITEM

Department: Economic Development					Budget Unit <u>43040C</u>				
Division: Business and Community Solutions					HB Section <u>7.025</u>				
Core: MO Technology Investment Fund Transfer									

1. CORE FINANCIAL SUMMARY

	FY 2024 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	16,000,000	0	0	16,000,000
Total	16,000,000	0	0	16,000,000

FTE	0.00	0.00	0.00	0.00
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Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

	FY 2024 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	16,000,000	0	0	16,000,000
Total	16,000,000	0	0	16,000,000

FTE	0.00	0.00	0.00	0.00
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Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding to support the Missouri Technology Corporation (MTC) and the State's technology programs, including the Missouri Manufacturing Extension Partnership (MEP) and Innovation Centers.

3. PROGRAM LISTING (list programs included in this core funding)

MO Technology Investment Fund Transfer

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: MO Technology Investment Fund Transfer

Budget Unit 43040C
HB Section 7.025

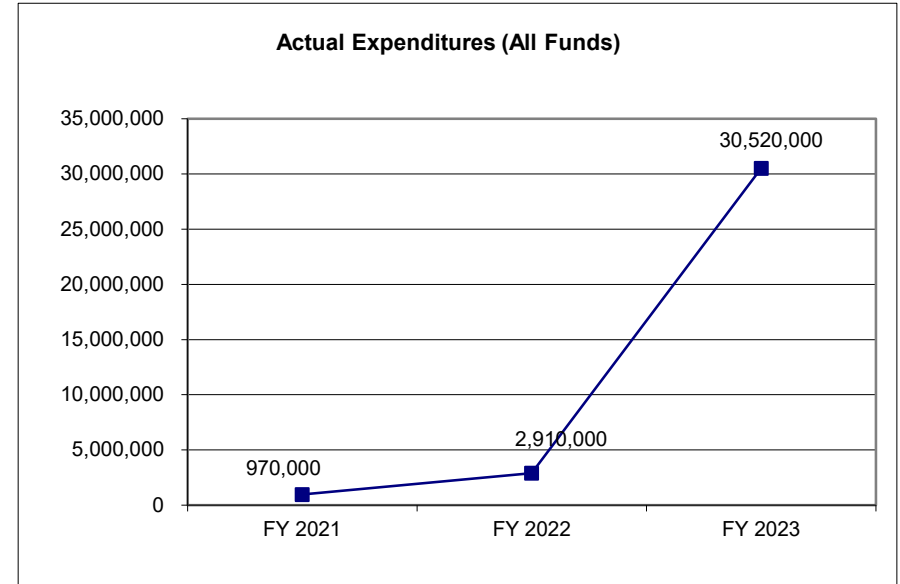
4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	1,000,000	3,000,000	31,000,000	29,700,000
Less Reverted (All Funds)	(30,000)	(90,000)	(480,000)	(891,000)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	970,000	2,910,000	30,520,000	28,809,000
Actual Expenditures (All Funds)	970,000	2,910,000	30,520,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:



CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT MO TECH INVESTMENT TRANSFER

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	29,700,000	0	0	29,700,000	
	Total	0.00	29,700,000	0	0	29,700,000	
DEPARTMENT CORE ADJUSTMENTS							
Core Reduction	1558 T155 TRF	0.00	(13,700,000)	0	0	(13,700,000)	Core reduction
NET DEPARTMENT CHANGES		0.00	(13,700,000)	0	0	(13,700,000)	
DEPARTMENT CORE REQUEST							
	TRF	0.00	16,000,000	0	0	16,000,000	
	Total	0.00	16,000,000	0	0	16,000,000	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	16,000,000	0	0	16,000,000	
	Total	0.00	16,000,000	0	0	16,000,000	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH INVESTMENT TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	15,520,000	0.00	29,700,000	0.00	16,000,000	0.00	16,000,000	0.00
BUDGET STABILIZATION	15,000,000	0.00	0	0.00	0	0.00	0	0.00
TOTAL - TRF	30,520,000	0.00	29,700,000	0.00	16,000,000	0.00	16,000,000	0.00
TOTAL	30,520,000	0.00	29,700,000	0.00	16,000,000	0.00	16,000,000	0.00
GRAND TOTAL	\$30,520,000	0.00	\$29,700,000	0.00	\$16,000,000	0.00	\$16,000,000	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH INVESTMENT TRANSFER								
CORE								
TRANSFERS OUT	30,520,000	0.00	29,700,000	0.00	16,000,000	0.00	16,000,000	0.00
TOTAL - TRF	30,520,000	0.00	29,700,000	0.00	16,000,000	0.00	16,000,000	0.00
GRAND TOTAL	\$30,520,000	0.00	\$29,700,000	0.00	\$16,000,000	0.00	\$16,000,000	0.00
GENERAL REVENUE	\$15,520,000	0.00	\$29,700,000	0.00	\$16,000,000	0.00	\$16,000,000	0.00
FEDERAL FUNDS	\$15,000,000	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION	
Department: Economic Development	HB Section(s): <u>7.025</u>
Program Name: MO Technology Investment Fund Transfer	
Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer	
<p>1a. What strategic priority does this program address? Innovation and Entrepreneurship</p> <p>1b. What does this program do?</p> <p>Funds transferred to the Missouri Technology Investment Fund are used to support the Missouri Technology Corporation (MTC) and Missouri Enterprise, the state's Manufacturing Extension Partnership (MEP) program.</p> <p>MTC is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC provides state and federal funding to support high-growth technology and innovation-focused entrepreneurs in the state, in an effort to generate outsized economic development as these early-stage companies grow. MTC achieves its mission through two main programmatic activities – Ecosystem Building and a State Sponsored Venture Capital Program.</p> <p>2a. Provide an activity measure(s) for the program.</p> <p>This is a GR transfer appropriation; therefore, refer to the MTC Core for measures.</p> <p>2b. Provide a measure(s) of the program's quality.</p> <p>This is a GR transfer appropriation; therefore, refer to the MTC Core for measures.</p> <p>2c. Provide a measure(s) of the program's impact.</p> <p>This is a GR transfer appropriation; therefore, refer to the MTC Core for measures.</p> <p>2d. Provide a measure(s) of the program's efficiency.</p> <p>This is a GR transfer appropriation; therefore, refer to the MTC Core for measures.</p>	

PROGRAM DESCRIPTION

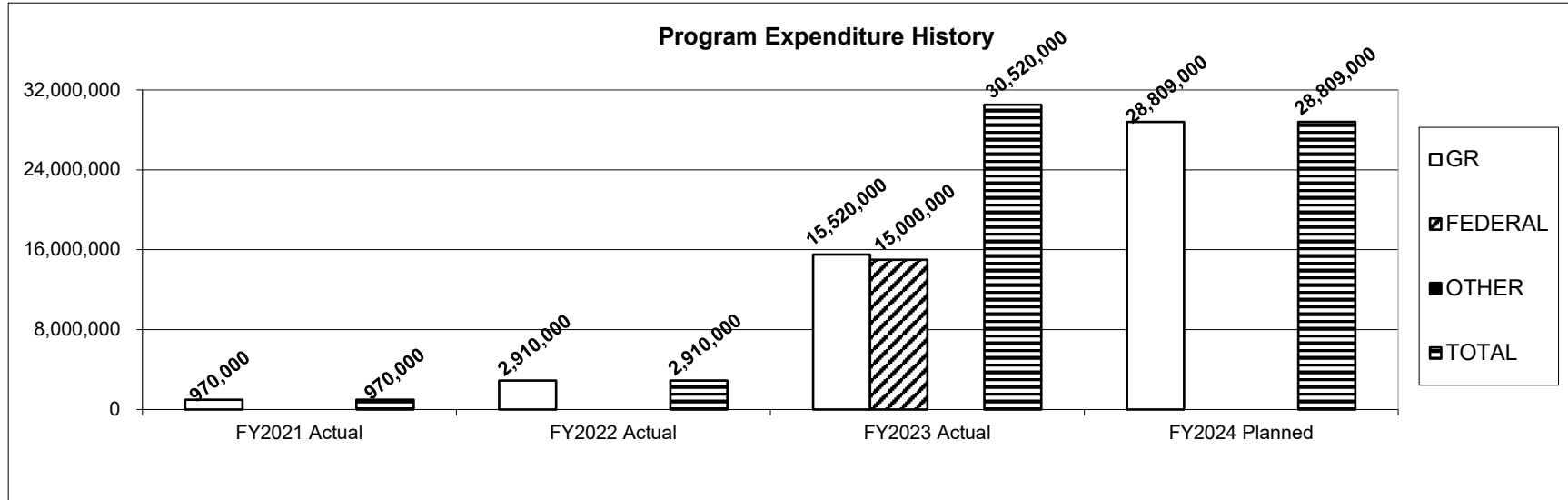
Department: Economic Development

HB Section(s): 7.025

Program Name: MO Technology Investment Fund Transfer

Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures for GR reflects 3% Governor's Reserve.

4. **What are the sources of the "Other " funds?**
Transfer from General Revenue to Missouri Technology Investment Fund (0172).
5. **What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**
Sections 348.251 - 348.272, RSMo.
6. **Are there federal matching requirements? If yes, please explain.**
Yes, for the Missouri Manufactured Extension Partnership program.
7. **Is this a federally mandated program? If yes, please explain.**
No.

CORE DECISION ITEM

Department: Economic Development					Budget Unit 43035C				
Division: Business and Community Solutions									
Core: Missouri Technology Corporation (MTC)					HB Section 7.030				
1. CORE FINANCIAL SUMMARY									
FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	8,500,000	8,500,000	PSD	0	0	8,500,000	8,500,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	8,500,000	8,500,000	Total	0	0	8,500,000	8,500,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds:	Missouri Technology Investment Fund (0172)				Other Funds:	Missouri Technology Investment Fund (0172)			
Notes:	Requires a GR transfer to MTIF (0172)				Notes:	Requires a GR transfer to MTIF (0172)			
Non-Counts:	Missouri Technology Investment Fund (0172)				Non-Counts:	Missouri Technology Investment Fund (0172)			
2. CORE DESCRIPTION									
This core decision item is the spending authority for the Missouri Technology Corporation (MTC) co-investment and entrepreneurial support grant programs, the State's eight Innovation Centers, and the Missouri Manufacturing Extension Partnership (MEP).									
MTC is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC focuses on 21st Century bioscience industries that build on Missouri's rich history in agriculture. It is governed by a fifteen-member board of directors, which includes eleven appointees by Missouri's Governor, one appointee by the President Pro Tem of the Missouri Senate, and one appointee by the Speaker of the Missouri House of Representatives. The President of the University of Missouri System and the Director of the Department of Economic Development are ex officio members of the board.									
3. PROGRAM LISTING (list programs included in this core funding)									
Missouri Technology Corporation (MTC), Innovation Centers, and Missouri Manufacturing Extension Partnership (MEP).									

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>43035C</u>
Division: Business and Community Solutions	
Core: Missouri Technology Corporation (MTC)	HB Section <u>7.030</u>

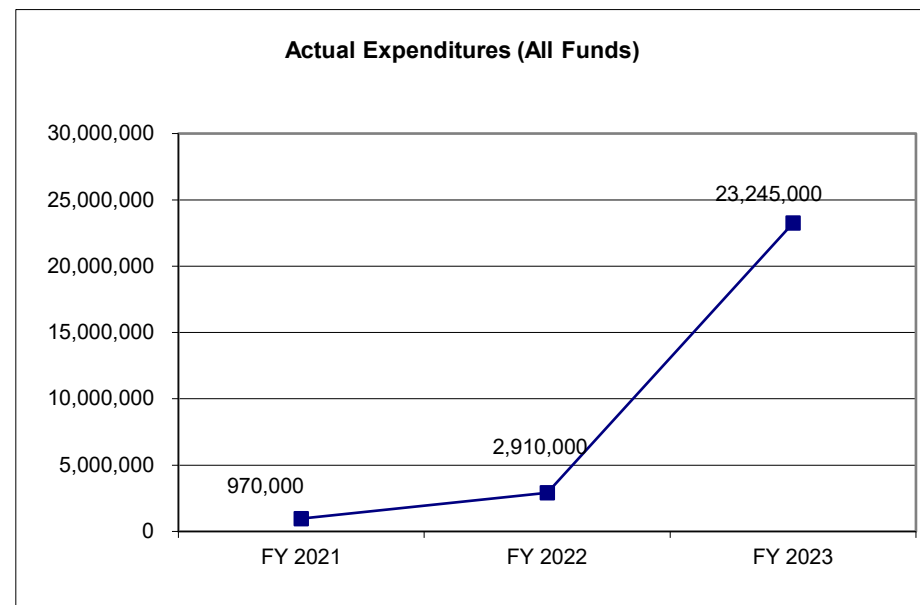
4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	5,500,000	7,500,000	23,500,000	41,700,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	5,500,000	7,500,000	23,500,000	41,700,000
Actual Expenditures (All Funds)	970,000	2,910,000	23,245,000	N/A
Unexpended (All Funds)	4,530,000	4,590,000	255,000	N/A
Unexpended, by Fund:				
General Revenue	N/A	0	0	N/A
Federal	N/A	0	0	N/A
Other	4,530,000	4,590,000	255,000	N/A
	(1)	(1)	(1)	

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Spending authority exceeded the appropriation transferred into the MTC Investment Fund, shown here as unexpended.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO TECH CORP-RAM**

5. CORE RECONCILIATION DETAIL

			Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES									
			PD	0.00	3,200,000	0	38,500,000	41,700,000	
			Total	0.00	3,200,000	0	38,500,000	41,700,000	
DEPARTMENT CORE ADJUSTMENTS									
1x Expenditures	1105 4331		PD	0.00	(1,000,000)	0	0	(1,000,000)	Reduction of one-time appropriation
1x Expenditures	1105 5103		PD	0.00	0	0	(15,000,000)	(15,000,000)	Reduction of one-time appropriation
1x Expenditures	1105 4332		PD	0.00	(2,200,000)	0	0	(2,200,000)	Reduction of one-time appropriation
Core Reduction	1560 2831		PD	0.00	0	0	(15,000,000)	(15,000,000)	Core reduction
NET DEPARTMENT CHANGES				0.00	(3,200,000)	0	(30,000,000)	(33,200,000)	
DEPARTMENT CORE REQUEST									
			PD	0.00	0	0	8,500,000	8,500,000	
			Total	0.00	0	0	8,500,000	8,500,000	
GOVERNOR'S RECOMMENDED CORE									
			PD	0.00	0	0	8,500,000	8,500,000	
			Total	0.00	0	0	8,500,000	8,500,000	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH CORP-RAM								
CORE								
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	3,200,000	0.00	0	0.00	0	0.00
MISSOURI TECHNOLOGY INVESTMENT	23,245,000	0.00	38,500,000	0.00	8,500,000	0.00	8,500,000	0.00
TOTAL - PD	23,245,000	0.00	41,700,000	0.00	8,500,000	0.00	8,500,000	0.00
TOTAL	23,245,000	0.00	41,700,000	0.00	8,500,000	0.00	8,500,000	0.00
MTC Spend Auth Increase - 1419016								
PROGRAM-SPECIFIC								
MISSOURI TECHNOLOGY INVESTMENT	0	0.00	0	0.00	7,500,000	0.00	7,500,000	0.00
TOTAL - PD	0	0.00	0	0.00	7,500,000	0.00	7,500,000	0.00
TOTAL	0	0.00	0	0.00	7,500,000	0.00	7,500,000	0.00
GRAND TOTAL	\$23,245,000	0.00	\$41,700,000	0.00	\$16,000,000	0.00	\$16,000,000	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH CORP-RAM								
CORE								
PROGRAM DISTRIBUTIONS	23,245,000	0.00	41,700,000	0.00	8,500,000	0.00	8,500,000	0.00
TOTAL - PD	23,245,000	0.00	41,700,000	0.00	8,500,000	0.00	8,500,000	0.00
GRAND TOTAL	\$23,245,000	0.00	\$41,700,000	0.00	\$8,500,000	0.00	\$8,500,000	0.00
GENERAL REVENUE	\$0	0.00	\$3,200,000	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$23,245,000	0.00	\$38,500,000	0.00	\$8,500,000	0.00	\$8,500,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.030

Program Name: Missouri Technology Corporation (MTC)

Program is found in the following core budget(s): Missouri Technology Corporation

1a. What strategic priority does this program address?

Innovation and Entrepreneurship

1b. What does this program do?

- MTC assists early-stage businesses to raise the private capital necessary to commercialize new technologies and grow their businesses by (1) making equity-based investments in early-stage high-growth potential startups through the IDEA Fund Co-Investment Program; (2) expanding the state's entrepreneurial capacity by providing grant-based financial support to non-profit entrepreneurial support or related organizations, higher education institutions, Innovation Centers, and other organizations that help entrepreneurs raise capital and develop promising new technologies; and (3) providing direct funding to the State's Innovation Centers.
- MTC provides the State match for Missouri Enterprise, the federal Manufacturing Extension Partnership (MEP) program, which enables small and medium-sized manufacturers to adopt new technologies and innovative practices to increase their competitiveness in the global marketplace.

2a. Provide an activity measure(s) for the program.

	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
IDEA Fund Co-Investments Approved	10	8	10	8	20	23	30	30	30
IDEA Fund Co-Investments Allocated	\$1,500,000	\$1,846,283	\$2,000,000	\$1,500,000	\$6,500,000	\$7,025,000	\$8,000,000	\$8,000,000	\$8,000,000
Number of Grants Approved	6	7	8	7	10	19	25	20	20
Amount of Grant Funds Allocated	\$1,000,000	\$1,018,049	\$1,800,000	\$1,113,334	\$2,000,000	\$17,967,105	\$6,000,000	\$5,000,000	\$5,000,000

Note 1: MTC's Board of Directors approves grants and IDEA Fund co-investment allocations within a fiscal year based on the annual budget. However, the disbursement of actual funds may span multiple fiscal years. Therefore, shown are the allocations approved per fiscal year for each program.

Note 2: For FY2023 and beyond, the increase in IDEA Fund investments and grants awarded reflects the increased appropriations (FY2023 & FY2024), the creation of new grant programs, and the program funding from the federally funded State Small Business Credit Initiative (SSBCI) which will fund the majority of the IDEA Fund investments.

2b. Provide a measure(s) of the program's quality.

	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Customer Service Experience	88%	77%	87%	80%	N/A	75%	60%	60%	60%

Note 1: FY2021 and FY2022 show the percentage of customers who rated their experience as "very" or "somewhat" positive through a DED-led customer survey. For FY2023 MTC conducted its own Net Promoter Score (NPS) survey. Moving forward, MTC will be conducting annual NPS surveys.

Note 2: NPS measures the loyalty of a customer and has become the gold standard of customer experience metrics. Scores are measured with a single questions survey and report a number ranging from -100 to +100. The creators of the metric state that although an NPS score above 0 is good, above 20 is great, and above 50 is amazing. Anywhere above 80 is the top percentile.

PROGRAM DESCRIPTION

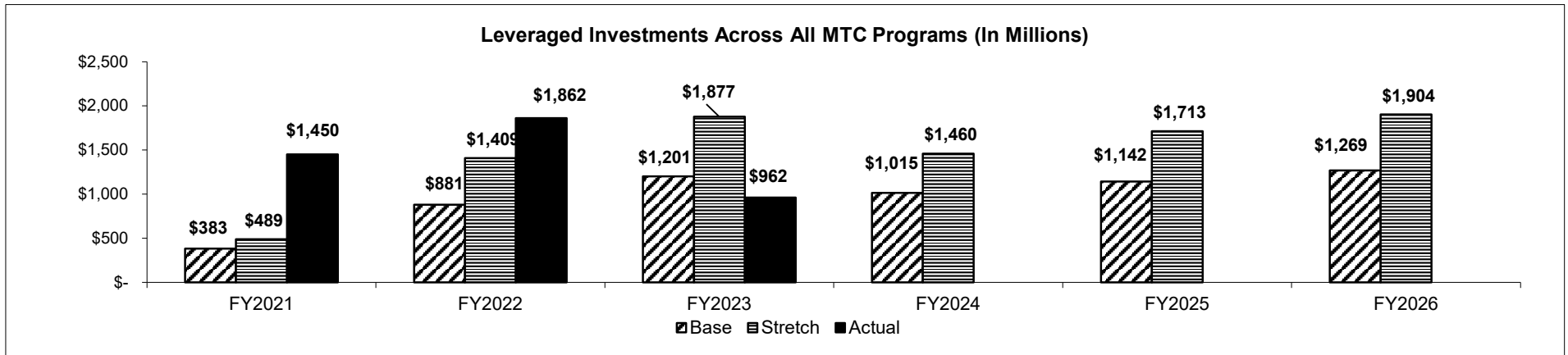
Department: **Economic Development**

HB Section(s): **7.030**

Program Name: **Missouri Technology Corporation (MTC)**

Program is found in the following core budget(s): **Missouri Technology Corporation**

2c. Provide a measure(s) of the program's impact.



Note 1: Leveraged investments for the IDEA Fund program represent the total amount of new funding raised from private investors and grant funding awarded to portfolio companies over the fiscal year. Leveraged investments for the grant programs, Innovation Centers, and the Missouri Enterprise (MEP program) represent capital raised from private investors and grant funding awarded to the clients served.

Note 2: Base and stretch goals are determined based on the 5-year actual average with base goals escalating from 80% to 100% of the average and stretch goals escalating from 125% to 150%.

Note 3: FY2023 and FY2024 represent transitional years for MTC as the organization prepares to launch new programs funded through its FY2023 appropriation and the federal SSBCI program. It will take a couple of years for these programs to have a significant impact on MTC's stakeholder's leveraged investments which is why the base and stretch goals for FY2023 and beyond are based on historical averages.

Clients Served and Full-Time Jobs Created Across All MTC Programs

	FY2021 Actual	FY2022 Actual	FY2023		FY2024 Projected	FY2025 Projected	FY2026 Projected
			Projected	Actual			
Clients Served	7,152	7,693	7,128	7,578	7,474	8,222	9,343
Full-Time Jobs Created	2,588	2,801	2,664	2,363	2,584	2,842	3,230

Note 1: Clients served represents the number of clients served by grant recipients, Innovation Centers, and Missouri Enterprise (MEP program).

Note 2: Full-Time jobs created represent the number of jobs created by clients served by grant recipients, Innovation Centers, and Missouri Enterprise (MEP program) as well as the jobs created by the IDEA Fund portfolio companies.

Note 3: Projections are determined based on the 3-year actual average with FY2024 through FY2026 projections escalating from 100% to 125% of the average.

Note 4: FY2023 and FY2024 represent transitional years for MTC as the organization prepares to launch new programs funded through its increased appropriations and the federal SSBCI program. It will take a couple of years for these programs to have a significant impact on the numbers of clients served by MTC's stakeholders and on the jobs created by their clients which is why the projections for FY2023 and beyond are based on historical averages.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.030

Program Name: Missouri Technology Corporation (MTC)

Program is found in the following core budget(s): Missouri Technology Corporation

2c. Provide a measure(s) of the program's impact. (continued)

As part of MTC's statewide strategic initiative, MTC engaged TEconomy Partners, a consultant firm that is a global leader in research, analysis, and strategy for innovation-driven economic development, to estimate the economic development impact of the organization's programs.

TEconomy determined that from FY2014 to FY2021, the investments of MTC had an important impact on the state. Capacity for innovation and entrepreneurship was enhanced by the state's 11 innovation centers and 42 organizations receiving MOBEC awards and other sponsored grants. MTC's direct investments in 139 companies also made an important impact.

Specifically, the total cumulative economic impacts of MTC's programs and investments between FY2014 to FY2021 generated and supported:

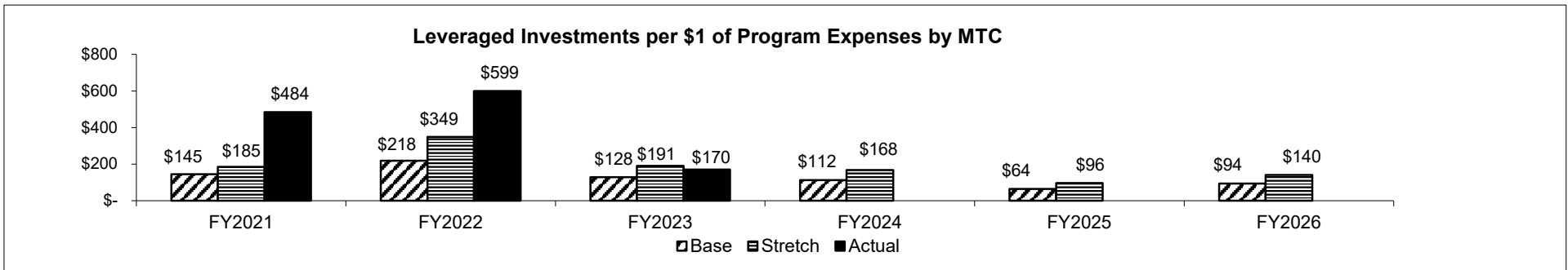
More than \$6.4 billion of economic output

More than 34,500 job years with wages and benefits totaling more than \$2 billion

More than \$15.4 million in state and local tax revenue for the State of Missouri.

This analysis was performed using a State of Missouri-specific input-output model from IMPLAN. Input-output multipliers are based on the flow of commodities between industries, consumers, and institutions in a regional economy. The premise behind this analysis is that every dollar spent in the economy is re-spent on the purchase of additional goods or services generating further economic activity and impact. The IMPLAN model is the most widely used economic impact model in the nation and is based on the U.S. Bureau of Economic Analysis national accounts data and supplemented with state-level employment data from the U.S. Bureau of Labor Statistics.

2d. Provide a measure(s) of the program's efficiency.



Note 1: The data in this chart shows the leveraged investments (2c.) per dollar in program expenses within a fiscal year. It should be interpreted as for every dollar MTC spent on a program expense in FY2023, \$170 worth of leveraged investments were generated.

Note 2: The base and stretch goals from 2c. are used as the leveraged investment for the calculation of base and stretch goals in the chart.

Note 3: FY2023 and FY2024 represent transitional years for MTC as the organization prepares to launch new programs funded through its increased appropriations and the federal SSBCI program. It will take a couple of years for these programs to have a significant impact on MTC's stakeholder's leveraged investments which is why the base and stretch goals for FY2023 and beyond are based on historical averages.

PROGRAM DESCRIPTION

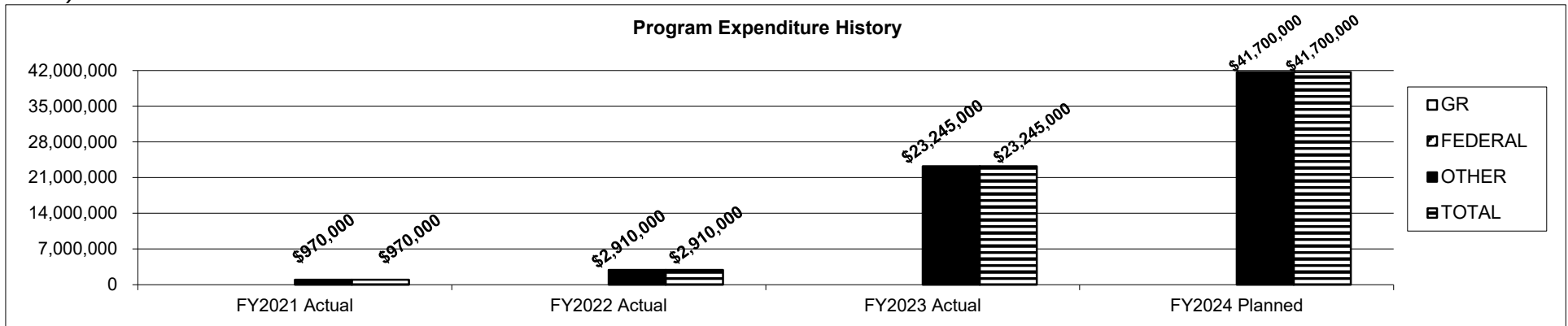
Department: **Economic Development**

HB Section(s): **7.030**

Program Name: **Missouri Technology Corporation (MTC)**

Program is found in the following core budget(s): **Missouri Technology Corporation**

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned Expenditures for GR reflects 3% Governor's Reserve and appropriation amount from GR transfer.

4. What are the sources of the "Other " funds?

Missouri Technology Investment Fund (0172), requires a General Revenue transfer.

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

MTC authorization in Section 348.251-348.275, RSMo; Innovation Center authorization in Section 348.271, RSMo; and MEP authorization is in 15 USC 278K Title 15 Commerce and Foreign Trade, Chapter 11 National Institute of Standards and Technology, Part 290.

6. Are there federal matching requirements? If yes, please explain.

Yes, the MEP program requires a federal match, which is provided by the U.S. Department of Commerce. The program is designed to form a federal/state/private partnership that results in leveraging public funding sources on a two to one basis.

7. Is this a federally mandated program? If yes, please explain.

No.

NEW DECISION ITEM
RANK: 15 OF 22

Department of Economic Development	Budget Unit	43035C
Division: Business and Community Solutions		
DI Name: MTC Spend Authority Increase	DI#1419016	HB Section
		7.030

1. AMOUNT OF REQUEST

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	7,500,000	7,500,000
TRF	0	0	0	0
Total	0	0	7,500,000	7,500,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Missouri Technology Investment Fund (0172)
Non-Counts: Missouri Technology Investment Fund (0172)

	FY 2025 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	7,500,000	7,500,000
TRF	0	0	0	0
Total	0	0	7,500,000	7,500,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This new decision item is being requested to increase the Missouri Technology Corporation's (MTC) spending authority to match the Department of Economic Development's (DED) General Revenue Transfer request for MTC. DED requested this on-going spending authority increase in FY2024; however, it was approved as a one-time increase. These funds are used to promote entrepreneurship and foster the growth of new and emerging high-tech companies.

NEW DECISION ITEM
RANK: 15 OF 22

Department of Economic Development	Budget Unit	<u>43035C</u>
Division: Business and Community Solutions		
DI Name: MTC Spend Authority Increase	DI#1419016	HB Section <u>7.030</u>

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

DED is requesting an on-going increase to Missouri Technology Corporation's spending authority by \$7,500,000; by adding this NDI to MTC's Core of \$8,500,000, the spending authority will match the Department's General Revenue transfer request of \$16,000,000.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					<u>7,500,000</u>		<u>7,500,000</u>		
Total PSD	<u>0</u>		<u>0</u>		<u>7,500,000</u>		<u>7,500,000</u>		<u>0</u>
Transfers									
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>7,500,000</u>	<u>0.0</u>	<u>7,500,000</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 15 OF 22

Department of Economic Development				Budget Unit		<u>43035C</u>			
Division: Business and Community Solutions									
DI Name: MTC Spend Authority Increase		DI#1419016		HB Section		<u>7.030</u>			
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0		
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					7,500,000		7,500,000		
Total PSD	0		0		7,500,000		7,500,000		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	7,500,000	0.0	7,500,000	0.0	0

NEW DECISION ITEM
RANK: 15 OF 22

Department of Economic Development	Budget Unit	<u>43035C</u>
Division: Business and Community Solutions		
DI Name: MTC Spend Authority Increase	DI#1419016	HB Section <u>7.030</u>

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.
Refer to the Missouri Technology Corporation Core.

6b. Provide a measure(s) of the program's quality.
Refer to the Missouri Technology Corporation Core.

6c. Provide a measure(s) of the program's impact.
Refer to the Missouri Technology Corporation Core.

6d. Provide a measure(s) of the program's efficiency.
Refer to the Missouri Technology Corporation Core.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

MTC works to achieve its mission of growing Missouri's innovation-led economy through two distinct strategies: (1) investing in the infrastructure of Missouri's entrepreneurial ecosystem to support entrepreneurs; and (2) investing in Missouri's high-tech, early-stage small businesses through capital formation assistance. Infrastructure investments are made through the state's Innovation Center program and the Missouri Building Entrepreneurial Capacity (MOBEC) Program. MTC invests in Missouri entrepreneurs through the Missouri Innovation, Development, and Entrepreneurial Advancement (IDEA) Funds program.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO TECH CORP-RAM								
MTC Spend Auth Increase - 1419016								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	7,500,000	0.00	7,500,000	0.00
TOTAL - PD	0	0.00	0	0.00	7,500,000	0.00	7,500,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$7,500,000	0.00	\$7,500,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$7,500,000	0.00	\$7,500,000	0.00

CORE DECISION ITEM

Department of Economic Development	Budget Unit	43041C
Division: Business and Community Solutions		
Core: CHIPS Semiconductor	HB Section	7.035

1. CORE FINANCIAL SUMMARY

FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	0	0	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

Other Funds:

2. CORE DESCRIPTION

The Creating Helpful Incentives to Produce Semiconductors and Science Act of 2022 (CHIPS Act), signed into law on August 9, 2022, is designed to boost U.S. competitiveness, innovation, and national security. With more than \$50 billion dollars, the law aims to catalyze investments in domestic semiconductor manufacturing capacity. This program will ensure Missouri's competitiveness in the industry by creating incentives (for corporations participating in the federal program) to enhance the semiconductor ecosystem, with the goal of attracting semiconductor manufacturers to Missouri.

The FY2024 appropriation was approved as a one-time expenditure.

3. PROGRAM LISTING (list programs included in this core funding)

CHIPS Semiconductor

CORE DECISION ITEM

Department of Economic Development	Budget Unit <u>43041C</u>
Division: Business and Community Solutions	
Core: CHIPS Semiconductor	HB Section <u>7.035</u>

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	0	0	0	60,000,000
Less Reverted (All Funds)	0	0	0	(300,000)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	0	0	0	59,700,000
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

(1)

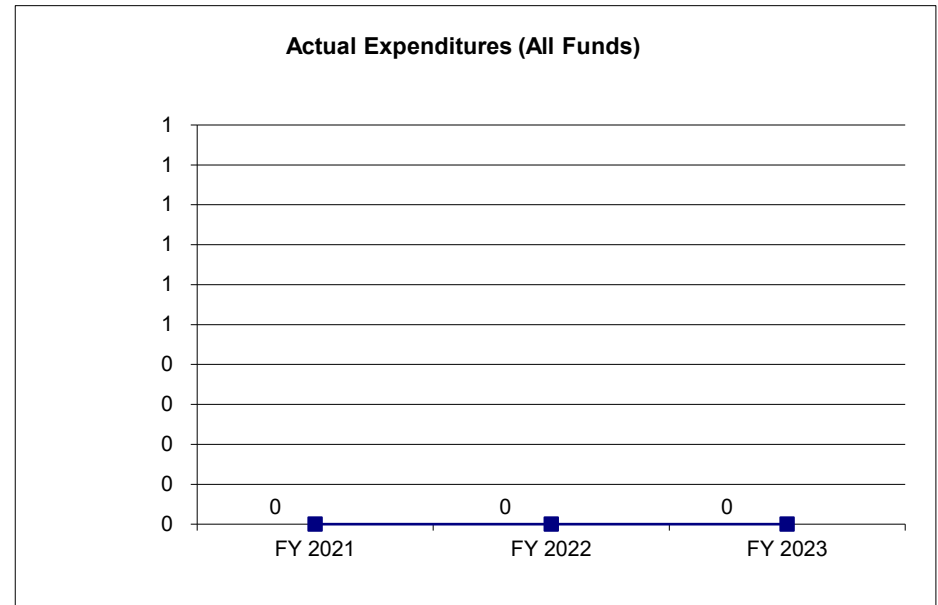
*Current Year restricted amount is as of _____.

Reverted includes the statutory three percent reserve amount (when applicable).

Restricted includes any Governor's expenditure restrictions which remained at the end of the fiscal year (when applicable).

NOTES:

(1) The Department of Economic Development was not an eligible applicant for the federal grant.



CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT CHIPS

5. CORE RECONCILIATION DETAIL

				Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES				PD	0.00	10,000,000	50,000,000	0	60,000,000	
Total					0.00	10,000,000	50,000,000	0	60,000,000	
DEPARTMENT CORE ADJUSTMENTS										
1x Expenditures	1112	4116	PD	0.00	(10,000,000)		0	0	(10,000,000)	Reduction of one-time appropriation
1x Expenditures	1112	3098	PD	0.00		0	(50,000,000)	0	(50,000,000)	Reduction of one-time appropriation
NET DEPARTMENT CHANGES					0.00	(10,000,000)	(50,000,000)	0	(60,000,000)	
DEPARTMENT CORE REQUEST										
				PD	0.00	0	0	0	0	
Total					0.00	0	0	0	0	
GOVERNOR'S RECOMMENDED CORE										
				PD	0.00	0	0	0	0	
Total					0.00	0	0	0	0	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CHIPS								
CORE								
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	10,000,000	0.00	0	0.00	0	0.00
DED-ED PROGRAMS-FEDERAL OTHER	0	0.00	50,000,000	0.00	0	0.00	0	0.00
TOTAL - PD	0	0.00	60,000,000	0.00	0	0.00	0	0.00
TOTAL	0	0.00	60,000,000	0.00	0	0.00	0	0.00
CHIPS Semiconductor - 1419010								
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	0	0.00	10,000,000	0.00	10,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	10,000,000	0.00	10,000,000	0.00
TOTAL	0	0.00	0	0.00	10,000,000	0.00	10,000,000	0.00
GRAND TOTAL	\$0	0.00	\$60,000,000	0.00	\$10,000,000	0.00	\$10,000,000	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CHIPS								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	60,000,000	0.00	0	0.00	0	0.00
TOTAL - PD	0	0.00	60,000,000	0.00	0	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$60,000,000	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE								
	\$0	0.00	\$10,000,000	0.00	\$0	0.00		0.00
FEDERAL FUNDS								
	\$0	0.00	\$50,000,000	0.00	\$0	0.00		0.00
OTHER FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department of Economic Development

HB Section(s): 7.035

Program Name: CHIPS Semiconductor

Program is found in the following core budget(s): CHIPS Semiconductor

1a. What strategic priority does this program address?

Business Development

1b. What does this program do?

The program will create incentives (for corporations participating in the federal program) to enhance the semiconductor ecosystem, with the goal of attracting semiconductor manufacturers to Missouri.

The measures below only correspond to the \$10 million GR match.

2a. Provide an activity measure(s) for the program.

	FY2023		FY2024		FY2025		FY2026	
Measure	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Actual
Percent of Funds Unobligated	N/A	N/A	50%	-	0%	-	0%	-
Percent of Funds Obligated	N/A	N/A	50%	-	100%	-	100%	-

Note: RFI/Application expected to be available FY2024.

2b. Provide a measure(s) of the program's quality.

	FY2023		FY2024		FY2025		FY2026	
Measure	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Actual
Total Score of Customer Satisfaction Survey	N/A	N/A	N/A	N/A	85%	-	85%	-

2c. Provide a measure(s) of the program's impact.

	FY2023		FY2024		FY2025		FY2026	
Measure	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Actual
Jobs Created	N/A	N/A	N/A	-	N/A	-	500	-
Private investment	N/A	N/A	N/A	-	N/A	-	\$300,000,000	-

Note: Jobs and investment as reported by corporation at project completion.

2d. Provide a measure(s) of the program's efficiency.

	FY2023		FY2024		FY2025		FY2026	
Measure	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Actual
Cost per job	N/A	N/A	N/A	-	N/A	-	\$20,000	-

PROGRAM DESCRIPTION

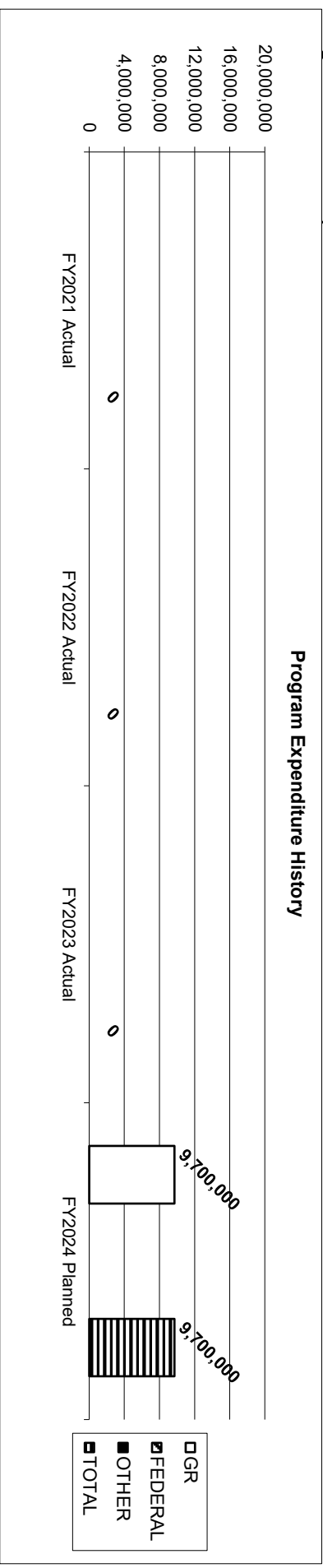
Department of Economic Development

HB Section(s): 7.035

Program Name: CHIPS Semiconductor

Program is found in the following core budget(s): CHIPS Semiconductor

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?
NA

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
The General Revenue is the state match for the Creating Helpful Incentives to Produce Semiconductors and Science Act of 2022 (CHIPS Act), signed into law on August 9, 2022.

6. Are there federal matching requirements? If yes, please explain.
No.

7. Is this a federally mandated program? If yes, please explain.
No.

NEW DECISION ITEM
RANK: 10 OF 22

Department: Economic Development	Budget Unit 43041C
Division: Business and Community Solutions	
DI Name: CHIPS Semiconductor Program	DI# 1419010
	HB Section 7.031

1. AMOUNT OF REQUEST

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	10,000,000	0	0	10,000,000
TRF	0	0	0	0
Total	10,000,000	0	0	10,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

	FY 2025 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	10,000,000	0	0	10,000,000
TRF	0	0	0	0
Total	10,000,000	0	0	10,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The Creating Helpful Incentives to Produce Semiconductors and Science Act of 2022 (CHIPS Act), signed into law on August 9, 2022, is designed to boost U.S. competitiveness, innovation, and national security. With more than \$50 billion dollars, the law aims to catalyze investments in domestic semiconductor manufacturing capacity. This New Decision Item is a continuation of the state match to the federal program to ensure Missouri's competitiveness in the industry by creating incentives (for corporations participating in the federal program) to enhance the semiconductor ecosystem, with the goal of attracting semiconductor manufacturers to Missouri.

NEW DECISION ITEM
RANK: 10 OF 22

Department: Economic Development	Budget Unit	43041C
Division: Business and Community Solutions		
DI Name: CHIPS Semiconductor Program	DI# 1419010	HB Section 7.031

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This request is for general revenue funds, to be used as a percentage of match to federal funding. We expect federal funding awards will generally equal 15-30% of total project investment. The requested amount would allow for funding of approximately 1-2% of total project investment for 2-3 corporations.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions	10,000,000						10,000,000		
Total PSD	<u>10,000,000</u>		<u>0</u>		<u>0</u>		<u>10,000,000</u>		<u>0</u>
Transfers									
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>10,000,000</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>10,000,000</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 10 OF 22

Department: Economic Development			Budget Unit		43041C				
Division: Business and Community Solutions			HB Section		7.031				
DI Name: CHIPS Semiconductor Program			DI# 1419010						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0		
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions	10,000,000						10,000,000		
Total PSD	10,000,000		0		0		10,000,000		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	10,000,000	0.0	0	0.0	0	0.0	10,000,000	0.0	0

NEW DECISION ITEM
RANK: 10 OF 22

Department: Economic Development	Budget Unit 43041C
Division: Business and Community Solutions	
DI Name: CHIPS Semiconductor Program DI# 1419010	HB Section 7.031

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Program activity will be measured by funds obligated and expended. Refer to core form for percentages.

6b. Provide a measure(s) of the program's quality.

Program quality will be measured through annual reporting/surveying. Refer to core form for percentages.

6c. Provide a measure(s) of the program's impact.

Program impact will be measured by jobs and investment. Refer to core form.

6d. Provide a measure(s) of the program's efficiency.

Program impact will be measured by cost per job. Refer to core form.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Strategies will be developed once programmatic guidelines are issued by the U.S. Department of Commerce.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CHIPS								
CHIPS Semiconductor - 1419010								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	10,000,000	0.00	10,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	10,000,000	0.00	10,000,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$10,000,000	0.00	\$10,000,000	0.00
GENERAL REVENUE								
	\$0	0.00	\$0	0.00	\$10,000,000	0.00	\$10,000,000	0.00
FEDERAL FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

CORE DECISION ITEM

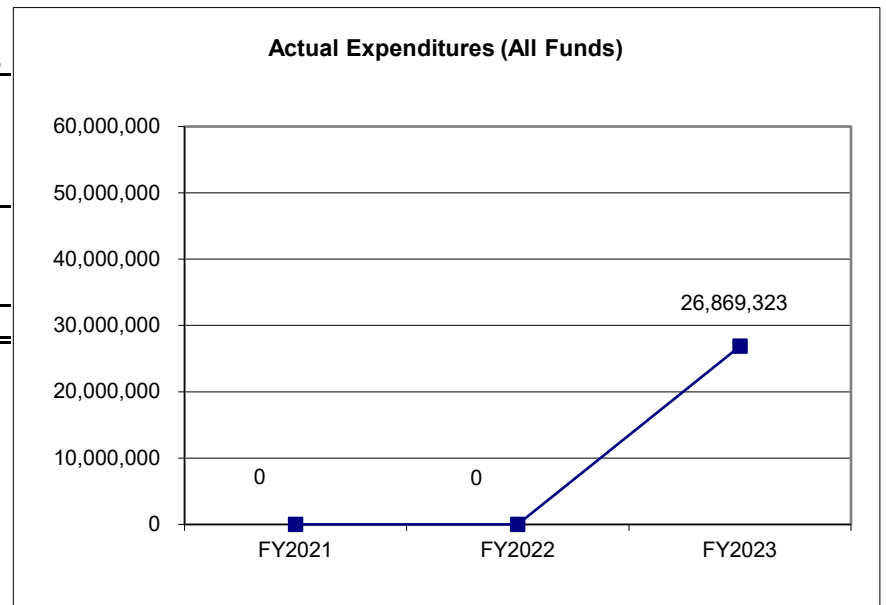
Department: Economic Development					Budget Unit					43036C									
Division: Business and Community Solutions																			
Core: State Small Business Federal Stimulus										HB Section					7.040				
1. CORE FINANCIAL SUMMARY																			
FY 2025 Budget Request										FY 2025 Governor's Recommendation									
		GR		Federal		Other		Total				GR		Fed		Other		Total	
PS		0		0		0		0		PS		0		0		0		0	
EE		0		0		0		0		EE		0		0		0		0	
PSD		0		67,986,480		0		67,986,480		PSD		0		67,986,480		0		67,986,480	
TRF		0		0		0		0		TRF		0		0		0		0	
Total		0		67,986,480		0		67,986,480		Total		0		67,986,480		0		67,986,480	
FTE		0.00		0.00		0.00		0.00		FTE		0.00		0.00		0.00		0.00	
Est. Fringe		0		0		0		0		Est. Fringe		0		0		0		0	
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.										Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.									
Federal Funds: Department of Economic Development Federal Stimulus-2021 Fund (2451)										Federal Funds: Department of Economic Development Federal Stimulus Fund (2451)									
2. CORE DESCRIPTION																			
The purpose of this program is to provide appropriation authority for federal funding through the American Rescue Plan (ARPA) of 2021 (Public Law 117-2, H.R. 1319) for the new State Small Business Credit Initiative (SSBCI) program to be administered by the Missouri Technology Corporation (MTC). The purpose of the SSBCI program is to expand access to capital for small businesses, build ecosystems of opportunity and entrepreneurship, and create high-quality jobs, thereby creating a positive economic development impact for the state. ARPA allocates money to states to support small business access to capital.																			
As defined by the statute, the program is divided into three distinct yet linked subprograms: (1) capital access, (2) support socially and economically disadvantaged businesses, and (3) technical assistance funding that will prioritize disadvantaged businesses.																			
3. PROGRAM LISTING (list programs included in this core funding)																			
Small Business Stimulus Initiative Program																			

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>43036C</u>
Division: Business and Community Solutions	
Core: State Small Business Federal Stimulus	HB Section <u>7.040</u>

4. FINANCIAL HISTORY

	FY2021 Actual	FY2022 Actual	FY2023 Actual	FY2024 Current Yr.
Appropriation (All Funds)	N/A	N/A	94,855,803	94,855,803
Less Reverted (All Funds)	N/A	N/A	0	0
Less Restricted (All Funds)*	N/A	N/A	0	0
Budget Authority (All Funds)	N/A	N/A	94,855,803	94,855,803
Actual Expenditures (All Funds)	N/A	N/A	26,869,323	N/A
Unexpended (All Funds)	N/A	N/A	67,986,480	N/A
Unexpended, by Fund:				
General Revenue	N/A	N/A	0	N/A
Federal	N/A	N/A	67,986,480	N/A
Other	N/A	N/A	0	N/A
			(1)	



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Funds expended in FY2023 represent the first tranche from the U.S. Treasury.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT SMALL BUSINESS CREDIT INITIATIVE ARPA

5. CORE RECONCILIATION DETAIL

				Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES				PD	0.00	0	94,855,803	0	94,855,803	
Total					0.00	0	94,855,803	0	94,855,803	
DEPARTMENT CORE ADJUSTMENTS										
Core Reduction	1236	8935	PD		0.00	0	(26,869,323)	0	(26,869,323)	Core reduction of expended authority
NET DEPARTMENT CHANGES					0.00	0	(26,869,323)	0	(26,869,323)	
DEPARTMENT CORE REQUEST										
				PD	0.00	0	67,986,480	0	67,986,480	
Total					0.00	0	67,986,480	0	67,986,480	
GOVERNOR'S RECOMMENDED CORE										
				PD	0.00	0	67,986,480	0	67,986,480	
Total					0.00	0	67,986,480	0	67,986,480	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SMALL BUS CREDIT INITV ARPA								
CORE								
PROGRAM-SPECIFIC								
DED FEDERAL STIM 2021 FUND	26,869,323	0.00	94,855,803	0.00	67,986,480	0.00	67,986,480	0.00
TOTAL - PD	26,869,323	0.00	94,855,803	0.00	67,986,480	0.00	67,986,480	0.00
TOTAL	26,869,323	0.00	94,855,803	0.00	67,986,480	0.00	67,986,480	0.00
GRAND TOTAL	\$26,869,323	0.00	\$94,855,803	0.00	\$67,986,480	0.00	\$67,986,480	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
SMALL BUS CREDIT INITV ARPA								
CORE								
PROGRAM DISTRIBUTIONS	26,869,323	0.00	94,855,803	0.00	67,986,480	0.00	67,986,480	0.00
TOTAL - PD	26,869,323	0.00	94,855,803	0.00	67,986,480	0.00	67,986,480	0.00
GRAND TOTAL	\$26,869,323	0.00	\$94,855,803	0.00	\$67,986,480	0.00	\$67,986,480	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$26,869,323	0.00	\$94,855,803	0.00	\$67,986,480	0.00	\$67,986,480	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION									
Department: Economic Development					HB Section(s):		<u>7.040</u>		
Program Name: MTC SSBCI American Rescue Plan Act									
Program is found in the following core budget(s): Business Community Solutions									
1a. What strategic priority does this program address? Innovation and Entrepreneurship									
1b. What does this program do? State Small Business Credit Initiative (SSBCI) funds will be administered through the Missouri IDEA (Innovation, Development, and Entrepreneurship Advancement) Fund Co-Investment program, a state-sponsored venture capital program that promotes the formation and growth of businesses that engage in the transfer of science and technology into job creation. The program is designed to accelerate private investment in Missouri-based early-stage companies and to increase the overall investment impact of third-party investment. The program is managed by the Missouri Technology Corporation (MTC) and through this program, equity-based venture capital investments are awarded that are matched by other private capital investments.									
2a. Provide an activity measure(s) for the program.									
	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
IDEA Fund Co-Investments Awarded	N/A	N/A	N/A	N/A	20	23	30	30	30
IDEA Fund Co-Investments Awarded	N/A	N/A	N/A	N/A	\$6,500,000	\$7,025,000	\$8,000,000	\$8,000,000	\$8,000,000
IDEA Fund Co-Investments	N/A	N/A	N/A	N/A	3	2	15	20	25
IDEA Fund Co-Investments	N/A	N/A	N/A	N/A	\$750,000	\$674,999	\$4,000,000	\$5,000,000	\$7,000,000
Note 1: MTC did not receive the federal SSBCI funding until January of FY2023; therefore, no program data is available for previous fiscal years. Note 2: MTC's Board of Directors approves IDEA Fund co-investment allocations (awarded) within a fiscal however, the investment may occur in a future fiscal year depending on when the company can close the required matching funds. Note 3: The federally funded SSBCI IDEA Fund Co-Investments represent a subset of MTC's activities and, subsequently, are included in MTC's Program Description budget form as well.									
2b. Provide a measure(s) of the program's quality.									
	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Net Promoter Score (NPS)	N/A	N/A	N/A	N/A	N/A	75	60	60	60
Note: NPS measures the loyalty of a customer and has become the gold standard of customer experience metrics. Scores are measured with a single questions survey and report a number ranging from -100 to +100. The creators of the metric state that although an NPS score above 0 is good, above 20 is great, and above 50 is amazing. Anywhere above 80 is the top percentile.									

PROGRAM DESCRIPTION

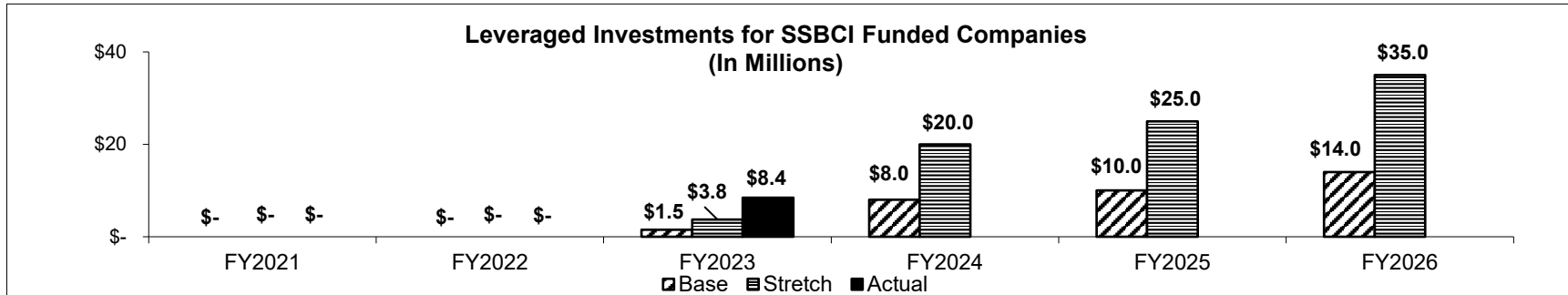
Department: Economic Development

HB Section(s): 7.040

Program Name: MTC SSBCI American Rescue Plan Act

Program is found in the following core budget(s): Business Community Solutions

2c. Provide a measure(s) of the program's impact.



Note 1: Leveraged Investment represents private capital raised by the IDEA Fund portfolio companies (including matching funds at the time of investment and future capital raised).

Note 2: The federally funded SSBCI IDEA Fund Co-Investments represent a subset of MTC's activities and, subsequently, are included in MTC's Program Description budget form as well.

Total Missouri Jobs and Missouri Jobs Created by SSBCI-Funded Companies

	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2023 Actual	FY2024 Projected	FY2025 Projected	FY2026 Projected
Total Missouri Based Jobs	N/A	N/A	N/A	20	34	77	163	270
Missouri Based Jobs Created	N/A	N/A	N/A	8	26	30	63	104

Note 1: Actual data represents an FTE calculation where jobs are valued as follows: full-time 1; part-time .5 and contractor .75.

Note 2: Actual data is the job activity of the two co-investments reported above (2a). It does not include data from 'Investments Awarded' that have not closed (2a).

2d. Provide a measure(s) of the program's efficiency.

	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2023 Actual	FY2024 Projected	FY2025 Projected	FY2026 Projected
Percent of Total Expenses for Program Administration								
Administrative Costs	N/A	N/A	0	15%	14%	7%	5%	4%

Note 1: The federally funded SSBCI program allows for up to 5% of program funding to be used for program administration expenses, anything over 5% is covered by MTC either through its general reserves or out of its annual GR appropriation.

Note 2: Administrative expenses as a percentage of program expenses were high in FY2023 but will level out as the program expenses increase over the next few fiscal years.

PROGRAM DESCRIPTION

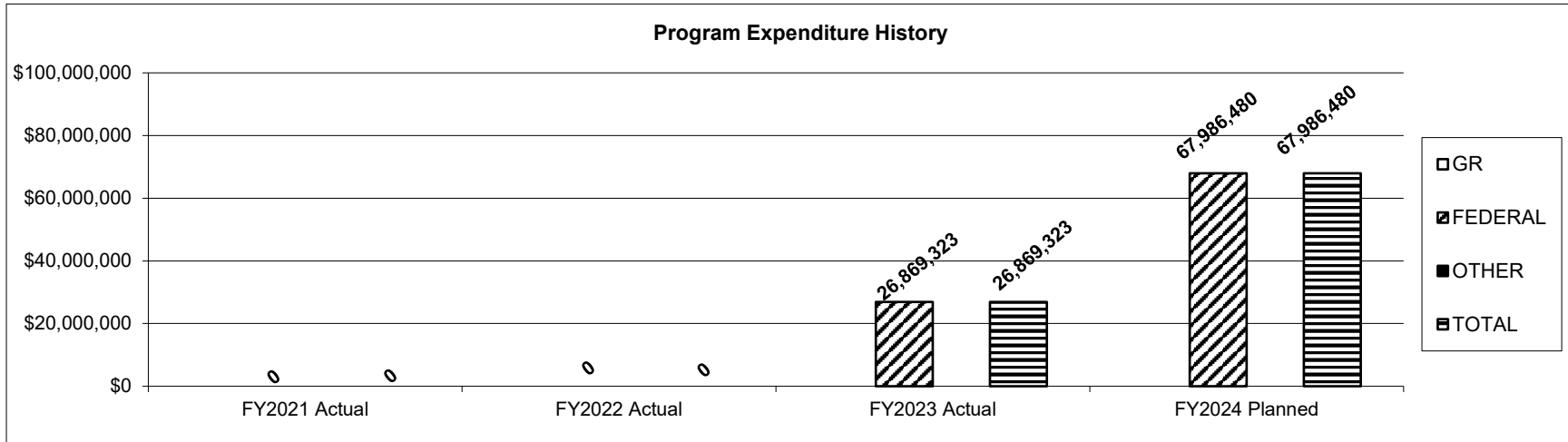
Department: Economic Development

HB Section(s): 7.040

Program Name: MTC SSBCI American Rescue Plan Act

Program is found in the following core budget(s): Business Community Solutions

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

12 U.S.C. § 5703(b)(I)

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Community Development Block Grant (CDBG) Annual

Budget Unit **43045C**

HB Section **7.045**

1. CORE FINANCIAL SUMMARY

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	476,411	0	476,411
PSD	0	56,842,509	0	56,842,509
TRF	0	0	0	0
Total	0	57,318,920	0	57,318,920
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds: Community Development Block Grant (0118)

	FY 2025 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	476,411	0	476,411
PSD	0	56,842,509	0	56,842,509
TRF	0	0	0	0
Total	0	57,318,920	0	57,318,920
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds: Community Development Block Grant (0118)

2. CORE DESCRIPTION

The Community Development Block Grant (CDBG) program provides federal grants awarded by the U.S. Department of Housing and Urban Development (HUD) to non-entitlement cities (municipalities with populations under 50,000) and counties (populations under 200,000) for community development projects that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety.

CDBG-eligible projects may include: (1) infrastructure expansion and improvement (water, sewer, bridge, street, drainage); (2) community facility improvements and additions (e.g. senior centers, food banks, fire stations, child education centers, etc.); (3) demolition of vacant, dilapidated structures; (4) certain economic development projects to help communities grow local businesses and attract new businesses; and (5) emergency/disaster recovery funding that provides assistance to communities to address conditions that pose a serious and immediate threat to the health and welfare of the community.

3. PROGRAM LISTING (list programs included in this core funding)

Community Development Block Grant Program

CORE DECISION ITEM

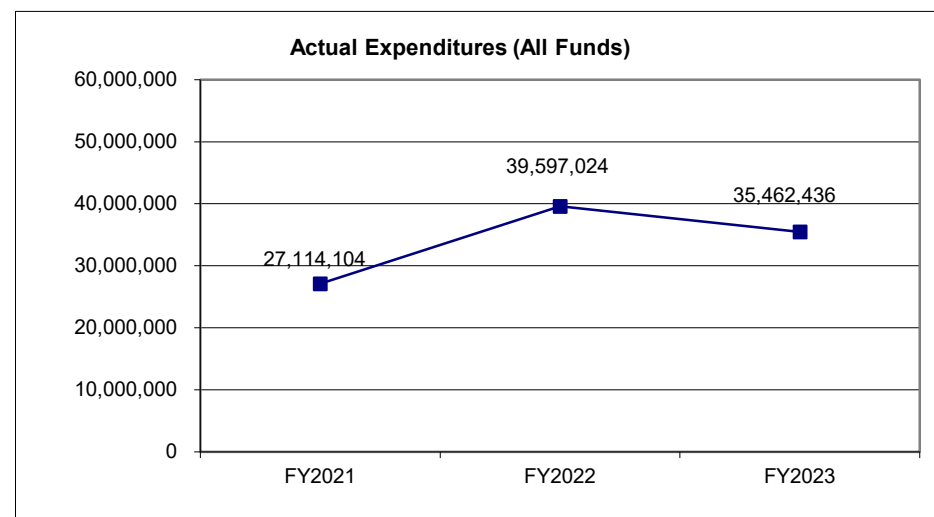
Department: Economic Development
Division: Business and Community Solutions
Core: Community Development Block Grant (CDBG) Annual

Budget Unit 43045C

HB Section 7.045

4. FINANCIAL HISTORY

	FY2021 Actual	FY2022 Actual	FY2023 Actual	FY2024 Current Yr.
Appropriation (All Funds)	148,033,423	135,123,396	135,123,396	57,318,920
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	148,033,423	135,123,396	135,123,396	57,318,920
Actual Expenditures (All Funds)	27,114,104	39,597,024	35,462,436	N/A
Unexpended (All Funds)	120,919,319	95,526,372	99,660,960	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	120,919,319	95,526,372	99,660,960	N/A
Other	0	0	0	N/A
	(1) (2)	(1) (2)	(1) (2)	(3)



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

- NOTES:**
- (1) A majority of unexpended funds represent a timing difference between when the funds are awarded to the state and the spending begins on CDBG approved and funded projects.
 - (2) 2017 CDBG-DR and CDBG-Mitigation allocations were delayed from HUD due to new HUD approval processes, delayed federal register guidance, and the 2018-2019 federal government shutdown. The CDBG program has since opened and completed application cycles for these programs.
 - (3) The lower appropriation in FY2024 is due to the separation of the three CDBG programs (CDBG Annual, CDBG-Disaster Recovery, and CDBG-Federal Stimulus).

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
CDBG PROGRAM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	0	476,411	0	476,411	
	PD	0.00	0	56,842,509	0	56,842,509	
	Total	0.00	0	57,318,920	0	57,318,920	
DEPARTMENT CORE REQUEST							
	EE	0.00	0	476,411	0	476,411	
	PD	0.00	0	56,842,509	0	56,842,509	
	Total	0.00	0	57,318,920	0	57,318,920	
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	0	476,411	0	476,411	
	PD	0.00	0	56,842,509	0	56,842,509	
	Total	0.00	0	57,318,920	0	57,318,920	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CDBG PROGRAM								
CORE								
EXPENSE & EQUIPMENT								
DED-ED PRO -CDBG- PASSTHROUGH	468,631	0.00	476,411	0.00	476,411	0.00	476,411	0.00
TOTAL - EE	468,631	0.00	476,411	0.00	476,411	0.00	476,411	0.00
PROGRAM-SPECIFIC								
DED-ED PRO -CDBG- PASSTHROUGH	30,542,145	0.00	56,842,509	0.00	56,842,509	0.00	56,842,509	0.00
DED FEDERAL STIMULUS	4,451,660	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	34,993,805	0.00	56,842,509	0.00	56,842,509	0.00	56,842,509	0.00
TOTAL	35,462,436	0.00	57,318,920	0.00	57,318,920	0.00	57,318,920	0.00
GRAND TOTAL	\$35,462,436	0.00	\$57,318,920	0.00	\$57,318,920	0.00	\$57,318,920	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CDBG PROGRAM								
CORE								
TRAVEL, IN-STATE	0	0.00	7,150	0.00	7,150	0.00	7,150	0.00
TRAVEL, OUT-OF-STATE	0	0.00	1,485	0.00	1,485	0.00	1,485	0.00
FUEL & UTILITIES	0	0.00	83	0.00	83	0.00	83	0.00
SUPPLIES	0	0.00	2,475	0.00	2,475	0.00	2,475	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	1,622	0.00	1,622	0.00	1,622	0.00
COMMUNICATION SERV & SUPP	0	0.00	2,475	0.00	2,475	0.00	2,475	0.00
PROFESSIONAL SERVICES	468,631	0.00	455,015	0.00	455,015	0.00	455,015	0.00
M&R SERVICES	0	0.00	165	0.00	165	0.00	165	0.00
OFFICE EQUIPMENT	0	0.00	138	0.00	138	0.00	138	0.00
BUILDING LEASE PAYMENTS	0	0.00	330	0.00	330	0.00	330	0.00
MISCELLANEOUS EXPENSES	0	0.00	1,348	0.00	1,348	0.00	1,348	0.00
REBILLABLE EXPENSES	0	0.00	4,125	0.00	4,125	0.00	4,125	0.00
TOTAL - EE	468,631	0.00	476,411	0.00	476,411	0.00	476,411	0.00
PROGRAM DISTRIBUTIONS	34,992,116	0.00	56,842,509	0.00	56,842,509	0.00	56,842,509	0.00
REFUNDS	1,689	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	34,993,805	0.00	56,842,509	0.00	56,842,509	0.00	56,842,509	0.00
GRAND TOTAL	\$35,462,436	0.00	\$57,318,920	0.00	\$57,318,920	0.00	\$57,318,920	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$35,462,436	0.00	\$57,318,920	0.00	\$57,318,920	0.00	\$57,318,920	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Sections: 7.045

Program Name: Community Development Block Grant Program - Annual Allocation

Program is found in the following core budget(s): CDBG Program

1a. What strategic priority does this program address?

Community Development

1b. What does this program do?

The Community Development Block Grant (CDBG) program provides funding and expertise to develop viable communities and build economic development capacity by leveraging resources and connecting stakeholders toward a common goal while meeting one or more of the following criteria: (1) Benefit at least 51% low and moderate income (LMI) persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety.

CDBG is a federally-funded program that provides grants to "non-entitlement" communities, or municipalities with populations under 50,000 and counties with populations under 200,000 for addressing long term development needs.

The State administers multiple CDBG grants, many of which are reserved for specific purposes identified by federal register. The grant related to this program description includes:

Regular Annual CDBG Allocation - ~\$23,000,000 each year - project categories include (A) Infrastructure (e.g. Community Facilities, Water/wastewater projects, demolition, and downtown revitalization); (B) Economic Development (e.g. industrial infrastructure for job-creating projects); (C) Workforce Training; and (D) Emergency projects (e.g. generators needed after a severe ice storm).

2a. Provide an activity measure(s) for the program.

	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Projects Awarded	68	126	78	139	73	50	105	98	96
CDBG Funds Obligated	N/A	\$24.3 M	\$24.3 M	\$23.5 M	23.5	\$23.7 M	\$23.8 M	\$23.8 M	\$23.7 M
CDBG Funds Expended	\$17.5 M	\$19.9 M	\$20.4 M	\$21.3 M	\$19.0 M	\$21.1 M	\$20.8 M	\$21.1 M	\$21.0 M

Note 1: The CDBG program can only directly control the obligation of funds by awarding projects. Subrecipients are responsible for carrying out program activities and expending funds related to their project.

Note 2: Funds Expended figures are based on funds drawn in the fiscal year on projects across multiple fiscal years. The average period of performance for a CDBG project is 3 years; therefore, the annual expenditure and actual amount take into account each project spending a percentage of total allocation across multiple fiscal years.

PROGRAM DESCRIPTION

Department: Economic Development

HB Sections: 7.045

Program Name: Community Development Block Grant Program - Annual Allocation

Program is found in the following core budget(s): CDBG Program

2b. Provide a measure(s) of the program's quality.

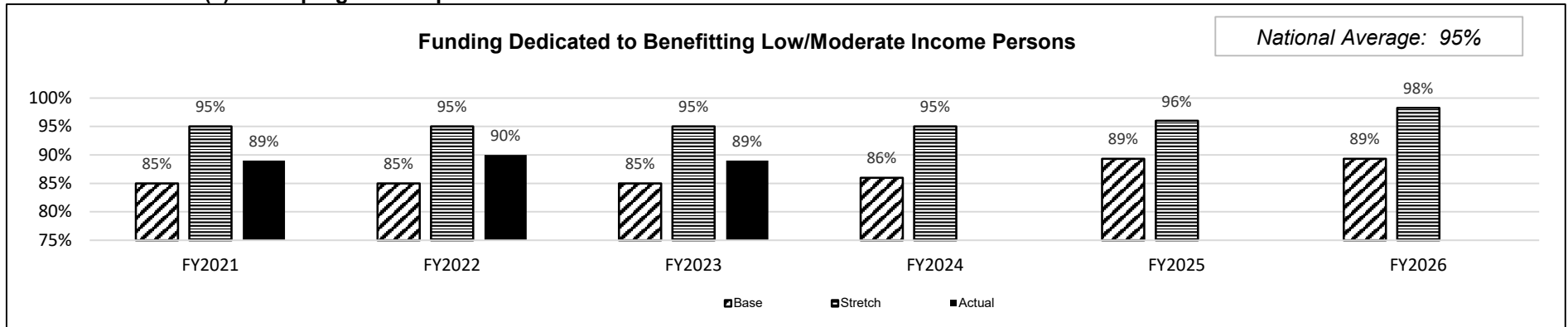
	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Actual	Projected	Projected
Customer Service Experience	90%	74%	95%	85%	95%	77%	95%	95%	95%

Note 1: Percentage of customers who rated their experience as "very" or "somewhat" positive.

Note 2: FY2023 results based on May 2023 survey that included 31 respondents.

Note 3: Customer Service Experience includes feedback related to all CDBG programs.

2c. Provide a measure(s) of the program's impact.



Note 1: Calculated by dividing dollar amount of approved projects in a Fiscal Year that will benefit low and moderate income (LMI) persons by the total dollar amount of the grant.

Note 2: HUD requires that a minimum of 70% of the state's annual allocation be awarded for projects benefitting LMI persons; however, it is Missouri's goal that at least 85% of the projects will benefit LMI persons.

Note 3: Stretch target is set at 95% due to the fact that demolition (slum and blight national objective) and emergency (urgent threat national objective) projects might also need to be funded, and those national objectives do not require a 51% LMI benefit; therefore, Stretch includes a "cushion" for those emergency projects.

PROGRAM DESCRIPTION

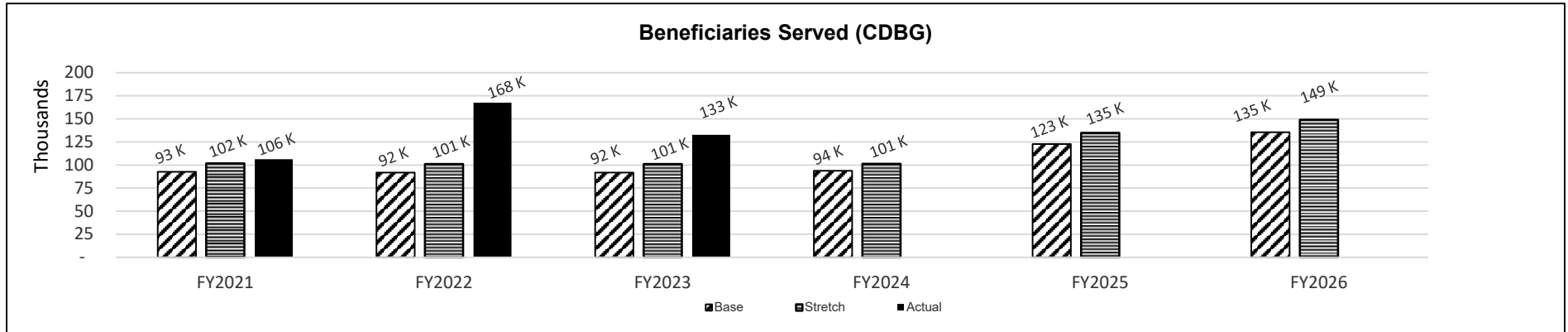
Department: Economic Development

HB Sections: 7.045

Program Name: Community Development Block Grant Program - Annual Allocation

Program is found in the following core budget(s): CDBG Program

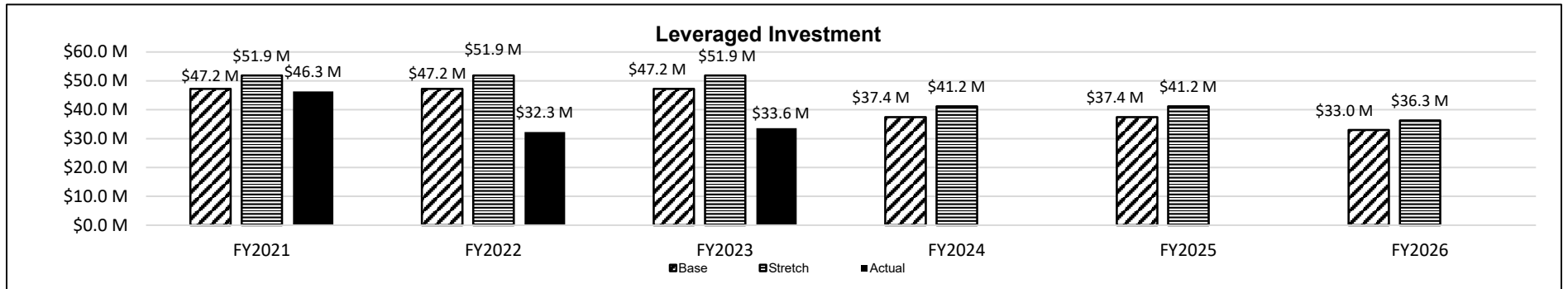
2c. Provide a measure(s) of the program's impact. (continued)



Note 1: Beneficiaries Served are reported based on projects that are completed and closed within a fiscal year. FY2022 saw a significant increase in beneficiaries served as the program worked to close out several historic grants.

Note 2: Beneficiaries Served is limited by the population characteristics of the applicant, including %LMI and HUD-identified disaster impact level. As such, stretch goal is inherently limited per population. To reflect this limitation, stretch targets are stated as 10% above base.

Note 3: The FY2022 Actual includes CDBG-Federal Stimulus projects, as they were not separated into a separate budget unit until FY2024.



Note 1: CDBG does not require matching from subrecipients, as it acts as a gap financing tool. Leveraged funds vary by project based on the financial resources available to the subrecipient at the time of application, which is highly variable.

Note 2: Leveraged investment are non-CDBG funds (local, state, or federal) that are committed in conjunction with CDBG funds to aid in financing a particular project.

Note 3: Leveraged investment calculation based on amounts included in subrecipients' project applications from all CDBG projects, except economic development which have high variations by project and year.

Note 4: Future projected Base is calculated using the average of previous years while the Stretch calculation utilizes this number and increases projection by 10%.

PROGRAM DESCRIPTION

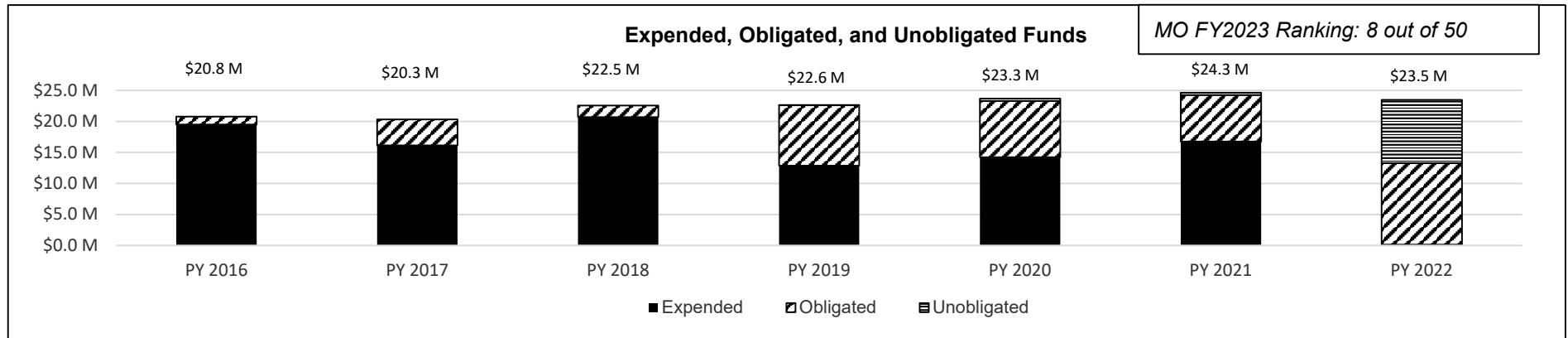
Department: **Economic Development**

HB Sections: **7.045**

Program Name: **Community Development Block Grant Program - Annual Allocation**

Program is found in the following core budget(s): **CDBG Program**

2d. Provide a measure(s) of the program's efficiency.



Note 1: Funds shown by each Program Year ("PY") of CDBG's regular annual allocation; Program Years operate from April 1 - March 31.

Note 2: Data is accurate of June 30, 2023.

Note 3: The ranking at the top right of chart measures the unexpended funds from open grants. HUD divides unexpended funds by the most recent grant amount provided and gives each state its ranking; As of June 30, 2023, Missouri ranked 8 out of 50 states in timely expenditures of funds. This ranking is based on all CDBG funds including Annual, DR, MIT and CV. The actual unexpended for 2023 is \$82.1 million. The target unexpended for PY 2024 is \$53.6 million and would rank Missouri at 5 out of 50 states.

PROGRAM DESCRIPTION

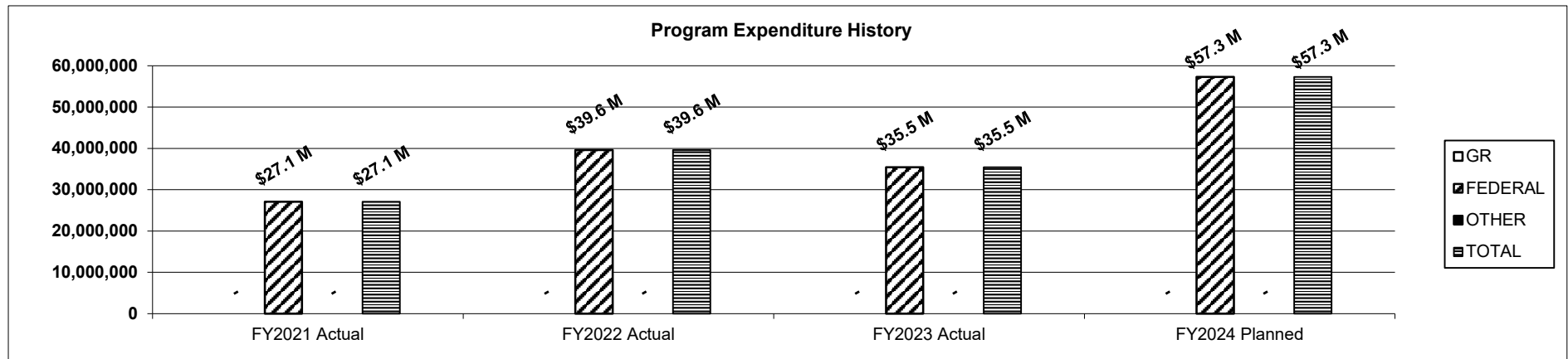
Department: Economic Development

HB Sections: 7.045

Program Name: Community Development Block Grant Program - Annual Allocation

Program is found in the following core budget(s): CDBG Program

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

42 USC Section 5301 et. Seq., 24 CFR Part 570, and the MO Consolidated Plan submitted to the US Dept. of Housing and Urban Development.

6. Are there federal matching requirements? If yes, please explain.

Yes, a \$1 for \$1 match required for the State's administrative funds, after the first \$100,000. The applicable administrative funds equal 4% of the total appropriation. Soft costs included in the Department's Cost Allocation Plan are used to satisfy the State's match requirements.

7. Is this a federally mandated program? If yes, please explain.

The program is a formula block grant provided to the State of Missouri; 70% of which is provided to the entitlement cities, 30% of which is provided to the non-entitlement balance of the state. That 30% portion is administered by DED.

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Community Development Block Grant-Disaster Recovery

Budget Unit 43046C

HB Section 7.045

1. CORE FINANCIAL SUMMARY

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	389,789	0	389,789
PSD	0	47,291,291	0	47,291,291
TRF	0	0	0	0
Total	0	47,681,080	0	47,681,080
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds: Community Development Block Grant (0118)

	FY 2025 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	389,789	0	389,789
PSD	0	47,291,291	0	47,291,291
TRF	0	0	0	0
Total	0	47,681,080	0	47,681,080
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds: Community Development Block Grant (0118)

2. CORE DESCRIPTION

The Community Development Block Grant-Disaster Recovery (CDBG-DR) program provides federal grants awarded by the U.S. Department of Housing and Urban Development (HUD) to alleviate unmet housing, infrastructure, and economic revitalization needs due to the severe storm and flooding events.

HUD awarded \$68,382,018 to the State of Missouri for supplemental CDBG disaster recovery funding for DR-4317.

In response to the 2019 spring flooding and tornado events under DR-4451, HUD awarded the State of Missouri \$30,776,000.

In addition, HUD awarded the State of Missouri \$42,592,000 in CDBG Mitigation funding. Mitigation helps communities lessen the impacts of disasters by reducing or eliminating the long-term risk of death, injury, property loss or damage, suffering, and hardship.

At least 80% of the funding for these programs must be expended within HUD-identified ZIP codes; for DR-4317 funding, this includes five ZIP codes in southern Missouri, and three ZIP codes in central Missouri for DR-4451 funding.

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Community Development Block Grant-Disaster Recovery

Budget Unit 43046C

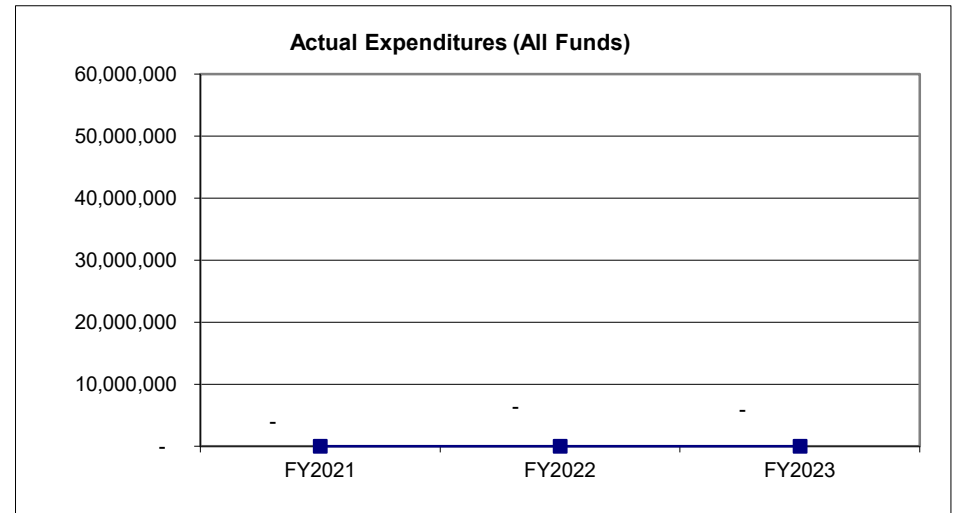
HB Section 7.045

3. PROGRAM LISTING (list programs included in this core funding)

Community Development Block Grant Program Disaster Recovery

4. FINANCIAL HISTORY

	FY2021 Actual	FY2022 Actual	FY2023 Actual	FY2024 Current Yr.
Appropriation (All Funds)	0	0	0	47,681,080
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	0	0	0	47,681,080
Actual Expenditures (All Funds)	-	-	-	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(1)	(1)	



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Spending for CDBG-Disaster Relief Grants from FY2021-FY2023 can found in the CDBG regular Core Decision Item (CDI) form. The CDBG programs were separated in FY2024 for better transparency.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
CDBG DISASTER RECOVERY PROGRAM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	0	389,789	0	389,789	
	PD	0.00	0	47,291,291	0	47,291,291	
	Total	0.00	0	47,681,080	0	47,681,080	
DEPARTMENT CORE REQUEST							
	EE	0.00	0	389,789	0	389,789	
	PD	0.00	0	47,291,291	0	47,291,291	
	Total	0.00	0	47,681,080	0	47,681,080	
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	0	389,789	0	389,789	
	PD	0.00	0	47,291,291	0	47,291,291	
	Total	0.00	0	47,681,080	0	47,681,080	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CDBG DISASTER RECOVERY PROGRAM								
CORE								
EXPENSE & EQUIPMENT								
DED-ED PRO -CDBG- PASSTHROUGH	0	0.00	389,789	0.00	389,789	0.00	389,789	0.00
TOTAL - EE	0	0.00	389,789	0.00	389,789	0.00	389,789	0.00
PROGRAM-SPECIFIC								
DED-ED PRO -CDBG- PASSTHROUGH	0	0.00	47,291,291	0.00	47,291,291	0.00	47,291,291	0.00
TOTAL - PD	0	0.00	47,291,291	0.00	47,291,291	0.00	47,291,291	0.00
TOTAL	0	0.00	47,681,080	0.00	47,681,080	0.00	47,681,080	0.00
GRAND TOTAL	\$0	0.00	\$47,681,080	0.00	\$47,681,080	0.00	\$47,681,080	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CDBG DISASTER RECOVERY PROGRAM								
CORE								
TRAVEL, IN-STATE	0	0.00	5,850	0.00	5,850	0.00	5,850	0.00
TRAVEL, OUT-OF-STATE	0	0.00	1,215	0.00	1,215	0.00	1,215	0.00
FUEL & UTILITIES	0	0.00	67	0.00	67	0.00	67	0.00
SUPPLIES	0	0.00	2,025	0.00	2,025	0.00	2,025	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	1,328	0.00	1,328	0.00	1,328	0.00
COMMUNICATION SERV & SUPP	0	0.00	2,025	0.00	2,025	0.00	2,025	0.00
PROFESSIONAL SERVICES	0	0.00	372,285	0.00	372,285	0.00	372,285	0.00
M&R SERVICES	0	0.00	135	0.00	135	0.00	135	0.00
OFFICE EQUIPMENT	0	0.00	112	0.00	112	0.00	112	0.00
BUILDING LEASE PAYMENTS	0	0.00	270	0.00	270	0.00	270	0.00
MISCELLANEOUS EXPENSES	0	0.00	1,102	0.00	1,102	0.00	1,102	0.00
REBILLABLE EXPENSES	0	0.00	3,375	0.00	3,375	0.00	3,375	0.00
TOTAL - EE	0	0.00	389,789	0.00	389,789	0.00	389,789	0.00
PROGRAM DISTRIBUTIONS	0	0.00	47,291,291	0.00	47,291,291	0.00	47,291,291	0.00
TOTAL - PD	0	0.00	47,291,291	0.00	47,291,291	0.00	47,291,291	0.00
GRAND TOTAL	\$0	0.00	\$47,681,080	0.00	\$47,681,080	0.00	\$47,681,080	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$47,681,080	0.00	\$47,681,080	0.00	\$47,681,080	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Sections: 7.045

Program Name: Community Development Block Grant Program-Disaster Recovery

Program is found in the following core budget(s): CDBG-DR Program

1a. What strategic priority does this program address?

Community Development

1b. What does this program do?

The Community Development Block Grant - Disaster Recovery (CDBG-DR) program provides funding and expertise to develop viable communities and build economic development capacity by leveraging resources and connecting stakeholders toward a common goal while meeting one or more of the following criteria:

- (1) Benefit at least 51% low and moderate income (LMI) persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. CDBG is a federally-funded program that typically provides grants to "non-entitlement" communities, or municipalities with populations under 50,000 and counties with populations under 200,000 for addressing long term development needs, but Federal Registers governing the use of CDBG-DR and CDBG-Mitigation (CDBG-MIT) allow a portion of funding to provide grants to entitlement communities.

The State administers multiple CDBG grants, many of which are reserved for specific purposes identified by federal register. These grants include:

- (1) CDBG-DR 4317 - \$58,535,000 - primarily to address unmet housing needs resulting from 2017 flooding events in five zip codes (Neosho, Branson, West Plains, Van Buren, and Doniphan areas) identified by the U.S. Department of Housing and Urban Development (HUD);
- (2) CDBG-DR 4317 Infrastructure - \$9,847,018 - additional funding allocated in December 2019 to further address seriously damaged infrastructure from the 2017 flooding events;
- (3) CDBG-DR 4451 - \$30,776,000 - primarily to address unmet housing needs resulting from 2019 disaster events in three counties (Cole, St. Charles, and Holt counties) identified by HUD; and
- (4) CDBG-MIT - \$41,592,000 - funding to mitigate disaster risks and reduce future losses, with primary focus on five zip codes identified by HUD.

PROGRAM DESCRIPTION

Department: Economic Development

HB Sections: 7.045

Program Name: Community Development Block Grant Program-Disaster Recovery

Program is found in the following core budget(s): CDBG-DR Program

2a. Provide an activity measure(s) for the program.

	FY2021 Actual	FY2022		FY2023		FY2024 Projected	FY2025 Projected	FY2026 Projected
		Projected	Actual	Projected	Actual			
CDBG-DR 4317 Projects Awarded	12	20	20	14	30	45	45	45
CDBG-DR 4317 Funds Obligated	\$27.0 M	\$20.0 M	\$35.0 M	\$21.0 M	\$35.0 M	\$68.4 M	\$68.4 M	\$68.4 M
CDBG-DR 4317 Funds Expended	\$6.9 M	\$20.0 M	\$15.8 M	\$1.0 M	\$5.2 M	\$14.9 M	\$16.0 M	\$10.0 M
CDBG-DR 4451 Projects Awarded	N/A	N/A	N/A	3	3	3	3	3
CDBG-DR 4451 Funds Obligated	N/A	N/A	N/A	\$31.0 M	\$30.8 M	\$30.8 M	\$30.8 M	\$30.8 M
CDBG-DR 4451 Funds Expended	N/A	N/A	N/A	\$3.0 M	\$2.8 M	\$12.9 M	\$12.3 M	\$2.8 M
CDBG-MIT Projects Awarded	0	20	44	29	44	60	84	84
CDBG-MIT Funds Obligated	\$19.0 M	\$19.0 M	\$19.1 M	\$19.3 M	\$19.3 M	\$25.0 M	\$38.3 M	\$38.3 M
CDBG-MIT Funds Expended	\$0.4 M	\$8.0 M	\$2.6 M	\$0.0 M	\$7.6 M	\$10.5 M	\$12.0 M	\$5.2 M

Note 1: Projects Awarded and Funds Obligated show the cumulative amounts for that project type; Funds Expended are specific to each fiscal year.

Note 2: The CDBG program can only directly control the obligation of funds by awarding projects. Subrecipients are responsible for carrying out program activities and expending funds related to their project which typically occurs over a 3 year period.

Note 3: DED did not receive an executed grant agreement from HUD for the DR-4451 program until FY2023. All non-administrative funds have since been obligated to subrecipients.

Note 4: Numbers are based on funds drawn on projects per fiscal year. Average period of performance for a CDBG-DR and CDBG-Mitigation project is 3 years; therefore, the annual expenditure and actual amount take into account each project spending a percentage of total allocation.

Note 5: 2017 CDBG-DR and CDBG-Mitigation allocations were delayed from HUD due to new HUD approval processes, delayed federal register guidance, and the 2018-2019 federal government shutdown. The CDBG-DR and CDBG-Mitigation Programs have since opened and completed application cycles for these programs, and some projects are coming to a close. A new cycle has been opened to obligate and expend remaining funds, though expenditures are typically slow during the first year of a project and are expected to increase during FY2025.

2b. Provide a measure(s) of the program's quality.

	FY2021		FY2022		FY2023		FY2024 Projected	FY2025 Projected	FY2026 Projected
	Projected	Actual	Projected	Actual	Projected	Actual			
Customer Service Experience	90%	74%	95%	85%	95%	77%	95%	95%	95%

Note 1: Percentage of customers who rated their experience as "very" or "somewhat" positive.

Note 2: FY2023 results based on May 2023 survey that included 31 respondents.

Note 3: Customer Service Experience includes feedback related to all CDBG programs.

PROGRAM DESCRIPTION

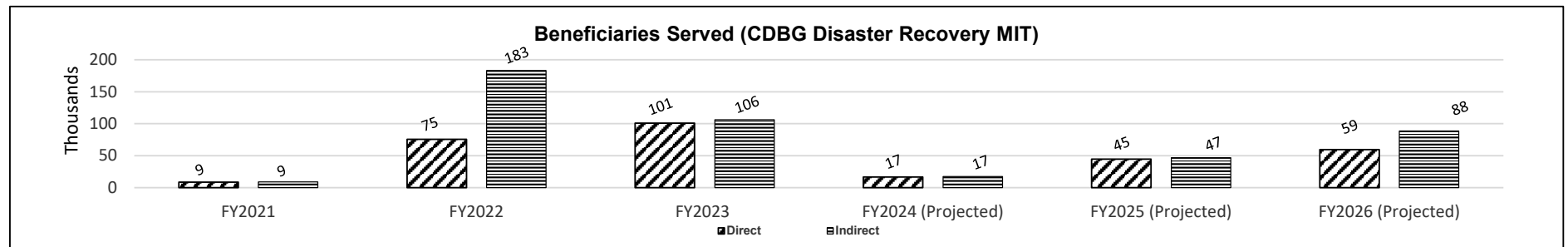
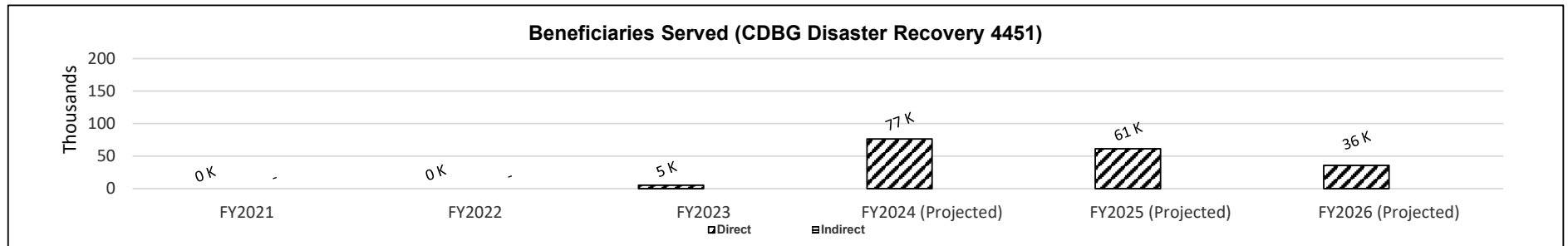
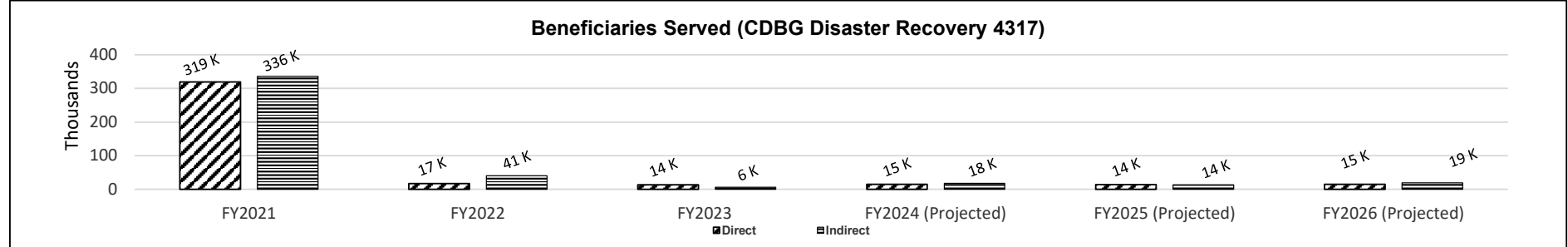
Department: Economic Development

HB Sections: 7.045

Program Name: Community Development Block Grant Program-Disaster Recovery

Program is found in the following core budget(s): CDBG-DR Program

2c. Provide a measure(s) of the program's impact.



Note 1: Current and past Beneficiaries Served are reported based on projects that are completed and closed within a fiscal year. FY2021 saw a significant increase in beneficiaries served as the program worked to close out several historic grants under the 2008, 2012, and 2013 disaster allocations.

Note 2: Beneficiaries Served is measured on Quarterly Progress Reports so the numbers could fluctuate quarter to quarter.

Note 3: Beneficiaries Served is limited by the population characteristics of the applicant, including %LMI and HUD-identified disaster impact level.

Note 4: Beneficiaries Served (CDBG Disaster Recovery) has multiple variables since funds may be used for: (1) both entitlement (more densely populated) and non-entitlement (less densely populated) communities; (2) infrastructure projects which indirectly affects a bigger population; and (3) housing projects which directly affect a smaller population.

PROGRAM DESCRIPTION

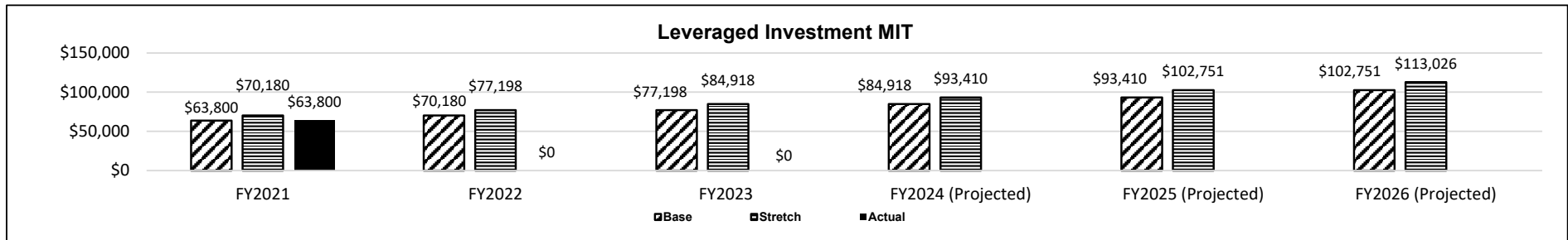
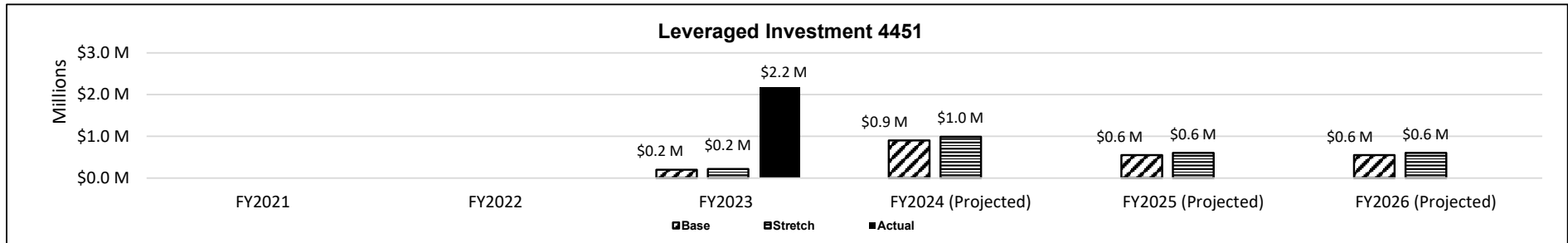
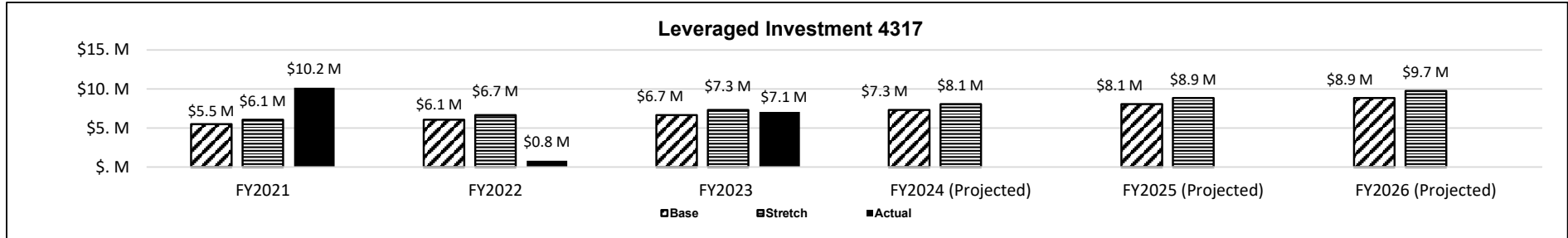
Department: Economic Development

HB Sections: 7.045

Program Name: Community Development Block Grant Program-Disaster Recovery

Program is found in the following core budget(s): CDBG-DR Program

2c. Provide a measure(s) of the program's impact. (continued)



Note 1: CDBG does not require matching from subrecipients, as it acts as a gap financing tool. Leveraged funds vary by project based on the financial resources available to the subrecipient at the time of application, which is highly variable.

Note 2: Leveraged investment are non-CDBG-DR and CDBG-Mitigation funds (local, state, or federal) that are used in conjunction with CDBG-DR and CDBG-Mitigation funds to aid in financing a particular project.

Note 3: Leveraged investment calculation based on all CDBG-DR and CDBG-Mitigation projects except economic development which have high variations by project and year.

Note 4: Future projected Base is calculated using the average of previous years while the Stretch calculation utilizes this number and increases projection by 10%.

PROGRAM DESCRIPTION

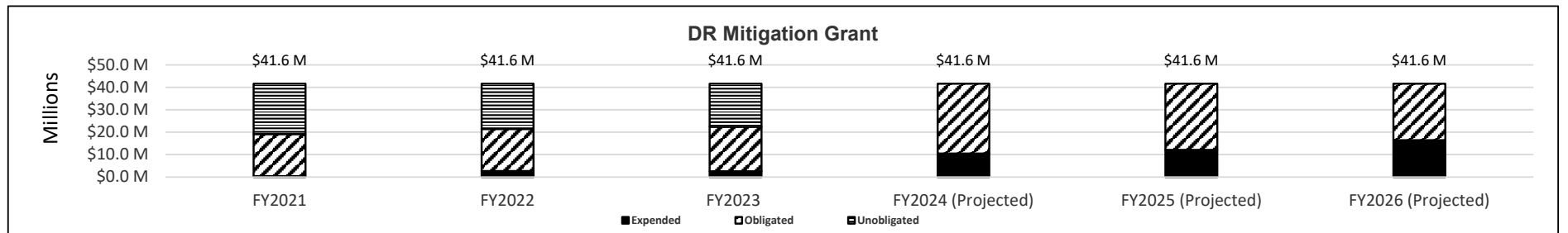
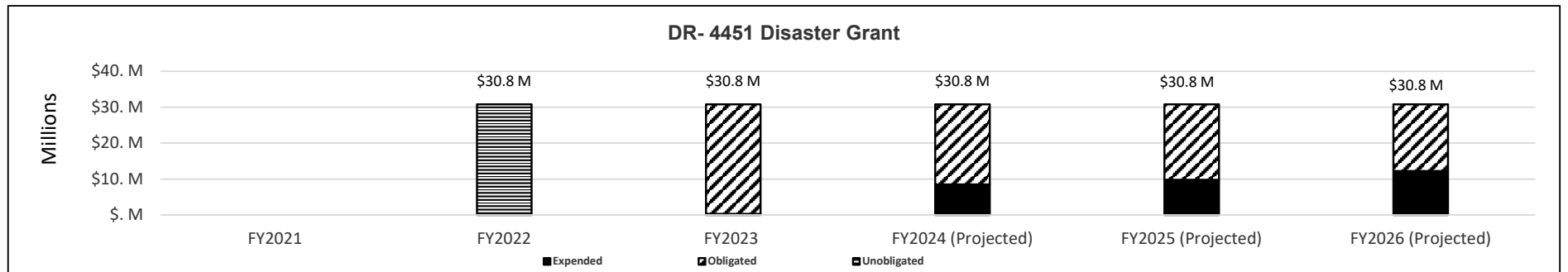
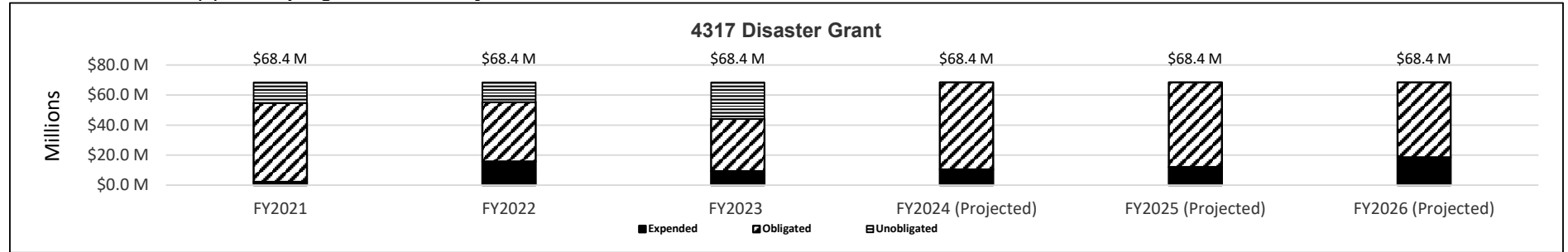
Department: Economic Development

HB Sections: 7.045

Program Name: Community Development Block Grant Program-Disaster Recovery

Program is found in the following core budget(s): CDBG-DR Program

2d. Provide a measure(s) of the program's efficiency.



Note 1: "Unobligated" refers to grant funds available under the federal award, but have not yet been awarded to local projects.

Note 2: Decrease in obligated funding between FY2022 and FY2023 for DR-4317 is related to deobligation of funds by some subrecipients due to lack of interest from local residents.

PROGRAM DESCRIPTION

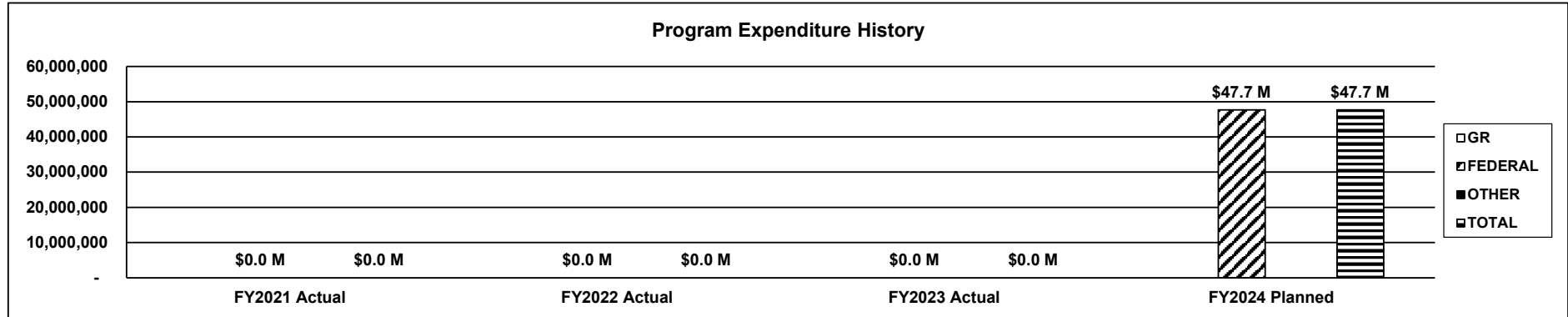
Department: Economic Development

HB Sections: 7.045

Program Name: Community Development Block Grant Program-Disaster Recovery

Program is found in the following core budget(s): CDBG-DR Program

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Program Expenditure History can be found in the regular CDBG Program Description Form.

4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

42 USC Section 5301 et. Seq., 24 CFR Part 570, and the MO Consolidated Plan submitted to the US Dept. of Housing and Urban Development.

6. Are there federal matching requirements? If yes, please explain.

No, the \$1 for \$1 match required for the State's administrative funds, after the first \$100,000 was waived by federal register for DR and MIT programs.

7. Is this a federally mandated program? If yes, please explain.

The program is a formula block grant provided to the State of Missouri, established by a federal register notice from Congress and implemented by HUD after a presidentially-declared disaster.

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Community Development Block Grant (CDBG) Federal Stimulus

Budget Unit 43047C

HB Section 7.045

1. CORE FINANCIAL SUMMARY

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	30,123,396	0	30,123,396
TRF	0	0	0	0
Total	0	30,123,396	0	30,123,396
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds: Economic Development Federal Stimulus Fund (2360)

	FY 2025 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	30,123,396	0	30,123,396
TRF	0	0	0	0
Total	0	30,123,396	0	30,123,396
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds: Economic Development Federal Stimulus Fund (2360)

2. CORE DESCRIPTION

The Community Development Block Grant-Covid (CDBG-CV) program provides federal grants awarded by the U.S. Department of Housing and Urban Development (HUD) to cities and counties for community development projects that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. All projects are required to demonstrate how they assist the community preventing, preparing for, or recovering from COVID-19 impacts.

CDBG-eligible projects may include: (1) infrastructure expansion and improvement (water, sewer, bridge, street, drainage); (2) community facility improvements and additions (e.g. senior centers, food banks, fire stations, child education centers, etc.); (3) demolition of vacant, dilapidated structures; (4) certain economic development projects to help communities grow local businesses, attract new businesses, and provide crucial capital to spur entrepreneurship; and (5) emergency/disaster recovery funding that provides assistance to communities to address conditions that pose a serious and immediate threat to the health and welfare of the community.

In response to the coronavirus, HUD allocated approximately \$43 million from CARES Act CDBG funds for the state to prepare, respond, and recover from COVID-19 impacts to Missouri.

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Community Development Block Grant (CDBG) Federal Stimulus

Budget Unit 43047C

HB Section 7.045

3. PROGRAM LISTING (list programs included in this core funding)

Community Development Block Grant (CDBG) Federal Stimulus

4. FINANCIAL HISTORY

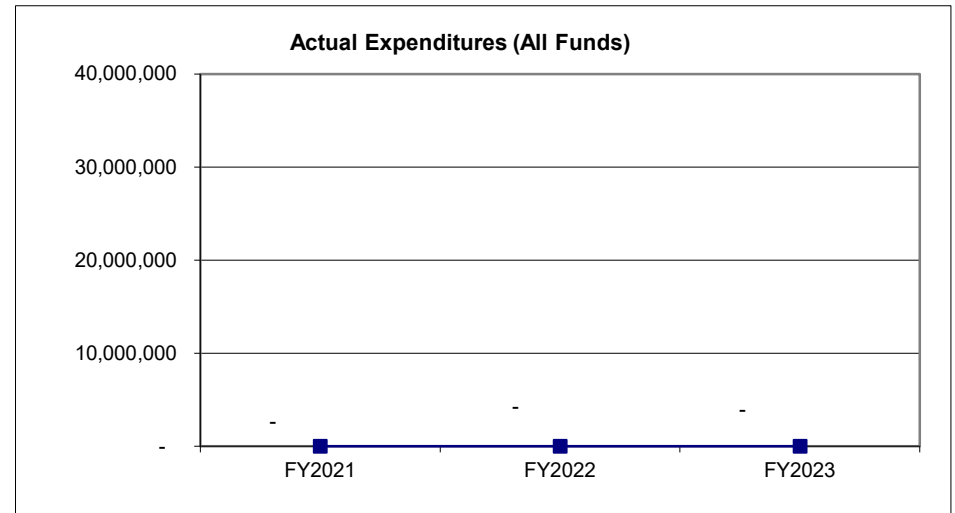
	FY2021 Actual	FY2022 Actual	FY2023 Actual	FY2024 Current Yr.
Appropriation (All Funds)	0	0	0	30,123,396
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	0	0	0	30,123,396
Actual Expenditures (All Funds)	-	-	-	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(1)	(1)	

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Spending for CDBG-Federal Stimulus from FY2022-FY2023 can found in the CDBG regular Core Decision Item (CDI) form. The CDBG programs were separated in FY2024 for better transparency.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
CDBG FEDERAL STIMULUS PROGRAM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	30,123,396	0	30,123,396	
	Total	0.00	0	30,123,396	0	30,123,396	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	30,123,396	0	30,123,396	
	Total	0.00	0	30,123,396	0	30,123,396	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	30,123,396	0	30,123,396	
	Total	0.00	0	30,123,396	0	30,123,396	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CDBG FEDERAL STIMULUS PROGRAM								
CORE								
PROGRAM-SPECIFIC								
DED FEDERAL STIMULUS	0	0.00	30,123,396	0.00	30,123,396	0.00	30,123,396	0.00
TOTAL - PD	0	0.00	30,123,396	0.00	30,123,396	0.00	30,123,396	0.00
TOTAL	0	0.00	30,123,396	0.00	30,123,396	0.00	30,123,396	0.00
GRAND TOTAL	\$0	0.00	\$30,123,396	0.00	\$30,123,396	0.00	\$30,123,396	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
CDBG FEDERAL STIMULUS PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	30,123,396	0.00	30,123,396	0.00	30,123,396	0.00
TOTAL - PD	0	0.00	30,123,396	0.00	30,123,396	0.00	30,123,396	0.00
GRAND TOTAL	\$0	0.00	\$30,123,396	0.00	\$30,123,396	0.00	\$30,123,396	0.00
GENERAL REVENUE								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS								
	\$0	0.00	\$30,123,396	0.00	\$30,123,396	0.00	\$30,123,396	0.00
OTHER FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Sections: 7.045

Program Name: Community Development Block Grant Program Federal Stimulus

Program is found in the following core budget(s): CDBG Program (Federal Stimulus)

1a. What strategic priority does this program address?

Community Development

1b. What does this program do?

The Community Development Block Grant- COVID (CDBG-CV) program provides funding and expertise to develop viable communities and build economic development capacity by leveraging resources and connecting stakeholders toward a common goal while meeting one or more of the following criteria:

- (1) Benefit at least 51% low and moderate income (LMI) persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. CDBG is a federally-funded program that provides grants to "non-entitlement" communities, or municipalities with populations under 50,000 and counties with populations under 200,000 for preventing, preparing for, or recovering from COVID-19 impacts, but Federal Registers governing the use of CDBG special allocations allow a portion of funding to provide grants to entitlement communities.

The State administers multiple CDBG grants, many of which are reserved for specific purposes identified by federal register. This CDI is exclusively for the 2020 CDBG-COVID (CDBG-CV) - \$43,033,423 - to help communities prevent, prepare for, and respond to COVID-19 in a variety of ways.

2a. Provide an activity measure(s) for the program.

	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2023 Actual	FY2024 Projected	FY2025 Projected	FY2026 Projected
CDBG-CV Funds Obligated	N/A	N/A	\$42.7 M	\$41.7 M	\$42.7 M	\$43.0 M	\$43.0 M	\$43.0 M
CDBG-CV Funds Expended	0	\$20M	\$.36M	\$10.8 M	\$4.2 M	\$6.5 M	\$10.8 M	\$15.1 M
Projects Closed	N/A	N/A	N/A	11	44	44	44	44

Note 1: Numbers are based on funds drawn on projects per Fiscal Year. Average period of performance for a CDBG project is 3 years; therefore, the annual expenditure and actual amount take into account each project spending a percentage of total allocation. A majority of project expenditures are anticipated to occur in FY2024.

Note 2: CARES Act CDBG-CV Funds are projected to expend from FY2022 to FY2025.

Note 3: DED did not receive an executed grant agreement from HUD until June 2021 and delays were experienced in obligating funds. DED has since obligated nearly all non-administrative funds to local projects and anticipates no issue in meeting obligation or expenditures timeliness requirements from HUD.

Note 4: CDBG-CV is a one-time allocation. This number is not expected to change, so Projects Closed will demonstrate activity under the program over time.

2b. Provide a measure(s) of the program's quality.

	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2023 Actual	FY2024 Projected	FY2025 Projected	FY2026 Projected
Customer Service Experience	74%	95%	85%	95%	77%	95%	95%	95%

Note 1: Percentage of customers who rated their experience as "very" or "somewhat" positive.

Note 2: FY2023 results based on May 2023 survey that included 31 respondents.

Note 3: Customer Service Experience includes feedback related to all CDBG programs.

PROGRAM DESCRIPTION

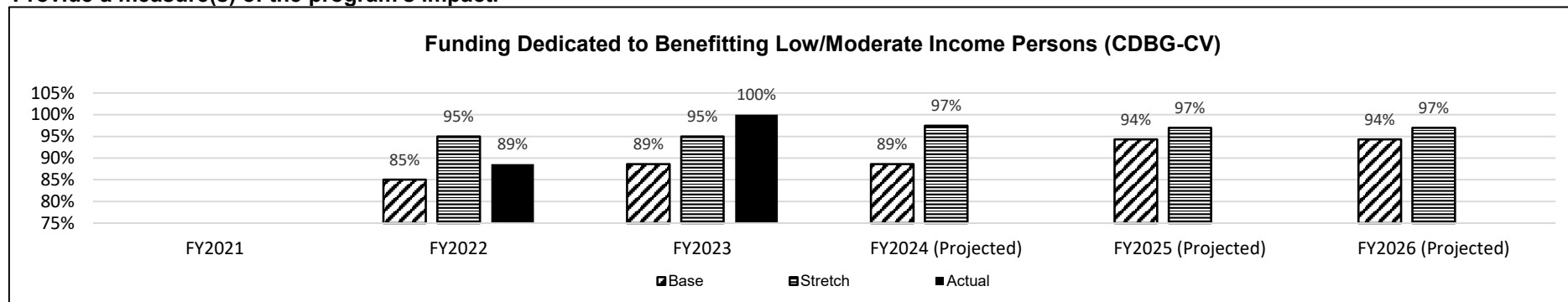
Department: **Economic Development**

HB Sections: **7.045**

Program Name: **Community Development Block Grant Program Federal Stimulus**

Program is found in the following core budget(s): **CDBG Program (Federal Stimulus)**

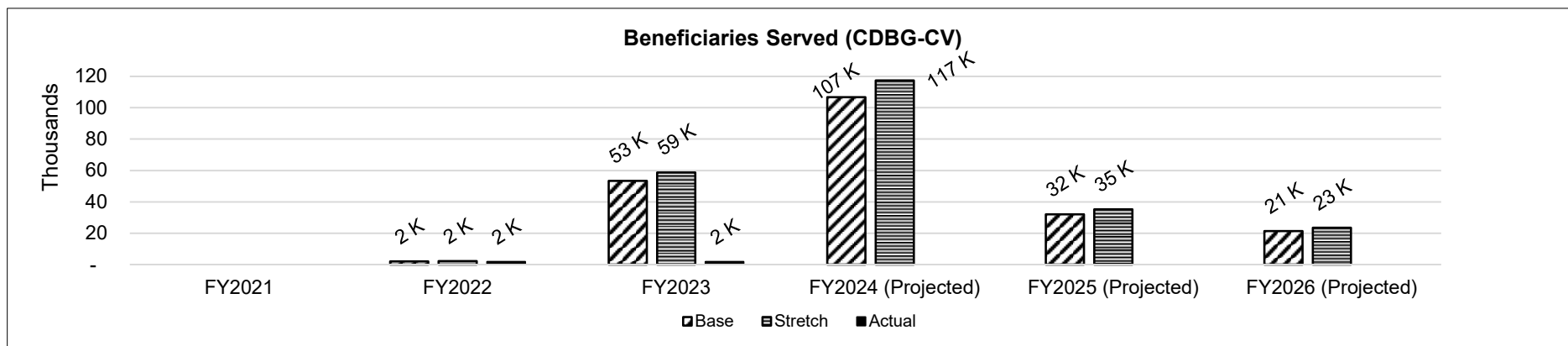
2c. Provide a measure(s) of the program's impact.



Note 1: Calculated by dividing dollar amount of approved projects in a Fiscal Year that will benefit low and moderate income (LMI) persons by the total dollar amount of the grant.

Note 2: HUD requires that a minimum of 70% of the state's annual allocation be awarded for projects benefitting LMI persons; however, it is Missouri's goal that at least 85% of the projects will benefit LMI persons.

Note 3: Stretch target is set at 95% due to the fact that demolition (slum and blight national objective) and emergency (urgent threat national objective) projects might also need to be funded, and those national objectives do not require a 51% LMI benefit; therefore, Stretch includes a "cushion" for those emergency projects.



Note 1: Beneficiaries Served are individuals directly or indirectly served by the project being performed. Current and past Beneficiaries Served are reported based on projects that are completed and closed within a fiscal year. Projected Beneficiaries Served are based on estimates included in proposals and applications.

Note 2: Beneficiaries Served is limited by the population characteristics of the applicant, including %LMI and HUD-identified disaster impact level. As such, stretch goal is inherently limited per population. To reflect this limitation, stretch targets are stated as 10% above base.

Note 3: Beneficiaries Served (CDBG-CV) has multiple variables since funds may be used for: (1) both entitlement (more densely populated) and non-entitlement (less densely populated) communities; and (2) infrastructure projects which indirectly affects a bigger population.

PROGRAM DESCRIPTION

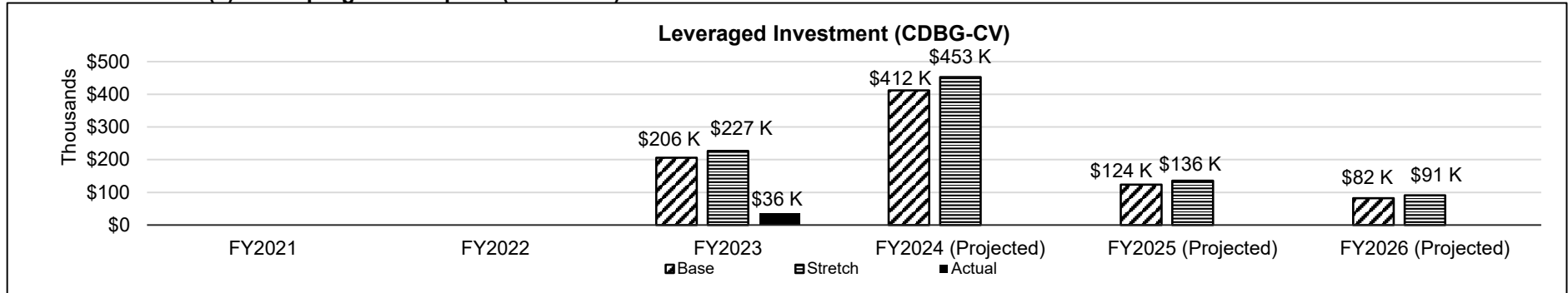
Department: **Economic Development**

HB Sections: **7.045**

Program Name: **Community Development Block Grant Program Federal Stimulus**

Program is found in the following core budget(s): **CDBG Program (Federal Stimulus)**

2c. Provide a measure(s) of the program's impact. (continued)



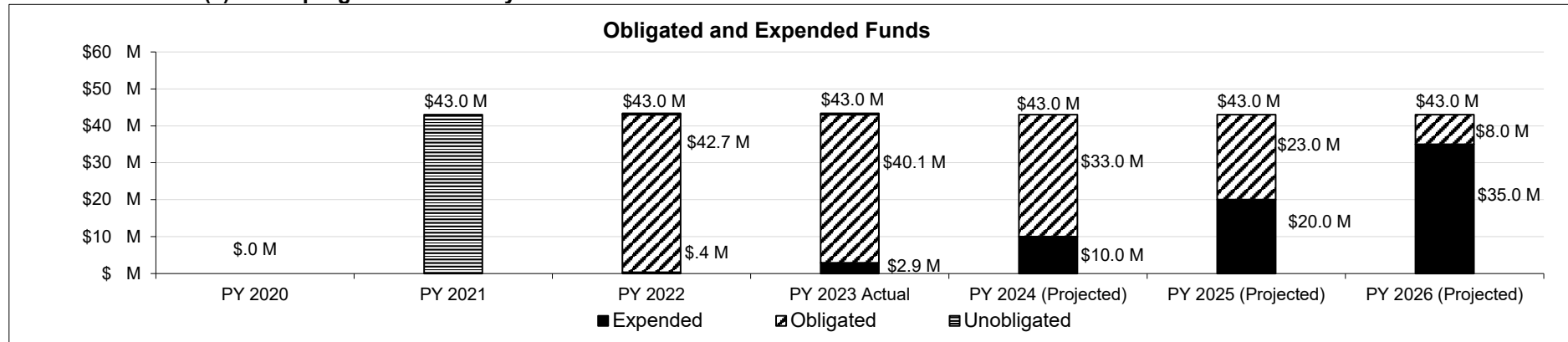
Note 1: CDBG does not require matching from subrecipients, as it acts as a gap financing tool. Leveraged funds vary by project based on the financial resources available to the subrecipient at the time of application, which is highly variable.

Note 2: Leveraged investment are non-CDBG-CV funds (local, state, or federal) that are used in conjunction with CDBG-CV funds to aid in financing a particular project.

Note 3: Leveraged investment calculation based on all CDBG projects except economic development which have high variations by project and year.

Note 4: Future projected Base is calculated using the average of previous years while the Stretch calculation utilizes this number and increases projection by 10%.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Missouri's CDBG - CV Grant Award was ~\$43.0 M.

Note 2: "PY" = Program Year April 1 - March 31.

Note 3: HUD requires all CDBG - CV funds to be expended by August 2027.

PROGRAM DESCRIPTION

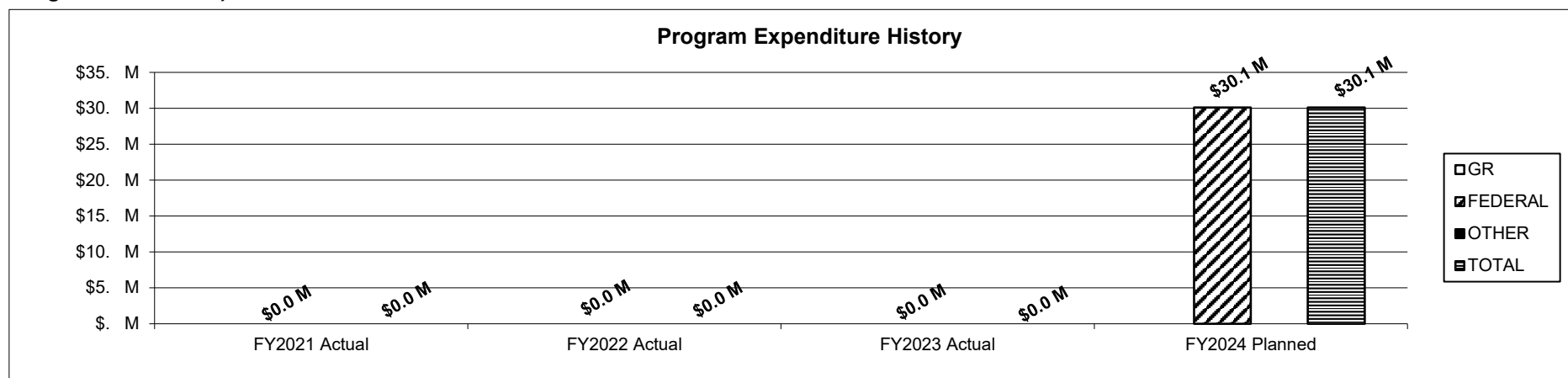
Department: **Economic Development**

HB Sections: **7.045**

Program Name: **Community Development Block Grant Program Federal Stimulus**

Program is found in the following core budget(s): **CDBG Program (Federal Stimulus)**

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: Expenditure History from FY2022 and FY2023 can be found in the CDBG regular Program Description (PD) form. The CDBG programs were separated in FY2024 for better transparency.

4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

42 USC Section 5301 et. Seq., 24 CFR Part 570, and the MO Consolidated Plan submitted to the US Dept. of Housing and Urban Development.

6. Are there federal matching requirements? If yes, please explain.

No, the \$1 for \$1 match required for the State's administrative funds, after the first \$100,000 was waived by federal register for the CV program.

7. Is this a federally mandated program? If yes, please explain.

The program is a formula block grant provided to the State of Missouri, established by a federal register notice from Congress and implemented by HUD for the prevention, preparation, or recovery from COVID-19.

CORE DECISION ITEM

Department: Economic Development					Budget Unit <u>43055C</u>				
Division: Business and Community Solutions					HB Section <u>7.055</u>				
Core: Main Street Program									
1. CORE FINANCIAL SUMMARY									
FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	Total	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	Est. Fringe	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:					Notes:				
2. CORE DESCRIPTION									
<p>This core decision item establishes the spending authority for the Main Street Program, a community revitalization training program administered by the nonprofit Missouri Main Street Connection (MMSC). The Department of Economic Development (DED) contracts with the MMSC programs on behalf of Missouri communities. The program provides technical assistance and training for local governments, business organizations, merchants, and property owners across the State to enhance their community and economic revitalization efforts for older central business districts and neighborhoods.</p> <p>MMSC pays a membership to the National Main Street organization, which provides the services of a Senior Program Officer to (1) review the communities' progress and accomplishments and (2) determine if they are meeting the 10 designated criteria established by National Main Street Center to become nationally recognized.</p> <p>The reduction of the core here is due to the need of a fund switch from the Economic Development Advancement Fund (EDAF) to General Revenue via New Decision Item #s 1419007 and 1419008.</p>									
3. PROGRAM LISTING (list programs included in this core funding)									
Main Street Program									

CORE DECISION ITEM

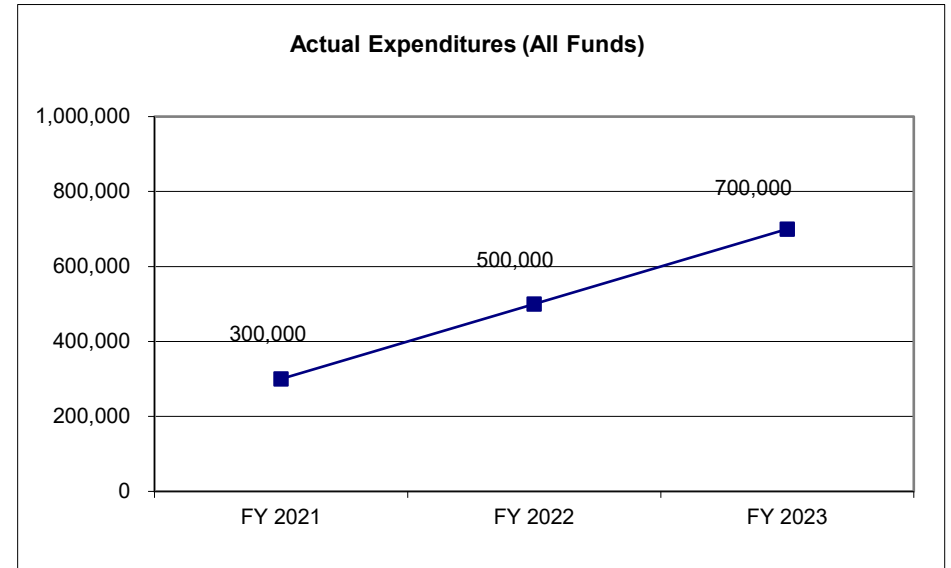
Department: Economic Development
Division: Business and Community Solutions
Core: Main Street Program

Budget Unit 43055C

HB Section 7.055

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	300,000	500,000	700,000	1,000,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	300,000	500,000	700,000	1,000,000
Actual Expenditures (All Funds)	300,000	500,000	700,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT MAINSTREET PROGRAM

5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES								
	PD		0.00	0	0	1,000,000	1,000,000	
	Total		0.00	0	0	1,000,000	1,000,000	
DEPARTMENT CORE ADJUSTMENTS								
Core Reduction	1115 5108	PD	0.00	0	0	(1,000,000)	(1,000,000)	Core Reduction - Tied to Fund Switch NDI #s 1419007 and 1419008
NET DEPARTMENT CHANGES			0.00	0	0	(1,000,000)	(1,000,000)	
DEPARTMENT CORE REQUEST								
	PD		0.00	0	0	0	0	
	Total		0.00	0	0	0	0	
GOVERNOR'S RECOMMENDED CORE								
	PD		0.00	0	0	0	0	
	Total		0.00	0	0	0	0	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MAINSTREET PROGRAM								
CORE								
PROGRAM-SPECIFIC								
ECON DEVELOP ADVANCEMENT FUND	700,000	0.00	1,000,000	0.00	0	0.00	0	0.00
TOTAL - PD	700,000	0.00	1,000,000	0.00	0	0.00	0	0.00
TOTAL	700,000	0.00	1,000,000	0.00	0	0.00	0	0.00
Main St Fund Switch (Auth) - 1419008								
PROGRAM-SPECIFIC								
MO MAIN STREET PROGRAM FUND	0	0.00	0	0.00	700,000	0.00	1,450,000	0.00
TOTAL - PD	0	0.00	0	0.00	700,000	0.00	1,450,000	0.00
TOTAL	0	0.00	0	0.00	700,000	0.00	1,450,000	0.00
GRAND TOTAL	\$700,000	0.00	\$1,000,000	0.00	\$700,000	0.00	\$1,450,000	0.00

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Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MAIN STREET PROGRAM TRANSFER								
Main St Fund Switch (GR Trf) - 1419007								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	721,000	0.00	1,450,000	0.00
TOTAL - TRF	0	0.00	0	0.00	721,000	0.00	1,450,000	0.00
TOTAL	0	0.00	0	0.00	721,000	0.00	1,450,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$721,000	0.00	\$1,450,000	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MAINSTREET PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	700,000	0.00	1,000,000	0.00	0	0.00	0	0.00
TOTAL - PD	700,000	0.00	1,000,000	0.00	0	0.00	0	0.00
GRAND TOTAL	\$700,000	0.00	\$1,000,000	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$700,000	0.00	\$1,000,000	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.050

Program Name: Main Street

Program is found in the following core budget(s): Main Street

1a. What strategic priority does this program address?

Community Development

1b. What does this program do?

- The purpose of the Main Street Program is to provide educational workshops, technical assistance, and training for representatives from Missouri's local governments, business organizations, merchants, and property owners to enhance their community and economic revitalization efforts for older central business districts and neighborhoods.
- On behalf of Missouri communities, the Department of Economic Development (DED) contracts with the nonprofit Missouri Main Street Connection (MMSMC) to administer this statewide program.
- MMSMC provides a payment to the National Main Street Center for the State Coordinator Partner Membership. This membership provides the services of a Senior Program Officer to (1) assess the communities' progress and accomplishments and (2) determine if they are meeting the designated criteria established by National Main Street Center to become nationally recognized as an accredited community.

2a. Provide an activity measure(s) for the program.

	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Individuals Trained	2,700	3,030	2,800	3,284	3,448	3,403	3,450	3,550	3,650
Assessed Communities	55	48	58	59	60	64	62	64	66
Accredited Communities	50	45	52	54	54	62	56	58	60

Note: Projected amounts are calculated by an approximate average increase of 5% in Individuals Trained, an increase of an approximate average of 2 communities assessed each year and an increase of an average of 2 communities accredited each year.

2b. Provide a measure(s) of the program's quality.

	FY2021	FY2022		FY2023		FY2024	FY2025	FY2026
	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Customers Satisfied with Knowledge of MMSMC Staff	95%	95%	95%	95%	96%	96%	96%	96%
Customers Satisfied with Information/ Presentations Received from MMSMC	95%	95%	95%	95%	92%	95%	95%	95%
Customers Satisfied with Overall Experience with MMSMC	95%	95%	93%	95%	94%	95%	95%	95%

Note 1: In FY2023, 228 customers responded to the satisfaction survey.

Note 2: Results of customer survey depicts percentage of respondents that were somewhat or very satisfied with service.

PROGRAM DESCRIPTION

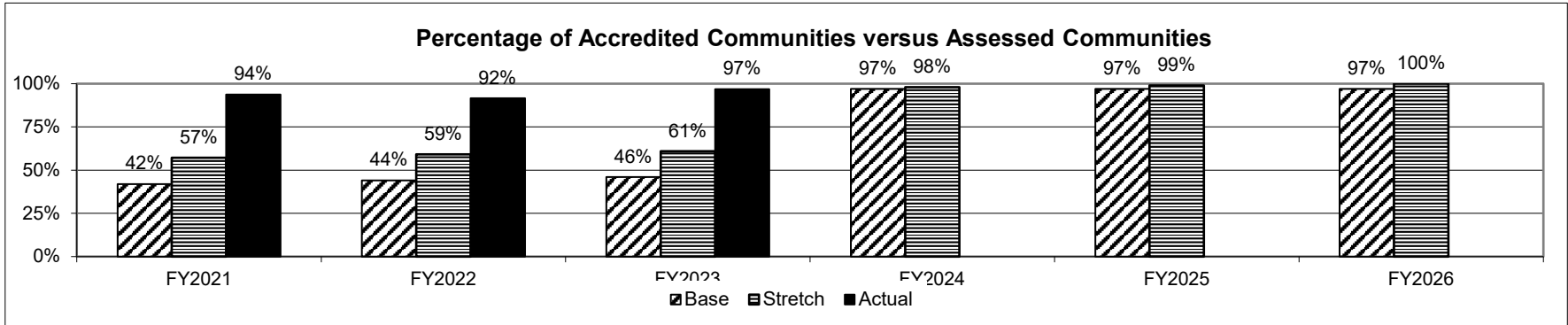
Department: Economic Development

HB Section(s): 7.050

Program Name: Main Street

Program is found in the following core budget(s): Main Street

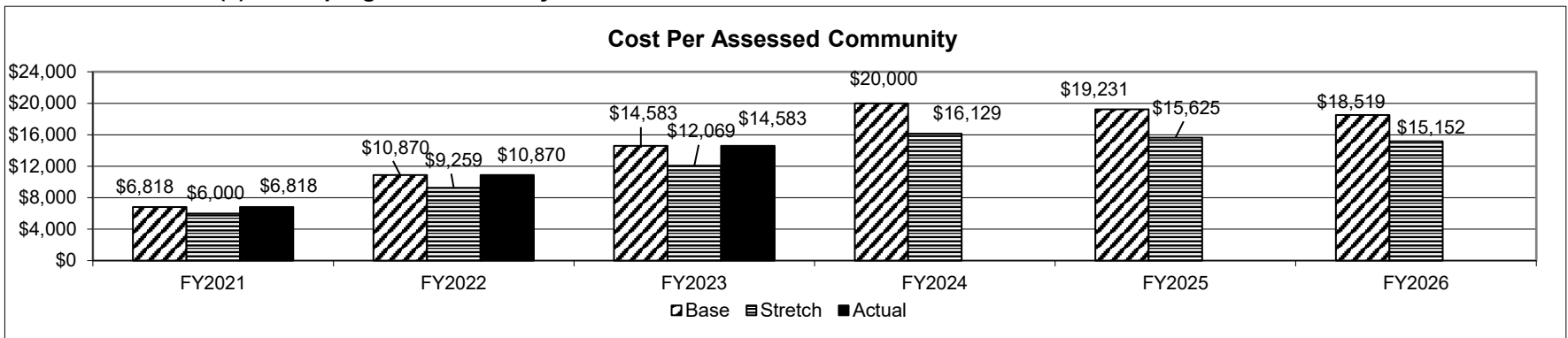
2c. Provide a measure(s) of the program's impact.



Note 1: Depicts ratio of Communities Receiving National Accreditation versus Assessed Communities.

Note 2: Base target meets FY2023 Actual and Stretch target assumes an increase of 1 percentage point from prior year Stretch target.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Depicts Program Dollars spent per Assessed Community.

Note 2: Base target is an increase of an additional two assessed communities from prior year and stretch is an increase of an additional four assessed communities from prior year.

Note 3: The appropriation for MMSC increased to \$500,000 in FY2022, \$700,000 in FY2023, and then \$1,000,000 in FY2024.

PROGRAM DESCRIPTION

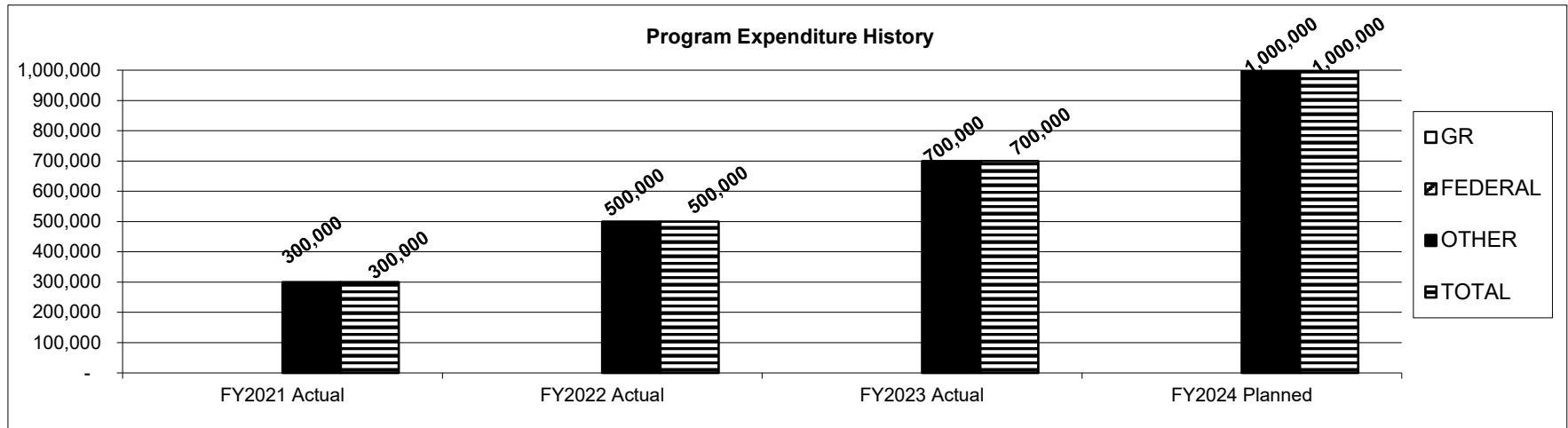
Department: Economic Development

HB Section(s): 7.050

Program Name: Main Street

Program is found in the following core budget(s): Main Street

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 251.470 to 251.485, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

NEW DECISION ITEM
RANK: 20 OF 22

Department of Economic Development	Budget Unit	43064C
Division: Business and Community Solutions		
DI Name: Main Street GR Transfer Fund Switch	DI#1419007	HB Section
		7.049

1. AMOUNT OF REQUEST

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	721,000	0	0	721,000
Total	721,000	0	0	721,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

	FY 2025 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,450,000	0	0	1,450,000
Total	1,450,000	0	0	1,450,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input checked="" type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other:	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This New Decision Item is needed to switch the fund source for the Main Street program from the Economic Development Advancement Fund (EDAF) to General Revenue, which requires a GR transfer into the Missouri Main Street Fund. The Main Street Program was originally funded by a GR transfer into the Missouri Main Street Program Fund per § 251.485, RSMo, and was switched to EDAF with the FY2014 budget due to GR shortfalls. With an increase in the amount of appropriations, EDAF can no longer support the number of assigned appropriations. Please refer to the graph under number 6 below. DED will focus the appropriations from EDAF back to the main purpose of supporting DED's marketing efforts under § 620.1900.5, RSMo.

NEW DECISION ITEM
RANK: 20 OF 22

Department of Economic Development	Budget Unit	<u>43064C</u>
Division: Business and Community Solutions		
DI Name: Main Street GR Transfer Fund Switch	DI#1419007	HB Section <u>7.049</u>

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The NDI includes the transfer from General Revenue to the Missouri Main Street Fund.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers	<u>721,000</u>						<u>721,000</u>		
Total TRF	<u>721,000</u>		<u>0</u>		<u>0</u>		<u>721,000</u>		<u>0</u>
Grand Total	<u>721,000</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>721,000</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 20 OF 22

Department of Economic Development				Budget Unit		<u>43064C</u>			
Division: Business and Community Solutions				HB Section		<u>7.049</u>			
DI Name: Main Street GR Transfer Fund Switch				DI#1419007					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers	1,450,000						1,450,000		
Total TRF	1,450,000		0		0		1,450,000		0
Grand Total	1,450,000	0.0	0	0.0	0	0.0	1,450,000	0.0	0

NEW DECISION ITEM
RANK: 20 OF 22

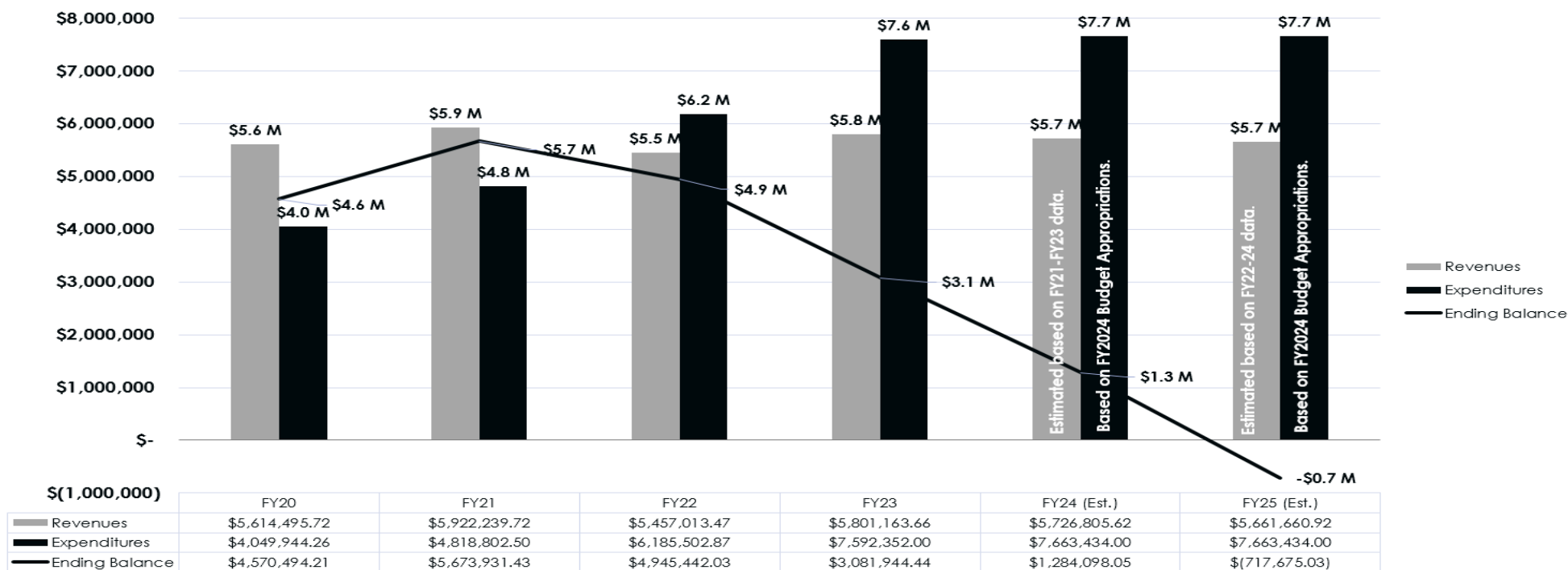
Department of Economic Development	Budget Unit	43064C
Division: Business and Community Solutions		
DI Name: Main Street GR Transfer Fund Switch	DI#1419007	HB Section
		7.049

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

The chart below shows the EDAF revenues and expenditures from FY2020 through FY2025. We project that FY2025 will end with a negative balance if some appropriations are not moved to other fund sources.

DED estimates with approval of NDI #s 1419002, 1419004, 1419005, 1419007, and 1419008, the fund balance will begin growing again and reach \$1.8 million at the end of FY2025.

Economic Development Advancement Fund Balance Before Fund Switches



7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

This is a fund switch only. See Main Street Core for performance measures.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MAIN STREET PROGRAM TRANSFER								
Main St Fund Switch (GR Trf) - 1419007								
TRANSFERS OUT	0	0.00	0	0.00	721,000	0.00	1,450,000	0.00
TOTAL - TRF	0	0.00	0	0.00	721,000	0.00	1,450,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$721,000	0.00	\$1,450,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$721,000	0.00	\$1,450,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

NEW DECISION ITEM
RANK: 21 OF 22

Department of Economic Development	Budget Unit	43055C
Division: Business and Community Solutions		
DI Name: Main Street Fund Switch	DI#1419008	HB Section 7.055

1. AMOUNT OF REQUEST

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	700,000	700,000
TRF	0	0	0	0
Total	0	0	700,000	700,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Missouri Main Street Fund (0596)
Non-Counts:

	FY 2025 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,450,000	1,450,000
TRF	0	0	0	0
Total	0	0	1,450,000	1,450,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Missouri Main Street Fund (0596)
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input checked="" type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This New Decision Item is needed to switch the fund source for the Main Street program from the Economic Development Advancement Fund (EDAF) to General Revenue, which requires a GR transfer into the Missouri Main Street Fund. The Main Street Program was originally funded by a GR transfer into the Missouri Main Street Program Fund per § 251.485, RSMo, and was switched to EDAF with the FY2014 budget due to GR shortfalls. With an increase in the amount of appropriations, EDAF can no longer support the number of assigned appropriations. Please refer to the graph under number 6 below. DED will focus the appropriations from EDAF back to the main purpose of supporting DED's marketing efforts under § 620.1900.5, RSMo.

NEW DECISION ITEM
RANK: 21 OF 22

Department of Economic Development	Budget Unit	43055C
Division: Business and Community Solutions		
DI Name: Main Street Fund Switch	DI#1419008	HB Section 7.055

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

The NDI includes the appropriation authority for the Main Street program.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					700,000		700,000		
Total PSD	<u>0</u>		<u>0</u>		<u>700,000</u>		<u>700,000</u>		<u>0</u>
Transfers									
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>700,000</u>	<u>0.0</u>	<u>700,000</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 21 OF 22

Department of Economic Development				Budget Unit		43055C			
Division: Business and Community Solutions				HB Section		7.055			
DI Name: Main Street Fund Switch				DI#1419008					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
Total EE	0		0		0		0		0
Program Distributions					1,450,000		1,450,000		
Total PSD	0		0		1,450,000		1,450,000		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	1,450,000	0.0	1,450,000	0.0	0

NEW DECISION ITEM
RANK: 21 OF 22

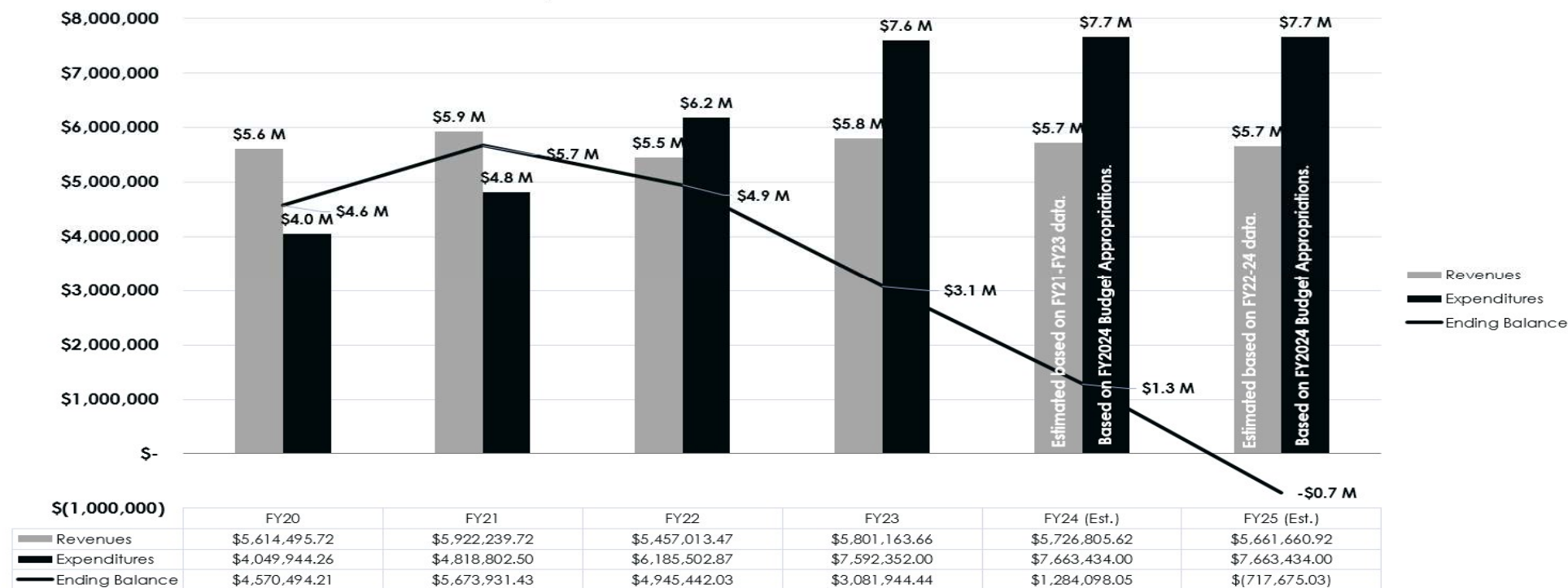
Department of Economic Development	Budget Unit	43055C
Division: Business and Community Solutions		
DI Name: Main Street Fund Switch	DI#1419008	HB Section
		7.055

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

The chart below shows the EDAF revenues and expenditures from FY2020 through FY2025. We project that FY2025 will end with a negative balance if some appropriations are not moved to other fund sources.

DED estimates with approval of NDI #s 1419002, 1419004, 1419005, 1419007, and 1419008, the fund balance will begin growing again and reach \$1.8 million at the end of FY2025.

Economic Development Advancement Fund Balance Before Fund Switches



7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

This is a fund switch only. See Main Street Core for performance measures.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MAINSTREET PROGRAM								
Main St Fund Switch (Auth) - 1419008								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	700,000	0.00	1,450,000	0.00
TOTAL - PD	0	0.00	0	0.00	700,000	0.00	1,450,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$700,000	0.00	\$1,450,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$700,000	0.00	\$1,450,000	0.00

CORE DECISION ITEM

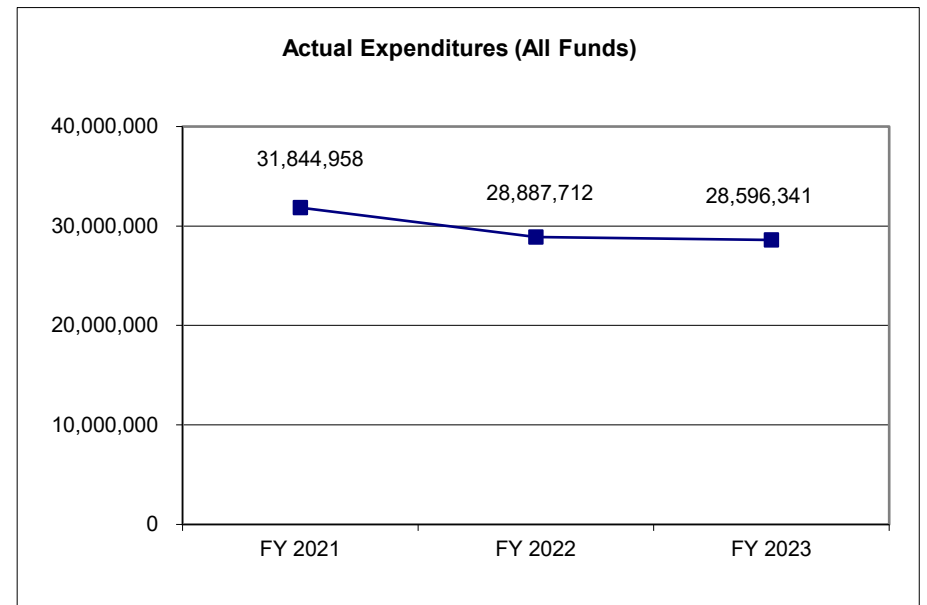
Department: Economic Development					Budget Unit					43065C									
Division: Business and Community Solutions																			
Core: Tax Increment Financing (TIF) Transfer										HB Section					7.060				
1. CORE FINANCIAL SUMMARY																			
FY 2025 Budget Request					FY 2025 Governor's Recommendation														
	GR	Federal	Other	Total		GR	Fed	Other	Total		GR	Fed	Other	Total					
PS	0	0	0	0	PS	0	0	0	0		0	0	0	0					
EE	0	0	0	0	EE	0	0	0	0		0	0	0	0					
PSD	0	0	0	0	PSD	0	0	0	0		0	0	0	0					
TRF	36,856,615	0	0	36,856,615	TRF	36,856,615	0	0	36,856,615		36,856,615	0	0	36,856,615					
Total	36,856,615	0	0	36,856,615	Total	36,856,615	0	0	36,856,615		36,856,615	0	0	36,856,615					
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00					
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0		0	0	0	0					
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.														
Other Funds:					Other Funds:														
Notes:					Notes:														
2. CORE DESCRIPTION																			
This core decision item is the required General Revenue transfer that provides funding for the Tax Increment Financing (TIF) program. It provides funds to remit for the tax increment financing captured via state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.																			
3. PROGRAM LISTING (list programs included in this core funding)																			
State Tax Increment Financing Program																			

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>43065C</u>
Division: Business and Community Solutions	
Core: Tax Increment Financing (TIF) Transfer	HB Section <u>7.060</u>

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	31,844,958	31,844,958	36,856,615	36,856,615
Less Reverted (All Funds)	0	(955,349)	(1,105,698)	(1,105,698)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	31,844,958	30,889,609	35,750,917	35,750,917
Actual Expenditures (All Funds)	31,844,958	28,887,712	28,596,341	N/A
Unexpended (All Funds)	0	2,001,897	7,154,576	N/A
Unexpended, by Fund:				
General Revenue	0	2,001,897	7,154,576	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(2)	



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

Restricted includes any Governor's Expenditure Restrictions which remained at the end of the fiscal year (when applicable)

NOTES:

(1) Reserve released to allow full appropriation to be used for project payments. Reserve covered by MODESA unexpended appropriation.

(2) Total cumulative project performance was lower than what was originally projected (and appropriated). Projections occur prior to actual project performance, which can result in some funding being unexpended if projects do not perform as originally expected.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
STATE TIF PROGRAM TRANSFER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	36,856,615	0	0	36,856,615	
	Total	0.00	36,856,615	0	0	36,856,615	
DEPARTMENT CORE REQUEST							
	TRF	0.00	36,856,615	0	0	36,856,615	
	Total	0.00	36,856,615	0	0	36,856,615	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	36,856,615	0	0	36,856,615	
	Total	0.00	36,856,615	0	0	36,856,615	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	28,596,341	0.00	36,856,615	0.00	36,856,615	0.00	36,856,615	0.00
TOTAL - TRF	28,596,341	0.00	36,856,615	0.00	36,856,615	0.00	36,856,615	0.00
TOTAL	28,596,341	0.00	36,856,615	0.00	36,856,615	0.00	36,856,615	0.00
GRAND TOTAL	\$28,596,341	0.00	\$36,856,615	0.00	\$36,856,615	0.00	\$36,856,615	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM TRANSFER								
CORE								
TRANSFERS OUT	28,596,341	0.00	36,856,615	0.00	36,856,615	0.00	36,856,615	0.00
TOTAL - TRF	28,596,341	0.00	36,856,615	0.00	36,856,615	0.00	36,856,615	0.00
GRAND TOTAL	\$28,596,341	0.00	\$36,856,615	0.00	\$36,856,615	0.00	\$36,856,615	0.00
GENERAL REVENUE	\$28,596,341	0.00	\$36,856,615	0.00	\$36,856,615	0.00	\$36,856,615	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.055

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer

1a. What strategic priority does this program address?

Business and Community Development

1b. What does this program do?

This transfer provides general revenue funding for the state TIF program. Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated for approved projects are captured in accordance with the law and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

2a. Provide an activity measure(s) for the program.

This is a transfer; refer to the TIF Core for measures.

2b. Provide a measure(s) of the program's quality.

This is a transfer; refer to the TIF Core for measures.

2c. Provide a measure(s) of the program's impact.

This is a transfer; refer to the TIF Core for measures.

2d. Provide a measure(s) of the program's efficiency.

This is a transfer; refer to the TIF Core for measures.

PROGRAM DESCRIPTION

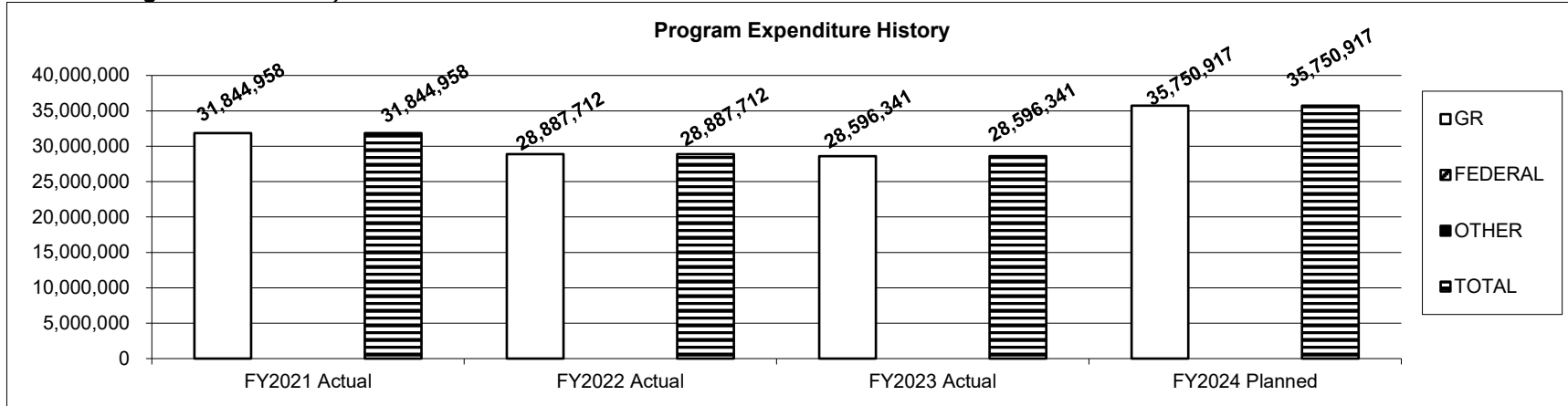
Department: Economic Development

HB Section(s): 7.055

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned expenditures for GR reflects 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Requires a GR transfer to the Missouri Supplement Tax Increment Finance Fund (0848)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.800-99.865, RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department: Economic Development					Budget Unit					43060C									
Division: Business and Community Solutions																			
Core: Tax Increment Financing (TIF)										HB Section					7.065				
1. CORE FINANCIAL SUMMARY																			
FY 2025 Budget Request					FY 2025 Governor's Recommendation														
	GR	Federal	Other	Total		GR	Fed	Other	Total		GR	Fed	Other	Total					
PS	0	0	0	0	PS	0	0	0	0		0	0	0	0					
EE	0	0	0	0	EE	0	0	0	0		0	0	0	0					
PSD	0	0	36,856,615	36,856,615	PSD	0	0	36,856,615	36,856,615		0	0	36,856,615	36,856,615					
TRF	0	0	0	0	TRF	0	0	0	0		0	0	0	0					
Total	0	0	36,856,615	36,856,615	Total	0	0	36,856,615	36,856,615		0	0	36,856,615	36,856,615					
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00					
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0		0	0	0	0					
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.														
Other Funds:	State Tax Increment Financing Fund (0848)				Other Funds:	State Tax Increment Financing Fund (0848)													
Non-Counts:	State Tax Increment Financing Fund (0848)				Non-Counts:	State Tax Increment Financing Fund (0848)													
Notes:	Requires a GR transfer to the TIF Fund (0848)				Notes:	Requires a GR transfer to the TIF Fund (0848)													
2. CORE DESCRIPTION																			
This core decision item establishes the spending authority for the State Tax Increment Financing (TIF) Program. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. These costs include public infrastructure necessary to generate reuse of the properties. A project must receive an appropriation and be listed in House Bill 7 by the legislature prior to being considered an approved project.																			
Current TIF obligations include the following approved projects:																			
(1) Kansas City Midtown: infrastructure improvements and retail development at Mill Street & Westport Rd and at Linwood & Main;																			
(2) Independence Santa Fe Neighborhood: infrastructure redevelopment to support commercial development and housing;																			
(3) St. Louis City Convention Hotel: construction of a 1,083 room convention headquarters hotel complex;																			
(4) Springfield Jordan Valley Park: redevelopment of former industrial district south of downtown Springfield to include exposition center, public facilities & supporting infrastructure;																			
(5) Kansas City Bannister Retail/Three Trails Office: development of retail, dining and hospitality on the site of the old Bannister Mall to compliment an adjoining technology/business park to be developed on the site in south Kansas City;																			
(6) St. Louis Lambert Airport Eastern Perimeter: redevelopment of 500 acres of land just east of Lambert Airport between I-170 and I-70 developed for light industrial, warehouse, office, and some residential;																			
(7) Old Post Office in Kansas City: renovation of old post office building and other development on south side of Pershing Road to house IRS Service Center;																			
(8) 1200 Main Garage Project in Kansas City: new development for H&R Block Corporation headquarters;																			
(9) Riverside Levee: infrastructure and levee improvements at 1600-acre site, City of Riverside; (Continued on next page)																			

CORE DECISION ITEM

Department: Economic Development	Budget Unit	43060C
Division: Business and Community Solutions		
Core: Tax Increment Financing (TIF)	HB Section	7.065

- (10) Branson Landing: redevelopment of 208-acre riverfront area in downtown Branson;
 (11) Eastern Jackson County Bass Pro: construction of Bass Pro Outdoor World store, lodging and complimentary retail and dining establishments in a 400-acre undeveloped parcel south of I-70 and west of I-435;
 (12) Kansas City East Village: J.E. Dunn headquarters, infrastructure improvements and mixed use development in east end of downtown KC west of I-70;
 (13) St. Louis Innovation District: redevelopment of a blighted and aging industrial zone into a live-work-play technology district;
 (14) National Geospatial Agency West: Redevelopment of land for use by a government agency; and
 (15) Fenton Logistics Park: Redevelopment of the former Fenton Chrysler assembly plant into a mixed-use site; and
 (16) IDEA Commons: Redevelopment project in Springfield. Addition to existing JVIC building as well as new class A office space and parking garage.

TIF Projects Completed and Closed:

Excelsior Springs: Elms Hotel and supporting infrastructure.

3. PROGRAM LISTING (list programs included in this core funding)

State Tax Increment Financing Program

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Current Yr.	FY 2023 Current Yr.
Appropriation (All Funds)	31,844,958	31,844,958	36,856,615	36,856,615
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	31,844,958	31,844,958	36,856,615	36,856,615
Actual Expenditures (All Funds)	31,844,958	28,887,712	28,596,341	N/A
Unexpended (All Funds)	0	2,957,246	8,260,274	N/A

Unexpended, by Fund:

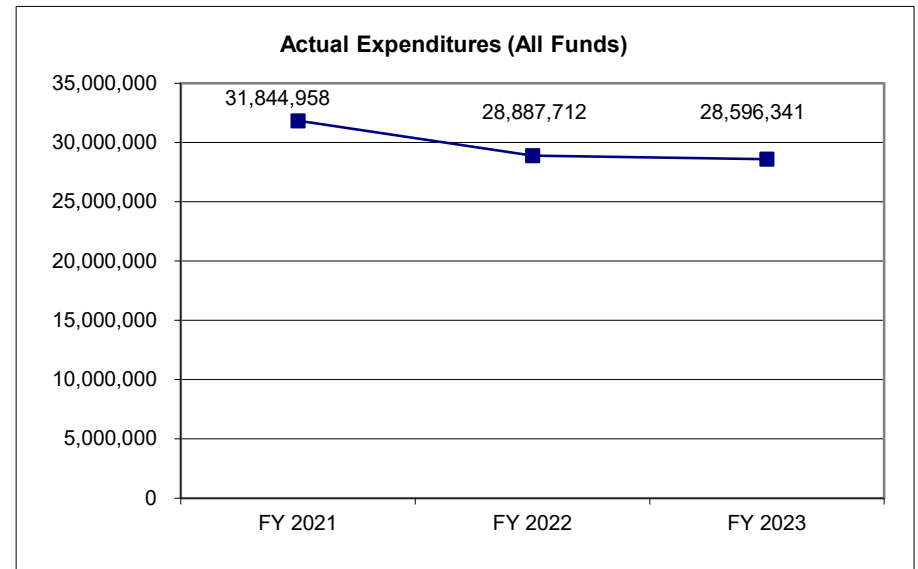
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	2,957,246	8,260,274	N/A
		(1)	(1)	

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Total cumulative project performance was lower than what was originally projected (and appropriated). Projections occur prior to actual project performance which can result in some funding being unexpended if projects do not perform as originally expected.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
STATE TIF PROGRAM**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	36,856,615	36,856,615	
	Total	0.00	0	0	36,856,615	36,856,615	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	36,856,615	36,856,615	
	Total	0.00	0	0	36,856,615	36,856,615	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	36,856,615	36,856,615	
	Total	0.00	0	0	36,856,615	36,856,615	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM								
CORE								
PROGRAM-SPECIFIC								
MO SUPP TAX INCREMENT FINANCE	28,596,341	0.00	36,856,615	0.00	36,856,615	0.00	36,856,615	0.00
TOTAL - PD	28,596,341	0.00	36,856,615	0.00	36,856,615	0.00	36,856,615	0.00
TOTAL	28,596,341	0.00	36,856,615	0.00	36,856,615	0.00	36,856,615	0.00
GRAND TOTAL	\$28,596,341	0.00	\$36,856,615	0.00	\$36,856,615	0.00	\$36,856,615	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	28,596,341	0.00	36,856,615	0.00	36,856,615	0.00	36,856,615	0.00
TOTAL - PD	28,596,341	0.00	36,856,615	0.00	36,856,615	0.00	36,856,615	0.00
GRAND TOTAL	\$28,596,341	0.00	\$36,856,615	0.00	\$36,856,615	0.00	\$36,856,615	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$28,596,341	0.00	\$36,856,615	0.00	\$36,856,615	0.00	\$36,856,615	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.060

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

1a. What strategic priority does this program address?

Business and Community Development

1b. What does this program do?

- The purpose of Tax Increment Financing (TIF) is to redevelop a designated blighted area based upon a redevelopment plan. The program converts underutilized properties and places them back in active production by generating new incremental sales and providing additional wages through new job creation.
- Local level TIF involves the issuance of local bonds or other obligations, which are secured by a pledge of a statutory portion of the following resulting from redevelopment improvements: (1) economic activity taxes (i.e. local sales tax), (2) payments in lieu of taxes (i.e. property tax), and (3) withholding and local employment taxes attributable to the increase in taxable activity inside the redevelopment area.
- The State TIF redirects 50% of the withholding taxes or 50% of the general revenue sales taxes generated as a result of planned redevelopment activities within a prescribed area for up to 23 years.
- The state taxes are paid and then diverted back to the applicant as a function of the annual appropriation process.
- Additional information on the State TIF program can be found at <https://ded.mo.gov/programs/community/state-supplemental-tax-increment-financing-tif>.

2a. Provide an activity measure(s) for the program.

	CY2020		CY2021		CY2022		CY2023	CY2024	CY2025
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of Active TIF Projects	16	15	16	16	16	16	14	13	13

PROGRAM DESCRIPTION

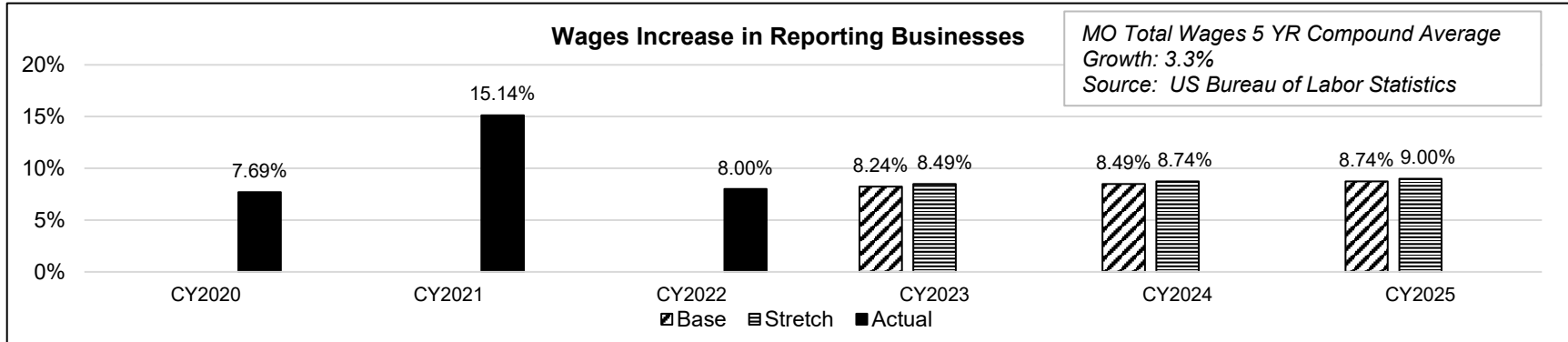
Department: Economic Development

HB Section(s): 7.060

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

2b. Provide a measure(s) of the program's quality.

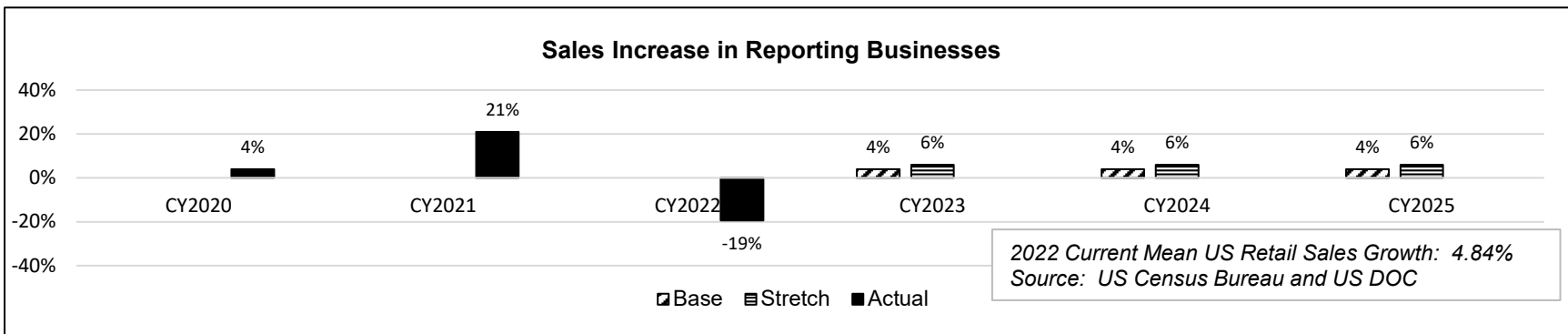


Note 1: Reflects the yearly % increase in total wages for active withholdings based projects.

Note 2: The large decrease in wages for CY2020 was in large part due to the effects of COVID-19 on the total wages generated.

Note 3: The large increase in wages for CY2021 is due to inflation and the ramp up of the Bannister and I-435 project.

Note 4: The Base target is set at moderate growth of 3% over prior year and the Stretch target is an increase of 3% over the Base.



Note 1: Reflects the yearly % increase in net new sales for active sales based projects.

Note 2: The Base target is set at 4% and the Stretch target is an increase of 2% over the Base.

PROGRAM DESCRIPTION

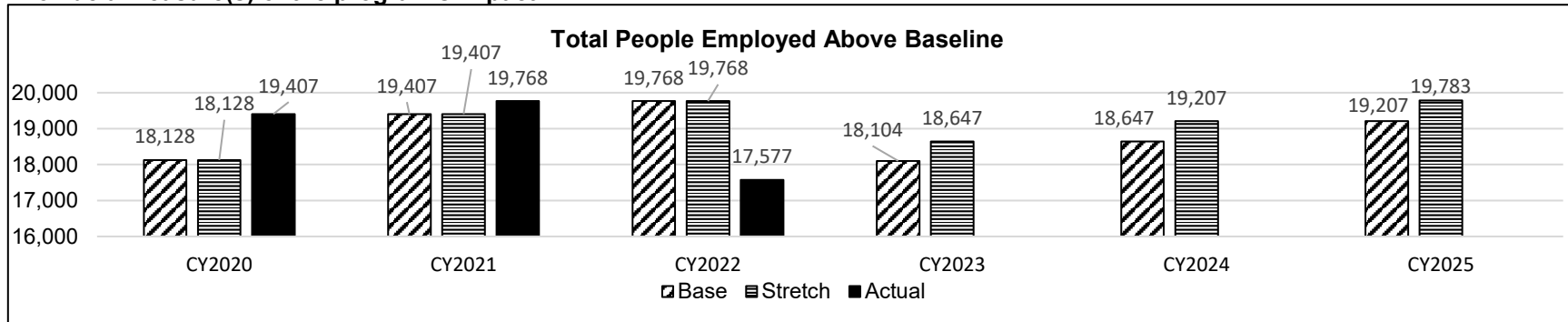
Department: Economic Development

HB Section(s): 7.060

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

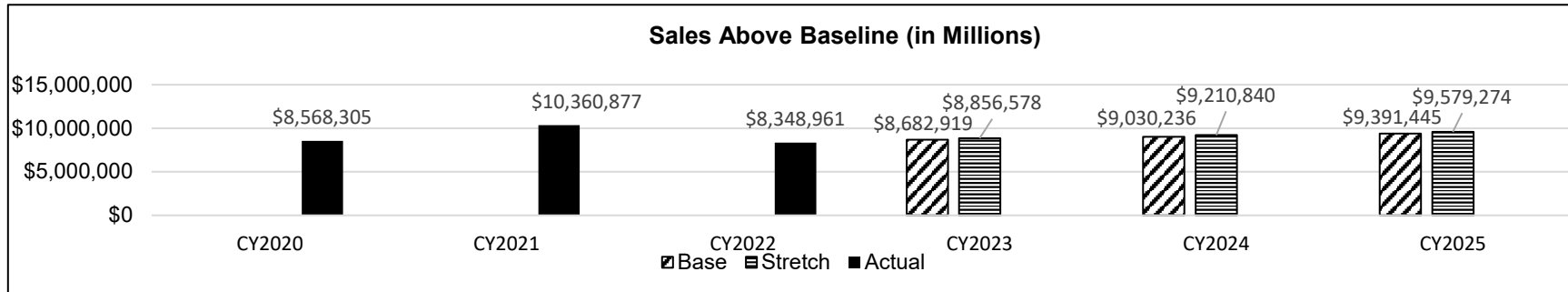
2c. Provide a measure(s) of the program's impact.



Note 1: Reflects calendar year employees over the baseline amount for active projects. For all projects, the baseline is determined to be a cumulative total of 5,611 jobs.

Note 2: Average Total People Employed only includes jobs from those businesses reporting wages and withholding taxes. Businesses reporting sales and sales taxes are not included.

Note 3: The Base target is set at moderate growth of 3% over prior year and the Stretch target is an increase of 3% over the Base.



Note 1: Reflects calendar year gross taxable sales reported above the baseline for active projects. The baseline sales are the existing gross taxable sales reported by each business before approval of the redevelopment projects.

Note 2: Only reporting businesses are included in the metric, regardless of the sales taxes non-reporting businesses may have produced and paid to the State.

Note 3: The Base Target is set at 4% growth over prior year and the Stretch target is an increase of 2% over the Base.

PROGRAM DESCRIPTION

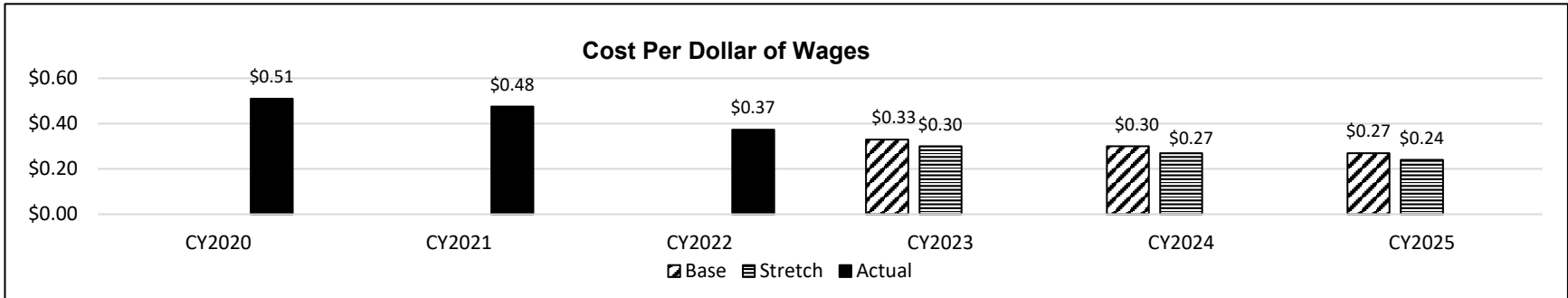
Department: **Economic Development**

HB Section(s): **7.060**

Program Name: **State Tax Increment Financing (TIF) Program**

Program is found in the following core budget(s): **Tax Increment Financing**

2d. Provide a measure(s) of the program's efficiency.



Note 1: Reflects the cost to the state divided by total wages for active projects.

Note 2: Only reporting businesses are included in the metric.

Note 3: The Base target is assuming a \$.03 decline from the prior year and the Stretch target is an additional \$.03 decline from the Base.

PROGRAM DESCRIPTION

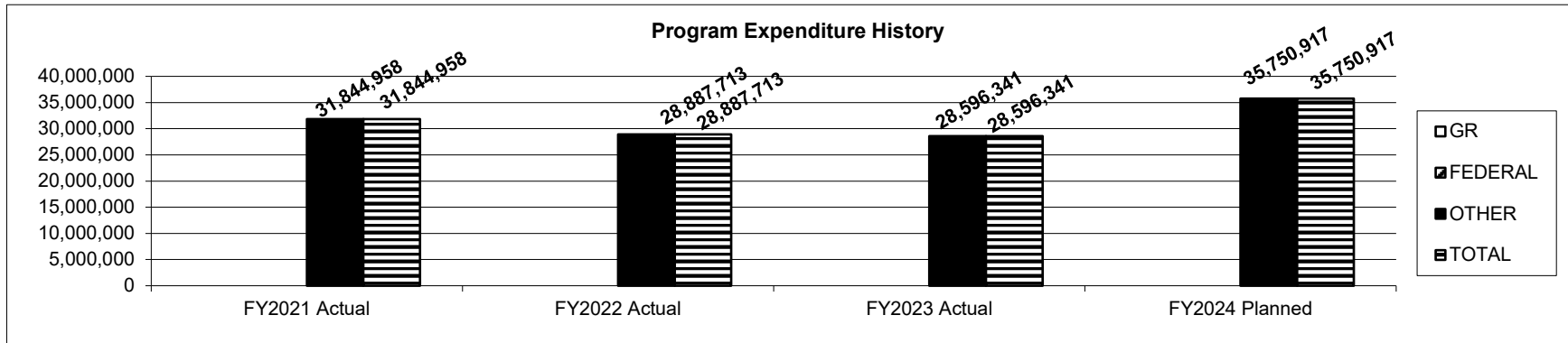
Department: Economic Development

HB Section(s): 7.060

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: Planned Expenditures reflect 3% Governor's Reserve on GR Transfer.

4. What are the sources of the "Other " funds?

Requires a Transfer from General Revenue to the Missouri Supplement Tax Increment Finance Fund (0848).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.800-99.865, RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department: Economic Development	Budget Unit 43075C
Division: Business and Community Solutions	
Core: State Supp Downtown Dev Trf (MODESA)	HB Section 7.070

1. CORE FINANCIAL SUMMARY

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,667,127	0	0	1,667,127
Total	1,667,127	0	0	1,667,127
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

	FY 2025 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,667,127	0	0	1,667,127
Total	1,667,127	0	0	1,667,127
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

Other Funds:

Notes:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Missouri Downtown Economic Stimulus (MODESA) program. It provides funds to remit for MODESA's tax increment financing, which is captured via state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In MODESA's case, redevelopment activities must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Downtown Economic Stimulus (MODESA)

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43075C
Division:	Business and Community Solutions		
Core:	State Supp Downtown Dev Trf (MODESA)	HB Section	7.070

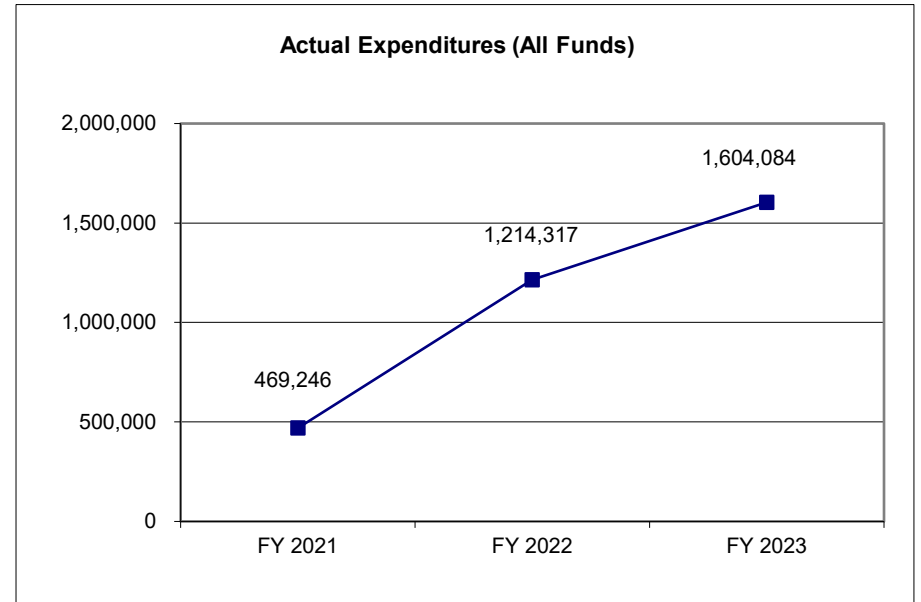
4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	1,661,327	1,661,327	1,663,744	1,667,127
Less Reverted (All Funds)	(1,005,189)	(49,840)	(49,840)	(50,014)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	656,138	1,611,487	1,613,904	1,617,113
Actual Expenditures (All Funds)	469,246	1,214,317	1,604,084	N/A
Unexpended (All Funds)	186,892	397,170	9,820	N/A
Unexpended, by Fund:				
General Revenue	189,892	397,170	9,820	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)			

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable)
 Restricted includes any extraordinary expenditure restrictions (when applicable)

NOTES: (1) MODESA reserve increased to cover TIF reserve in order to utilize all of the TIF appropriation for project payments.



CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT ST SUPP DOWNTOWN DVLP TRANSFER

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	1,667,127	0	0	1,667,127	
	Total	0.00	1,667,127	0	0	1,667,127	
DEPARTMENT CORE REQUEST							
	TRF	0.00	1,667,127	0	0	1,667,127	
	Total	0.00	1,667,127	0	0	1,667,127	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	1,667,127	0	0	1,667,127	
	Total	0.00	1,667,127	0	0	1,667,127	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ST SUPP DOWNTOWN DVLP TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	1,604,084	0.00	1,667,127	0.00	1,667,127	0.00	1,667,127	0.00
TOTAL - TRF	1,604,084	0.00	1,667,127	0.00	1,667,127	0.00	1,667,127	0.00
TOTAL	1,604,084	0.00	1,667,127	0.00	1,667,127	0.00	1,667,127	0.00
MODESA GR Transfer Increase - 1419013								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	1,153,805	0.00	2,853,805	0.00
TOTAL - TRF	0	0.00	0	0.00	1,153,805	0.00	2,853,805	0.00
TOTAL	0	0.00	0	0.00	1,153,805	0.00	2,853,805	0.00
Pay Plan - 0000012								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	2,319	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	2,319	0.00
TOTAL	0	0.00	0	0.00	0	0.00	2,319	0.00
GRAND TOTAL	\$1,604,084	0.00	\$1,667,127	0.00	\$2,820,932	0.00	\$4,523,251	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ST SUPP DOWNTOWN DVLP TRANSFER								
CORE								
TRANSFERS OUT	1,604,084	0.00	1,667,127	0.00	1,667,127	0.00	1,667,127	0.00
TOTAL - TRF	1,604,084	0.00	1,667,127	0.00	1,667,127	0.00	1,667,127	0.00
GRAND TOTAL	\$1,604,084	0.00	\$1,667,127	0.00	\$1,667,127	0.00	\$1,667,127	0.00
GENERAL REVENUE	\$1,604,084	0.00	\$1,667,127	0.00	\$1,667,127	0.00	\$1,667,127	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION	
Department: Economic Development	HB Section(s): 7.065
Program Name: State Supp Downtown Development Trf (MODESA)	
Program is found in the following core budget(s): Business and Community Services	
<p>1a. What strategic priority does this program address? Business and Community Development</p> <p>1b. What does this program do? This transfer provides funding for the Missouri Downtown Economic Stimulus Act (MODESA) program. MODESA uses increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In MODESA's case, redevelopment activities must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.</p> <p>2a. Provide an activity measure(s) for the program. This is a transfer; therefore, refer to the MODESA Core for measures.</p> <p>2b. Provide a measure(s) of the program's quality. This is a transfer; therefore, refer to the MODESA Core for measures.</p> <p>2c. Provide a measure(s) of the program's impact. This is a transfer; therefore, refer to the MODESA Core for measures.</p> <p>2d. Provide a measure(s) of the program's efficiency. This is a transfer; therefore, refer to the MODESA Core for measures.</p>	

PROGRAM DESCRIPTION

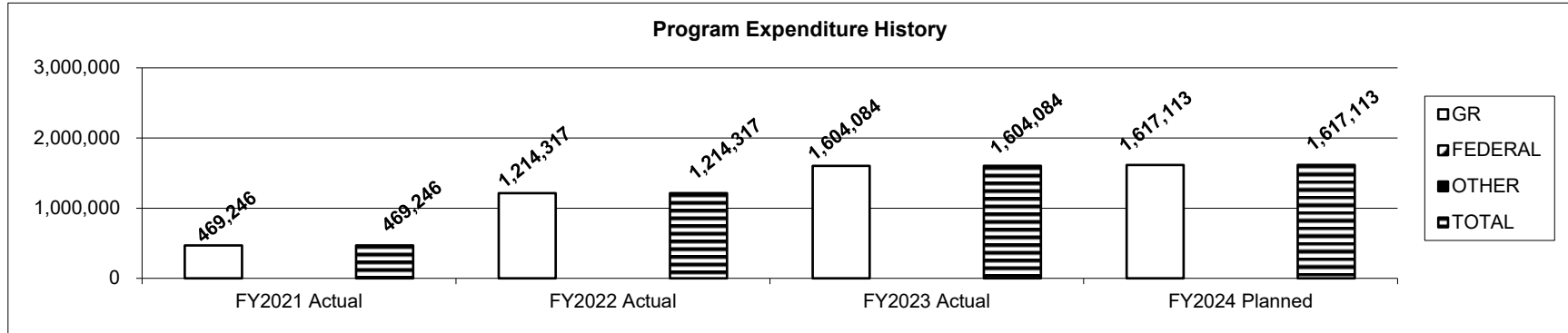
Department: Economic Development

HB Section(s): 7.065

Program Name: State Supp Downtown Development Trf (MODESA)

Program is found in the following core budget(s): Business and Community Services

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

4. **What are the sources of the "Other " funds?**
Requires a GR Transfer to the Missouri Downtown Economic Stimulus Act Fund (0766).
5. **What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**
Section 99.915, RSMo
6. **Are there federal matching requirements? If yes, please explain.**
No.
7. **Is this a federally mandated program? If yes, please explain.**
No.

NEW DECISION ITEM
RANK: 16 OF 22

Department of Economic Development	Budget Unit	<u>43075C</u>
Division: Business and Community Solutions Division		
DI Name: MODESA GR Transfer Increase	DI#1419013	HB Section <u>7.065</u>

1. AMOUNT OF REQUEST

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,153,805	0	0	1,153,805
Total	1,153,805	0	0	1,153,805
 FTE	 0.00	 0.00	 0.00	 0.00

Est. Fringe	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

	FY 2025 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	2,853,805	0	0	2,853,805
Total	2,853,805	0	0	2,853,805
 FTE	 0.00	 0.00	 0.00	 0.00

Est. Fringe	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input checked="" type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Increase General Revenue Transfer</u>	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This New Decision Item requests an increase to the General Revenue Transfer for the Missouri State Supplemental Downtown Development (MODESA) Fund. This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

Projects requiring an increase include: Kansas City Live and Ballpark Village at a total of \$1,153,805.

NEW DECISION ITEM
RANK: 16 OF 22

Department of Economic Development	Budget Unit	<u>43075C</u>
Division: Business and Community Solutions Division		
DI Name: MODESA GR Transfer Increase	DI#1419013	HB Section <u>7.065</u>

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Total reimbursement amounts, prescribed in Certificates of Approval for MODESA projects for FY2025, estimate an increase of \$1,153,805. The current MODESA GR transfer appropriation is \$1,667,127. This request will bring the total General Revenue Transfer to \$2,820,932.

MODESA requires a General Revenue transfer in to the State Supplemental Downtown Development Fund (0766).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers	<u>1,153,805</u>						<u>1,153,805</u>		
Total TRF	<u>1,153,805</u>		<u>0</u>		<u>0</u>		<u>1,153,805</u>		<u>0</u>
Grand Total	<u>1,153,805</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>1,153,805</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 16 OF 22

Department of Economic Development				Budget Unit		<u>43075C</u>			
Division: Business and Community Solutions Division				HB Section		<u>7.065</u>			
DI Name: MODESA GR Transfer Increase				DI#1419013					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0		
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers	2,853,805						2,853,805		
Total TRF	2,853,805		0		0		2,853,805		0
Grand Total	2,853,805	0.0	0	0.0	0	0.0	2,853,805	0.0	0

NEW DECISION ITEM
RANK: 16 OF 22

Department of Economic Development	Budget Unit	<u>43075C</u>
Division: Business and Community Solutions Division		
DI Name: MODESA GR Transfer Increase	DI#1419013	HB Section <u>7.065</u>

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.
See MODESA core form for activity measure.

6b. Provide a measure(s) of the program's quality.
See MODESA core form for quality measure.

6c. Provide a measure(s) of the program's impact.
See MODESA core form for impact measure.

6d. Provide a measure(s) of the program's efficiency.
See MODESA core form for efficiency measure.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

See MODESA core form for performance measures.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ST SUPP DOWNTOWN DVLP TRANSFER								
MODESA GR Transfer Increase - 1419013								
TRANSFERS OUT	0	0.00	0	0.00	1,153,805	0.00	2,853,805	0.00
TOTAL - TRF	0	0.00	0	0.00	1,153,805	0.00	2,853,805	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$1,153,805	0.00	\$2,853,805	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$1,153,805	0.00	\$2,853,805	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

CORE DECISION ITEM

Department: Economic Development					Budget Unit					43070C									
Division: Business and Community Solutions																			
Core: Missouri Downtown Economic Stimulus Act (MODESA)										HB Section					7.075				
1. CORE FINANCIAL SUMMARY																			
FY 2025 Budget Request										FY 2025 Governor's Recommendation									
		GR		Federal		Other		Total				GR		Fed		Other		Total	
PS		0		0		0		0		PS		0		0		0		0	
EE		0		0		0		0		EE		0		0		0		0	
PSD		0		0		1,614,885		1,614,885		PSD		0		0		1,614,885		1,614,885	
TRF		0		0		0		0		TRF		0		0		0		0	
Total		0		0		1,614,885		1,614,885		Total		0		0		1,614,885		1,614,885	
FTE		0.00		0.00		0.00		0.00		FTE		0.00		0.00		0.00		0.00	
Est. Fringe		0		0		0		0		Est. Fringe		0		0		0		0	
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.										Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.									
Other Funds:		MODESA Fund (0766)																	
Non-Counts:		MODESA Fund (0766)																	
Notes:		Requires a GR transfer to the MODESA fund (0766)																	
2. CORE DESCRIPTION																			
This core decision item establishes spending authority for the Missouri Downtown Economic Stimulus (MODESA) program. This program is designed to use tax increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In MODESA's case, redevelopment activities must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.																			
Active Projects:																			
(1) Kansas City Live!: restore/rebuild an eight city block, approximately 425,000 sq. feet in the south central part of downtown Kansas City for an entertainment district that has live entertainment, dining, specialty retail establishments and loft housing.																			
(2) Ballpark Village: redevelop an area adjacent to Busch Stadium in St. Louis into restaurant, retail, entertainment, and office space.																			
3. PROGRAM LISTING (list programs included in this core funding)																			
Missouri Downtown Economic Stimulus Act (MODESA)																			

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Missouri Downtown Economic Stimulus Act (MODESA)

Budget Unit 43070C

HB Section 7.075

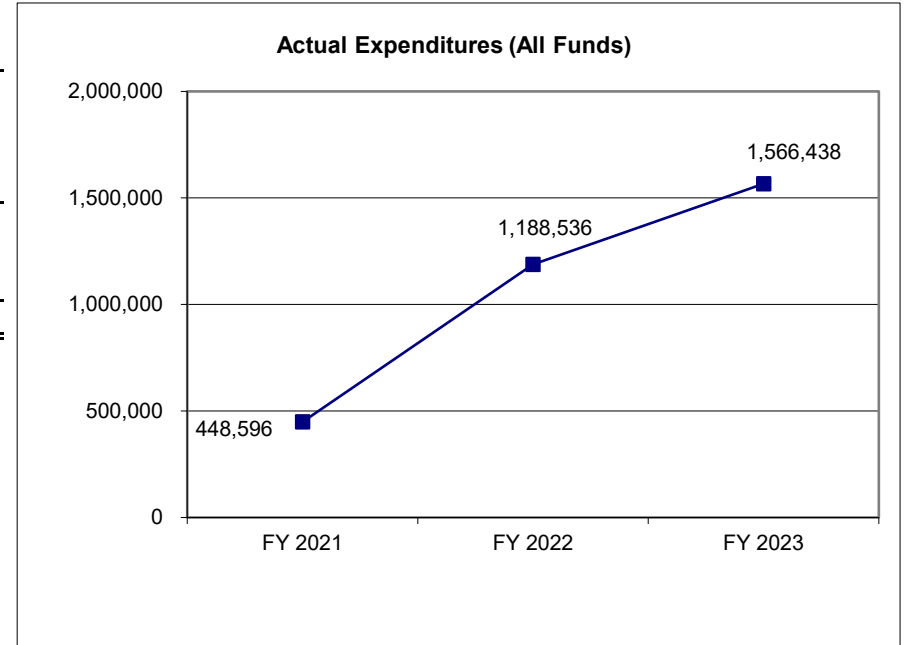
4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	1,614,885	1,614,885	1,614,885	1,614,885
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1,614,885	1,614,885	1,614,885	1,614,885
Actual Expenditures (All Funds)	448,596	1,188,536	1,566,438	N/A
Unexpended (All Funds)	1,166,289	426,349	48,447	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1,166,289	426,349	48,447	N/A
	(1)	(1)	(1)	

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Funds are only expended as projects generate increment.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MODESA**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	1,614,885	1,614,885	
	Total	0.00	0	0	1,614,885	1,614,885	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	1,614,885	1,614,885	
	Total	0.00	0	0	1,614,885	1,614,885	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	1,614,885	1,614,885	
	Total	0.00	0	0	1,614,885	1,614,885	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MODESA								
CORE								
PROGRAM-SPECIFIC								
STATE SUPP DOWNTOWN DEVELOPMNT	1,566,438	0.00	1,614,885	0.00	1,614,885	0.00	1,614,885	0.00
TOTAL - PD	1,566,438	0.00	1,614,885	0.00	1,614,885	0.00	1,614,885	0.00
TOTAL	1,566,438	0.00	1,614,885	0.00	1,614,885	0.00	1,614,885	0.00
MODESA Spend Auth Increase - 1419014								
PROGRAM-SPECIFIC								
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	1,153,805	0.00	2,853,805	0.00
TOTAL - PD	0	0.00	0	0.00	1,153,805	0.00	2,853,805	0.00
TOTAL	0	0.00	0	0.00	1,153,805	0.00	2,853,805	0.00
GRAND TOTAL	\$1,566,438	0.00	\$1,614,885	0.00	\$2,768,690	0.00	\$4,468,690	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MODESA								
CORE								
PROGRAM DISTRIBUTIONS	1,566,438	0.00	1,614,885	0.00	1,614,885	0.00	1,614,885	0.00
TOTAL - PD	1,566,438	0.00	1,614,885	0.00	1,614,885	0.00	1,614,885	0.00
GRAND TOTAL	\$1,566,438	0.00	\$1,614,885	0.00	\$1,614,885	0.00	\$1,614,885	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$1,566,438	0.00	\$1,614,885	0.00	\$1,614,885	0.00	\$1,614,885	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.070

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

1a. What strategic priority does this program address?

Business and Community Development

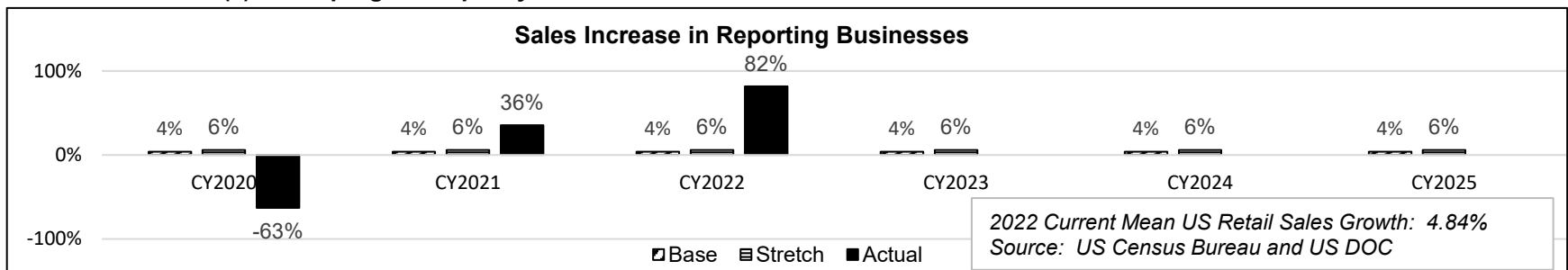
1b. What does this program do?

- The purpose of MODESA is to redevelop a designated blighted downtown area based upon a redevelopment plan. The program converts underutilized properties and places them back in active production by enabling new sales and additional wages through new jobs. The program is intended to revitalize Missouri downtowns, and is thus limited to redevelopment activities within downtown central business districts.
- MODESA involves the issuance of local bonds or other obligations, which are secured by a pledge of a statutory portion of: (1) economic activity taxes (i.e local sales tax), (2) payments in lieu of taxes i.e (property tax), and (3) withholding and local employment taxes attributable to the increase in taxable activity inside the redevelopment area resulting from redevelopment improvements.
- MODESA redirects 50% of the withholding taxes and 50% of the general revenue sales taxes generated as a result of planned redevelopment activities within a prescribed area for up to 25 years.
- The state taxes are paid and then diverted back to the applicant as a function of the annual appropriation process.
- Per statute, no new applications shall be considered under this program.

2a. Provide an activity measure(s) for the program.

	CY2020		CY2021		CY2022		CY2023	CY2024	CY2025
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of Active MODESA Projects	2	2	2	2	2	2	2	2	2

2b. Provide a measure(s) of the program's quality.



Note 1: Reflects the yearly increase in net new sales for active projects.

Note 2: Only reporting businesses are included in the metric, regardless of the sales taxes non-reporting businesses may have produced and paid to the State.

Note 3: The large decrease in CY2020 was due to both the impacts of COVID-19 as well as the failure for many of the reporting entities to report their sales taxes to DOR and withholding reports to DED in a timely manner.

Note 4: The Base target is set at moderate growth at 4% and the Stretch target is an increase of 2% over the Base.

PROGRAM DESCRIPTION

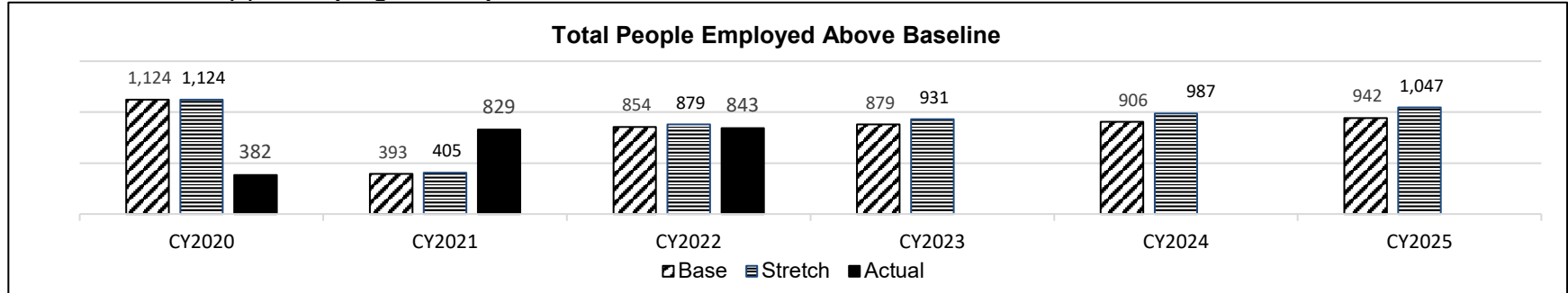
Department: Economic Development

HB Section(s): 7.070

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

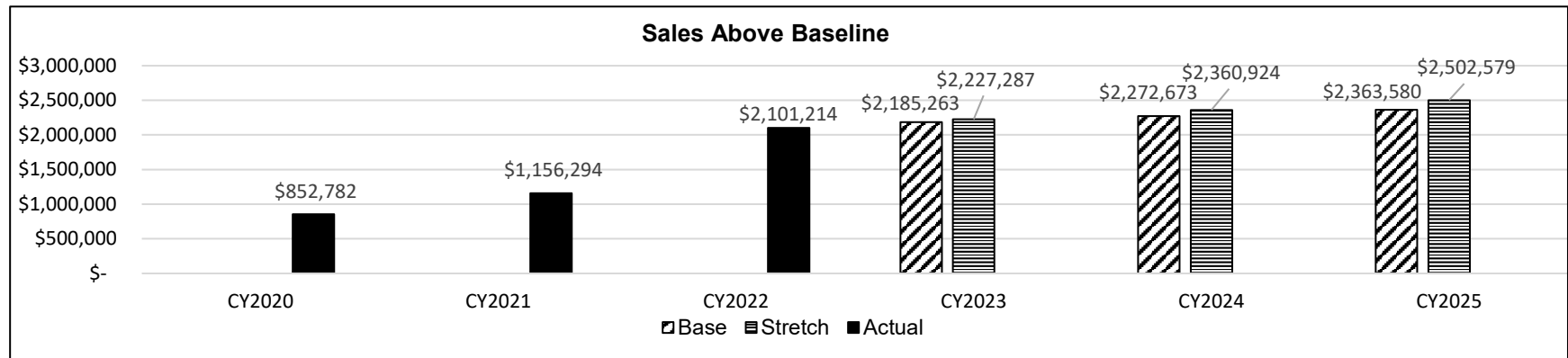
Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

2c. Provide a measure(s) of the program's impact.



Note 1: Baseline employees is equal to the number of jobs reported by existing businesses within the project area prior to approval of the redevelopment project. Total Baseline employees is 0.

Note 2: Only reporting businesses are included in this metric. The underperformance in CY2020 was due to both the impacts of COVID-19 as well as the failure for many of these entities to report their sales taxes to DOR and withholding reports to DED in a timely manner.



Note 1: Baseline sales is equal to the number of gross taxable sales tax reported by existing businesses within the project area prior to approval of the redevelopment project.

Note 2: Only reporting businesses are included in the metric, regardless of the sales taxes non-reporting businesses may have produced and paid to the State. Underperformance in CY2020 was due to both the impacts of COVID-19 as well as the failure for many of these entities to report their sales taxes to DOR and withholding reports to DED in a timely manner.

Note 3: The Base target is set at 4% growth and the Stretch target is an increase of 2% over the Base.

PROGRAM DESCRIPTION

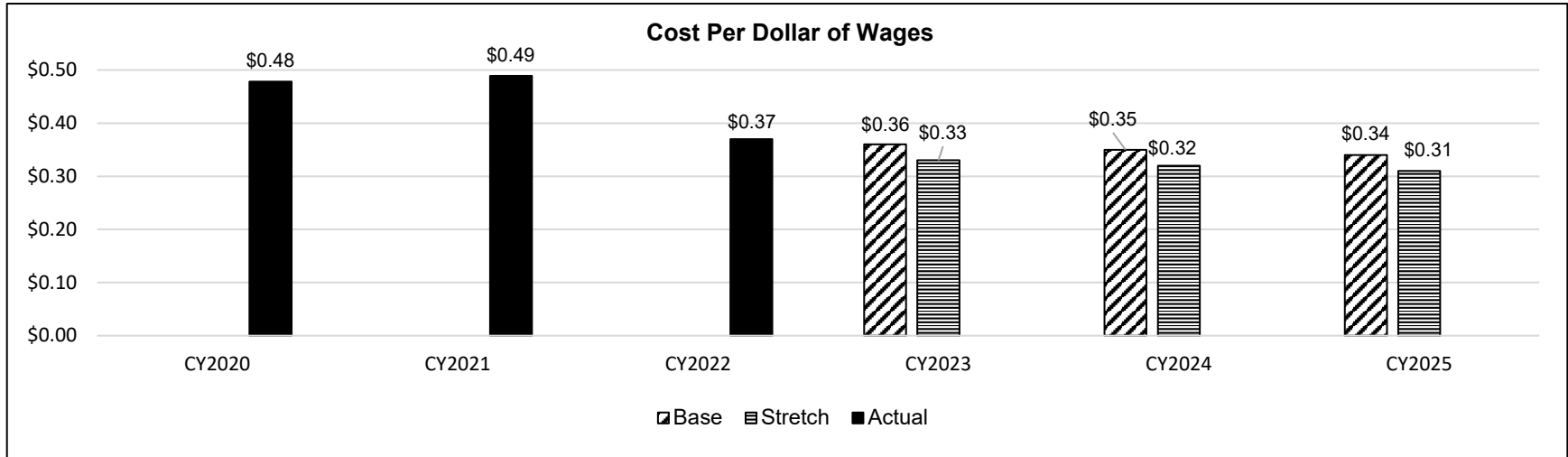
Department: Economic Development

HB Section(s): 7.070

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

2d. Provide a measure(s) of the program's efficiency.



Note 1: Reflects the cost to the state divided by total wages for active projects.

Note 2: Only reporting businesses are included in the metric.

Note 3: The Base target is assuming a \$.01 decline from the prior year and the Stretch target is an additional \$.03 decline from the Base.

PROGRAM DESCRIPTION

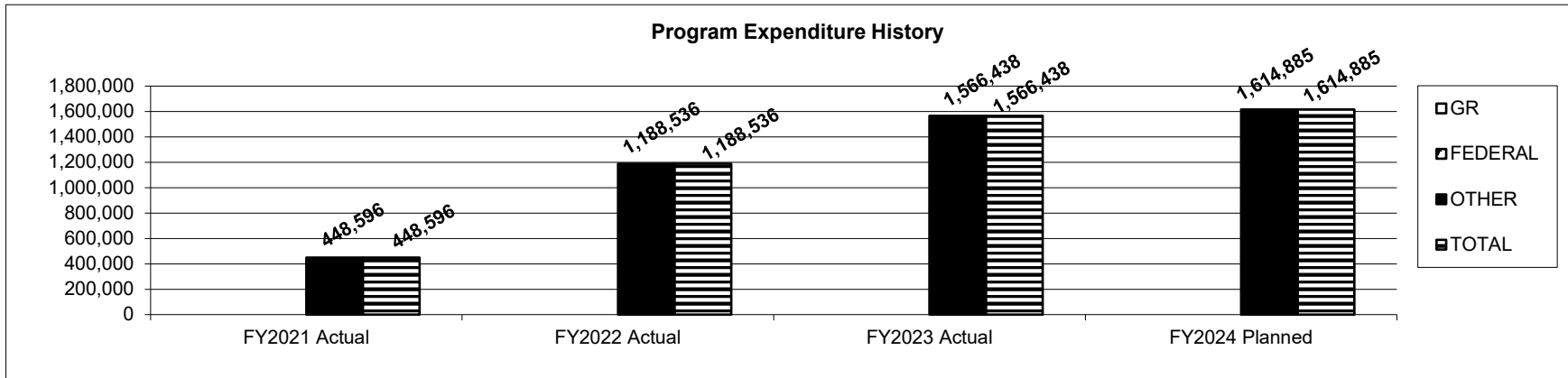
Department: Economic Development

HB Section(s): 7.070

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. **What are the sources of the "Other " funds?**
Requires a Transfer from General Revenue to the Missouri Downtown Economic Stimulus Act Fund (0766).
5. **What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**
Section 99.915, RSMo
6. **Are there federal matching requirements? If yes, please explain.**
No.
7. **Is this a federally mandated program? If yes, please explain.**
No.

NEW DECISION ITEM
RANK: 17 OF 22

Department of Economic Development	Budget Unit	<u>43070C</u>
Division: Business and Community Solutions Division		
DI Name: MODESA Spend Authority Increase	DI#1419014	HB Section <u>7.070</u>

1. AMOUNT OF REQUEST

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,153,805	1,153,805
TRF	0	0	0	0
Total	0	0	1,153,805	1,153,805
FTE	0.00	0.00	0.00	0.00

Est. Fringe	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: State Supplemental Downtown Development Fund (0766)
Non-Counts: State Supplemental Downtown Development Fund (0766)

	FY 2025 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	2,853,805	2,853,805
TRF	0	0	0	0
Total	0	0	2,853,805	2,853,805
FTE	0.00	0.00	0.00	0.00

Est. Fringe	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: State Supplemental Downtown Development Fund (0766)
Non-Counts: State Supplemental Downtown Development Fund (0766)

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input checked="" type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Increase Spending Authority</u>	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This New Decision Item requests an increase to the Spending Authority for the Missouri State Supplemental Downtown Development (MODESA) Fund. This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

Projects requiring an increase include: Kansas City Live and Ballpark Village at a total of \$1,153,805.

NEW DECISION ITEM
RANK: 17 OF 22

Department of Economic Development	Budget Unit	43070C
Division: Business and Community Solutions Division		
DI Name: MODESA Spend Authority Increase	DI#1419014	HB Section
		7.070

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Total reimbursement amounts, prescribed in Certificates of Approval for MODESA projects for FY2025, estimate an increase of \$1,153,805. The current MODESA appropriation is \$1,614,885. This request will bring the total Spend Authority to \$2,768,690.

MODESA requires a General Revenue transfer in to the State Supplemental Downtown Development Fund (0766).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					1,153,805		1,153,805		
Total PSD	<u>0</u>		<u>0</u>		<u>1,153,805</u>		<u>1,153,805</u>		<u>0</u>
Transfers							0		
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>1,153,805</u>	<u>0.0</u>	<u>1,153,805</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 17 OF 22

Department of Economic Development				Budget Unit		<u>43070C</u>			
Division: Business and Community Solutions Division				HB Section		<u>7.070</u>			
DI Name: MODESA Spend Authority Increase				DI#1419014					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0		
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					2,853,805		2,853,805		
Total PSD	0		0		2,853,805		2,853,805		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	2,853,805	0.0	2,853,805	0.0	0

NEW DECISION ITEM
RANK: 17 OF 22

Department of Economic Development Division: Business and Community Solutions Division DI Name: MODESA Spend Authority Increase DI#1419014	Budget Unit <u>43070C</u> HB Section <u>7.070</u>
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6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.
See MODESA core form for activity measure.

6b. Provide a measure(s) of the program's quality.
See MODESA core form for quality measure.

6c. Provide a measure(s) of the program's impact.
See MODESA core form for impact measure.

6d. Provide a measure(s) of the program's efficiency.
See MODESA core form for efficiency measure.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

See MODESA core form for performance measures.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MODESA								
MODESA Spend Auth Increase - 1419014								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	1,153,805	0.00	2,853,805	0.00
TOTAL - PD	0	0.00	0	0.00	1,153,805	0.00	2,853,805	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$1,153,805	0.00	\$2,853,805	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$1,153,805	0.00	\$2,853,805	0.00

CORE DECISION ITEM

Department	Economic Development	Budget Unit	43085C
Division	Business and Community Solutions		
Core	Downtown Revitalization Pres Pgm (DRPP) Transfer	HB Section	7.080

1. CORE FINANCIAL SUMMARY

FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	250,000	0	0	250,000	TRF	250,000	0	0	250,000
Total	250,000	0	0	250,000	Total	250,000	0	0	250,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

Other Funds:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Downtown Revitalization Preservation Program (DRPP). It provides funds to remit for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects and related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs.

3. PROGRAM LISTING (list programs included in this core funding)

Downtown Revitalization Preservation Program (DRPP) Transfer

CORE DECISION ITEM

Department	Economic Development	Budget Unit	43085C
Division	Business and Community Solutions		
Core	Downtown Revitalization Pres Pgm (DRPP) Transfer	HB Section	7.080

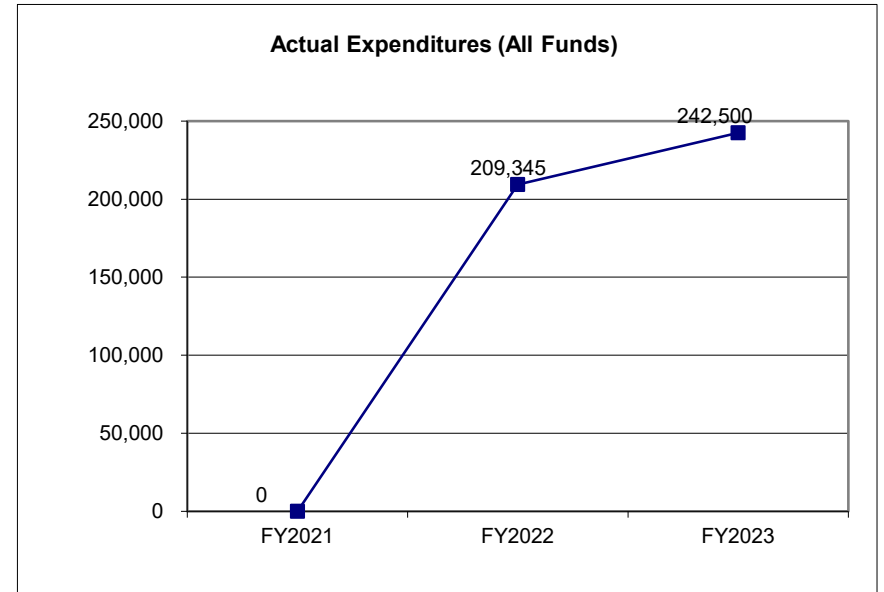
4. FINANCIAL HISTORY

	FY2021 Actual	FY2022 Actual	FY2023 Actual	FY2024 Current Yr.
Appropriation (All Funds)	250,000	250,000	250,000	250,000
Less Reverted (All Funds)	(7,500)	(7,500)	(7,500)	(7,500)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	242,500	242,500	242,500	242,500
Actual Expenditures (All Funds)	0	209,345	242,500	N/A
Unexpended (All Funds)	242,500	33,155	0	N/A
Unexpended, by Fund:				
General Revenue	242,500	33,155	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:



CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT
DNTWN REVITAL PRESERV TRANSFER

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	250,000	0	0	250,000	
	Total	0.00	250,000	0	0	250,000	
DEPARTMENT CORE REQUEST							
	TRF	0.00	250,000	0	0	250,000	
	Total	0.00	250,000	0	0	250,000	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	250,000	0	0	250,000	
	Total	0.00	250,000	0	0	250,000	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DNTWN REVITAL PRESERV TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	242,500	0.00	250,000	0.00	250,000	0.00	250,000	0.00
TOTAL - TRF	242,500	0.00	250,000	0.00	250,000	0.00	250,000	0.00
TOTAL	242,500	0.00	250,000	0.00	250,000	0.00	250,000	0.00
DRPP GR Transfer Increase - 1419011								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	110,500	0.00	110,500	0.00
TOTAL - TRF	0	0.00	0	0.00	110,500	0.00	110,500	0.00
TOTAL	0	0.00	0	0.00	110,500	0.00	110,500	0.00
GRAND TOTAL	\$242,500	0.00	\$250,000	0.00	\$360,500	0.00	\$360,500	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DNTWN REVITAL PRESERV TRANSFER								
CORE								
TRANSFERS OUT	242,500	0.00	250,000	0.00	250,000	0.00	250,000	0.00
TOTAL - TRF	242,500	0.00	250,000	0.00	250,000	0.00	250,000	0.00
GRAND TOTAL	\$242,500	0.00	\$250,000	0.00	\$250,000	0.00	\$250,000	0.00
GENERAL REVENUE	\$242,500	0.00	\$250,000	0.00	\$250,000	0.00	\$250,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.075

Program Name: Downtown Revitalization Pres Trf (DRPP)

Program is found in the following core budget(s): Downtown Revitalization Preservation (DRPP)

1a. What strategic priority does this program address?

Business and Community Development

1b. What does this program do?

This item is the required General Revenue transfer that provides funding for the Downtown Revitalization Preservation Program (DRPP). It provides funds to remit for the portion of new state and local taxes created by a redevelopment project that are diverted to fund eligible public infrastructure projects and related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs.

2a. Provide an activity measure(s) for the program.

This is a transfer; therefore, refer to the DRPP Core for measures.

2b. Provide a measure(s) of the program's quality.

This is a transfer; therefore, refer to the DRPP Core for measures.

2c. Provide a measure(s) of the program's impact.

This is a transfer; therefore, refer to the DRPP Core for measures.

2d. Provide a measure(s) of the program's efficiency.

This is a transfer; therefore, refer to the DRPP Core for measures.

PROGRAM DESCRIPTION

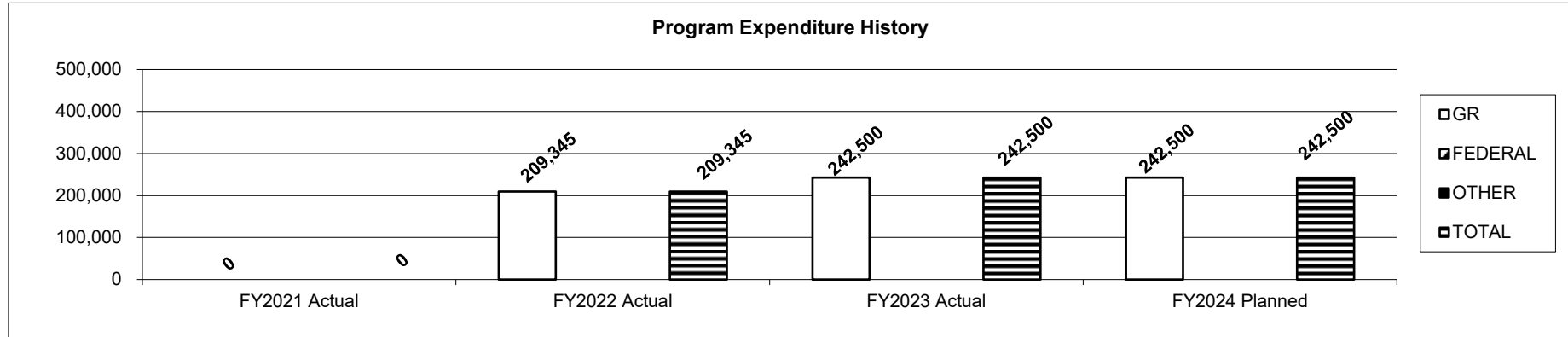
Department: Economic Development

HB Section(s): 7.075

Program Name: Downtown Revitalization Pres Trf (DRPP)

Program is found in the following core budget(s): Downtown Revitalization Preservation (DRPP)

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Requires a GR Transfer to Downtown Revitalization Preservation Program (0907).

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.1080-99.1092, RSMo

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

NEW DECISION ITEM
RANK: 18 OF 22

Department of Economic Development	Budget Unit	43085C
Division: Business and Community Solutions Division		
DI Name: DRPP GR Transfer Increase	HB Section	7.075
DI#1419011		

1. AMOUNT OF REQUEST

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	110,500	0	0	110,500
Total	110,500	0	0	110,500
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

	FY 2025 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	110,500	0	0	110,500
Total	110,500	0	0	110,500
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Increase GR Transfer	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This new decision item is being requested in order to increase the General Revenue Transfer for the Downtown Revitalization Preservation Program (DRPP). DRPP allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure. The project requiring the increase is Springfield Downtown Redevelopment.

NEW DECISION ITEM
RANK: 18 OF 22

Department of Economic Development	Budget Unit	<u>43085C</u>
Division: Business and Community Solutions Division		
DI Name: DRPP GR Transfer Increase	DI#1419011	HB Section <u>7.075</u>

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Total reimbursement amounts estimate an increase of \$110,500. The current DRPP appropriation is \$250,000. This request will bring the total DRPP appropriation and the GR Transfer to \$360,500.

DRPP requires a General Revenue transfer into the Downtown Revitalization Preservation Fund (0907).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers	110,500						110,500		
Total TRF	<u>110,500</u>		<u>0</u>		<u>0</u>		<u>110,500</u>		<u>0</u>
Grand Total	<u>110,500</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>110,500</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 18 OF 22

Department of Economic Development				Budget Unit		43085C			
Division: Business and Community Solutions Division									
DI Name: DRPP GR Transfer Increase		DI#1419011		HB Section		7.075			
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0		
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers	110,500						110,500		
Total TRF	110,500		0		0		110,500		0
Grand Total	110,500	0.0	0	0.0	0	0.0	110,500	0.0	0

NEW DECISION ITEM
RANK: 18 OF 22

<u>Department of Economic Development</u>	Budget Unit <u>43085C</u>
<u>Division: Business and Community Solutions Division</u>	
<u>DI Name: DRPP GR Transfer Increase</u> <u>DI#1419011</u>	HB Section <u>7.075</u>

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.
See DRPP core form for activity measure.

6b. Provide a measure(s) of the program's quality.
See DRPP core form for quality measure.

6c. Provide a measure(s) of the program's impact.
See DRPP core form for impact measure.

6d. Provide a measure(s) of the program's efficiency.
See DRPP core form for efficiency measure.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

See DRPP core form for performance measures.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DNTWN REVITAL PRESERV TRANSFER								
DRPP GR Transfer Increase - 1419011								
TRANSFERS OUT	0	0.00	0	0.00	110,500	0.00	110,500	0.00
TOTAL - TRF	0	0.00	0	0.00	110,500	0.00	110,500	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$110,500	0.00	\$110,500	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$110,500	0.00	\$110,500	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

CORE DECISION ITEM

Department: Economic Development					Budget Unit					43080C									
Division: Business and Community Solutions																			
Core: Downtown Revitalization Preservation Program										HB Section					7.085				
1. CORE FINANCIAL SUMMARY																			
FY 2025 Budget Request										FY 2025 Governor's Recommendation									
		GR		Federal		Other		Total				GR		Fed		Other		Total	
PS		0		0		0		0		PS		0		0		0		0	
EE		0		0		0		0		EE		0		0		0		0	
PSD		0		0		250,000		250,000		PSD		0		0		250,000		250,000	
TRF		0		0		0		0		TRF		0		0		0		0	
Total		0		0		250,000		250,000		Total		0		0		250,000		250,000	
FTE		0.00		0.00		0.00		0.00		FTE		0.00		0.00		0.00		0.00	
Est. Fringe		0		0		0		0		Est. Fringe		0		0		0		0	
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.										Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.									
Other Funds:		Downtown Revitalization Preservation Fund (0907)																	
Notes:		Requires a GR transfer to DRPP Fund (0907)																	
2. CORE DESCRIPTION																			
The Downtown Revitalization Preservation Program is authorized in 99.1080 to 99.1092, RSMo. The purpose of the program is to facilitate job creation and community revitalization by providing essential public infrastructure. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects and related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project.																			
Current Obligations:																			
(1) College Station/Heer's Tower: located in the downtown core of Springfield; consists of mixed use of entertainment, dining, residential, retail, office space and parking needs; and																			
(2) Hannibal Clemens Redevelopment: located in the downtown core of Hannibal; consists of a complete renovation of the existing stadium, playing field, boundary wall and certain smaller buildings on the site for the location of a summer college baseball league.																			
3. PROGRAM LISTING (list programs included in this core funding)																			
Downtown Revitalization Preservation Program (DRPP)																			

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Solutions
Core: Downtown Revitalization Preservation Program

Budget Unit 43080C
HB Section 7.085

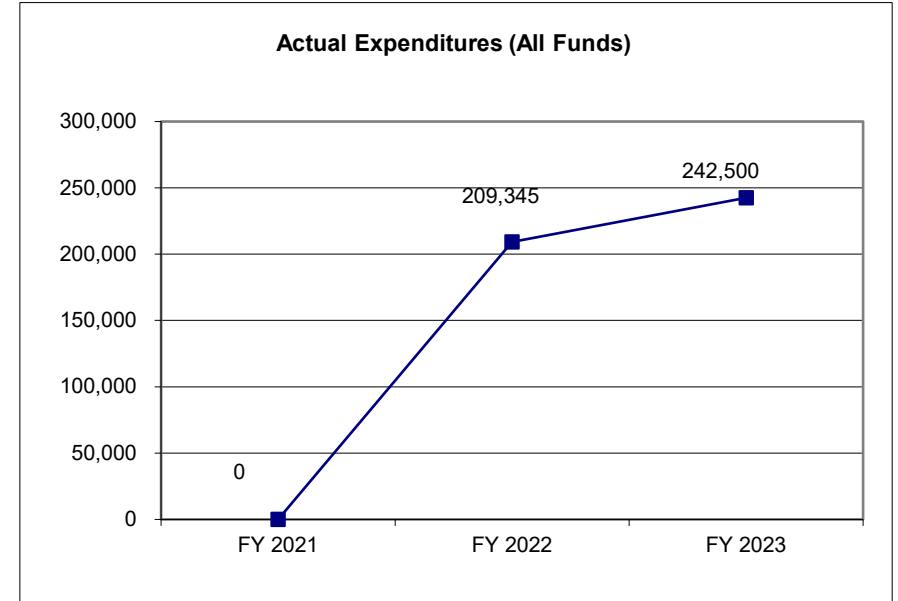
4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	250,000	250,000	250,000	250,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	250,000	250,000	250,000	250,000
Actual Expenditures (All Funds)	0	209,345	242,500	N/A
Unexpended (All Funds)	250,000	40,655	7,500	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	250,000	40,655	7,500	N/A
	(1)	(1)	(1)	

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Funds are only expended as projects generate increment.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
DOWNTOWN REVITAL PRESERVATION**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	250,000	250,000	
	Total	0.00	0	0	250,000	250,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	250,000	250,000	
	Total	0.00	0	0	250,000	250,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	250,000	250,000	
	Total	0.00	0	0	250,000	250,000	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DOWNTOWN REVITAL PRESERVATION								
CORE								
PROGRAM-SPECIFIC								
DOWNTOWN REVITALIZ PRESERVATN	242,500	0.00	250,000	0.00	250,000	0.00	250,000	0.00
TOTAL - PD	242,500	0.00	250,000	0.00	250,000	0.00	250,000	0.00
TOTAL	242,500	0.00	250,000	0.00	250,000	0.00	250,000	0.00
DRPP Spend Authority Increase - 1419012								
PROGRAM-SPECIFIC								
DOWNTOWN REVITALIZ PRESERVATN	0	0.00	0	0.00	110,500	0.00	110,500	0.00
TOTAL - PD	0	0.00	0	0.00	110,500	0.00	110,500	0.00
TOTAL	0	0.00	0	0.00	110,500	0.00	110,500	0.00
GRAND TOTAL	\$242,500	0.00	\$250,000	0.00	\$360,500	0.00	\$360,500	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DOWNTOWN REVITAL PRESERVATION								
CORE								
PROGRAM DISTRIBUTIONS	242,500	0.00	250,000	0.00	250,000	0.00	250,000	0.00
TOTAL - PD	242,500	0.00	250,000	0.00	250,000	0.00	250,000	0.00
GRAND TOTAL	\$242,500	0.00	\$250,000	0.00	\$250,000	0.00	\$250,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$242,500	0.00	\$250,000	0.00	\$250,000	0.00	\$250,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.080

Program Name: Downtown Revitalization Preservation Program

Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)

1a. What strategic priority does this program address?

Business and Community Development

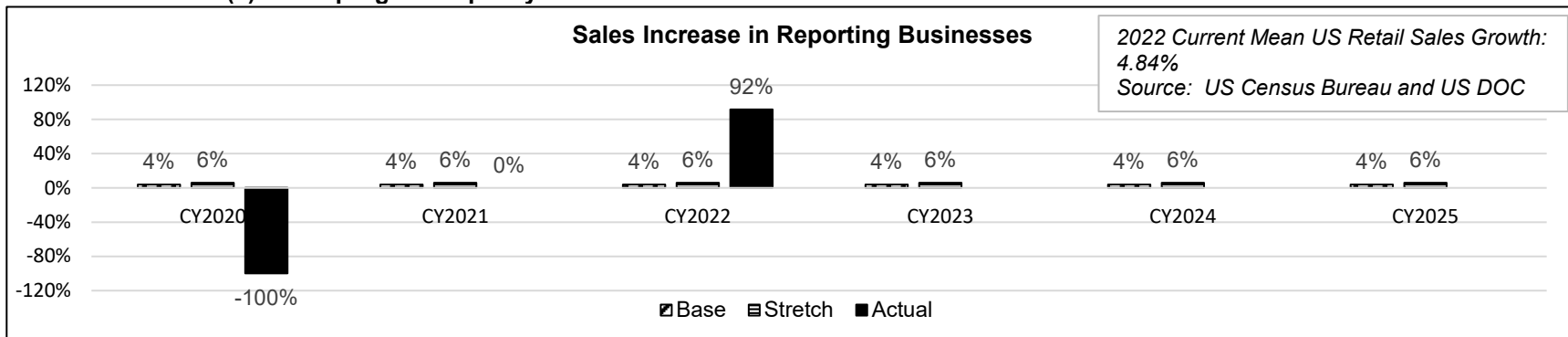
1b. What does this program do?

- The purpose of the Downtown Revitalization Preservation Program (DRPP) is to facilitate job creation and community revitalization by providing essential public infrastructure. The program converts underutilized properties and places them back in active production by generating new sales and by creating new jobs.
- The program limits these activities to municipalities with a population of 200,000 inhabitants or less, and median household income of \$62,000 or less.
- DRPP involves the issuance of local bonds or other obligations, which are secured by a pledge of a statutory portion of: (1) economic activity taxes (i.e. local sales tax) and (2) payments in lieu of taxes (i.e. property tax) attributable to the increase in taxable activity inside the redevelopment area, resulting from redevelopment improvements.
- DRPP redirects up to 50% of the general revenue sales taxes generated as a result of planned redevelopment activities within a prescribed area for up to 25 years.
- The state taxes are paid and then diverted back to the applicant as a function of the annual appropriation process.

2a. Provide an activity measure(s) for the program.

	CY2020		CY2021		CY2022		CY2023	CY2024	CY2025
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of Active DRPP Projects	2	2	2	2	2	2	2	2	2

2b. Provide a measure(s) of the program's quality.



Note 1: Reflects yearly increase in net new sales tax for active projects.

Note 2: No payment was issued in CY2020 due to the decreased sales taxes in the area.

Note 3: Base target is projected to be 4% and Stretch target is set at 2% above the Base.

PROGRAM DESCRIPTION

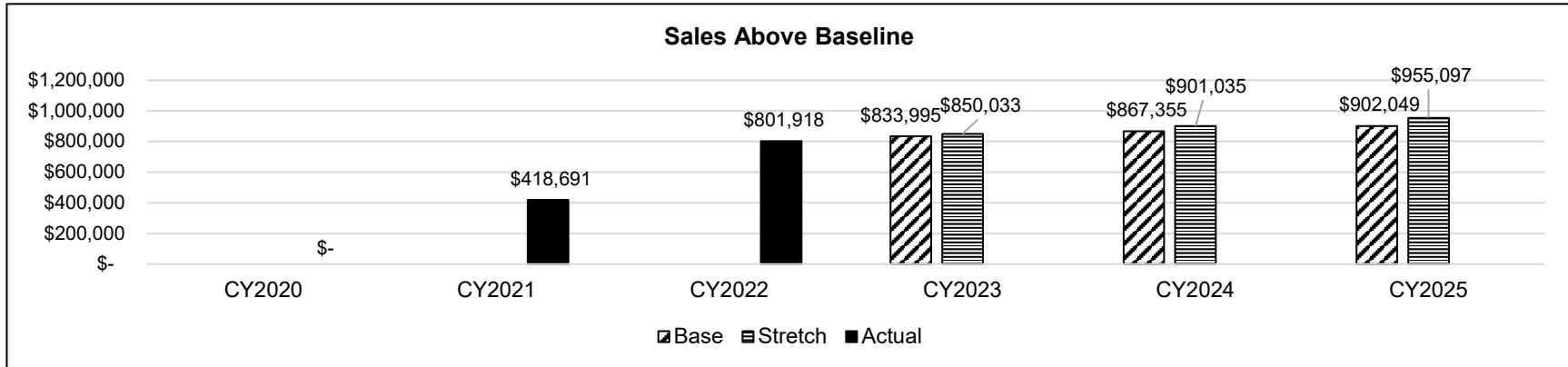
Department: Economic Development

HB Section(s): 7.080

Program Name: Downtown Revitalization Preservation Program

Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)

2c. Provide a measure(s) of the program's impact.

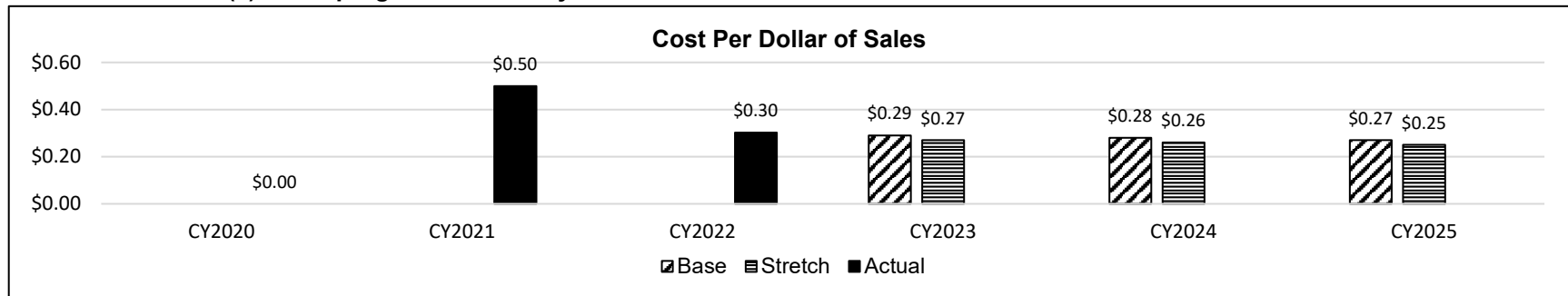


Note 1: Reflects calendar year gross sales tax reported above the baseline for active projects.

Note 2: No payment was issued for CY2020, as there were no sales taxes generated above the baseline amount.

Note 3: The Base Target is set at 4% growth and the Stretch target is an increase of 2% over the Base. The sales are expected to pick back up in future years as the retail sales growth has been slowly increasing back to pre-COVID levels.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Reflects the cost to the state divided by total sales for active projects.

Note 2: Only reporting businesses are included in the metric.

Note 3: No payment was issued for CY2020 so there is no cost per dollar of sales figure.

Note 4: The Base target is assuming a \$.01 decline from the prior year and the Stretch target is an additional \$.02 decline from the Base.

PROGRAM DESCRIPTION																										
Department: Economic Development <hr/> HB Section(s): <u>7.080</u>	Program Name: Downtown Revitalization Preservation Program <hr/> Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)																									
3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)																										
<div style="text-align: center;"> Program Expenditure History </div> <table border="1" style="margin: 10px auto; border-collapse: collapse; text-align: center;"> <thead> <tr> <th>Fiscal Year</th> <th>GGR</th> <th>Federal</th> <th>Other</th> <th>Total</th> </tr> </thead> <tbody> <tr> <td>FY2021 Actual</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> </tr> <tr> <td>FY2022 Actual</td> <td>209,345</td> <td>0</td> <td>0</td> <td>209,345</td> </tr> <tr> <td>FY2023 Actual</td> <td>242,500</td> <td>0</td> <td>0</td> <td>242,500</td> </tr> <tr> <td>FY2024 Planned</td> <td>242,500</td> <td>0</td> <td>0</td> <td>242,500</td> </tr> </tbody> </table> <p style="font-size: small; margin-top: 10px;">Note: Planned Expenditures reflect 3% Governor's Reserve on GGR Transfer.</p>		Fiscal Year	GGR	Federal	Other	Total	FY2021 Actual	0	0	0	0	FY2022 Actual	209,345	0	0	209,345	FY2023 Actual	242,500	0	0	242,500	FY2024 Planned	242,500	0	0	242,500
Fiscal Year	GGR	Federal	Other	Total																						
FY2021 Actual	0	0	0	0																						
FY2022 Actual	209,345	0	0	209,345																						
FY2023 Actual	242,500	0	0	242,500																						
FY2024 Planned	242,500	0	0	242,500																						
4. What are the sources of the "Other " funds? Requires a Transfer from General Revenue to the Downtown Revitalization Preservation Fund (0907).																										
5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.) Section 99.1080 to 99.1092, RSMo																										
6. Are there federal matching requirements? If yes, please explain. No																										
7. Is this a federally mandated program? If yes, please explain. No																										

NEW DECISION ITEM
RANK: 19 OF 22

Department of Economic Development	Budget Unit	43080C
Division: Business and Community Solutions Division		
DI Name: DRPP Spend Authority Increase	DI#1419012	HB Section
		7.080

1. AMOUNT OF REQUEST

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	110,500	110,500
TRF	0	0	0	0
Total	0	0	110,500	110,500
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Downtown Revitalization Preservation Fund (0907)
 Non-Counts: Downtown Revitalization Preservation Fund (0907)

	FY 2025 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	110,500	110,500
TRF	0	0	0	0
Total	0	0	110,500	110,500
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Downtown Revitalization Preservation Fund (0907)
 Non-Counts: Downtown Revitalization Preservation Fund (0907)

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Increase Spending Authority</u>	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This New Decision Item is being requested in order to increase the appropriation authority for the Downtown Revitalization Preservation Program (DRPP). DRPP allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure. The project requiring the increase is Springfield Downtown Redevelopment.

NEW DECISION ITEM
RANK: 19 OF 22

Department of Economic Development	Budget Unit	<u>43080C</u>
Division: Business and Community Solutions Division		
DI Name: DRPP Spend Authority Increase	DI#1419012	HB Section <u>7.080</u>

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Total reimbursement amounts estimate an increase of \$110,500. The current DRPP appropriation is \$250,000. This request will bring the total DRPP appropriation and the GR Transfer to \$360,500.

DRPP requires a General Revenue transfer into the Downtown Revitalization Preservation Fund (0907).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					110,500		110,500		
Total PSD	<u>0</u>		<u>0</u>		<u>110,500</u>		<u>110,500</u>		<u>0</u>
Transfers							0		
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>110,500</u>	<u>0.0</u>	<u>110,500</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 19 OF 22

Department of Economic Development				Budget Unit		43080C			
Division: Business and Community Solutions Division									
DI Name: DRPP Spend Authority Increase			DI#1419012			HB Section		7.080	
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0		
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					110,500		110,500		
Total PSD	0		0		110,500		110,500		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	110,500	0.0	110,500	0.0	0

NEW DECISION ITEM
RANK: 19 OF 22

Department of Economic Development	Budget Unit	<u>43080C</u>
Division: Business and Community Solutions Division		
DI Name: DRPP Spend Authority Increase	DI#1419012	HB Section <u>7.080</u>

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.
See DRPP core form for activity measure.

6b. Provide a measure(s) of the program's quality.
See DRPP core form for quality measure.

6c. Provide a measure(s) of the program's impact.
See DRPP core form for impact measure.

6d. Provide a measure(s) of the program's efficiency.
See DRPP core form for efficiency measure.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

See DRPP core form for performance measures.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DOWNTOWN REVITAL PRESERVATION								
DRPP Spend Authority Increase - 1419012								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	110,500	0.00	110,500	0.00
TOTAL - PD	0	0.00	0	0.00	110,500	0.00	110,500	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$110,500	0.00	\$110,500	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$110,500	0.00	\$110,500	0.00

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43090C
Division:	Business and Community Solutions		
Core:	MO Community Service Commission	HB Section	7.085

1. CORE FINANCIAL SUMMARY

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	371,924	0	371,924
EE	0	271,495	0	271,495
PSD	0	16,318,826	0	16,318,826
TRF	0	0	0	0
Total	0	16,962,245	0	16,962,245

FTE	0.00	7.00	0.00	7.00
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Est. Fringe	0	243,749	0	243,749
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

	FY 2025 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	371,924	0	371,924
EE	0	271,495	0	271,495
PSD	0	16,318,826	0	16,318,826
TRF	0	0	0	0
Total	0	16,962,245	0	16,962,245

FTE	0.00	7.00	0.00	7.00
-----	------	------	------	------

Est. Fringe	0	243,749	0	243,749
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Federal Funds: Community Services Commission Fund (0197)

Notes:

Federal Funds: Community Services Commission Fund (0197)

Notes:

2. CORE DESCRIPTION

The Missouri Community Service Commission's (MCSC) mission is to strengthen Missouri communities through volunteerism and service. MCSC receives funding from the Corporation for National and Community Service (CNCS) in Washington, D.C., to administer the AmeriCorps State and Education Awards programs in Missouri and to promote traditional volunteerism. MCSC administers AmeriCorps State funding by awarding monetary grants and providing technical assistance and support. Program funds are made available to not-for-profit organizations, governmental entities, educational institutions, community-based organizations and faith-based organizations with 501(c)(3) status to help address local needs such as education, youth mentoring, public safety, housing rehabilitation, healthcare, environmental issues, disaster relief, and veterans and their families.

MCSC is located within the Department of Economic Development's Business and Community Solutions Division. MCSC is composed of 15-25 Governor-appointed commissioners.

3. PROGRAM LISTING (list programs included in this core funding)

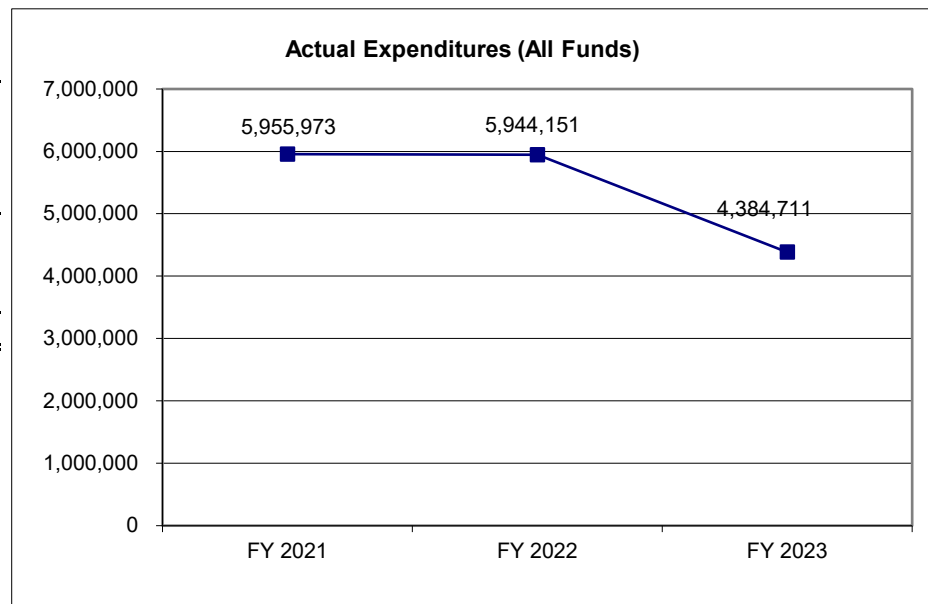
Missouri Community Service Commission

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43090C
Division:	Business and Community Solutions		
Core:	MO Community Service Commission	HB Section	7.085

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	7,182,902	7,782,013	16,932,016	16,932,016
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	7,182,902	7,782,013	16,932,016	16,932,016
Actual Expenditures (All Funds)	5,955,973	5,944,151	4,384,711	N/A
Unexpended (All Funds)	1,226,929	1,837,862	12,547,305	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	1,226,929	1,837,862	12,547,305	N/A
Other	0	0	0	N/A
	(1)	(1)	(2)	



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

- (1) Unexpended funds are due to decreased enrollment toward the end of COVID-19. Those funds can be carried over into the next fiscal year, and MCSC plans to spend down.
- (2) In FY2023, two new grants were made available, which are awarded on a three-year cycle and are not yet operational.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO COMMUNITY SVS COMM**

5. CORE RECONCILIATION DETAIL

				Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES										
				PS	6.00	0	371,924	0	371,924	
				EE	0.00	0	271,495	0	271,495	
				PD	0.00	0	16,318,826	0	16,318,826	
				Total	6.00	0	16,962,245	0	16,962,245	
DEPARTMENT CORE ADJUSTMENTS										
Core Reallocation	1116	5113		PS	1.00	0	0	0	0	Reallocation from RED
NET DEPARTMENT CHANGES					1.00	0	0	0	0	
DEPARTMENT CORE REQUEST										
				PS	7.00	0	371,924	0	371,924	
				EE	0.00	0	271,495	0	271,495	
				PD	0.00	0	16,318,826	0	16,318,826	
				Total	7.00	0	16,962,245	0	16,962,245	
GOVERNOR'S RECOMMENDED CORE										
				PS	7.00	0	371,924	0	371,924	
				EE	0.00	0	271,495	0	271,495	
				PD	0.00	0	16,318,826	0	16,318,826	
				Total	7.00	0	16,962,245	0	16,962,245	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO COMMUNITY SVS COMM								
CORE								
PERSONAL SERVICES								
COMMUNITY SERV COMM-FED/OTHER	303,980	5.12	371,924	6.00	371,924	7.00	371,924	7.00
TOTAL - PS	303,980	5.12	371,924	6.00	371,924	7.00	371,924	7.00
EXPENSE & EQUIPMENT								
COMMUNITY SERV COMM-FED/OTHER	228,699	0.00	271,495	0.00	271,495	0.00	271,495	0.00
TOTAL - EE	228,699	0.00	271,495	0.00	271,495	0.00	271,495	0.00
PROGRAM-SPECIFIC								
COMMUNITY SERV COMM-FED/OTHER	3,852,032	0.00	16,318,826	0.00	16,318,826	0.00	16,318,826	0.00
TOTAL - PD	3,852,032	0.00	16,318,826	0.00	16,318,826	0.00	16,318,826	0.00
TOTAL	4,384,711	5.12	16,962,245	6.00	16,962,245	7.00	16,962,245	7.00
Pay Plan - 0000012								
PERSONAL SERVICES								
COMMUNITY SERV COMM-FED/OTHER	0	0.00	0	0.00	0	0.00	11,901	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	11,901	0.00
TOTAL	0	0.00	0	0.00	0	0.00	11,901	0.00
GRAND TOTAL	\$4,384,711	5.12	\$16,962,245	6.00	\$16,962,245	7.00	\$16,974,146	7.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO COMMUNITY SVS COMM								
CORE								
MISCELLANEOUS PROFESSIONAL	5,151	0.06	1,170	0.31	1,170	0.31	1,170	0.31
PRINCIPAL ASST BOARD/COMMISSON	53,489	0.62	114,424	1.05	64,424	0.55	64,424	0.55
ADMIN SUPPORT PROFESSIONAL	950	0.02	0	0.00	25,000	0.50	25,000	0.50
ECONOMIC DEVLPMNT PROFESSIONAL	10,243	0.25	0	0.64	25,000	0.64	25,000	0.64
ECONOMIC DEVELOPMENT SPEC	34,727	0.75	118,790	2.00	118,790	3.00	118,790	3.00
SR ECONOMIC DEVELOPMENT SPEC	72,740	1.45	52,752	1.00	52,752	1.00	52,752	1.00
ECONOMIC DEVELOPMENT SPV	126,680	1.97	84,788	1.00	84,788	1.00	84,788	1.00
TOTAL - PS	303,980	5.12	371,924	6.00	371,924	7.00	371,924	7.00
TRAVEL, IN-STATE	3,809	0.00	60,275	0.00	60,275	0.00	60,275	0.00
TRAVEL, OUT-OF-STATE	15,979	0.00	22,585	0.00	22,585	0.00	22,585	0.00
SUPPLIES	31,609	0.00	19,125	0.00	19,125	0.00	19,125	0.00
PROFESSIONAL DEVELOPMENT	30,400	0.00	16,500	0.00	16,500	0.00	16,500	0.00
COMMUNICATION SERV & SUPP	3,360	0.00	12,250	0.00	12,250	0.00	12,250	0.00
PROFESSIONAL SERVICES	125,368	0.00	77,750	0.00	77,750	0.00	77,750	0.00
M&R SERVICES	1,000	0.00	3,750	0.00	3,750	0.00	3,750	0.00
COMPUTER EQUIPMENT	0	0.00	2,010	0.00	2,010	0.00	2,010	0.00
OFFICE EQUIPMENT	0	0.00	7,500	0.00	7,500	0.00	7,500	0.00
OTHER EQUIPMENT	1,177	0.00	1,000	0.00	1,000	0.00	1,000	0.00
BUILDING LEASE PAYMENTS	912	0.00	3,700	0.00	3,700	0.00	3,700	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	3,750	0.00	3,750	0.00	3,750	0.00
MISCELLANEOUS EXPENSES	15,085	0.00	41,250	0.00	41,250	0.00	41,250	0.00
REBILLABLE EXPENSES	0	0.00	50	0.00	50	0.00	50	0.00
TOTAL - EE	228,699	0.00	271,495	0.00	271,495	0.00	271,495	0.00
PROGRAM DISTRIBUTIONS	3,852,032	0.00	16,318,826	0.00	16,318,826	0.00	16,318,826	0.00
TOTAL - PD	3,852,032	0.00	16,318,826	0.00	16,318,826	0.00	16,318,826	0.00
GRAND TOTAL	\$4,384,711	5.12	\$16,962,245	6.00	\$16,962,245	7.00	\$16,962,245	7.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$4,384,711	5.12	\$16,962,245	6.00	\$16,962,245	7.00	\$16,962,245	7.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.085

Program Name: MO Community Service Commission

Program is found in the following core budget(s): MO Community Service Commission

1a. What strategic priority does this program address?

Community Development

1b. What does this program do?

- The purpose of the Missouri Community Service Commission (MCSC) is to strengthen Missouri communities through volunteerism and service by connecting Missourians of all ages and backgrounds in an effort to improve unmet community needs through direct and tangible services.
- This program provides opportunities for individuals to serve their communities as AmeriCorps members on a full- or part-time basis. The MCSC and AmeriCorps are part of a national service network supported by the Corporation for National and Community Service. MCSC administers AmeriCorps State funding by awarding monetary grants and providing technical assistance and support to program partners throughout Missouri. Individuals serve through alignment with community-based nonprofit organizations, educational institutions and faith-based organizations with 501(c)(3) status.
- Core priorities are education, public safety, healthy futures for youth, economic opportunity, disaster relief, and veterans and their families.

2a. Provide an activity measure(s) for the program.

	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2023 Actual	FY2024 Projected	FY2025 Projected	FY2026 Projected
Program Count	19	23	22	22	18	32	27	27
Member Count	743	710	633	749	607	760	800	800
Member Service Hours	733,963	850,000	753,831	824,194	667,597	850,000	900,000	900,000
Additional Volunteer Hours	25,894	60,000	(see note 1)	40,000	32,400	40,000	60,000	60,000

Note 1: The actual FY2022 numbers did not meet the projected outcome due to economic factors regarding Member recruitment. In FY2023, the programs have increased the stipend amount in order to boost recruitment, and 27 programs have been funded.

Note 2: FY2023 and FY2024 projection do not include programs solely funded by American Rescue Plan Act (ARPA). Those programs are included in the ARPA Program Description budget document.

Note 3: Actuals are lower than projected due to staff transition during this grant cycle.

2b. Provide a measure(s) of the program's quality.

	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2023 Actual	FY2024 Projected	FY2025 Projected	FY2026 Projected
Customer Service Experience	95%	95%	100%	95%	100%	95%	95%	95%

Note: Percentage of customers who rated their experience as "extremely", "very", or "somewhat" satisfied.

PROGRAM DESCRIPTION

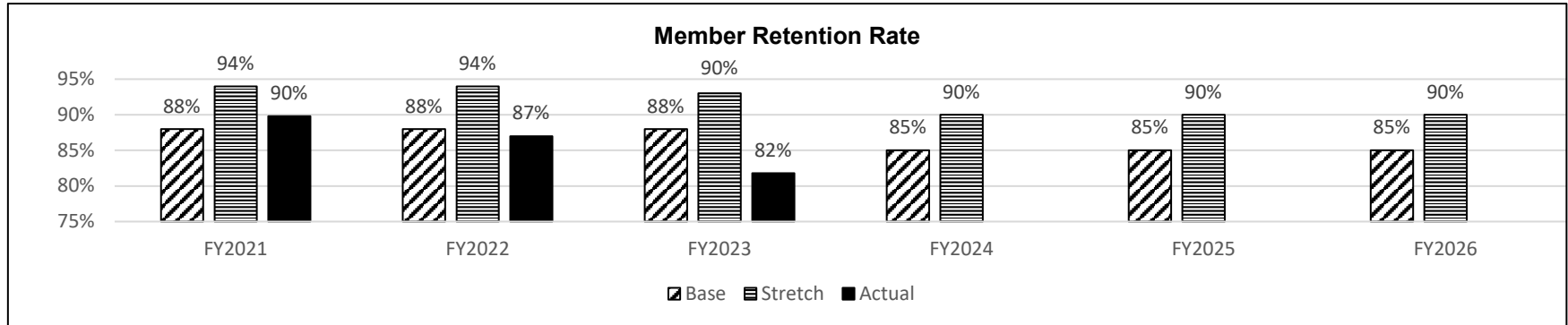
Department: **Economic Development**

HB Section(s): **7.085**

Program Name: **MO Community Service Commission**

Program is found in the following core budget(s): **MO Community Service Commission**

2c. Provide a measure(s) of the program's impact.



Note 1: Calculated by review of grant management system monthly and quarterly program reporting of member retention.

Note 2: Base target is calculated by examination of historical member trends and retention rates and Stretch target is a 5% increase over Base.

Note 3: The retention rate did not meet the base target due to economic factors such as inflation and a low unemployment rate.

2d. Provide a measure(s) of the program's efficiency.

	FY2021 Actual	FY2022		FY2023		FY2024 Projected	FY2025 Projected	FY2026 Projected
		Projected	Actual	Projected	Actual			
Member Count	743	710	633	750	607	800	1,000	1,000
People Served	188,103	190,000	29,338	220,000	178,200	250,000	300,000	300,000
Served per Member	253	268	46	293	294	313	300	300

Note 1: Calculated by dividing the cost of the program by the number of member service hours.

Note 2: FY2023-FY2025 projections set by considering possible program funding levels and expected member service hours.

PROGRAM DESCRIPTION

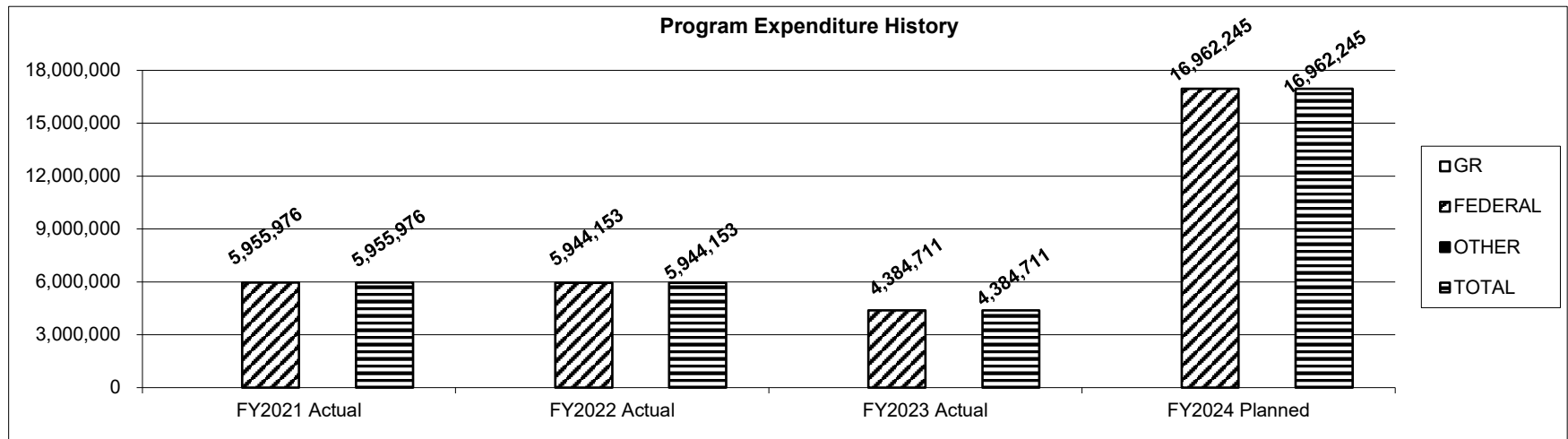
Department: Economic Development

HB Section(s): 7.085

Program Name: MO Community Service Commission

Program is found in the following core budget(s): MO Community Service Commission

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.592, RSMo, creates the Missouri Community Commission Fund; Federal - National and Community Service Act of 1993; HR 4854

6. Are there federal matching requirements? If yes, please explain.

There is a \$1 for \$1 match requirement on the administrative portion of the funds. This match is accomplished by soft costs allocated by DED. Qualifying organizations must provide match based on the amount of funds subgranted from MCSC starting at 24% in the first 3 years, gradually increasing to a 50% maximum.

7. Is this a federally mandated program? If yes, please explain.

Yes. The state is mandated via the National and Community Service Act of 1993 (as amended by the Serve America Act of 2009) (Title 45, Subtitle B, Chapter XXV, Part 2522) to have a Governor appointed Commission and administer AmeriCorps programs.

CORE DECISION ITEM

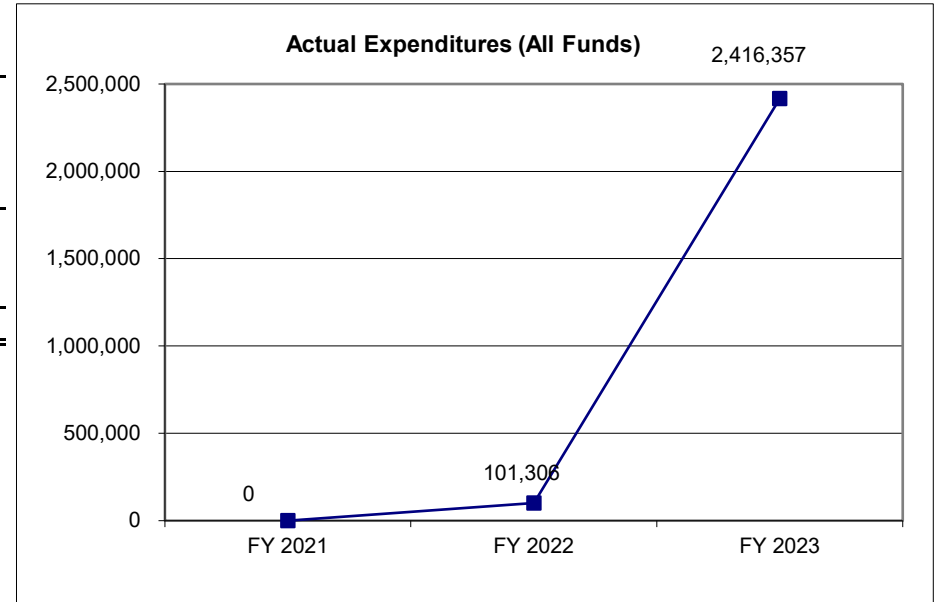
Department: Economic Development					Budget Unit 43091C				
Division: Business and Community Solutions									
Core: MO Community Service Commission ARPA					HB Section 7.085				
1. CORE FINANCIAL SUMMARY									
FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	66,514	0	66,514	PS	0	66,514	0	66,514
EE	0	7,000	0	7,000	EE	0	7,000	0	7,000
PSD	0	6,035,063	0	6,035,063	PSD	0	6,035,063	0	6,035,063
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	6,108,577	0	6,108,577	Total	0	6,108,577	0	6,108,577
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	24,790	0	24,790
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Federal Funds: Department of Economic Development Federal Stimulus - 2021 Fund (2451)					Federal Funds: Department of Economic Development Federal Stimulus - 2021 Fund (2451)				
2. CORE DESCRIPTION									
The Missouri Community Service Commission's (MCSC) mission is to strengthen Missouri communities through volunteerism and service. MCSC receives funding from the Corporation for National and Community Service (CNCS) in Washington, D.C., to administer the AmeriCorps State and Education Awards programs in Missouri and to promoted traditional volunteerism. MCSC administers AmeriCorps State funding by awarding monetary grants and providing technical assistance and support. Program funds are made available to not-for-profit organizations, governmental entities, educational institutions, community-based organizations and faith-based organizations with 501(c)(3) status to help address local needs such as education, youth mentoring, public safety, housing rehabilitation, healthcare, environmental issues, disaster relief, and veterans and their families. The American Rescue Plan Act (ARPA) provides funding for the Commission Support Grant, Commission Investment Fund, a new Volunteer Generation Fund, and dollars to support AmeriCorps sub-grantees. The sub-grantees place AmeriCorps Members in communities throughout the state to address and resolve unmet needs such as tutoring, food insecurities, and environmental stewardship.									
3. PROGRAM LISTING (list programs included in this core funding)									
Missouri Community Service Commission ARPA									

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43091C
Division:	Business and Community Solutions		
Core:	MO Community Service Commission ARPA	HB Section	7.085

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	N/A	323,100	3,068,190	6,108,577
Less Reverted (All Funds)	N/A	0	0	0
Less Restricted (All Funds)	N/A	0	0	0
Budget Authority (All Funds)	N/A	323,100	3,068,190	6,108,577
Actual Expenditures (All Funds)	N/A	101,306	2,416,357	N/A
Unexpended (All Funds)	N/A	221,794	651,833	N/A
Unexpended, by Fund:				
General Revenue	N/A	0	0	N/A
Federal	N/A	221,794	651,833	N/A
Other	N/A	0	0	N/A



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MO COMMUNITY SERV COMM ARPA**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	0.00	0	66,514	0	66,514	
	EE	0.00	0	7,000	0	7,000	
	PD	0.00	0	6,035,063	0	6,035,063	
	Total	0.00	0	6,108,577	0	6,108,577	
DEPARTMENT CORE REQUEST							
	PS	0.00	0	66,514	0	66,514	
	EE	0.00	0	7,000	0	7,000	
	PD	0.00	0	6,035,063	0	6,035,063	
	Total	0.00	0	6,108,577	0	6,108,577	
GOVERNOR'S RECOMMENDED CORE							
	PS	0.00	0	66,514	0	66,514	
	EE	0.00	0	7,000	0	7,000	
	PD	0.00	0	6,035,063	0	6,035,063	
	Total	0.00	0	6,108,577	0	6,108,577	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO COMMUNITY SERV COMM ARPA								
CORE								
PERSONAL SERVICES								
DED FEDERAL STIM 2021 FUND	0	0.00	66,514	0.00	66,514	0.00	66,514	0.00
TOTAL - PS	0	0.00	66,514	0.00	66,514	0.00	66,514	0.00
EXPENSE & EQUIPMENT								
DED FEDERAL STIM 2021 FUND	0	0.00	7,000	0.00	7,000	0.00	7,000	0.00
TOTAL - EE	0	0.00	7,000	0.00	7,000	0.00	7,000	0.00
PROGRAM-SPECIFIC								
DED FEDERAL STIM 2021 FUND	2,416,357	0.00	6,035,063	0.00	6,035,063	0.00	6,035,063	0.00
TOTAL - PD	2,416,357	0.00	6,035,063	0.00	6,035,063	0.00	6,035,063	0.00
TOTAL	2,416,357	0.00	6,108,577	0.00	6,108,577	0.00	6,108,577	0.00
Pay Plan - 0000012								
PERSONAL SERVICES								
DED FEDERAL STIM 2021 FUND	0	0.00	0	0.00	0	0.00	2,128	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	2,128	0.00
TOTAL	0	0.00	0	0.00	0	0.00	2,128	0.00
GRAND TOTAL	\$2,416,357	0.00	\$6,108,577	0.00	\$6,108,577	0.00	\$6,110,705	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO COMMUNITY SERV COMM ARPA								
CORE								
ECONOMIC DEVELOPMENT SPV	0	0.00	66,514	0.00	66,514	0.00	66,514	0.00
TOTAL - PS	0	0.00	66,514	0.00	66,514	0.00	66,514	0.00
TRAVEL, IN-STATE	0	0.00	2,500	0.00	2,500	0.00	2,500	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	1,500	0.00	1,500	0.00	1,500	0.00
COMMUNICATION SERV & SUPP	0	0.00	3,000	0.00	3,000	0.00	3,000	0.00
TOTAL - EE	0	0.00	7,000	0.00	7,000	0.00	7,000	0.00
PROGRAM DISTRIBUTIONS	2,416,357	0.00	6,035,063	0.00	6,035,063	0.00	6,035,063	0.00
TOTAL - PD	2,416,357	0.00	6,035,063	0.00	6,035,063	0.00	6,035,063	0.00
GRAND TOTAL	\$2,416,357	0.00	\$6,108,577	0.00	\$6,108,577	0.00	\$6,108,577	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$2,416,357	0.00	\$6,108,577	0.00	\$6,108,577	0.00	\$6,108,577	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.085

Program Name: MO Community Service Commission-ARPA

Program is found in the following core budget(s): MO Community Service Commission-ARPA

1a. What strategic priority does this program address?

Community Development

1b. What does this program do?

- The purpose of the Missouri Community Service Commission (MCSC) is to strengthen Missouri communities through volunteerism and service by connecting Missourians of all ages and backgrounds in an effort to improve unmet community needs through direct and tangible services.
- MCSC received grant funds from the American Rescue Plan Act (ARPA) in 2021. ARPA provides funding for the Commission Support Grant, Commission Investment Fund, a new Volunteer Generation Fund, and dollars to support AmeriCorps sub-grantees.
- This program provides opportunities for individuals to serve their communities as AmeriCorps members on a full- or part-time basis. The MCSC and AmeriCorps are part of a national service network supported by the Corporation for National and Community Service. MCSC administers AmeriCorps State funding by awarding monetary grants and providing technical assistance and support to program partners throughout Missouri. Individuals serve through alignment with community-based nonprofit organizations, educational institutions and faith-based organizations with 501(c)(3) status.
- Core priorities are education, public safety, healthy futures for youth, economic opportunity, disaster relief, and veterans and their families.

2a. Provide an activity measure(s) for the program.

	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2023 Actual	FY2024 Projected	FY2025 Projected	FY2026 Projected
Program Count	0	0	0	5	8	0	2	0
Member Count	0	0	0	39	63	0	20	0

Note 1: ARPA funds should be fully expended by FY2026.

Note 3: Due to staff transition, no ARPA funds were committed for FY2024.

2b. Provide a measure(s) of the program's quality.

	FY2021 Projected	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2023 Actual	FY2024 Projected	FY2025 Projected	FY2026 Projected
Customer Service Experience	NA	NA	0%	95%	100%	95%	95%	95%

Note 1: Percentage of customers who rated their experience as "very" or "somewhat" positive.

Note 2: Although ARPA funds were awarded in FY2022, they were not significant enough to provide survey data. FY2023 survey includes only programs funded entirely by the American Rescue Plan Act (ARPA). Some other programs receive ARPA funds, but are not calculated in this document.

PROGRAM DESCRIPTION

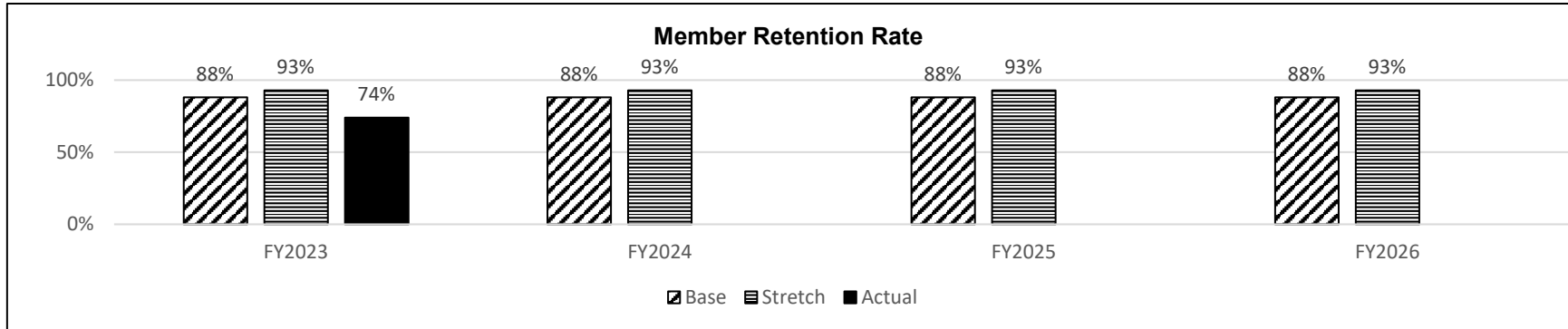
Department: **Economic Development**

HB Section(s): **7.085**

Program Name: **MO Community Service Commission-ARPA**

Program is found in the following core budget(s): **MO Community Service Commission-ARPA**

2c. Provide a measure(s) of the program's impact.



Note 1: Calculated by review of grant management system monthly and quarterly program reporting of member retention.

Note 2: Base target is calculated by examination of historical member trends and retention rates and Stretch target is a 5% increase over Base.

Note 3: The retention rate did not meet the base target due to economic factors such as inflation and a low unemployment rate.

2d. Provide a measure(s) of the program's efficiency.

	FY2021 Actual	FY2022		FY2023		FY2024 Projected	FY2025 Projected	FY2026 Projected
		Projected	Actual	Projected	Actual			
Member Count	0	0	0	39	63	0	20	0
People Served	0	0	0	10,000	16,200	0	5,000	0
Served per Member	0	0	0	256	159	0	250	0

Note 1: Due to staff transition, no ARPA funds were committed for FY2024. Funds will be spent in FY2025 as shown above.

Note 2: ARPA funds should be fully expended by FY2026.

PROGRAM DESCRIPTION

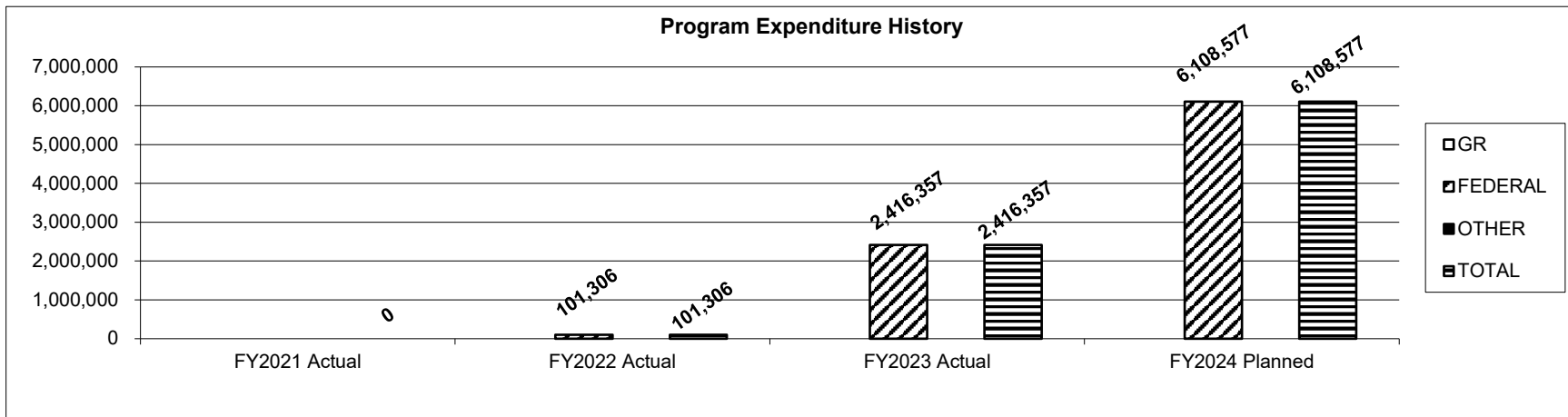
Department: **Economic Development**

HB Section(s): 7.085

Program Name: **MO Community Service Commission-ARPA**

Program is found in the following core budget(s): **MO Community Service Commission-ARPA**

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.592, RSMo, creates the Missouri Community Commission Fund; Federal - National and Community Service Act of 1993; HR 4854

6. Are there federal matching requirements? If yes, please explain.

There is a \$1 for \$1 match requirement on the administrative portion of the funds. This match is accomplished by soft costs allocated by DED. Qualifying organizations must provide match based on the amount of funds subgranted from MCSC starting at 24% in the first 3 years, gradually increasing to a 50% maximum.

7. Is this a federally mandated program? If yes, please explain.

Yes. The state is mandated via the National and Community Service Act of 1993 (as amended by the Serve America Act of 2009) (Title 45, Subtitle B, Chapter XXV, Part 2522) to have a Governor appointed Commission and administer AmeriCorps programs.

